

****This is a continuation of our script which pushes multiple CSV files from google drive to Neverbounce.com and downloads the best-fit leads.**

Where this new script comes in is: it picks the already filtered list from the “output_folder” and then pushes that to the Close.com API.

****Please note that our current neverbounce script is working fine and must not be touched.****

****You can consider this an independent script but borrowing a few functions from the never bounce script (pydrive, and google drive authentication)****

Update Close.com CRM

- For each email marked as valid by Neverbounce, push the lead (ie: the prospective company for us to reach out to) . See <https://developer.close.com/resources/leads/#create-a-new-lead>
 - As part of this request, we'll also push each contact (ie: email address) that Neverbounce marked as valid as a subcomponent of the request
- Update our DB with leads once successfully imported into Close.com (as well as the timestamp/datestring of this event)
 - As a meta comment: In many ways, you should think of our database as a CRM. Any action we perform on a contact/company in it should be logged somewhere so we can reference later if necessary in case Close changes their rules in the future

Import leads into our CRM.

All data in the CSV should map to the appropriate custom fields in Close.com. Upon a successful POST request, we will get a Close.com lead ID that we should save in our internal database in case we need to reference that lead anywhere else.

You can find the fields to add to the DB from the two different CSV files whose titles will guide you. I.e Seamless & Apollo.

This logic in the **OutputFields.json file**

A few things to note:

1. Create the DB in SQLite.
2. Tables: Leads, contacts
3. Fields must map onto the existing fields in Close
4. Once the lead has been imported successfully into CLOSE then you can save them to our SQLite DB, with the timestamp and the lead ID from CLOSE.

API KEY: api_6U0HiS0CDzQtMWeUePrqfX.6dMY8E1N4Nzu3i3oIfEDPE

In the development, please take note of the rate limits imposed on the CLOSE API.

<https://developer.close.com/topics/rate-limits/>