

# PORTFOLIO

**Sai Teja Vanamala**  
*Industrial Engineer*

*Contents (sorted in order of relevancy to Industrial Engineering)*



Pg 2



Pg 7



Pg 8



Pg 9

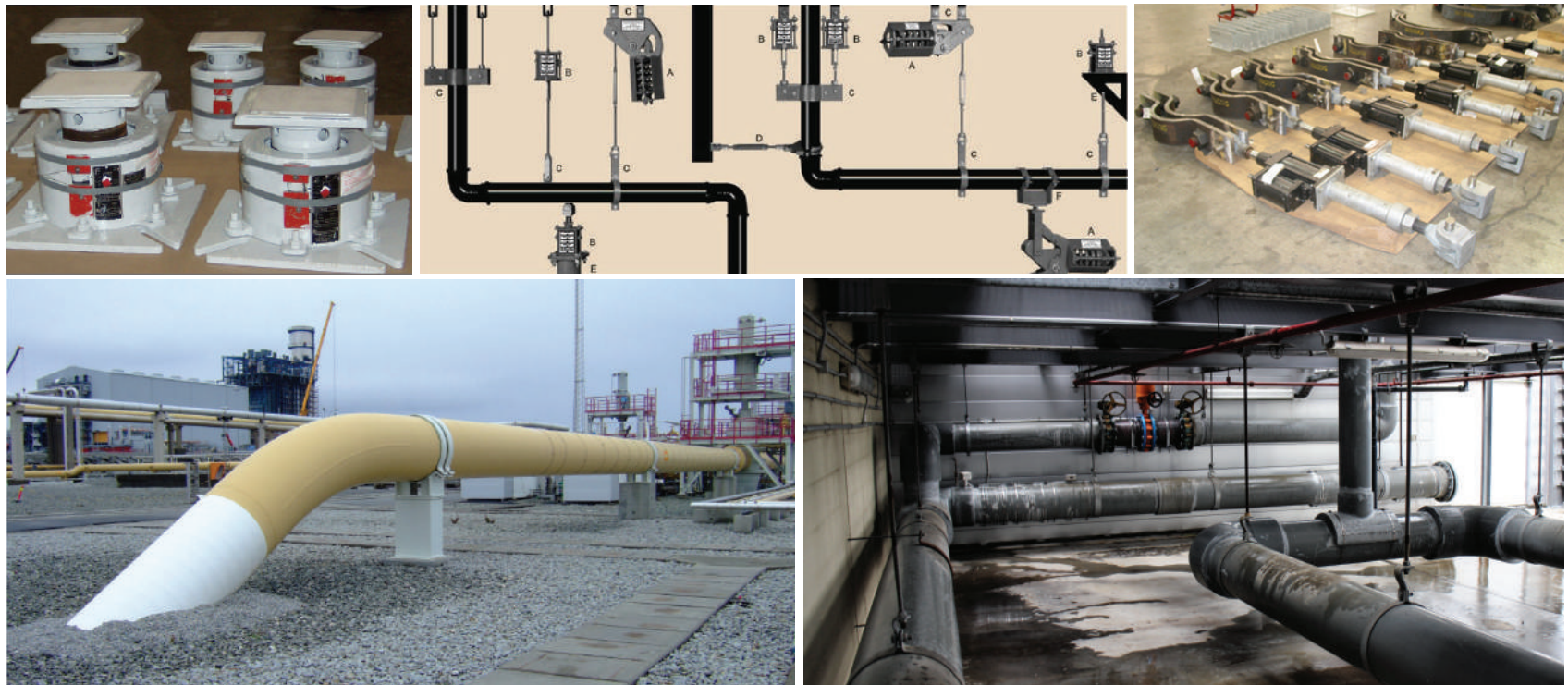
Note: This portfolio does not contain data related to customers or any company's proprietary data. The pictures, symbols and visualizations are open source and free to use for sharing and non-commercial purposes.

Production Manager, Assembly Department (Oct 2018 - Jul 2019)

Industrial Engineer, Galvanizing and Structural Supports (Jul 2018 - Oct 2019)

Order → Upstream Process → **Assembly** → Inspection → Packaging → Customer

Assembly Department High Level Process Map



(Source: Wikipedia, Non Commercial, Shareable License)

Assembly Department Product Line



Production Manager, Assembly Department (Oct 2018 - Jul 2019)

Industrial Engineer, Galvanizing and Structural Supports (Jul 2018 - Oct 2019)

Sai Teja Vanamala | Portfolio

## Goals

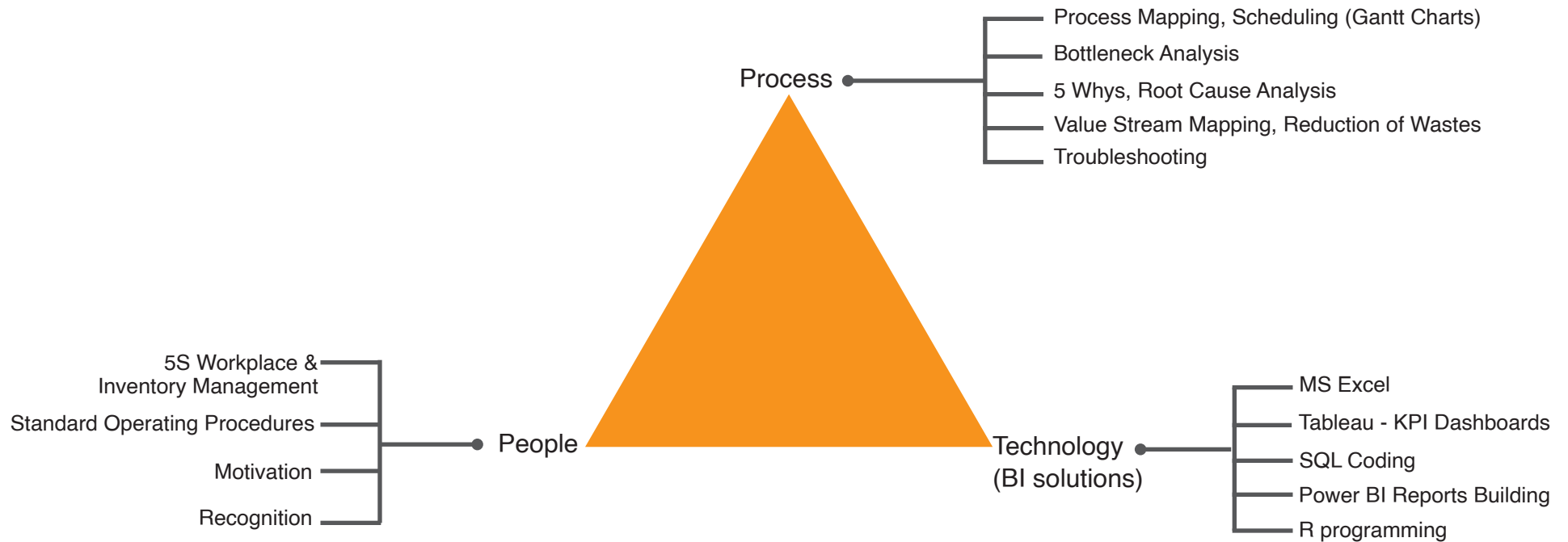
1. Productivity KPI (Increase from 2.5 lb/hr/emp to 10 lb/hr/emp)
2. On-Time Delivery (Increase from 40% to 100%)

## Solution

$Y_{\text{outputs}} = f(x_{\text{inputs}})$ ; Y = Productivity and On time delivery

$Y = f(\text{Process, People, Technology})$

## Transformation Triangle





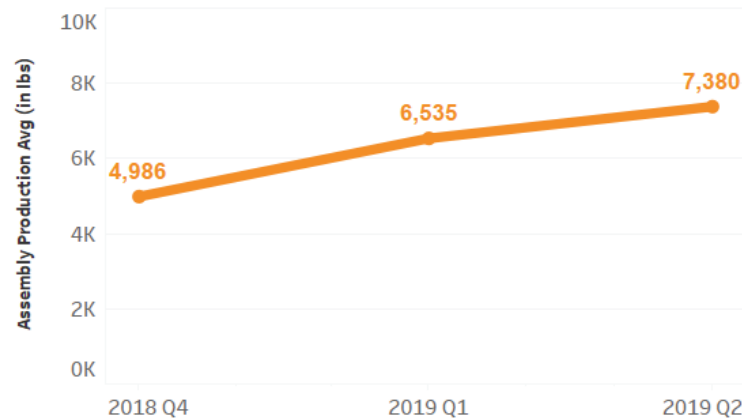
Production Manager, Assembly Department (Oct 2018 - Jul 2019)

Industrial Engineer, Galvanizing and Structural Supports (Jul 2018 - Oct 2019)

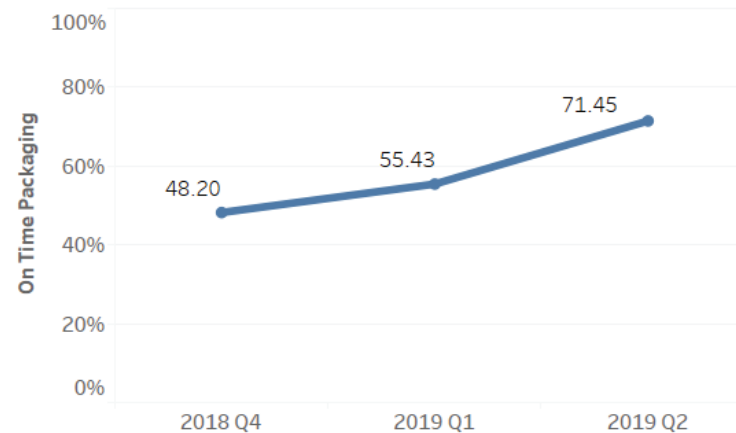
## Results:

1. Productivity (Increased from 2.5 lb/hr/emp to 7.3 lb/hr/emp)
2. On-Time Delivery (Increased from 48% to 72%)

**Process Improvement project is a success  
(Assembly Production Avg Vs Quarter of the year)**

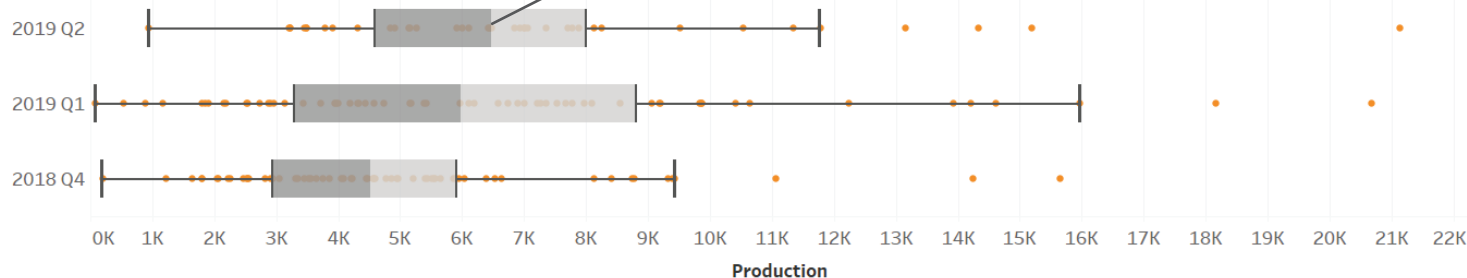


**Eliminating wastes to speed up our processes  
(On-time Packaging Percentage Vs Quarter of the year)**



**Distribution of Production**

Quarter of Date



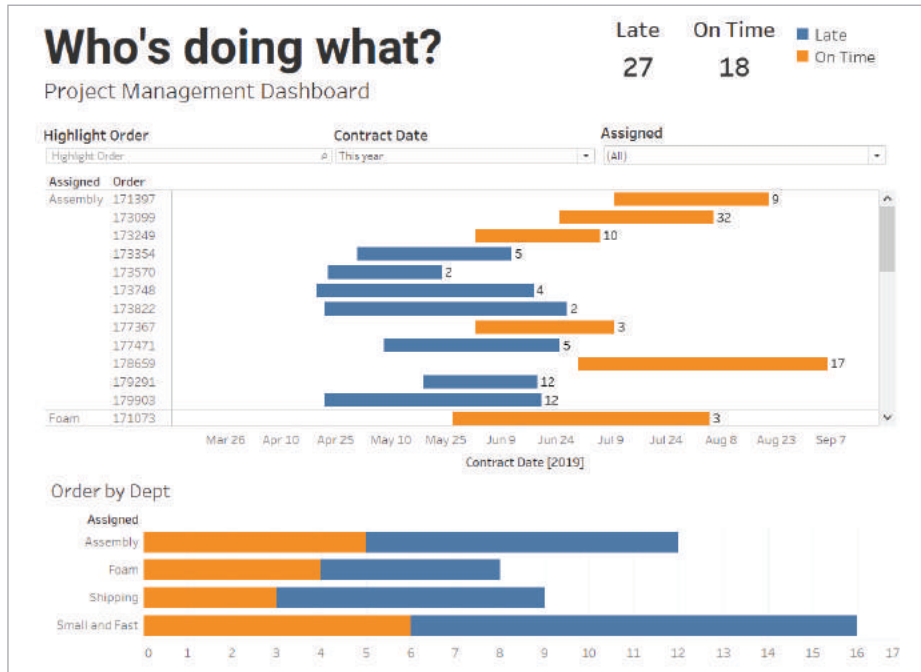
Production for each Quarter of Date. The data is filtered on Dept (group), which keeps Assembly.



Production Manager, Assembly Department (Oct 2018 - Jul 2019)

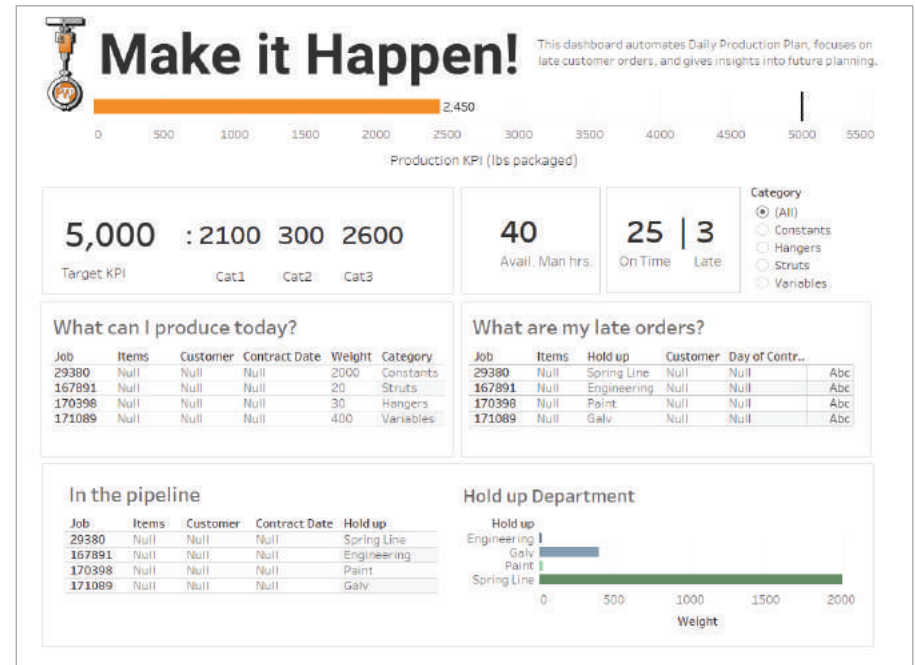
Industrial Engineer, Galvanizing and Structural Supports (Jul 2018 - Oct 2019)

Sai Teja Vanamala | Portfolio



### Project Management Dashboard Advantages:

1. Eliminates confusion and increases transparency regarding which department is working on which items in a particular Job/Order.
2. Aids in prioritizing Jobs/Orders based on the Due date.



### Production Planning Automation Dashboard:

1. Sorts Job's items among different departments with respect to categories.
2. Presents opportunities to increase present day's production by notifying when an item is ready to be assembled and packaged.
3. Notifies when an operation is complete at one department and is ready to move to the next department.
4. Avoids Inventory build up and increases throughput.

Tableau Features used -

Filtering, Sorting, Groups, Sets, LOD expressions, Parameters, Data Blending, Joining, Table Calculations, Dashboards, Stories, Reference Lines, Box Plot, Line graph, Gantt Charts



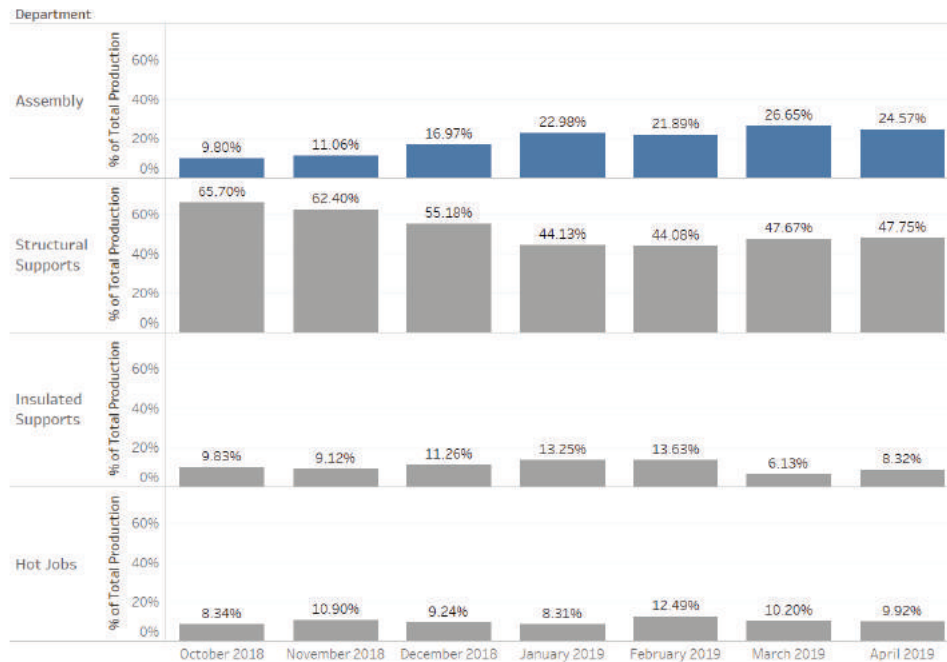


Production Manager, Assembly Department (Oct 2018 - Jul 2019)

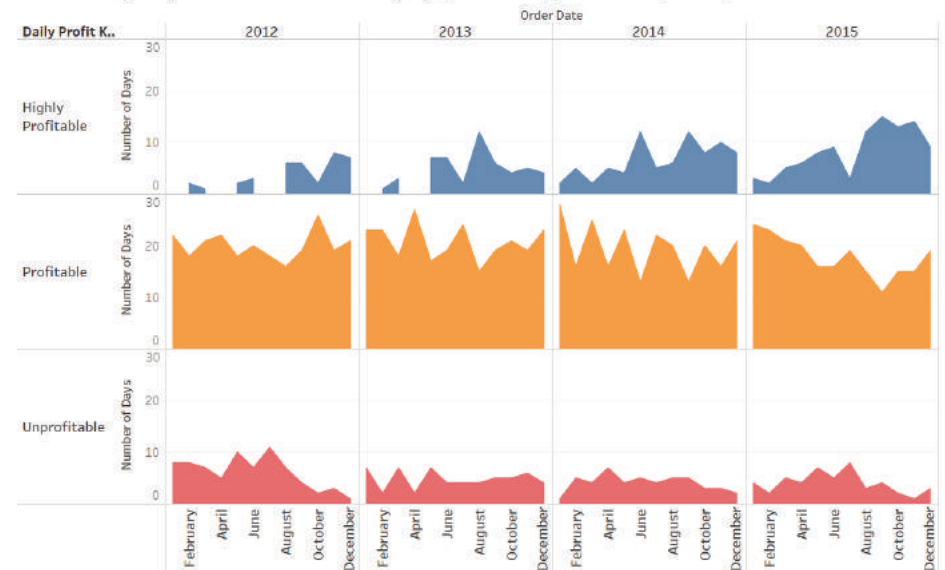
Industrial Engineer, Galvanizing and Structural Supports (Jul 2018 - Oct 2019)

Sai Teja Vanamala | Portfolio

### Assembly department's contribution to the company's production increased from 10% to 25%



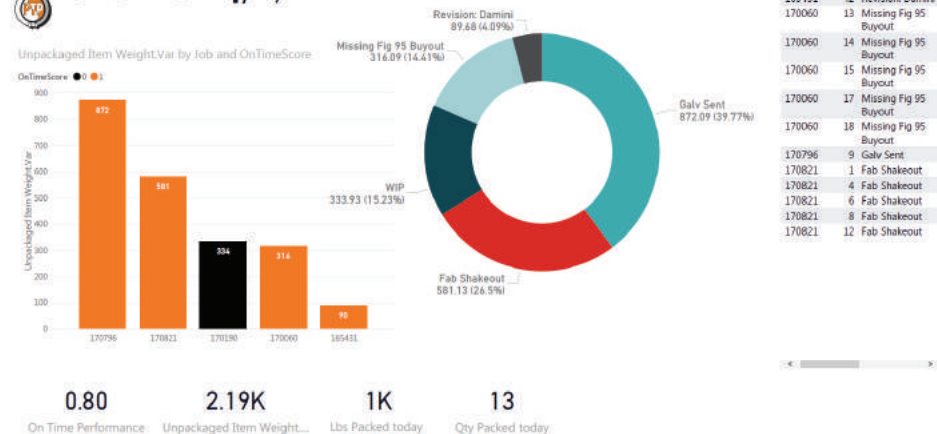
### How many days each month are highly profitable, profitable, or unprofitable?



Distinct count of Order Date for each Order Date Month broken down by Order Date Year vs. Daily Profit KPI. Color shows details about Daily Profit KPI.

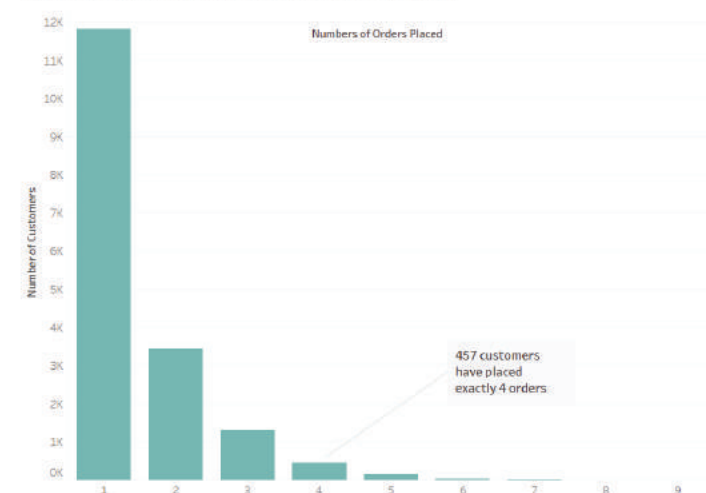


### Variable Springs Overview 4/17



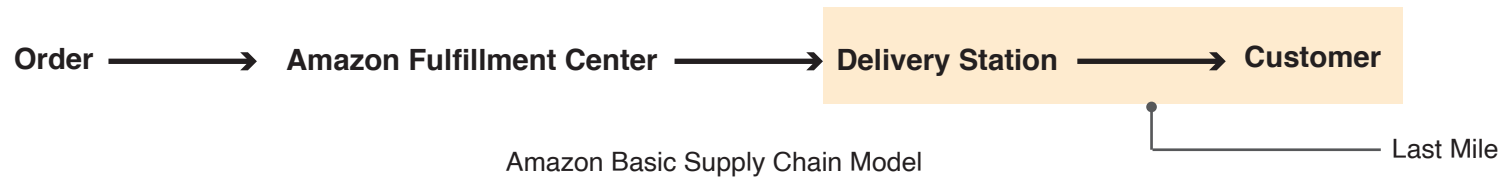
### Measuring Customer Loyalty

How many of our Customers have placed how many orders?



### What did I do? (Implementation of Lean in Downstream Supply Chain)

I worked at Amazon as a Transportation Operations Specialist with the Last mile transportation operation team. Last mile delivery is defined as the movement of packages from a transportation hub to the final delivery destination. The focus of last mile logistics is to deliver packages to the customer as fast as possible. I performed Ad hoc root cause analysis and troubleshooting to solve issues that prevent on-time delivery. Implemented lean concepts such as poka-yoke to prevent errors and standardized work to streamline problem solving.

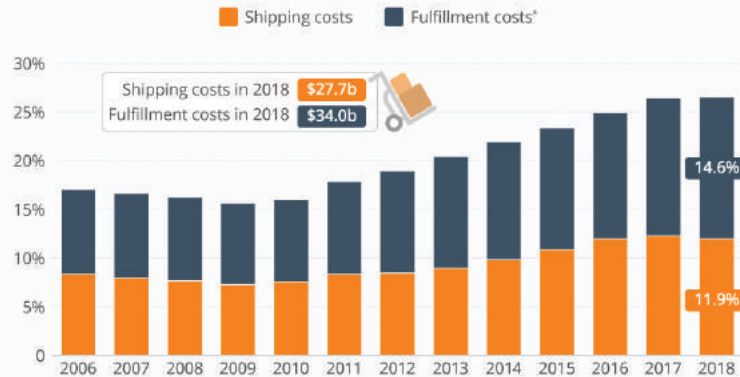


### Why is it Important? (Wastes due to Transportation, Motion, and Rework increase Operational Expenses significantly)

When a package is not delivered on time, the customer satisfaction decreases, and the outbound shipping cost increases. The average cost for outbound delivery is about \$3.70 per piece in US and up to \$4 in Canada. When a package is re-routed to the delivery station or fulfillment center because of an unsuccessful delivery, the costs of delivery multiples because of labor and fuel costs that go towards the consecutive attempts. If the issue preventing the delivery is not rectified, the costs keep on increasing, and leaves the customers unsatisfied.

#### The Growing Weight of Amazon's Logistics Costs

Amazon's fulfillment and shipping costs as a percentage of net sales



\* Fulfillment costs consist of costs incurred in operating and staffing fulfillment centers, customer service centers and physical stores as well as payment processing costs

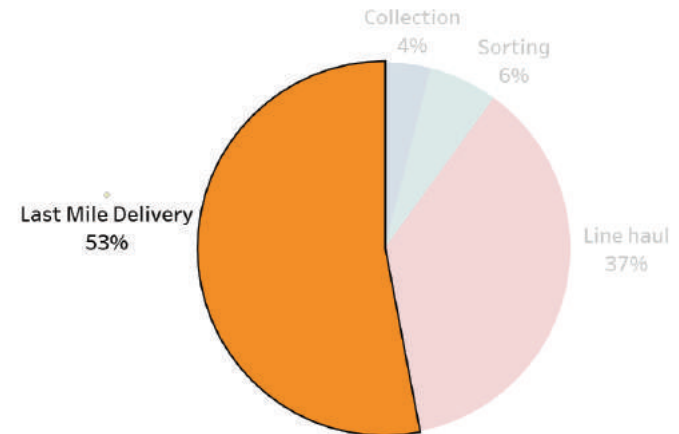


@StatistaCharts Source: Amazon



#### The Last Mile Challenge

(Total logistics cost breakdown)



(Source: Honeywell)

## 1. Optimization of Manufacturing Facility Layout (Class Project)

**Problem Statement:** OA Metal Fab's existing facility is experiencing a 10% growth on 2017 and expecting a 7% increase for every year thereafter until 2021.

**Mission Statement:** Optimize the layout of the Existing Facility and design an entirely New Facility in order to meet the future business growth. Take into special consideration the manufacturing process, overhead lifting equipment requirements, and product variability due to job-shop operation type.

**Solution:** To find the optimal layout of the facilities, we utilized Matlab for coding, AutoCAD for designing, and Autodesk Inventor for 3D Modeling. The optimal solution was to not to change the layout of the existing facility as the savings in transportation costs are not justified when compared to the costs of redoing the layout. A new facility with similar departments was redesigned with a Minimum Cost of \$700,690. Plans for overhead material handling equipment installation was also done: the difference in cost from having overhead cranes in the New Facility vs costs on the Old Facility is of \$362,000 (a 27% saving) and the New Facility will have a higher production capacity.

### CRAFT Algorithm – Existing Facility

#### Algorithm Procedure:

- CRAFT is an improvement algorithm (requires centroid inputs)
- MATLAB software was used to run the algorithm
- Calculate Rectilinear Distances
- Calculate Transportation Costs (Flow between chart)
- $TransCost = (d) \times (f) \times (c)$
- d: rectilinear distance b/w departments
- f = flow value (flow between table)
- c = transportation costs estimated to \$1

#### Base Layout Assumptions:

- 1) CRAFT Constraints only – only adjacent and equal size departments can be interchanged
- 2) CRAFT Constraints & fixed the locations of Receiving, MatPrep, Machining, and Shipping

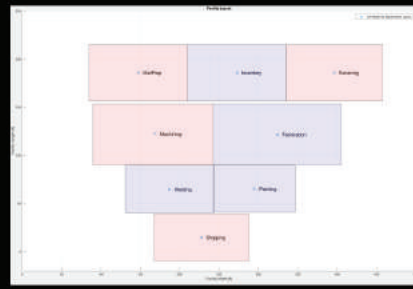
From		To							
		Material Prep	Inventory	Receiving	Machining	Fabrication	Welding	Painting	Shipping
Material Prep	0	0	600	0	300	300	0	0	0
Inventory	0	0	0	600	0	0	0	0	0
Receiving	0	0	0	0	0	4025	6025	0	0
Machining	0	0	0	0	0	0	0	325	0
Fabrication	0	0	0	0	0	0	0	325	0
Welding	0	0	0	0	0	0	0	0	850
Painting	0	0	0	0	0	0	0	0	0
Shipping	0	0	0	0	0	0	0	0	0

#### Results:

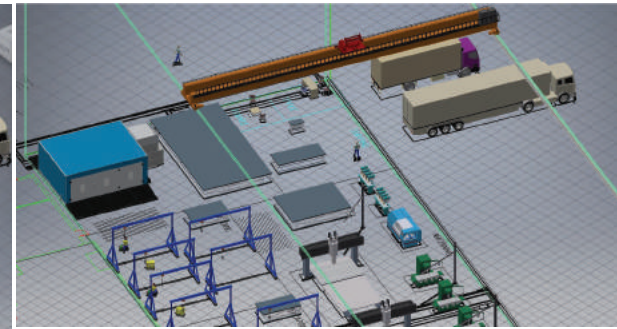
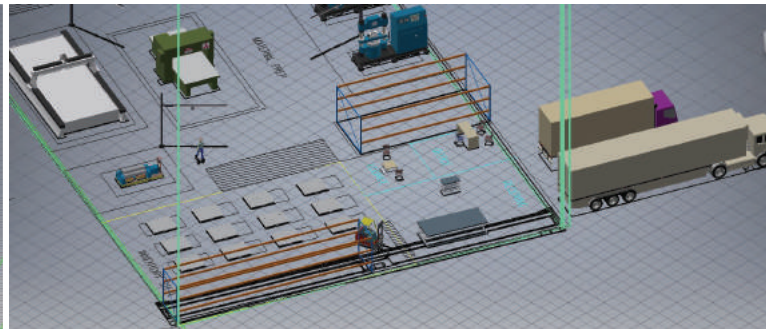
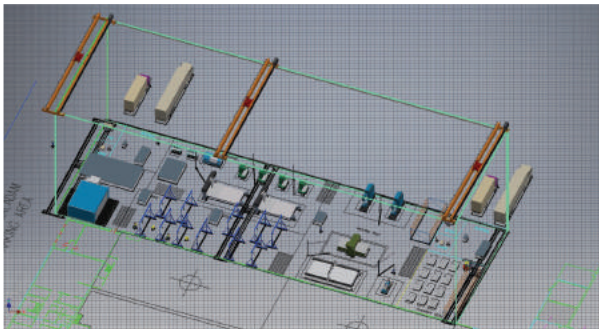
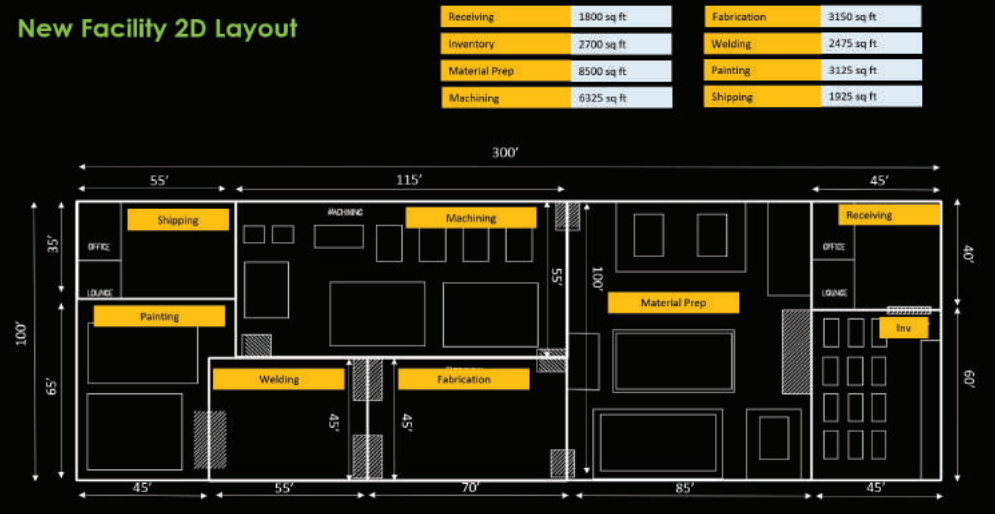
1) Minimum Cost = 1,248,900

2) Minimum Cost = \$1,477,500

- Algorithm Results: Same base layout
- Departments in red are were fixed for the algorithm



### New Facility 2D Layout





# Learn That Word! Mobile App - Personal Startup Project Idea

## The Pitch

Learning vocabulary can be fun. Don't believe me? Check out LearnThatWord App. It is built out of graphic design, super cool animations, and fantastic animations to convey the meaning of a word. I'd say it's the best there is, and it's one of it's kind.

## Customer Base


Learning vocabulary to gain knowledge? To up your game on the standardized tests such as the GRE, TOEFL or IELTS? To write that awesome blog post but never had the words to speak your mind? LearnThatWord is here to help you.

## Traditional learning methods Versus LearnThatWord

Flashcards, Mnemonics, and vocabulary books on word origins are what you have been learning from. And some of you have been just by-hearting meanings, synonyms, and antonyms. I was in the same boat while I was prepping for my GRE. I found these traditional learning methods boring, time-taking and confusing.

I created this app to leave all the flashcards, and menomincs behind and take this learning game twenty step further. LearnThatWord has cool illustrations and thoughtful animations, along with voice clips besides the text: these will engage you much more than traditional learning methods to master every single word.

Word

Lumber 


Pronunciation (Autoplay and toggle)

Meaning

Illustration

Word in a sentence


move in a slow, heavy, awkward way.

**Lu  ber**


A truck filled his mirror and lumbered past.

The elephant walks from left with heavy steps. the letters l, u, b, e, r shake as it walks in. Your phone vibrates, and you can hear the trumpeting and the sound of the ground shaking. The elephant makes the shape of M at the end.


## Some samples from the App

Scintilla 


a very small amount of something

**s  cintilla**


There is not a scintilla of evidence for your outrageous claims

Aloof 


away from other people

**alôô  f**

Mr. Frost had been aloof that night at dinner, attending vaguely to the conversational gambits offered by the school.

Celerity 


Speed, quickness




**celer {speed}**

Accelerate.  
When you accelerate, you speed up.

He moved with a celerity that amazed me, when I remembered how exasperatingly slow he could be, fooling with kites. *Tales of Fishes Zane Grey.*

Baying 

(of a dog) bark or howl loudly

**BA  ING**

All the spotted dogs were in the house, baying and barking, and everybody was yelling.

## Analysis

To measure the quality and effectiveness of the App, the following methods are performed:

### 1. Quality Control

Tested all course content for instructional effectiveness, grammatical accuracy, and stylistic clarity. Evaluated the course for usability. Verified the functionality of the course with respect to user interface, navigation, multimedia elements such as audio, graphics and animation.

### 2. Four levels of training evaluation (The Kirkpatrick methodology):

Level 1 - Learner Reaction

Level 2 - Learning Evaluation

Level 3 - Behavioral Change Evaluation

Level 4 - Evaluation Results

### 3. Determination of Return On Investment, or ROI

Identified hard data elements and soft data elements to determine the financial benefit of the App.

## Level 1 - Learner Reaction Survey Results

After the participants were shown the App, a survey was conducted to inquire about their reaction in terms of interest, motivation, and applicability of the content in the App. The results of the survey?

**100%** of the participants say they are motivated to learn, the App is interesting, and can apply the knowledge gained from the app in their exams and in life.

## Level 2 - Learning Evaluation

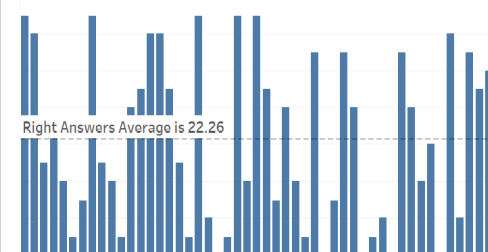
Number of groups: 2 (A and B)

Number of participants in each group: 100

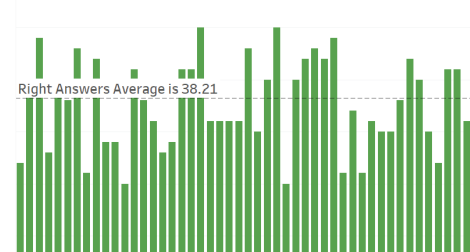
Allotted time to learn: 60 min

Number of questions asked after learning: 50

**Group A** (Participants provided with a book)



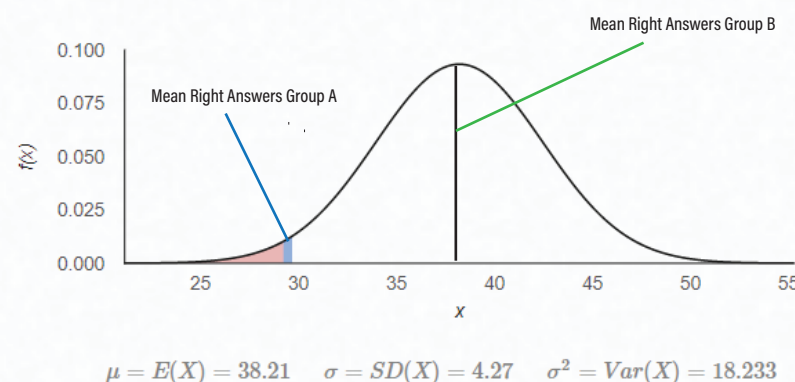
**Group B** (Participants provided with App)



Random samples are drawn from each group and Mean Right Answer Values are calculated for each sample. We use Central Limit theorem make the data normally distributed to perform Hypothesis Testing.

$$\mu = 38.21 \quad \sigma = 4.27$$

$$x = 29.44049 \quad P(X < x) = 0.02$$



Using Normal distribution, we observe that more than 98% of participants in Control Group B, the ones provided with the App do better than the participants from Group A. We can conclude that the App makes a significant contribution to learning vocabulary.