

# PMO Dashboards

## Consolidated Revenue Report

---

**Currency:** INR

**Generated:** November 04, 2025 at 09:17 AM

**Generated By:** User

This report contains comprehensive revenue analysis  
across all PMO dashboards with multiple scenarios

# Table of Contents

**Section 1: Consolidated Revenue Summary**

**Section 2: Quarterly Revenue Breakdown by Type**

**Section 3: Revenue Forecast by Type**

**Section 4: SAM Accounts - Monthwise Breakdown (All Accounts)**

**Section 5: New-US Accounts - Monthwise Breakdown (All Accounts)**

**Section 6: New-Non-US Accounts - Monthwise Breakdown (All Accounts)**

**Section 7: Combined Revenue Summary**

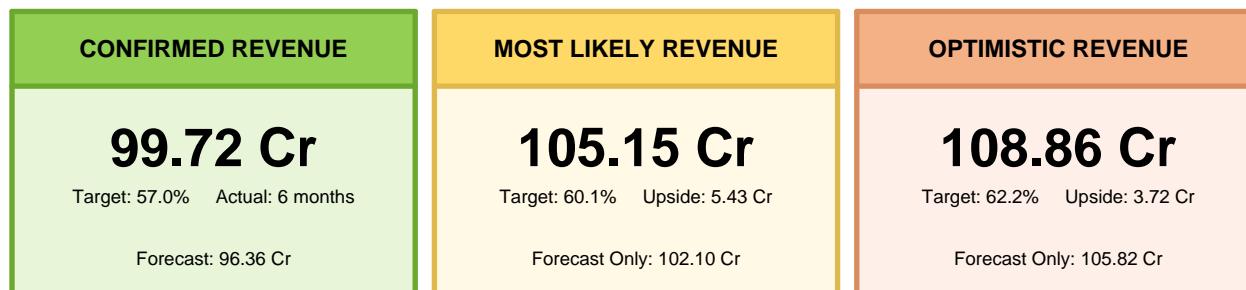
**Section 8: Actual vs Forecasted vs Target (Dashboard 3)**

**Section 9: Revenue Type Breakdown (Dashboard 4)**

# Section 1: Revenue Analytics - INR Summary

FY 2025-26 Revenue Forecast

## Revenue Summary



## Quarterly Breakdown

Quarter	Target	Confirmed	%	Target	Most Likely	%	Target	Optimistic	%
2025-26 Q1	Rs. 32.00	Rs. 33.30	104.1%	Rs. 32.00	Rs. 33.30	104.1%	Rs. 32.00	Rs. 33.30	104.1%
2025-26 Q2	Rs. 43.35	Rs. 32.27	74.4%	Rs. 43.35	Rs. 32.27	74.4%	Rs. 43.35	Rs. 32.27	74.4%
2025-26 Q3	Rs. 44.80	Rs. 25.32	56.5%	Rs. 44.80	Rs. 27.79	62.0%	Rs. 44.80	Rs. 27.80	62.1%
2025-26 Q4	Rs. 54.85	Rs. 8.83	16.1%	Rs. 54.85	Rs. 11.79	21.5%	Rs. 54.85	Rs. 15.50	28.3%
<b>TOTAL</b>	<b>Rs. 175.00</b>	<b>Rs. 99.72</b>	<b>57.0%</b>	<b>Rs. 175.00</b>	<b>Rs. 105.15</b>	<b>60.1%</b>	<b>Rs. 175.00</b>	<b>Rs. 108.86</b>	<b>62.2%</b>

Report generated for FY 2025-26 | Currency: INR | Target: Rs. 175.00 Cr | Date Range: 2025-04-01 to 2026-03-31

## Section 2: Quarterly Revenue Breakdown by Type - INR

Target vs Most Likely by Quarter

Quarter	SAM	New-Non-US	New-US	Total
Q1 - Target	Rs. 28.75	Rs. 1.25	Rs. 13.75	Rs. 43.75
Q1 - Most Likely	Rs. 27.66	Rs. 1.19	Rs. 4.09	Rs. 32.93
Q1 - % Target	96%	95%	30%	75%
Q2 - Target	Rs. 28.75	Rs. 1.25	Rs. 13.75	Rs. 43.75
Q2 - Most Likely	Rs. 22.30	Rs. 1.26	Rs. 6.03	Rs. 29.59
Q2 - % Target	78%	101%	44%	68%
Q3 - Target	Rs. 28.75	Rs. 1.25	Rs. 13.75	Rs. 43.75
Q3 - Most Likely	Rs. 22.12	Rs. 0.53	Rs. 5.15	Rs. 27.79
Q3 - % Target	77%	42%	37%	64%
Q4 - Target	Rs. 28.75	Rs. 1.25	Rs. 13.75	Rs. 43.75
Q4 - Most Likely	Rs. 10.25	Rs. 0.16	Rs. 1.38	Rs. 11.79
Q4 - % Target	36%	13%	10%	27%

## Section 3: FY2025-26 Forecast by Revenue Type - INR

### Visibility and Upside Analysis

Revenue Type	Target (Cr)	Confirmed				Most Likely				Optimistic			
		Revenue (Cr)	% Target	Visibility (Cr)	Upside (Cr)	Revenue (Cr)	% Target	Visibility (Cr)	Upside (Cr)	Revenue (Cr)	% Target	Visibility (Cr)	Upside (Cr)
SAM	115.00	77.00	67.0%	77.00	5.33	82.33	71.6%	82.33	3.62	85.95	74.7%	85.95	29.05
New - US	55.00	16.46	29.9%	16.46	0.17	16.63	30.2%	16.63	0.10	16.73	30.4%	16.73	38.27
New - Non-US	5.00	2.90	57.9%	2.90	0.24	3.14	62.8%	3.14	0.00	3.14	62.8%	3.14	1.86
<b>TOTAL</b>	<b>175.00</b>	<b>96.36</b>	<b>55.1%</b>	<b>96.36</b>	<b>5.74</b>	<b>102.10</b>	<b>58.3%</b>	<b>102.10</b>	<b>3.72</b>	<b>105.82</b>	<b>60.5%</b>	<b>105.82</b>	<b>69.18</b>

## Section 4.1: SAM Accounts - Confirmed - INR

Monthwise Revenue Breakdown by Account (Showing ALL 59 accounts)

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
CEVA	199.5	203.7	206.6	222.6	199.4	231.0	223.3	215.6	216.8	57.1	57.1	57.1	2089.7	27%
SalesforceIndia	103.8	102.0	106.2	125.8	102.0	115.6	94.3	73.6	61.7	42.2	32.4	30.5	990.1	13%
Novelis	80.9	78.7	69.5	71.6	84.9	73.8	73.9	75.8	58.2	54.0	46.5	51.0	818.7	11%
Rich Products	48.4	48.9	47.0	49.2	49.2	49.2	75.9	81.0	81.0	94.4	67.7	27.5	719.5	9%
ADT	61.3	81.6	44.2	46.4	47.9	51.5	52.8	44.8	51.6	0.0	0.0	0.0	482.1	6%
Ecolabs	59.9	183.5	95.8	121.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	460.4	6%
Syncron	42.5	34.5	33.1	34.9	28.1	27.9	26.9	25.8	27.9	0.0	0.0	0.0	281.6	4%
Zinnia Tech Solutions	21.6	21.0	20.6	23.2	23.6	25.2	28.2	24.0	26.7	21.2	20.1	22.4	277.7	4%
ProsperX_Quality Technolo	91.2	77.6	66.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	235.2	3%
Infosys	22.2	23.3	24.8	23.8	26.5	30.6	23.1	20.1	16.7	0.0	0.0	0.0	211.2	3%
Celsiotech	10.7	8.7	9.4	15.0	13.7	15.9	17.5	17.2	19.0	12.4	0.7	0.0	140.2	2%
SalesforceINC	27.4	19.4	4.9	21.2	21.5	6.8	12.3	4.5	4.9	4.5	3.4	0.0	130.8	2%
Divami Inc	10.9	10.5	10.5	10.9	10.5	10.5	10.9	9.0	10.9	0.0	0.0	0.0	94.6	1%

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
IEWC	9.8	9.8	9.4	9.8	8.5	9.8	9.4	8.9	9.8	0.0	0.0	0.0	85.3	1%
Nature's Path	11.2	11.2	10.7	5.6	4.8	5.6	5.4	5.1	5.6	0.0	0.0	0.0	65.4	1%
Synecron	4.8	3.5	4.8	4.8	2.4	11.5	12.4	12.4	3.8	0.0	0.0	0.0	60.3	1%
Persistent	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5	53.4	1%
Tao Digital	5.6	5.6	5.4	5.6	4.8	5.6	5.4	5.1	5.6	0.0	0.0	0.0	48.8	1%
FocalCXM-Conscendo	7.7	7.7	7.3	7.7	6.6	3.3	3.1	0.0	0.0	0.0	0.0	0.0	43.4	1%
ProsperX_LeagueOne Volley	0.0	0.0	3.0	5.5	4.8	2.8	1.8	3.6	3.6	3.6	3.6	3.6	35.9	0%
SKG Properties-Conscendo	3.5	3.5	3.4	3.5	3.0	3.5	3.4	3.2	3.5	0.0	0.0	0.0	30.5	0%
Cloud23	3.8	3.8	3.6	3.8	3.3	3.8	3.6	3.4	0.0	0.0	0.0	0.0	29.0	0%
ProsperX_Koya Medical	0.0	11.8	16.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	28.1	0%
NTN	9.8	7.0	6.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	23.6	0%
ProsperX_Francois and Com	11.2	4.0	0.0	0.0	0.0	0.0	7.6	0.0	0.0	0.0	0.0	0.0	22.7	0%
ITCrats	12.0	3.8	3.6	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	19.9	0%
Standard Bank-Conscendo	1.8	2.8	2.7	1.1	0.0	2.2	2.7	2.5	2.3	0.0	0.0	0.0	18.1	0%
ProsperX_Good Guys Tree S	0.0	0.0	0.0	0.0	0.0	7.6	8.4	2.0	0.0	0.0	0.0	0.0	18.1	0%
ProsperX_Brand Junkie	8.0	8.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	16.0	0%

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
Tech Mahindra	0.0	0.0	0.0	0.9	2.3	2.3	2.3	2.3	2.3	1.2	0.0	0.0	13.8	0%
Agilisium	0.0	0.0	0.0	0.0	1.1	3.1	3.0	2.8	3.1	0.0	0.0	0.0	13.1	0%
Tech Matrix	4.3	4.4	4.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	13.0	0%
ProsperX_Zagg	5.6	5.6	1.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	13.0	0%
ProsperX_We the People Ho	0.0	0.0	0.0	0.0	0.0	6.5	6.5	0.0	0.0	0.0	0.0	0.0	12.9	0%
Infovision	3.0	3.0	3.0	3.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	12.0	0%
DX Futurtech-Conscendo	0.0	0.0	0.9	1.8	1.8	1.8	1.8	1.8	1.8	0.0	0.0	0.0	11.5	0%
Apexon	0.0	0.0	0.0	0.0	0.0	2.1	2.2	2.1	2.3	2.1	0.0	0.0	11.0	0%
ProsperX_Heiman Fire Equi	3.2	0.0	7.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	10.3	0%
Nobl Q	2.6	2.6	2.4	2.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	10.1	0%
ProsperX_Magswitch	0.0	0.0	3.2	0.0	1.0	1.8	1.7	1.6	0.0	0.0	0.0	0.0	9.3	0%
ProsperX_Tivoli	0.0	0.0	0.0	4.1	4.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	8.1	0%
ProsperX_SSI Integration	0.0	0.0	6.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	6.8	0%
T&S	0.7	0.7	0.7	0.7	0.6	0.7	0.7	0.7	0.7	0.0	0.0	0.0	6.3	0%
BCT	1.2	1.9	1.9	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	5.4	0%
SPOC Automation	1.2	1.2	1.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	3.6	0%

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
ProsperX_National Apartme	0.0	0.0	0.0	0.0	0.0	0.0	2.9	0.0	0.0	0.0	0.0	0.0	2.9	0%
ProsperX_Neurolutions	0.0	0.0	0.0	0.0	2.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	2.5	0%
Tachyon	2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	2.0	0%
Prometteur Solutions	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.0	0%
ProsperX_Juneau Construct	0.0	0.0	0.0	0.0	0.0	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.6	0%
ProsperX_OrganOx	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_DMI	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_Envolve	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_MODE Global	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_RS Medical	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_New Tradition Ho	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_BPP	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_Roberts Farm Equ	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_PMI Sport	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%

## Section 4.2: SAM Accounts - Most Likely - INR

Monthwise Revenue Breakdown by Account (Showing ALL 59 accounts)

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
CEVA	199.5	203.7	206.6	222.6	199.4	231.0	223.3	215.6	216.8	118.4	118.4	121.4	2276.6	28%
SalesforceIndia	103.8	102.0	106.2	125.8	102.0	115.6	94.3	73.6	61.7	42.2	32.4	30.5	990.1	12%
Novelis	80.9	78.7	69.5	71.6	84.9	73.8	73.9	216.2	58.2	54.0	46.5	51.0	959.2	12%
Rich Products	48.4	48.9	47.0	49.2	49.2	49.2	75.9	81.0	81.0	94.4	67.7	27.5	719.5	9%
ADT	61.3	81.6	44.2	46.4	47.9	51.5	52.8	44.8	51.6	0.0	0.0	0.0	482.1	6%
Ecolabs	59.9	183.5	95.8	121.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	460.4	6%
Syncron	42.5	34.5	33.1	34.9	28.1	27.9	26.9	25.8	27.9	22.0	22.0	23.1	348.6	4%
Zinnia Tech Solutions	21.6	21.0	20.6	23.2	23.6	25.2	28.2	26.3	30.3	24.3	23.6	26.1	294.0	4%
Infosys	22.2	23.3	24.8	23.8	26.5	30.6	28.2	25.0	24.6	7.1	0.0	0.0	236.1	3%
ProsperX_Quality Technolo	91.2	77.6	66.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	235.2	3%
Celsiotech	10.7	8.7	9.4	15.0	13.7	15.9	17.5	17.2	19.0	17.2	9.1	8.8	162.4	2%
SalesforceINC	27.4	19.4	4.9	21.2	21.5	6.8	12.3	4.5	4.9	4.5	3.4	0.0	130.8	2%
Divami Inc	10.9	10.5	10.5	10.9	10.5	10.5	10.9	9.0	10.9	0.0	0.0	0.0	94.6	1%

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
Persistent	9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0	4.5	4.5	4.5	94.1	1%
IEWC	9.8	9.8	9.4	9.8	8.5	9.8	9.4	8.9	9.8	0.0	0.0	0.0	85.3	1%
Nature's Path	11.2	11.2	10.7	5.6	4.8	5.6	5.4	5.1	5.6	0.0	0.0	0.0	65.4	1%
Synecron	4.8	3.5	4.8	4.8	2.4	11.5	12.4	12.4	3.8	0.0	0.0	0.0	60.3	1%
FocalCXM-Conscendo	7.7	7.7	7.3	7.7	6.6	7.7	7.3	4.0	4.4	0.0	0.0	0.0	60.2	1%
Tao Digital	5.6	5.6	5.4	5.6	4.8	5.6	5.4	5.1	5.6	0.0	0.0	0.0	48.8	1%
ProsperX_LeagueOne Volley	0.0	0.0	3.0	5.5	4.8	2.8	1.8	3.6	3.6	3.6	3.6	3.6	35.9	0%
SKG Properties-Conscendo	3.5	3.5	3.4	3.5	3.0	3.5	3.4	3.2	3.5	0.0	0.0	0.0	30.5	0%
Cloud23	3.8	3.8	3.6	3.8	3.3	3.8	3.6	3.4	0.0	0.0	0.0	0.0	29.0	0%
ProsperX_Koya Medical	0.0	11.8	16.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	28.1	0%
NTN	9.8	7.0	6.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	23.6	0%
ProsperX_Francois and Com	11.2	4.0	0.0	0.0	0.0	0.0	7.6	0.0	0.0	0.0	0.0	0.0	22.7	0%
ITCrats	12.0	3.8	3.6	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	19.9	0%
Standard Bank-Conscendo	1.8	2.8	2.7	1.1	0.0	2.2	2.7	2.5	2.3	0.0	0.0	0.0	18.1	0%
ProsperX_Good Guys Tree S	0.0	0.0	0.0	0.0	0.0	7.6	8.4	2.0	0.0	0.0	0.0	0.0	18.1	0%
ProsperX_Brand Junkie	8.0	8.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	16.0	0%

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
ProsperX_RS Medical	0.0	0.0	0.0	0.0	0.0	0.0	8.0	8.0	0.0	0.0	0.0	0.0	16.0	0%
Tech Mahindra	0.0	0.0	0.0	0.9	2.3	2.3	2.3	2.3	2.3	1.2	0.0	0.0	13.8	0%
Agilisium	0.0	0.0	0.0	0.0	1.1	3.1	3.0	2.8	3.1	0.0	0.0	0.0	13.1	0%
Tech Matrix	4.3	4.4	4.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	13.0	0%
ProsperX_Zagg	5.6	5.6	1.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	13.0	0%
ProsperX_We the People Ho	0.0	0.0	0.0	0.0	0.0	6.5	6.5	0.0	0.0	0.0	0.0	0.0	12.9	0%
Infovision	3.0	3.0	3.0	3.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	12.0	0%
DX Futurtech-Conscendo	0.0	0.0	0.9	1.8	1.8	1.8	1.8	1.8	1.8	0.0	0.0	0.0	11.5	0%
Apexon	0.0	0.0	0.0	0.0	0.0	2.1	2.2	2.1	2.3	2.1	0.0	0.0	11.0	0%
ProsperX_Heiman Fire Equi	3.2	0.0	7.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	10.3	0%
Nobl Q	2.6	2.6	2.4	2.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	10.1	0%
ProsperX_Magswitch	0.0	0.0	3.2	0.0	1.0	1.8	1.7	1.6	0.0	0.0	0.0	0.0	9.3	0%
T&S	0.7	0.7	0.7	0.7	0.6	0.7	0.7	0.7	0.7	0.7	0.7	0.7	8.3	0%
ProsperX_Tivoli	0.0	0.0	0.0	4.1	4.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	8.1	0%
ProsperX_SSI Integration	0.0	0.0	6.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	6.8	0%
BCT	1.2	1.9	1.9	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	5.4	0%

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
SPOC Automation	1.2	1.2	1.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	3.6	0%
ProsperX_National Apartme	0.0	0.0	0.0	0.0	0.0	0.0	2.9	0.0	0.0	0.0	0.0	0.0	2.9	0%
ProsperX_Neurolutions	0.0	0.0	0.0	0.0	2.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	2.5	0%
Tachyon	2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	2.0	0%
Prometteur Solutions	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.0	0%
ProsperX_Juneau Construct	0.0	0.0	0.0	0.0	0.0	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.6	0%
ProsperX_OrganOx	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_DMI	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_Envolve	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_MODE Global	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_New Tradition Ho	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_BPP	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_Roberts Farm Equ	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_PMI Sport	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%

## Section 4.3: SAM Accounts - Optimistic - INR

Monthwise Revenue Breakdown by Account (Showing ALL 59 accounts)

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
CEVA	199.5	203.7	206.6	222.6	199.4	231.0	223.3	215.6	216.8	173.9	173.9	179.7	2446.0	28%
SalesforceIndia	103.8	102.0	106.2	125.8	102.0	115.6	94.3	73.6	61.7	42.2	32.4	30.5	990.1	12%
Novelis	80.9	78.7	69.5	71.6	84.9	73.8	73.9	216.2	58.2	54.0	46.5	51.0	959.2	11%
Rich Products	48.4	48.9	47.0	49.2	49.2	49.2	75.9	81.0	81.0	94.4	67.7	27.5	719.5	8%
ADT	61.3	81.6	44.2	46.4	47.9	51.5	52.8	44.8	52.4	42.1	40.3	46.1	611.4	7%
Ecolabs	59.9	183.5	95.8	121.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	460.4	5%
Syncron	42.5	34.5	33.1	34.9	28.1	27.9	26.9	25.8	27.9	22.0	22.0	23.1	348.6	4%
Zinnia Tech Solutions	21.6	21.0	20.6	23.2	23.6	25.2	28.2	26.3	30.3	27.6	26.9	29.6	304.1	4%
Infosys	22.2	23.3	24.8	23.8	26.5	30.6	28.2	25.0	24.6	16.9	9.8	10.3	266.0	3%
ProsperX_Quality Technolo	91.2	77.6	66.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	235.2	3%
Celsiotech	10.7	8.7	9.4	15.0	13.7	15.9	17.5	17.2	19.0	17.2	9.1	8.8	162.4	2%
SalesforceINC	27.4	19.4	4.9	21.2	21.5	6.8	12.3	4.5	4.9	4.5	4.5	4.7	136.6	2%
Divami Inc	10.9	10.5	10.5	10.9	10.5	10.5	10.9	9.0	10.9	0.0	0.0	0.0	94.6	1%

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
Persistent	9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0	4.5	4.5	4.5	94.1	1%
IEWC	9.8	9.8	9.4	9.8	8.5	9.8	9.4	8.9	9.8	0.0	0.0	0.0	85.3	1%
FocalCXM-Conscendo	7.7	7.7	7.3	7.7	6.6	7.7	7.3	4.0	4.4	4.0	4.0	4.2	72.3	1%
Nature's Path	11.2	11.2	10.7	5.6	4.8	5.6	5.4	5.1	5.6	0.0	0.0	0.0	65.4	1%
Synechron	4.8	3.5	4.8	4.8	2.4	11.5	12.4	12.4	3.8	0.0	0.0	0.0	60.3	1%
Tao Digital	5.6	5.6	5.4	5.6	4.8	5.6	5.4	5.1	5.6	0.0	0.0	0.0	48.8	1%
ProsperX_LeagueOne Volley	0.0	0.0	3.0	5.5	4.8	2.8	1.8	3.6	3.6	3.6	3.6	3.6	35.9	0%
SKG Properties-Conscendo	3.5	3.5	3.4	3.5	3.0	3.5	3.4	3.2	3.5	0.0	0.0	0.0	30.5	0%
Cloud23	3.8	3.8	3.6	3.8	3.3	3.8	3.6	3.4	0.0	0.0	0.0	0.0	29.0	0%
ProsperX_Koya Medical	0.0	11.8	16.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	28.1	0%
NTN	9.8	7.0	6.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	23.6	0%
ProsperX_Francois and Com	11.2	4.0	0.0	0.0	0.0	0.0	7.6	0.0	0.0	0.0	0.0	0.0	22.7	0%
ITCrats	12.0	3.8	3.6	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	19.9	0%
Standard Bank-Conscendo	1.8	2.8	2.7	1.1	0.0	2.2	2.7	2.5	2.3	0.0	0.0	0.0	18.1	0%
ProsperX_Good Guys Tree S	0.0	0.0	0.0	0.0	0.0	7.6	8.4	2.0	0.0	0.0	0.0	0.0	18.1	0%
DX Futurtech-Conscendo	0.0	0.0	0.9	1.8	1.8	1.8	1.8	1.8	1.8	1.8	1.8	1.8	16.7	0%

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
ProsperX_Brand Junkie	8.0	8.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	16.0	0%
ProsperX_RS Medical	0.0	0.0	0.0	0.0	0.0	0.0	8.0	8.0	0.0	0.0	0.0	0.0	16.0	0%
Tech Mahindra	0.0	0.0	0.0	0.9	2.3	2.3	2.3	2.3	2.3	1.2	0.0	0.0	13.8	0%
Agilisium	0.0	0.0	0.0	0.0	1.1	3.1	3.0	2.8	3.1	0.0	0.0	0.0	13.1	0%
Tech Matrix	4.3	4.4	4.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	13.0	0%
ProsperX_Zagg	5.6	5.6	1.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	13.0	0%
ProsperX_We the People Ho	0.0	0.0	0.0	0.0	0.0	6.5	6.5	0.0	0.0	0.0	0.0	0.0	12.9	0%
Infovision	3.0	3.0	3.0	3.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	12.0	0%
Apexon	0.0	0.0	0.0	0.0	0.0	2.1	2.2	2.1	2.3	2.1	0.0	0.0	11.0	0%
ProsperX_Heiman Fire Equi	3.2	0.0	7.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	10.3	0%
Nobl Q	2.6	2.6	2.4	2.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	10.1	0%
ProsperX_Magswitch	0.0	0.0	3.2	0.0	1.0	1.8	1.7	1.6	0.0	0.0	0.0	0.0	9.3	0%
T&S	0.7	0.7	0.7	0.7	0.6	0.7	0.7	0.7	0.7	0.7	0.7	0.7	8.3	0%
ProsperX_Tivoli	0.0	0.0	0.0	4.1	4.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	8.1	0%
ProsperX_SSI Integration	0.0	0.0	6.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	6.8	0%
BCT	1.2	1.9	1.9	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	5.4	0%

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
SPOC Automation	1.2	1.2	1.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	3.6	0%
ProsperX_National Apartme	0.0	0.0	0.0	0.0	0.0	0.0	2.9	0.0	0.0	0.0	0.0	0.0	2.9	0%
ProsperX_Neurolutions	0.0	0.0	0.0	0.0	2.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	2.5	0%
Tachyon	2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	2.0	0%
Prometteur Solutions	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.0	0%
ProsperX_Juneau Construct	0.0	0.0	0.0	0.0	0.0	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.6	0%
ProsperX_OrganOx	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_DMI	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_Envolve	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_MODE Global	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_New Tradition Ho	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_BPP	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_Roberts Farm Equ	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_PMI Sport	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%

## Section 5.1: New-US Accounts - Confirmed - INR

Monthwise Revenue Breakdown by Account (Showing ALL 24 accounts)

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
GATX	5.9	26.9	63.1	77.0	76.3	92.8	75.5	40.3	43.6	29.4	26.4	15.4	572.4	35%
Armstrong	74.0	72.8	71.7	48.7	48.7	48.7	48.7	48.7	0.0	0.0	0.0	0.0	462.1	28%
Progress Software	0.0	0.0	0.0	9.6	11.2	17.9	32.4	31.4	24.7	12.3	12.3	0.0	151.8	9%
Robroy	0.0	0.0	0.0	24.1	12.6	12.6	12.6	0.0	0.0	0.0	14.8	5.5	82.2	5%
ProsperX_DTN	0.0	6.2	6.2	6.2	15.5	14.8	14.8	5.2	0.0	0.0	0.0	0.0	68.8	4%
ProsperX_Windows USA	9.6	9.6	9.6	18.0	0.0	0.0	7.0	0.0	0.0	7.0	0.0	5.6	66.3	4%
General Beverage	0.0	0.0	0.0	0.0	0.0	0.0	19.6	19.6	19.6	0.0	0.0	0.0	58.8	4%
ProsperX_MAST Travel	0.0	0.0	0.0	0.0	13.2	0.0	11.0	0.0	11.0	0.0	8.8	0.0	43.9	3%
ProsperX_CertainTeed	1.7	1.6	1.6	4.8	2.5	9.2	9.3	4.6	5.6	0.0	0.0	0.0	40.8	2%
ProsperX_Hydrite	4.7	4.7	4.7	4.7	14.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	33.0	2%
JW Power	0.0	0.0	0.0	0.0	8.2	8.2	8.2	0.0	0.0	0.0	0.0	0.0	24.7	2%
ProsperX_Kadant	8.0	4.7	0.0	0.0	0.0	0.0	1.6	0.0	0.0	0.0	0.0	0.0	14.3	1%
Current Lighting Solution	11.8	2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	13.8	1%

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
Rochester Electronics	6.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	6.4	0%
Precinmac - Maine Machine	0.0	0.0	0.0	0.0	1.9	1.0	1.0	0.8	1.0	0.0	0.0	0.0	5.7	0%
ProsperX_CQ Medical	0.0	0.0	1.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.4	0%
ProsperX_Ken Jefferies &	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_Salience Health	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_BarryWehmiller	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_Paradigm	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_AIDT	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
Crane Nuclear	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_Kofile	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_BlueVoyant	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%

## Section 5.2: New-US Accounts - Most Likely - INR

Monthwise Revenue Breakdown by Account (Showing ALL 24 accounts)

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
GATX	5.9	26.9	63.1	77.0	76.3	92.8	75.5	53.5	47.3	29.4	26.4	15.4	589.3	35%
Armstrong	74.0	72.8	71.7	48.7	48.7	48.7	48.7	48.7	0.0	0.0	0.0	0.0	462.1	28%
Progress Software	0.0	0.0	0.0	9.6	11.2	17.9	32.4	31.4	24.7	12.3	12.3	0.0	151.8	9%
Robroy	0.0	0.0	0.0	24.1	12.6	12.6	12.6	0.0	0.0	0.0	14.8	5.5	82.2	5%
ProsperX_DTN	0.0	6.2	6.2	6.2	15.5	14.8	14.8	5.2	0.0	0.0	0.0	0.0	68.8	4%
ProsperX_Windows USA	9.6	9.6	9.6	18.0	0.0	0.0	7.0	0.0	0.0	7.0	0.0	5.6	66.3	4%
General Beverage	0.0	0.0	0.0	0.0	0.0	0.0	19.6	19.6	19.6	0.0	0.0	0.0	58.8	4%
ProsperX_MAST Travel	0.0	0.0	0.0	0.0	13.2	0.0	11.0	0.0	11.0	0.0	8.8	0.0	43.9	3%
ProsperX_CertainTeed	1.7	1.6	1.6	4.8	2.5	9.2	9.3	4.6	5.6	0.0	0.0	0.0	40.8	2%
ProsperX_Hydrite	4.7	4.7	4.7	4.7	14.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	33.0	2%
JW Power	0.0	0.0	0.0	0.0	8.2	8.2	8.2	0.0	0.0	0.0	0.0	0.0	24.7	2%
ProsperX_Kadant	8.0	4.7	0.0	0.0	0.0	0.0	1.6	0.0	0.0	0.0	0.0	0.0	14.3	1%
Current Lighting Solution	11.8	2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	13.8	1%

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
Rochester Electronics	6.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	6.4	0%
Precinmac - Maine Machine	0.0	0.0	0.0	0.0	1.9	1.0	1.0	0.8	1.0	0.0	0.0	0.0	5.7	0%
ProsperX_CQ Medical	0.0	0.0	1.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.4	0%
ProsperX_Ken Jefferies &	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_Salience Health	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_BarryWehmiller	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_Paradigm	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_AIDT	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
Crane Nuclear	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_Kofile	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_BlueVoyant	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%

## Section 5.3: New-US Accounts - Optimistic - INR

Monthwise Revenue Breakdown by Account (Showing ALL 24 accounts)

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
GATX	5.9	26.9	63.1	77.0	76.3	92.8	75.5	53.5	47.3	29.4	26.4	15.4	589.3	35%
Armstrong	74.0	72.8	71.7	48.7	48.7	48.7	48.7	48.7	0.0	0.0	0.0	0.0	462.1	28%
Progress Software	0.0	0.0	0.0	9.6	11.2	17.9	32.4	31.4	24.7	12.3	12.3	0.0	151.8	9%
Robroy	0.0	0.0	0.0	24.1	12.6	12.6	12.6	0.0	0.0	0.0	14.8	15.1	91.8	6%
ProsperX_DTN	0.0	6.2	6.2	6.2	15.5	14.8	14.8	5.2	0.0	0.0	0.0	0.0	68.8	4%
ProsperX_Windows USA	9.6	9.6	9.6	18.0	0.0	0.0	7.0	0.0	0.0	7.0	0.0	5.6	66.3	4%
General Beverage	0.0	0.0	0.0	0.0	0.0	0.0	19.6	19.6	19.6	0.0	0.0	0.0	58.8	4%
ProsperX_MAST Travel	0.0	0.0	0.0	0.0	13.2	0.0	11.0	0.0	11.0	0.0	8.8	0.0	43.9	3%
ProsperX_CertainTeed	1.7	1.6	1.6	4.8	2.5	9.2	9.3	4.6	5.6	0.0	0.0	0.0	40.8	2%
ProsperX_Hydrite	4.7	4.7	4.7	4.7	14.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	33.0	2%
JW Power	0.0	0.0	0.0	0.0	8.2	8.2	8.2	0.0	0.0	0.0	0.0	0.0	24.7	2%
ProsperX_Kadant	8.0	4.7	0.0	0.0	0.0	0.0	1.6	0.0	0.0	0.0	0.0	0.0	14.3	1%
Current Lighting Solution	11.8	2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	13.8	1%

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
Rochester Electronics	6.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	6.4	0%
Precinmac - Maine Machine	0.0	0.0	0.0	0.0	1.9	1.0	1.0	0.8	1.0	0.0	0.0	0.0	5.7	0%
ProsperX_CQ Medical	0.0	0.0	1.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.4	0%
ProsperX_Ken Jefferies &	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_Salience Health	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_BarryWehmiller	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_Paradigm	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_AIDT	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
Crane Nuclear	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_Kofile	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%
ProsperX_BlueVoyant	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%

## Section 6.1: New-Non-US Accounts - Confirmed - INR

Monthwise Revenue Breakdown by Account (Showing ALL 5 accounts)

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
Fairprice	9.4	34.2	69.6	57.1	19.6	29.5	8.7	0.6	0.0	0.0	0.0	0.0	228.8	79%
TELUS Digital	0.0	2.7	2.8	3.2	5.1	5.9	5.6	5.4	5.9	5.4	5.4	5.6	53.0	18%
TCPL	0.0	0.0	0.0	1.9	1.9	1.9	0.0	0.0	0.0	0.0	0.0	0.0	5.7	2%
United Delta	0.0	0.0	0.0	0.0	0.0	0.0	2.2	0.0	0.0	0.0	0.0	0.0	2.2	1%
Pacific International Lin	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%

## Section 6.2: New-Non-US Accounts - Most Likely - INR

Monthwise Revenue Breakdown by Account (Showing ALL 5 accounts)

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
Fairprice	9.4	34.2	69.6	57.1	19.6	29.5	33.0	0.6	0.0	0.0	0.0	0.0	253.1	81%
TELUS Digital	0.0	2.7	2.8	3.2	5.1	5.9	5.6	5.4	5.9	5.4	5.4	5.6	53.0	17%
TCPL	0.0	0.0	0.0	1.9	1.9	1.9	0.0	0.0	0.0	0.0	0.0	0.0	5.7	2%
United Delta	0.0	0.0	0.0	0.0	0.0	0.0	2.2	0.0	0.0	0.0	0.0	0.0	2.2	1%
Pacific International Lin	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%

## Section 6.3: New-Non-US Accounts - Optimistic - INR

Monthwise Revenue Breakdown by Account (Showing ALL 5 accounts)

ACCOUNT	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL	%
Fairprice	9.4	34.2	69.6	57.1	19.6	29.5	33.0	0.6	0.0	0.0	0.0	0.0	253.1	81%
TELUS Digital	0.0	2.7	2.8	3.2	5.1	5.9	5.6	5.4	5.9	5.4	5.4	5.6	53.0	17%
TCPL	0.0	0.0	0.0	1.9	1.9	1.9	0.0	0.0	0.0	0.0	0.0	0.0	5.7	2%
United Delta	0.0	0.0	0.0	0.0	0.0	0.0	2.2	0.0	0.0	0.0	0.0	0.0	2.2	1%
Pacific International Lin	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0%

## Section 7: Combined Revenue Summary - INR

All Scenarios - Monthwise Breakdown

SUMMARY TYPE	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	FY TOTAL
Target	1067.0	1067.0	1067.0	1445.0	1445.0	1445.0	1493.0	1493.0	1493.0	1828.0	1828.0	1828.0	17499.0
Confirmed	1030.0	1165.2	1084.4	1087.1	894.6	959.5	985.9	809.9	736.0	351.1	303.5	228.7	9635.7
Most Likely	1034.5	1169.7	1088.9	1091.6	899.1	968.4	1032.0	987.2	760.0	450.0	399.4	329.4	10210.2
Optimistic	1034.5	1169.7	1088.9	1091.6	899.1	968.4	1032.0	987.2	760.8	566.5	515.2	467.8	10581.7

## Section 8: FY2025-26 Revenue Forecast - INR

Revenue by Geographical Execution Location

Revenue Channel	Confirmed CV	Confirmed Uptick	Most Likely CV	Most Likely Uptick	Optimistic CV	Optimistic Uptick
IN - India Projects Revenue	33.97	0.00	37.56	0.00	39.73	0.00
IN - US Projects Revenue	41.68	0.00	43.67	0.00	44.09	0.00
US - Project Revenue (US Only)	20.73	0.00	20.90	0.00	22.03	0.00
<b>Projected Revenue</b>	96.39	0.00	102.13	0.00	105.85	0.00
<b>Actuals + Projected Revenue</b>	99.72	-	105.15	-	108.86	-

## Section 9: Revenue Type Breakdown - INR

Revenue by Type (SAM, New-US, New-Non-US) with India/US Split

### Confirmed Scenario

Revenue Type	India Revenue	US Revenue	Total Revenue	Target	Achievement %
SAM	Rs. 62.50 Cr	Rs. 14.50 Cr	Rs. 77.00 Cr	Rs. 115.00 Cr	66%
New - US	Rs. 10.20 Cr	Rs. 6.30 Cr	Rs. 16.50 Cr	Rs. 55.00 Cr	29%
New - Non-US	Rs. 2.90 Cr	Rs. 0.00 Cr	Rs. 2.90 Cr	Rs. 5.00 Cr	57%
<b>Projected Revenue</b>	<b>Rs. 75.60 Cr</b>	<b>Rs. 20.70 Cr</b>	<b>Rs. 96.40 Cr</b>	<b>Rs. 175.00 Cr</b>	<b>55%</b>

### Most Likely Scenario

Revenue Type	India Revenue	US Revenue	Total Revenue	Target	Achievement %
SAM	Rs. 67.90 Cr	Rs. 14.50 Cr	Rs. 82.30 Cr	Rs. 115.00 Cr	71%
New - US	Rs. 10.20 Cr	Rs. 6.40 Cr	Rs. 16.60 Cr	Rs. 55.00 Cr	30%
New - Non-US	Rs. 3.10 Cr	Rs. 0.00 Cr	Rs. 3.10 Cr	Rs. 5.00 Cr	62%
<b>Projected Revenue</b>	<b>Rs. 81.20 Cr</b>	<b>Rs. 20.90 Cr</b>	<b>Rs. 102.10 Cr</b>	<b>Rs. 175.00 Cr</b>	<b>58%</b>

## Optimistic Scenario

Revenue Type	India Revenue	US Revenue	Total Revenue	Target	Achievement %
SAM	Rs. 70.40 Cr	Rs. 15.60 Cr	Rs. 85.90 Cr	Rs. 115.00 Cr	74%
New - US	Rs. 10.30 Cr	Rs. 6.40 Cr	Rs. 16.70 Cr	Rs. 55.00 Cr	30%
New - Non-US	Rs. 3.10 Cr	Rs. 0.00 Cr	Rs. 3.10 Cr	Rs. 5.00 Cr	62%
<b>Projected Revenue</b>	<b>Rs. 83.80 Cr</b>	<b>Rs. 22.00 Cr</b>	<b>Rs. 105.80 Cr</b>	<b>Rs. 175.00 Cr</b>	<b>60%</b>