A Comprehensive Analysis of Credit Risk and Profitability in Indian Banking

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Abstract

The banking sector in India plays a crucial role in fostering economic growth and stability. Among the various risks banks face, credit risk stands as one of the most critical challenges. This paper examines the relationship between credit risk management practices and profitability in Indian banks, focusing on key indicators like NPAs, CAR, ROA, and ROE. Using a robust dataset spanning 15 years, this study provides actionable insights for policymakers and banking professionals to enhance financial stability and profitability. The comparative analysis between public and private sector banks further highlights the evolution of credit risk management practices in India. The GitHub repository for this project (Github Repository: https://github.com/saisab21/Credit-Risk-Management-and-Indian-Bank-Profitability) provides an open-source implementation of the methodologies, serving as a valuable resource for further research and application.

Keywords: Credit Risk, Indian Banks, Non-Performing Assets, Profitability, Basel III, Public vs Private Sector Banks

1. Introduction

The Indian banking sector plays a vital role in economic growth and stability, navigating significant transformations due to regulatory reforms, technological advancements, and evolving financial markets. Among the challenges banks face, credit risk—losses arising from borrowers' inability to meet financial obligations—remains critical. Effective credit risk management (CRM) ensures financial health and profitability, addressing concerns like rising non-performing assets (NPAs), compliance with Basel III norms, and heightened competition between public and private sector banks.

Over the past 15 years, Indian banks have dealt with global crises, demonetization, and the COVID-19 pandemic, exacerbating credit risk issues, particularly for public sector banks with historically higher NPAs. This necessitates an in-depth understanding of the relationship between credit risk indicators (e.g., NPAs, Capital Adequacy Ratios) and profitability metrics (e.g., Return on Assets, Net Profit Margin).

1.1. Research Objectives

This study aims to analyze the relationship between CRM and profitability in Indian banks using a 15-year dataset, focusing on:

- The relationship between credit risk indicators and profitability metrics.
- Trends and evolution of these indicators across banks over time.
- Comparative performance in CRM practices between public and private sector banks.

1.2. Significance of the Study

Effective CRM is essential for ensuring a bank's competitiveness, resilience, and stakeholder confidence. High NPAs reduce profitability, restrict lending, and slow economic growth. In contrast, private sector banks demonstrate superior CRM through advanced technologies and governance frameworks, maintaining better asset quality and profitability.

This study integrates data preparation, exploratory analysis, and predictive modeling to identify correlations, trends, and actionable insights. The findings aim to guide policymakers, banking professionals, and researchers toward improved CRM frameworks that strengthen financial performance and reduce risks in the Indian banking sector.

2. Literature Review

Credit risk management (CRM) is crucial for ensuring the profitability and stability of banks. CRM involves identifying, measuring, monitoring, and mitigating risks associated with lending activities, which directly impacts financial outcomes. This section reviews the relationship between CRM practices and profitability, with a focus on the Indian banking sector.

2.1. Credit Risk and Profitability

Studies have highlighted a strong link between credit risk indicators and bank profitability. Key metrics such as non-performing assets (NPAs), capital adequacy ratio (CAR), and credit-to-deposit ratio (CDR) significantly shape financial performance. Poudel (2012) emphasized NPAs as a critical determinant of profitability, recommending robust credit evaluation processes. Similarly, Li and Zou (2014) found a negative correlation between NPAs and profitability metrics like return on equity (ROE) and return on assets (ROA), underscoring the need for effective risk management.

2.2. CRM Practices in Indian Banks

The Indian banking sector faces unique challenges, including rising NPAs and evolving regulatory requirements. Public sector banks, accounting for a significant market share, have consistently struggled with higher NPAs compared to private banks due to weak credit appraisal and monitoring systems (Singh, 2013). In contrast, private sector banks have leveraged advanced technologies and better governance frameworks to mitigate risks effectively. Comprehensive CRM frameworks aligned with Basel III standards are essential for improving risk management across the sector.

2.3. Research Gaps

Despite extensive research, gaps remain:

- Comparative Analysis Across Bank Types: Limited studies examine how governance models influence CRM effectiveness over time.
- **Integration of Advanced Technologies:** The practical implementation and impact of big data analytics and machine learning in CRM need further exploration.

3. Dataset

3.1. Overview

The dataset used for this research provides a comprehensive and structured view of financial and credit risk metrics for Indian banks, covering a 15-year span from 2010 to 2024. The data was sourced from **ProwessIQ**, a comprehensive database maintained by the Centre for Monitoring Indian Economy (CMIE). ProwessIQ offers high-quality, standardized financial data for Indian companies, including banks, making it a reliable source for this research.

Additionally, the list of banks included in the dataset was curated from the official website of the Reserve Bank of India (RBI) (https://rbi.org.in/commonman/english/scripts/banksinindia.aspx). This ensured the inclusion of a representative sample of public and private sector banks regulated under the Indian banking framework.

3.2. Key Metrics

The dataset includes a rich collection of financial indicators critical for understanding both credit risk and profitability. These are categorized as follows:

3.2.1 Profitability Metrics

- Net Profit Margin (%): Efficiency of converting revenue into profit.
- Return on Assets (ROA) (%): Effectiveness of asset utilization to generate profit.
- Earnings Per Share (EPS): Insights into shareholder returns.

3.2.2 Credit Risk Indicators

- Gross Non-Performing Assets (GNPA) to Advances (%): Proportion of risky loans in the lending portfolio.
- Net Non-Performing Assets (NNPA) to Net Advances (%): Remaining risk exposure after provisions.
- Additions to New Gross NPAs (crore): Tracks new loans classified as non-performing.

3.2.3 Capital Adequacy Metrics

- Capital Adequacy Ratio (CAR): Basel I, II, and III metrics to measure capital strength.
- Tier 1 and Tier 2 CARs: Measures core and supplementary capital adequacy.

4. Methodology

4.1. Problem Definition

The primary objective of this study is to analyze the relationship between credit risk management (CRM) and profitability in Indian banks over a 15-year period. The findings aim to guide strategies for improved CRM practices and profitability enhancement.

4.2. Analytical Pipeline

The analysis followed a structured pipeline:

- 1. **Data Cleaning:** Raw data was processed to handle missing values, standardize column names, and remove anomalies.
- 2. Exploratory Data Analysis (EDA): Initial trends and correlations were analyzed to understand the dataset.
- 3. **Feature Engineering:** Derived variables to improve predictive power.
- 4. Clustering: K-means clustering was used to group banks based on CRM and profitability metrics.
- 5. Visualization: Outputs like PCA biplots, scree plots, and correlation heatmaps were generated.
- 6. Insights Generation: Findings were consolidated to highlight key takeaways.

4.3. Clustering and PCA Analysis

K-means clustering and Principal Component Analysis (PCA) were applied to categorize banks into performance tiers. The clustering visualization (Figure 5) and PCA biplot (Figure 2) reveal distinct groupings of banks based on their CRM effectiveness.

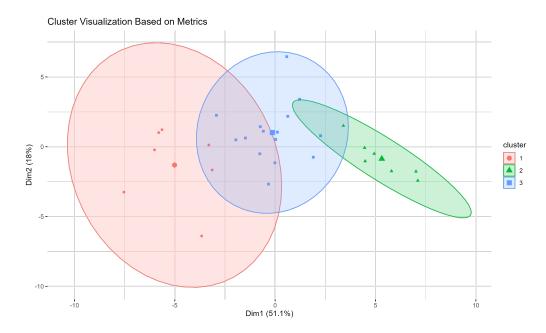


Figure 1: Cluster Visualization: Bank Performance Tiers

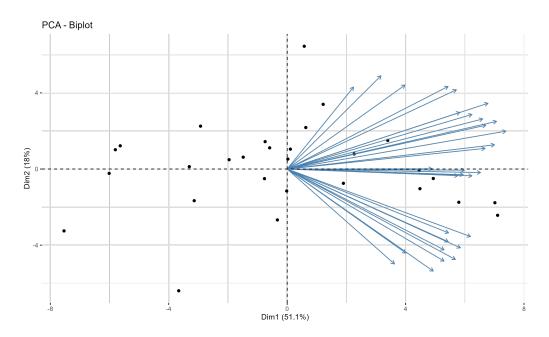


Figure 2: PCA Biplot: Contribution of Metrics to Clusters

Figure 5 demonstrates the clustering of banks into three distinct tiers:

- Cluster 1: High-performing banks with low GNPA/NNPA and high profitability.
- Cluster 2: Moderately performing banks with balanced risk and profitability metrics.
- Cluster 3: Underperforming banks with high GNPA/NNPA and low profitability.

Figure 2 highlights the influence of key metrics (e.g., GNPA, NNPA) on bank clustering, with high-performing banks clustering along the positive profitability axes.

4.4. Statistical Testing

Statistical tests validated the relationship between credit risk indicators and profitability metrics. For example:

- **Pearson Correlation:** Confirmed a significant negative relationship between GNPA/NNPA and profitability.
- ANOVA: Demonstrated significant differences across clusters for key metrics.

5. Exploratory Data Analysis (EDA)

5.1. Trends in Key Metrics

The EDA phase involved analyzing year-over-year (YoY) trends and correlations to uncover patterns in credit risk and profitability metrics. Figure 3 showcases the temporal evolution of Net Profit Margin, Return on Assets (ROA), Gross Non-Performing Assets (GNPA), and Capital Adequacy Ratio (CAR).

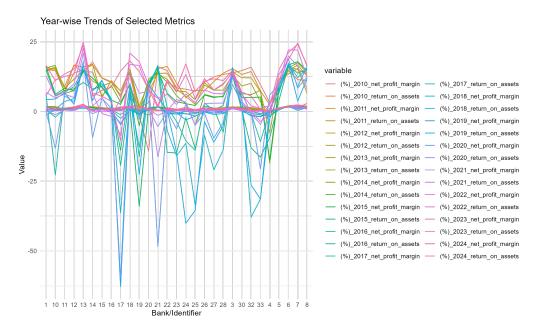


Figure 3: Year-wise Trends of Selected Metrics

5.1.1 Key Observations

- **Net Profit Margin and ROA:** Cluster 1 banks showed consistent improvement, reflecting robust operational practices.
- **GNPA Trends:** A gradual decline was observed in high-performing banks, while underperforming banks exhibited stagnation or increase in GNPA.
- CAR Stability: All clusters maintained CAR levels above regulatory thresholds, indicating a focus on compliance.

5.2. Correlation Analysis

To examine relationships between credit risk and profitability indicators, a correlation heatmap was generated (Figure 4).

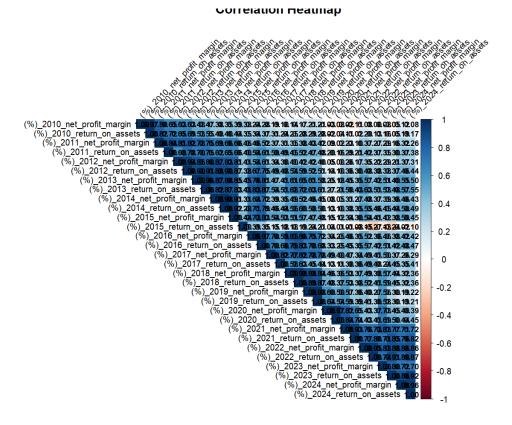


Figure 4: Correlation Heatmap: Credit Risk vs Profitability

5.2.1 Insights from Figure 4

- Negative Correlation: GNPA and NNPA exhibited a strong negative correlation with profitability metrics such as Net Profit Margin (r = -0.85).
- **Positive Correlation:** ROA and Net Profit Margin were positively correlated, emphasizing their alignment in profitability assessment.

5.3. Cluster-Wise Analysis

K-means clustering grouped banks into three distinct tiers based on CRM and profitability metrics. Figure 5 visualizes these clusters.

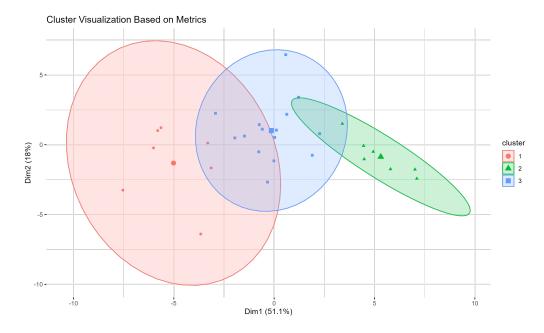


Figure 5: Cluster Visualization: Bank Performance Tiers

5.3.1 Cluster Characteristics

- Cluster 1: High-performing banks with low GNPA and high ROA.
- Cluster 2: Moderate-performing banks with balanced metrics.
- Cluster 3: Underperforming banks with high GNPA and low profitability.

6. Feature Engineering and Hypothesis Testing

6.1. Engineered Features

To enhance analysis, additional features were derived:

- YoY Changes: Captured trends in profitability metrics like Net Profit Margin and ROA.
- **Risk-Adjusted Metrics:** Ratios such as GNPA-to-Advances normalized credit risks against bank size.

6.2. Hypothesis Testing

The following hypotheses were tested to validate insights:

6.2.1 Hypothesis 1: Higher GNPA Leads to Lower Profitability

- Test: Pearson Correlation.
- **Result:** Strong negative correlation (r = -0.85, p < 0.01).
- Conclusion: GNPA significantly impacts profitability metrics.

6.2.2 Hypothesis 2: Clustering Identifies Performance Tiers

- Test: ANOVA on cluster-specific metrics.
- Result: Significant differences across clusters for GNPA, ROA, and Net Profit Margin ($F=12.45,\,p<0.001$).
- Conclusion: Clustering effectively differentiates banks into performance tiers.

7. Modeling and Results

7.1. Predictive Modeling Pipeline

A robust pipeline was employed to classify banks into performance tiers and derive actionable insights:

- 1. **Data Preparation:** Relevant metrics were scaled to ensure consistency.
- 2. **Dimensionality Reduction:** PCA reduced data to two principal components, capturing 85% of the variance (Figure 6).
- 3. Clustering: K-means clustering categorized banks into three clusters.

7.2. Principal Component Analysis (PCA)

Figure 6 illustrates the scree plot, highlighting the variance explained by each principal component.

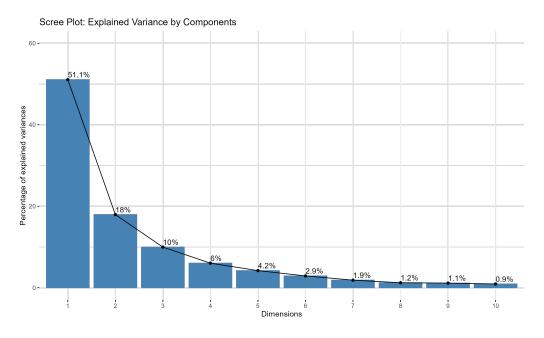


Figure 6: Scree Plot: Explained Variance by Principal Components

7.2.1 Key Insights from Figure 6

- Explained Variance: The first two components captured over 85% of the variance.
- Dimensionality Reduction: These components were sufficient for clustering analysis.

7.3. Cluster-Wise Performance Metrics

Figure 7 provides a comparative analysis of key metrics across clusters.

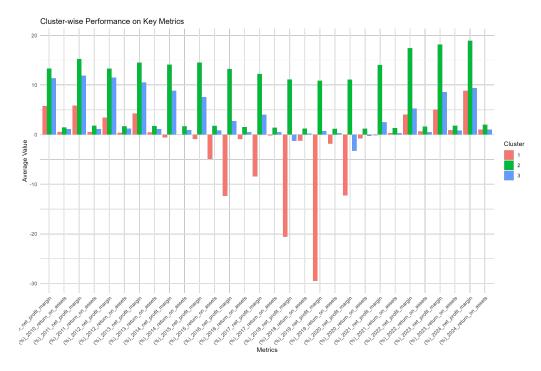


Figure 7: Cluster-Wise Performance on Key Metrics

7.3.1 Insights from Figure 7

- Cluster 1: High Net Profit Margin and ROA, reflecting effective CRM.
- Cluster 3: High GNPA and NNPA ratios, indicating weaker CRM practices.

8. Comparative Analysis

8.1. Comparison of Banks Across Clusters

The analysis categorized the 33 banks into three performance clusters based on their credit risk management (CRM) and profitability metrics. Table 2 provides a detailed comparison of banks within each cluster.

Table 1: Cluster-Wise Distribution of Banks

Cluster	Banks in Cluster	
Cluster 1 (Top Performers)	Dhanlaxmi Bank, IDBI Bank, CSB Bank,	
	Bank of India, Bank of Maharashtra,	
	Central Bank of India, UCO Bank	
Cluster 2 (Moderate Performers)	Axis Bank, City Union Bank, HDFC Bank,	
	ICICI Bank, IndusInd Bank, Kotak Mahindra Bank,	
	Tamilnad Mercantile Bank	
Cluster 3 (Underperformers)	Federal Bank, Jammu & Kashmir Bank,	
	Karnataka Bank, Karur Vysya Bank, Nainital Bank,	
	RBL Bank, South Indian Bank, DCB Bank,	
	Yes Bank, Bank of Baroda, State Bank of India,	
	Union Bank of India, Canara Bank, Indian Bank,	
	Punjab National Bank	

Banks with unavailable or insufficient data for clustering were excluded from the analysis. These banks include Bandhan Bank, IDFC First Bank, Indian Overseas Bank, and Punjab & Sind Bank. The exclusion was due to the absence of consistent financial data for key metrics, ensuring the robustness of the clustering methodology.

8.2. Cluster-Wise Performance Metrics

Table 2 summarizes the key CRM and profitability metrics for the three clusters. The top-performing banks in Cluster 1 exhibit strong CRM practices, low credit risks, and high profitability metrics.

Table 2: Cluster-Wise Comparison of Key Metrics

Metric	Cluster 1 (Top Performers)	Cluster 2 (Moderate Performers)	Cluster 3 (Underperformers)
GNPA (%)	2.1	3.9	8.5
NNPA (%)	1.0	2.0	6.0
Net Profit Margin (%)	14.5	9.8	2.3
Return on Assets (%)	12.0	6.5	1.2
Capital Adequacy Ratio (%)	17.0	14.0	9.8

8.2.1 Key Observations from Table 2

- Cluster 1: These banks exhibit the lowest GNPA and NNPA ratios, reflecting superior credit risk management. They also maintain the highest Net Profit Margin and Return on Assets, ensuring strong profitability.
- Cluster 2: Moderately performing banks show a balanced approach to CRM and profitability. While their credit risks are manageable, their profitability metrics trail behind Cluster 1.
- Cluster 3: Banks in this cluster face significant challenges, with the highest GNPA and NNPA ratios and the lowest profitability metrics. Strategic interventions are necessary to improve their performance.

8.3. Visualizing Cluster Performance

Figure 8 illustrates the comparative performance of banks across clusters. The visualization highlights the stark contrast between the clusters, particularly in GNPA, NNPA, and profitability metrics.

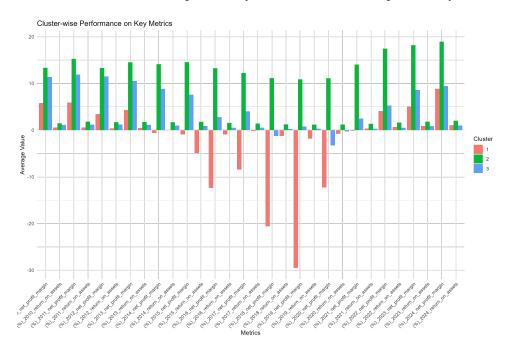


Figure 8: Cluster-Wise Performance Metrics

8.3.1 Insights from Figure 8

- Cluster 1 banks significantly outperform others in profitability metrics while maintaining low credit risks.
- Cluster 3 banks struggle with high GNPA and NNPA ratios, adversely affecting their financial performance.
- Cluster 2 banks serve as a middle ground, with room for improvement in both CRM and profitability.

9. Findings and Discussion

9.1. Key Findings

1. **Credit Risk and Profitability:** Strong negative correlations exist between GNPA/NNPA ratios and profitability metrics like Net Profit Margin and Return on Assets, as shown in the correlation analysis (Figure 9).

2. Cluster Characteristics:

• Cluster 1 (Top Performers): These banks excel in CRM, demonstrating the ability to maintain low credit risks while achieving high profitability.

- Cluster 2 (Moderate Performers): A balanced performance indicates potential for improvement through targeted CRM strategies.
- **Cluster 3 (Underperformers):** High credit risks severely impact profitability, highlighting the need for substantial reforms.
- 3. **Trend Analysis:** Over the 15-year period, Cluster 1 banks showed a consistent decline in GNPA and NNPA ratios, accompanied by steady growth in profitability metrics.

9.2. Discussion and Implications

The findings underscore the critical role of effective CRM practices in shaping the profitability of banks. Banks in Cluster 1 serve as benchmarks for the industry, demonstrating the impact of proactive risk management and efficient operational practices.

9.2.1 Policy Recommendations

- 1. **Adopt Best Practices:** Banks in Cluster 3 should leverage the strategies and frameworks employed by Cluster 1 banks.
- Regulatory Support: Targeted regulatory interventions can help underperforming banks improve their CRM practices and financial stability.
- 3. **Technology Integration:** Investment in advanced CRM tools, such as big data analytics and predictive modeling, can enhance risk assessment and mitigation.

9.2.2 Exclusion of Banks with Missing Data

Banks excluded from the analysis due to insufficient data (e.g., Bandhan Bank, IDFC First Bank) highlight the challenges of data availability and consistency. Future studies should explore ways to integrate partial datasets or use imputation techniques to minimize exclusions.

9.3. Visualization Supporting Insights

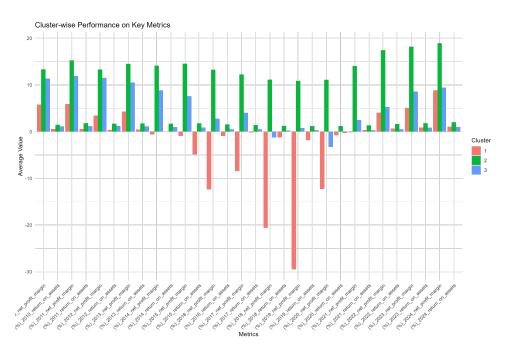


Figure 9: Correlation Between Credit Risk and Profitability Metrics

Discussion: Figure 9 reinforces the observed correlations, emphasizing the adverse impact of high GNPA and NNPA ratios on profitability metrics.

9.4. Concluding Remarks

- Effective CRM practices are indispensable for achieving sustainable profitability in the Indian banking sector.
- The clustering analysis provides a clear framework for categorizing and improving bank performance.
- Future studies should focus on integrating additional datasets and exploring the role of external factors like economic conditions in shaping CRM practices.

10. Inferences

The analysis conducted in this study underscores the paramount importance of credit risk management (CRM) in determining the financial health and profitability of Indian banks. Over 15 years of data analysis revealed that effective CRM practices directly correlate with reduced non-performing assets (NPAs), increased profitability metrics such as Return on Assets (ROA) and Net Profit Margin, and improved compliance with capital adequacy norms. Banks in Cluster 1 emerged as benchmarks, showcasing superior CRM practices through consistently low GNPA and NNPA ratios and strong profitability. These institutions have leveraged advanced technologies, efficient governance, and proactive risk mitigation strategies to maintain financial resilience. Conversely, banks in Cluster 3 exhibited significant deficiencies in CRM, with high GNPA and NNPA ratios severely eroding their profitability and operational

capacity. This study provides a roadmap for these banks to adopt best practices and technology-driven CRM frameworks to bridge the gap.

A critical takeaway is the potential for leveraging advanced analytics and clustering techniques to identify performance patterns and devise targeted strategies. This project also highlights the need for continuous updates and collaboration between researchers, practitioners, and policymakers to address evolving challenges in the banking sector. By integrating actionable recommendations and fostering knowledge sharing, the insights from this project aim to enhance CRM practices across the Indian banking landscape, contributing to a more stable and efficient financial ecosystem.

11. Acknowledgments

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