Executive Summary Report Selection \vee **Current Year** All 2,225,831,159 2621 3134 33 **Current Month** \vee Sales and No. of Customer by Year All \vee AmountCustomer Count No of Customer 20M **Product Category** Sales 10M All **Product Sub Category** \vee Wednesd.. Sunday, J.. Sunday, F. Thursday, Monday, . Thursday, Saturday, Tuesday, Monday, Tuesday, All **Product Top N Product** All **Top N Territory** Ranking TA-01, Zahid TA-1... TA-0... TA0... TA.. K1263551TAP □ Top 5 35.26M **Territory** 33.95M RSW-149 ☐ Top 10 K1263550TAP 33.32M All Top 20 142.... **BATHOL WHITE** 30.92M 176.6... Sieanawalnut T&G Flooring 26.59M TA-02, ... 530.88M ☐ Top 100 M126P921A 23.96M CS-01, Foysal TA-30, K1223443MA 23.93M TA002,. 0M 10M 30M 344.83M **TopRankingproducts**



Sales Dashboard-





2,225,831,159

Customer 3134

Sales/Customer

710,221

Territory

33

Sales/Territory

67,449,429

Current ...

All ~

Current ...

All ~

Customer \(\sqrt{All} \)

Territory Y Sub Category Y



 \vee

Category

ΑII

Product

Select all

FELINO trim ...

S45 BUILD I...

C15120/25W...

Discount

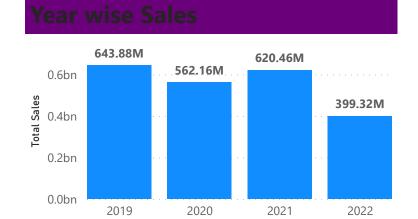
35805296

Carrying

4809705

Other Income

618290



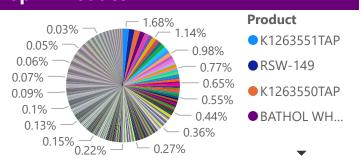
Year

Ranking

- □ Top 5
- ☐ Top 10
- ☐ Top 20
- ☐ Top 100

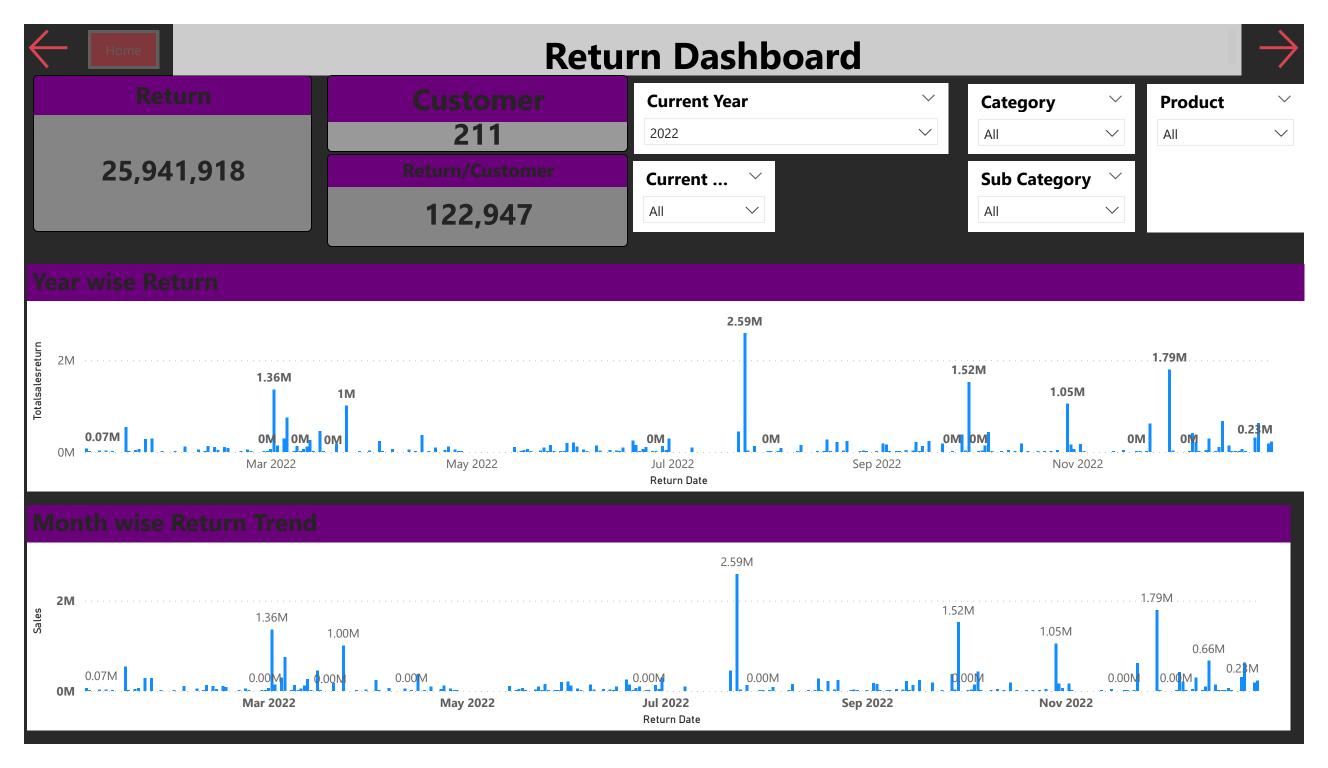
Top N Product

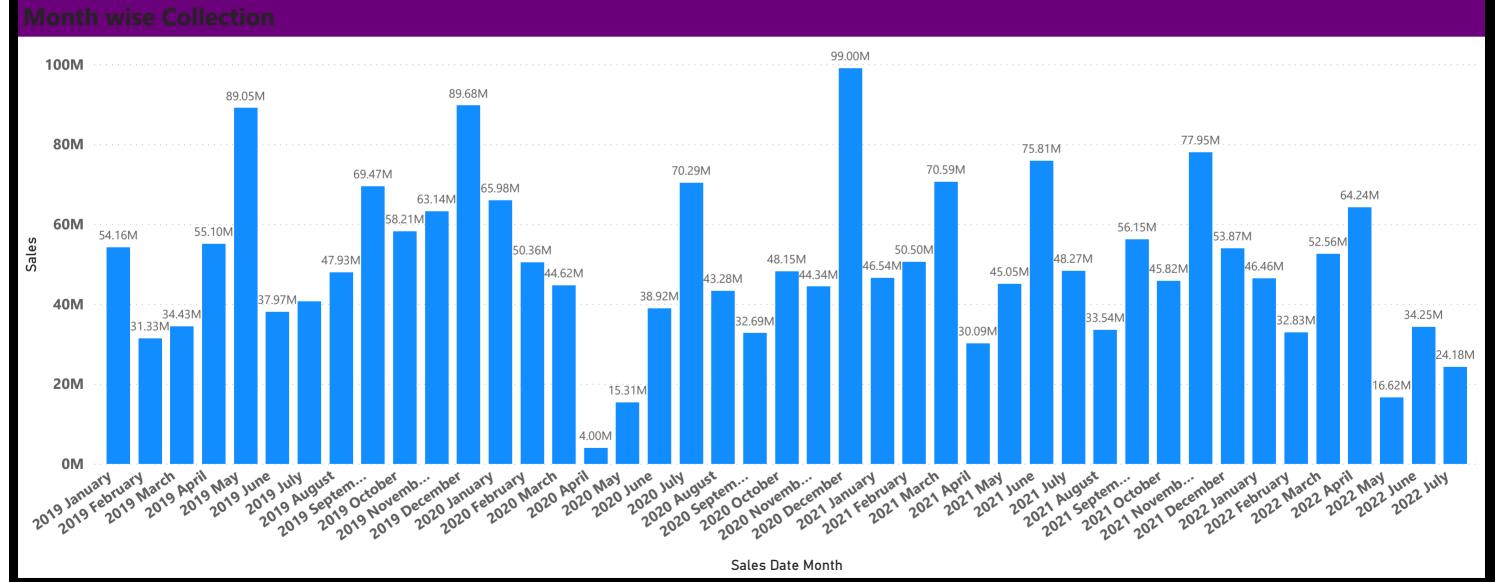
All



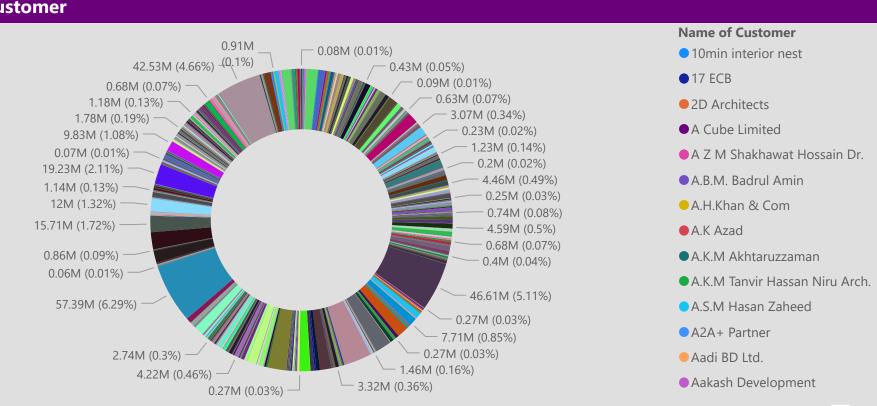
Month wise Sales Trend











Home

Territory Dashboard

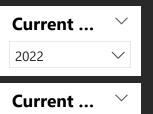
ΑII

Sales

399,322,282

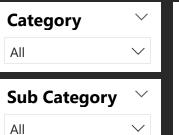
Territory

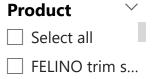
27



Customer				
All	~			
Territory	~			

 \vee

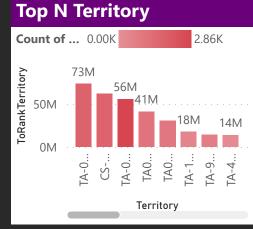




S45 BUILD IN ...

H1291 Graphit...

Rank... ✓ ☐ Top 5 ☐ Top 10 ☐ Top 20 ☐ Top 100





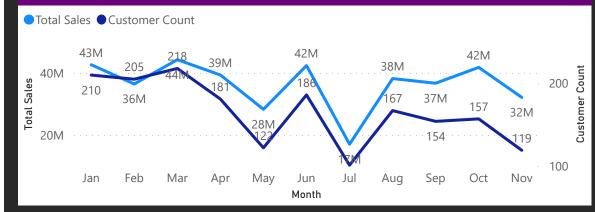
Category wise Sales Ledger

All

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Year	202	Tot^	
Territory	Qty. (Sft/Pcs)	Amount	Qty. (Sft/Pcs)
☐ TA-99, Inter Company	54,735.74	14,526,151	54,735.74
□ MQS CTG	69.00	72,524	69.00
□ LI0095-LIGHT PRODUCTS-CFAL4020- 15W 6000K	4.00	2,960	4.00
0	4.00	2,960	4.00
□ LI0171-LIGHT PRODUCTS-CFAL933- 12W 5000K	2.00	2,896	2.00
0	2.00	2,896	2.00
□ LI0303-LIGHT PRODUCTS-2691-LED Graphite/Warm White LED 7W 3000K	2.00	3,192	2.00
0	2.00	3,192	2.00
☐ LI0449-LIGHT PRODUCTS-9040/S	2.00	4,430	2.00
0	2.00	4,430	2.00
□ LI0533-LIGHT PRODUCTS-3 Watt G9 LED Bulb	4.00	792	4.00
Total	1,044,494.77	399,322,282	1,044,494.77

Total Sales and Customer Count by Month





Stock Dashboard P2

Sales Qty

6.03M

Stock Qty

1.37M

Turnover Ratio

440.7%





Stock Month						
	1	2	3	4	5	>

Distribution of Revenue				
ABC?	X [Uniform Demand]	Y [Variable Demand]	Z [Uncertain Demand]	
⊕ A [High Value]	1,543,429,288	329,421,012	256,649,138	
⊕ B [Medium Value]	354,500	7,571,208	62,633,982	
⊕ C [Less Value]	4,405	248,349	23,801,259	
Total	1,543,788,194	337,240,568	343,084,379	

Distribution of Stock (Qty)				
ABC?	X [Uniform Demand]	Y [Variable Demand]	Z [Uncertain Demand]	
⊞ A [High Value]	634,712.00	226,659.94	2,919.00	
⊕ B [Medium Value]	5,742.67	54,875.68	2,094.45	
⊕ C [Less Value]	11,561.81	143,828.18	28,090.02	
Total	652,016.48	425,363.80	33,103.47	

Select Year	Prod
□ 2019	☐ Select all
□ 2020	☐ (Blank)
□ 2021	☐ FELINO t
□ 2022	☐ S45 BUIL

Inventory Turnover Ratio				
ABC?	X [Uniform Demand]	Y [Variable Demand]	Z [Uncertain Demand]	
⊞ A [High Value]	842.6%	266.3%	767.7%	
⊕ B [Medium Value]	46.9%	25.4%	234.0%	
⊕ C [Less Value]	145.2%	1.6%	36.6%	
Total	823.3%	145.7%	113.6%	



Sales

2,225,831,159

Carrying

4,809,705

Discount	Return	Other Income
35,805,296	109,544,551	618,290

Net Income

2,085,909,307t

Current Year

- Select all
- (Blank)
- 2019
- 2020
- 2021

Current Month

- Select all
- (Blank)
- January
- February
- March
- April
- May
- June
- July
- August
- September
- October
- November
- December

Years	~	Month	~	Warehouse	~	Territory	~
All	~	All	~	All	\	All	\

Total Quantity

155,677

Item Code	Allocation Qty	Month	Warehouse
TI3417	154.67	November	01-ADN Bashundhara
TI3419	112.00	November	01-ADN Bashundhara
TI3424	101.33	November	01-ADN Bashundhara
TI3425	192.00	November	01-ADN Bashundhara
TI3426	64.00	November	01-ADN Bashundhara
TI3433	101.33	November	01-ADN Bashundhara
TI3434	144.00	November	01-ADN Bashundhara
TI3455	165.33	November	01-ADN Bashundhara
TI3457	112.00	November	01-ADN Bashundhara
WO1558	777.13	November	07- ADN Savar
WO1559	5.15	November	07- ADN Savar
BS1006-1/5	6.00	October	02-TechTrioz
Total	155,677.32		00 T T '