

P&L Based On Fisccl Year

Filters

21vs20 isn't part of pivot table

customer	All
division	All
region	All

Market	Fiscal Years			21Vs20
	2019	2020	2021	
Australia				
Netsales	3.9M	10.7M	21.0M	96.2%
CostOfGoodsService	2.2M	5.8M	14.1M	143.2%
Gross	1.7M	4.9M	6.9M	40.8%
Gross%	42.6%	45.9%	32.9%	-28.2%
Austria				
Netsales		0.1M	2.8M	2301.3%
CostOfGoodsService		0.1M	2.0M	2172.4%
Gross		0.0M	0.9M	2665.4%
Gross%		26.1%	30.1%	15.2%
Bangladesh				
Netsales	0.5M	2.3M	7.0M	207.7%
CostOfGoodsService	0.3M	1.4M	4.5M	233.5%
Gross	0.1M	0.9M	2.4M	168.4%
Gross%	28.7%	39.6%	34.5%	-12.8%
Canada				
Netsales	4.8M	12.2M	35.1M	188.1%
CostOfGoodsService	2.8M	7.1M	21.7M	206.4%
Gross	2.0M	5.1M	13.4M	162.6%
Gross%	41.7%	41.9%	38.2%	-8.8%
China				
Netsales	1.4M	5.4M	22.9M	322.0%
CostOfGoodsService	0.8M	3.3M	13.5M	305.5%
Gross	0.6M	2.1M	9.4M	348.1%
Gross%	44.9%	38.7%	41.1%	6.2%
France				
Netsales	4.0M	7.5M	25.9M	247.2%
CostOfGoodsService	2.3M	4.3M	14.7M	246.4%
Gross	1.8M	3.2M	11.2M	248.3%
Gross%	44.1%	43.1%	43.2%	0.3%
Germany				
Netsales	2.6M	4.7M	12.0M	156.2%
CostOfGoodsService	1.6M	3.0M	8.9M	193.8%
Gross	0.9M	1.7M	3.1M	88.3%
Gross%	37.0%	35.6%	26.2%	-26.5%
India				
Netsales	30.8M	49.8M	161.3M	224.0%
CostOfGoodsService	17.8M	33.7M	109.7M	225.0%
Gross	13.1M	16.0M	51.6M	222.0%



Gross%	42.4%	32.2%	32.0%		-0.6%
Indonesia					
Netsales	2.5M	6.2M	18.4M		196.7%
CostOfGoodsService	1.5M	3.5M	11.3M		220.1%
Gross	1.1M	2.7M	7.1M		165.6%
Gross%	42.0%	42.9%	38.4%		-10.5%
Italy					
Netsales	2.9M	4.5M	11.7M		162.5%
CostOfGoodsService	1.6M	3.1M	8.2M		164.6%
Gross	1.3M	1.4M	3.5M		157.8%
Gross%	45.6%	30.7%	30.1%		-1.8%
Japan					
Netsales		1.9M	7.9M		321.1%
CostOfGoodsService		1.2M	4.2M		257.3%
Gross		0.7M	3.7M		430.0%
Gross%		37.0%	46.5%		25.9%
Netherlands					
Netsales	0.2M	3.4M	8.0M		137.9%
CostOfGoodsService	0.1M	1.8M	4.6M		164.2%
Gross	0.1M	1.6M	3.4M		109.2%
Gross%	36.4%	47.8%	42.0%		-12.1%
Newzealand					
Netsales		2.0M	11.4M		474.3%
CostOfGoodsService		1.5M	5.9M		303.8%
Gross		0.5M	5.5M		950.7%
Gross%		26.4%	48.2%		83.0%
Norway					
Netsales		2.5M	13.7M		451.8%
CostOfGoodsService		1.5M	9.6M		525.0%
Gross		0.9M	4.0M		331.0%
Gross%		37.7%	29.5%		-21.9%
Pakistan					
Netsales	0.6M	4.7M	5.7M		20.5%
CostOfGoodsService	0.4M	2.7M	3.6M		34.3%
Gross	0.2M	2.0M	2.0M		2.0%
Gross%	39.7%	42.8%	36.2%		-15.4%
Philiphines					
Netsales	5.7M	13.4M	31.9M		138.4%
CostOfGoodsService	3.4M	7.3M	19.4M		164.6%
Gross	2.3M	6.0M	12.5M		106.5%
Gross%	39.9%	45.1%	39.1%		-13.4%
Poland					
Netsales	0.4M	2.8M	5.2M		85.8%
CostOfGoodsService	0.3M	1.7M	3.0M		78.5%
Gross	0.2M	1.1M	2.2M		96.7%
Gross%	37.4%	40.2%	42.6%		5.9%
Portugal					
Netsales	0.7M	3.6M	11.8M		229.8%
CostOfGoodsService	0.5M	2.3M	6.8M		198.9%
Gross	0.3M	1.3M	5.0M		284.5%



Gross%	39.3%	36.1%	42.1%		16.6%
South Korea					
Netsales	12.8M	17.3M	49.0M		183.3%
CostOfGoodsService	6.7M	12.1M	31.4M		158.7%
Gross	6.1M	5.2M	17.6M		241.3%
Gross%	47.5%	29.8%	35.9%		20.5%
Spain					
Netsales	1.8M	12.6M			611.4%
CostOfGoodsService	1.1M	8.4M			663.2%
Gross	0.7M	4.2M			525.7%
Gross%	37.7%	33.1%			-12.1%
Sweden					
Netsales	0.1M	0.2M	1.8M		681.9%
CostOfGoodsService	0.0M	0.1M	1.1M		735.6%
Gross	0.0M	0.1M	0.7M		613.8%
Gross%	38.3%	44.1%	40.2%		-8.7%
United Kingdom					
Netsales	2.0M	8.1M	34.2M		322.7%
CostOfGoodsService	1.3M	5.3M	18.7M		252.1%
Gross	0.7M	2.8M	15.4M		459.0%
Gross%	36.2%	34.1%	45.1%		32.2%
USA					
Netsales	11.5M	31.9M	87.8M		175.0%
CostOfGoodsService	7.7M	19.5M	55.3M		183.9%
Gross	3.8M	12.4M	32.5M		161.0%
Gross%	32.8%	39.0%	37.0%		-5.1%
Total Netsales	87.5M	196.7M	598.9M		204.5%
Total CostOfGoodsService	51.2M	123.4M	380.7M		208.6%
Total Gross	36.2M	73.3M	218.2M		197.6%
Total Gross%	41.4%	37.3%	36.4%		-2.3%