

QUESTION

Multi-Day Customer Count

Medium

10 Points

We're given a table of product purchases. Each row in the table represents an individual user product purchase.

Write a query to get the number of customers that were upsold by purchasing additional products.

Note: If a customer purchased multiple products on the same day, it does not count as an upsell. An upsell is considered only if they made purchases on separate days

Output Schema:

Column	Type
upsold_customer_count	INT

TABLE SCHEMA

```
1 CREATE TABLE transactions (  
2   id INTEGER PRIMARY KEY,  
3   user_id INTEGER,  
4   created_at DATETIME,  
5   product_id INTEGER,  
6   quantity INTEGER  
7 );  
8  
9 INSERT INTO transactions (id, user_id, created_at, product_id, quantity) VALUES  
  
10 (1, 101, '2024-01-01 10:00:00', 1, 1),  
11 (2, 101, '2024-01-01 14:00:00', 2, 1),  
12 (3, 101, '2024-01-15 09:00:00', 3, 1),  
13 (4, 102, '2024-01-05 11:00:00', 1, 2),  
14 (5, 102, '2024-01-05 11:30:00', 2, 1),  
15 (6, 103, '2024-01-02 15:00:00', 1, 1),  
16 (7, 104, '2024-01-01 09:00:00', 1, 1),  
17 (8, 104, '2024-01-02 10:00:00', 2, 1),  
18 (9, 104, '2024-01-03 11:00:00', 3, 1);
```

SOLUTION

```
SELECT COUNT(DISTINCT user_id) AS upsold_customer_count  
FROM (  
  SELECT user_id,  
    COUNT( distinct(DATE(created_at))) as multiples  from transactions  
  group by user_id  
  having multiples>1  
)
```

OUTPUT

▼ Tables

upsold_customer_count
2

My Thought Process:

I grouped the data by user_id and counted how many distinct purchase dates each user had. If the count was more than 1, that meant the user was upsold. I wrapped that in a subquery and used COUNT(DISTINCT user_id) to get the final answer.

Business Impact:

Identifying upsold customers helps uncover who's truly engaged with your product or platform. These aren't just one-time buyers they're potential loyalists.

With this insight, businesses can: Target repeat customers with personalized rewards or loyalty offers, Understand what triggered their return to optimize timing and messaging

