

Rahul Narang

Buford, GA

-Email me on Indeed: <http://www.indeed.com/r/Rahul-Narang/fb2d99d9746e8949>

Work Experience

Founder and CEO

Shipdin LLC - Atlanta, GA

November 2021 to Present

Shipdin LLC is an upcoming bootstrapped online wholesale marketplace that will connect manufacturers in home goods, consumer electronics, handicrafts, and leather goods with retailers and wholesalers globally

- Analyzed market gaps in wholesale e-commerce by researching data sets of consumers' buying behaviors
- Formulated business strategy and developed extensive relationships with potential investors and customers
- Selected to join the Gwinnett Entrepreneur Center – a business incubator administered by Gwinnett County in Georgia, with an acceptance rate of 7%

Founder and CEO

Workwings Accelerators Pvt. Ltd. - Delhi, Delhi

January 2017 to Present

Workwings is a startup accelerator and provides flexible workspace solutions. We have raised \$150K from private investors to establish two branches. We have 20 full-time employees and annual revenue of \$310K

- Crafted a niche in the marketplace by addressing ancillary needs of early-stage startups
- Hired, trained, and managed 20 personnel by creating effective KRAs and KPIs to empower the team
- Scaled the company from \$25K to \$310K in annual revenues in three years
- Organized and presented during various startup events, workshops, and pitching sessions

Co-Founder and COO I Board Member

Biz Field General Trading LLC - Dubai, UAE

February 2015 to March 2018

Biz Field is a wholesale distributor of garments, leather goods, handicrafts, and home furnishings.

- Partnered with Emirati HNI to establish distribution networks to Gulf Cooperation Council buyers
- Established supply chain and warehousing by using technological integrations such as VMS and ERP

Co-Founder and CEO

AM PM Fashionista INC - New York, NY

July 2015 to March 2016

AM PM Fashionista conducted wholesale distribution of ready-made garments and generated a revenue of \$200K+ in 6 months with 12 employees

- Established a design division in India to develop innovative product designs
- Developed multiple customers accounts, including two Fortune 500 companies
- Exited the company by selling my shares after nine months of operations

Assistant Manager

Knott Fashion and Lifestyle - Delhi, Delhi

November 2013 to January 2015

Knott Fashion and Lifestyle is a family-run export trading company, exporting 15 different product categories to 10+ countries. With 100+ employees, the company has annual revenue of \$7MM

- Evaluated technical development needs and helped upgrade ERP software
- Acquired new clients via trade shows in Russia, India, and UAE, increasing annual revenue by \$1.3MM

Education

MBA

Cornell SC Johnson Graduate School of Management - Ithaca, NY

August 2023 to May 2025

Master's of Business Administration in Business Administration

Birla Institute of Management Technology - Noida, Uttar Pradesh

September 2016 to March 2017

Diploma in Foreign Trade

University of Wollongong - Dubai, AE

August 2010 to September 2013

Links

<http://www.linkedin.com/in/rahulnarang02>