



FILTERS

region All
sub_zone All
FY 2021

P & L for Markets

All values are in USD

Market	Net Sales	COGS	Gross Margin	GM %
Australia	20.99M	14.08M	6.91M	32.9%
Austria	2.84M	1.98M	0.86M	30.1%
Bangladesh	6.95M	4.55M	2.40M	34.5%
Canada	35.06M	21.66M	13.39M	38.2%
China	22.89M	13.49M	9.40M	41.1%
France	25.94M	14.73M	11.22M	43.2%
Germany	12.01M	8.86M	3.14M	26.2%
India	161.26M	109.65M	51.61M	32.0%
Indonesia	18.41M	11.34M	7.07M	38.4%
Italy	11.72M	8.19M	3.53M	30.1%
Japan	7.92M	4.24M	3.69M	46.5%
Netherlands	7.98M	4.63M	3.36M	42.0%
Newzealand	11.40M	5.90M	5.50M	48.2%
Norway	13.68M	9.65M	4.03M	29.5%
Pakistan	5.66M	3.61M	2.05M	36.2%
Philippines	31.86M	19.40M	12.45M	39.1%
Poland	5.19M	2.98M	2.21M	42.6%
Portugal	11.83M	6.85M	4.98M	42.1%
South Korea	48.97M	31.38M	17.59M	35.9%
Spain	12.62M	8.44M	4.18M	33.1%
Sweden	1.77M	1.06M	0.71M	40.2%
United Kingdom	34.15M	18.74M	15.41M	45.1%
USA	87.78M	55.31M	32.47M	37.0%

GM% by Quarters (sub_zone)

FILTERS

FY 2019

GM%	Quarters					
Sub Zone	Q1	Q2	Q3	Q4	Grand Total	
ANZ	43.0%		42.2%	42.6%	42.5%	42.6%
India	42.5%		42.2%	42.0%	42.5%	42.4%
NA	35.1%		35.4%	35.4%	35.7%	35.4%
NE	36.6%		37.0%	36.5%	36.6%	36.7%
ROA	44.5%		44.3%	44.0%	44.5%	44.4%
SE	44.5%		44.1%	44.0%	44.2%	44.2%

FY 2020

GM%	Quarters				Grand Total	
Sub Zone	Q1	Q2	Q3	Q4		
ANZ	43.3%		43.0%	42.8%	41.8%	42.8%
India	32.3%		32.1%	32.4%	32.0%	32.2%
NA	39.9%		40.1%	39.1%	39.7%	39.8%
NE	37.6%		37.8%	38.5%	37.7%	37.8%
ROA	38.4%		38.3%	38.8%	37.7%	38.2%
SE	38.5%		37.3%	38.2%	37.8%	37.9%

FY 2021

GM%	Quarters				
Sub Zone	Q1	Q2	Q3	Q4	Grand Total
ANZ	39.0%	37.8%	38.3%	38.0%	38.3%
India	32.3%	31.8%	31.9%	32.0%	32.0%
NA	37.1%	37.4%	37.5%	37.4%	37.3%
NE	37.9%	38.7%	38.2%	38.3%	38.3%

Atliq Hardwares



ROA	38.5%	38.4%	38.1%	38.1%	38.3%
SE	38.6%	38.3%	38.6%	38.5%	38.5%



