## Problem Statement

To understand how consumer attributes and loan attributes influence the tendency of loan default.

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## **Observations:**

- 1. More defaulters belong to category of "Not Verified Income Source", though defaulters exist in "Verified Income Source" category as well.
- 2. More defaulters had taken loan for debt consolidation/s.
- 3. More defaulters fall under range of 37K to 75K annual Income.
- 4. More defaulters had taken short term/s loan.
- More defaulters had taken loan with interest rate which falls under middle category.
- 6. More defaulters had paid monthly instalments in middle range.
- 7. More defaulters stay in rented house or mortgage properties.
- 8. More defaulters had taken loan of high amount, whose monthly instalment is high.
- 9. More defaulters had less monthly income.

## Recommendation/s:

- 1. Before approving loan, "dti" should be verified and should be low.
- 2. Bank should avoid to approve loan for those applicants whose "dti" is high and doesn't have own property.
- 3. Bank should avoid to approve loan for those applicants whose annual income is in mid range and taking loan for short term.
- 4. Bank should avoid to approve loan for those applicants whose revolving utilization is high and annual income is low.