



SANY HEAVY INDUSTRY INDIA PVT. LTD

Plot No E-4, Phase –III, Chakan Industrial Area, Village –Kuruli, Tal-Khed, Pune 410501, Maharashtra

Ref: SANY/HYD/STC450C/ VC/001

Date: 17.06.2021

To:	M/s Visakah Constructions, 26-40-3, Chaitanya Nagar, Old Gajuwaka, Visakhapatnam-530 026, Andhra Pradesh	Kind Attn : Mr. Ashok Chowdary
------------	---	--------------------------------

Dear Sir,

With reference to discussions had with you regarding your requirement of 45 Ton truck Crane, we are pleased to submit the offer for Sany STC450C Capacity truck Crane

As you are kindly aware, SANY Group is one of the FT Global 500 companies with Sales Turn Over of approx. INR 90,000Crores. The mission of SANY Group is “Quality Changes the World” and all SANY products are well accepted globally for its Quality and Performance. SANY India started its manufacturing facility with an 80 acres ‘state of the art’ manufacturing facility near Pune and now offers wide range of Lifting Equipment and Earth Moving Equipment.

SANY is one of the very few companies presently in India, who can provide an ‘end to end solution for Lifting Equipment’s & Earthmoving Equipment’s. SANY has created a nationwide network of Sales and after sales service support with 6 Regional Offices and 21 dealership points to serve our valued customers very closely.

This is with reference to our personal discussions we are pleased to submit our budgetary offer for SANY **STC450C Truck Mounted Crane Technical Parameter:**

Type	Item		Parameter
Capacity	Max. rated lifting capacity		45 t @ 3Mtr Radius
Weight	Over All Weight of Vehicle		38200 Kg
	Sweling System		360 Deg
Power	Rated power		220 kW/2300 rpm
	Max Engine output torque		1200 N·m/1200 - 1500 rpm
Boom	Boom section		5
	Boom shape		U-shaped
	Boom length	Base boom	11.0 m
		Full-extend boom	43.0 m



SANY HEAVY INDUSTRY INDIA PVT. LTD

Plot No E-4, Phase –III, Chakan Industrial Area, Village –Kuruli, Tal-Khed, Pune 410501, Maharashtra

Terms & Conditions:

Unit	One unit STC450C
Unit Price	INR 1,10,00,000.00 /- (INR One Crore Ten Lakhs Only) Ex-Works Pune
Taxes and Duties	GST @ 18% and TCS @1% will be charged extra. All other taxes, Octroi / Local Taxes if applicable to be borne by the Buyer. Registration is under Buyer scope
Payment Terms	10% in advance along with Purchase Order and balance 90% against Proforma invoice
Delivery	With in 17 Days after receiving conform order and Delivery Order
Transportation and Insurance	To be arranged by buyer
Consignee Address	Buyer to clearly communicate the Consignee address exactly. Buyer to mention site Address Clearly to SANY Selling & Servicing Office with contact numbers for proper Coordination for After Sales Service.
After-sales service	Will be provided by SANY Heavy Industry India Pvt. Ltd / SANY Dealer
Warranty	<p>SANY International Development Ltd. Warrants that its products sold are free from defects in material and workmanship and meets SANY's current standards. The warranty period is 12 months or 2000 working hours counting from the date of commissioning of the equipment, whichever occurs first. Warranty will cover all the parts against all the manufacturing and material defects. Warranty will not cover fast wear and tear parts like Filters, Fuses, Seals and operational lapses and accidents. Warranty will not be valid if the following occurs after supply of the Equipment:</p> <p>a) Improper use or faulty erection or start-up.</p> <p>b) Improper or negligent handling, excessive loading, Faulty Civil Engineering work, extreme atmospheric conditions, chemical, Electro-chemical, electrical and other natural influences.</p> <p>c) Non adherence of maintenance schedule / Improper Maintenance.</p> <p>d) Use of Non-Genuine Parts and Failures due to Non-Genuine Parts.</p> <p>e) In case of improper quality of Diesel & other POL used.</p>
Commissioning and Training	<p>We will depute our service engineer for supervision during first commissioning and testing of the machine at site, free of cost.</p> <p>We need you to provide suitable tools and tackles, manpower, test loads, slings, free of cost.</p> <p>We will impart training to your operators at site during commissioning and testing of the machine.</p>
Validity	This offer remains valid for 30 days from the Date of Quotation. Further validity extension will be subject to acceptance by Sany.



SANY HEAVY INDUSTRY INDIA PVT. LTD

Plot No E-4, Phase –III, Chakan Industrial Area, Village –Kuruli, Tal-Khed, Pune 410501, Maharashtra

Arbitration/ Jurisdiction	All disputes in relation to this contract will be amicably solved by the Buyer and Sany. If the dispute cannot be solved amicably, then it shall finally be settled by arbitration according to the rules of conciliation and Arbitrations. Reference to Arbitration shall be subject to the provisions of the Indian Arbitration act. 1940 and subsequent amendments/modifications till Date and shall be subject to the jurisdiction of Pune and Place of Arbitration will be Pune. Language for Arbitration will be English.
Force Majeure	The agreement shall be subject to the force majeure conditions and Sany shall not be held liable if the operation of the work is withheld due to force majeure such as act of God, act of Government authorities, riots, strikes and any other circumstances which otherwise can be expected.
Product Development	This Quotation is subject to any Modifications/Product Development and the costs incurred for the Modifications as required by the Buyer will be to Buyer's account.
Termination of Contract	In case, due to any Reason, the Buyer Terminates the Contract without any valid reason, then the advance paid to Sany will be forfeited. For Termination of Contract, both the Parties should send a Notice one month prior to the date of Dispatch. If any further losses are incurred due to the Termination of Contract by the Buyer then the Buyer will be liable to compensate the same to Sany.
Pre-Dispatch Inspection	If any Pre-dispatch is required by Buyer at our Works, then the Costs incurred for inspection will be borne by Buyer.
Consequential Damages	The rights and obligations of the parties are finally and conclusively limited to those expressly provided in the contract. It is expressly agreed that under no circumstances shall either of the parties be liable for economic loss or consequential or indirect damages of any kind suffered by the other party, including but not limited to, loss of anticipated profit, loss of contract or any type of loss.

Placement of Order : The order shall be placed on,

Sany Heavy Industries India Pvt Limited

Plot No. E-4 , Chakan Industrial Area ‘

Phase -3 , Kuruli , Taluka – Khed, Pune – 410501

If any further Clarification is needed, we will be glad to submit the same.

We now look forward to discuss the matter in person.

Thanking You,

Yours Faithfully,

For, Sany Heavy Industry India Pvt. Ltd.

G Vamseedhar Reddy

Senior Manager

949 143 143 1