

Proposal 3 – Premium HVAC Maintenance & Emergency Services

Submitted by: Apex Climate Systems, Inc.

Date: March 23, 2025

1. Company Overview

Apex Climate Systems, Inc. is a national HVAC service provider specializing in large-scale multifamily and commercial portfolios. We service over 50,000 residential units nationwide and are known for premium response times and comprehensive warranties.

Licenses & Certifications:

- **Texas HVAC Contractor License #TACLB000YYYY**
 - **EPA Section 608 Certified**
 - **ISO 9001 Certified**
 - **Fully insured**
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2. Scope of Services

Apex proposes a fully managed HVAC maintenance program for all properties listed in the RFP.

Preventive Maintenance (Quarterly):

- **Full system diagnostics**
- **Filter replacement**
- **Coil cleaning (indoor and outdoor)**
- **Electrical and safety inspection**
- **Detailed digital service reports**

Emergency & Repairs:

- **24/7 emergency service**
- **Guaranteed response time: within 2 hours**

- All labor included for covered services
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3. Contract Term & Start Date

- Contract term: 24 months (non-cancelable in Year 1)
 - Proposed start date: April 15, 2025
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4. Pricing

Service	Cost
Annual Preventive Maintenance	\$28,500 (flat annual fee)
Emergency Repairs (covered)	Included
Major Repairs & Equipment Replacement Quoted separately	

5. Exclusions & Contractual Conditions

- Early termination subject to 50% of remaining contract value
 - Price escalation of 5% annually
 - Refrigerant billed separately
 - Coverage limited to manufacturer-approved parts
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6. References

- National Multifamily Portfolio – TX, CA, AZ
 - Downtown Austin Commercial Towers
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7. Value-Add Services

- Dedicated account manager
- Portfolio-level reporting dashboards

- **Annual capital planning recommendations**