

SAI NIVEDITA JS

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EDUCATION

Cornell University, Sloan Program | GPA 3.9 Aug 2022-May 2024
Master of Health Administration | Relevant Courses: Designing Data Products, Data Analytics in Healthcare, Strategy, Population Health
Sloan Student Ambassador, 2022-24; Women in Entrepreneurship Fellow, 2022

Manipal College of Dental Sciences, Manipal University, India | GPA 4.0 Sep 2014-Oct 2019
Bachelor of Dental Surgery

- President of the Student Council: Established a patient feedback loop to improve diagnostic & treatment processes
- Published research: “Prophylactic extraction of third molars: Is it necessary?” & “Significance of BRAF in head and neck tumors”

PROFESSIONAL EXPERIENCE

Zinnia Health Newport Beach, CA
Product Management Summer Intern May 2023 -Aug 2023

- Collaborated with 5 cross-functional teams in spearheading AI-driven Notes Generator, a Quality Assurance portal, and a mobile app with 150+ beta users collectively, through discovery, development and launch stages; Notes Generator reduced pajama time by 40%
- Developed a Relapse Risk Index using Python and implemented gamification strategies for the mobile app to enhance user engagement
- Evaluated process flow optimization through AI integration, and analyzed opportunities for automation, saving 11 HC

Renerva, LLC Ithaca, NY
Product Strategy Intern Dec 2022-May 2023

- Piloted over 200 customer discovery interviews for upcoming nerve-capping device, and analyzed qualitative results using MS Excel
- Created a reimbursement model and pricing strategy, and curated the business model for upcoming Series A funding round

Sreshta: Holistic Geriatric Care (Start-up) Chennai, India
Co-founder Apr 2021-Aug 2022

- Initiated programs for 100+ customers to provide integrated medical, pharmaceutical, and social services
- Developed a business model and performed market assessment covering 5+ zip code radius in Chennai to assess demand

Say Cheese Advanced Oral Care Chennai, India
Associate Dentist Jan 2020-Jun 2022

- Refined organizational structure and operational flow which reduced patient cycle time by 45%
- Developed a digital scheduling system using GSuite, implemented recall & feedback incentives that improved follow-up by 25%

Department of Surgical Oncology, Cancer Institute (WIA) Chennai, India
Clinical Intern Nov 2019-Dec 2019

- Performed head and neck pre-operative, post-operative assessments, and assisted in advanced surgeries
- Initiated collaborative learning opportunities for incoming interns, facilitating their transition to surgical practices

PROJECTS

Women in Healthcare Leadership (WIHL) Ithaca, NY
Vice President, Speaker Curation Aug 2022-present

- Directing the selection and management of speakers and panels for 5+ WIHL events
- Executing and overseeing 10+ integral activities, and facilitating panels for the Annual Symposium

Healthcare Students Association (HSA) Ithaca, NY
Director of Hackathons Aug 2023-present

- Organizing the Annual Health Hackathon in collaboration with E-ship@Cornell and the HSA Core Team
- Leading research efforts and securing sponsors/partners for the Health Hackathon with 15+ participating organizations

Dental Implant Center: Success rates of Traditional, Co-axis & MAX implants Rockville, MD
Intern Mar 2021-Apr 2021

- Analyzed various dental implant models & brands used in office using MS Excel to study success rates
- Improved decision making, success rates and profitability by modifying the demand perception through the analysis

Manipal University Technical Business Incubator, CPOral Care Toothbrush Manipal, India
Patent Design Sep 2019-Nov 2019

- Developed a motorized toothbrush for patients with motor disorders like Cerebral Palsy, currently with provisional patent
- Demonstrated significant improvement in oral hygiene, decrease in dependability in real-life use analysis

ONGOING EDUCATION AND AWARDS

Project Management by eCornell Oct 2022

PRAISE Award, Publication Award Incentive for Students to Excel, Manipal University Mar 2020

SKILLS AND INTERESTS

Power BI, Jira, Python, SQL, Stata | Problem Solving, Clinical Stakeholder Management, Provider Operations | Powerlifting, A Cappella