

# Sai Vinay Anaparthi

Software Analyst – Salesforce Developer  
(SFCC,Community,Health cloud,CPQ)

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## Professional Summary

I am an experienced developer and management professional. My focus is on designing, coding, and implementing sales force applications. Tracking and evaluating in a detail-oriented manner. Investigating, backtracking the bugs, analyzing the functionality issues, and developing the solution.

- Having 6.3 years of experience as Salesforce Developer.
- Expertise in Salesforce Technologies like Apex, Visualforce, SLDS, Lightning components (Aura) and Lightning web Components (LWC), B2B Lightning Aura, Test Class, Development, Deployment, Customization, Process Builder, Sales Cloud, Service Cloud, SOAP API, REST, data loader, Data integration, Data model, Security Model.
- Good knowledge of Front -end technologies Like HTML, CSS, Javascript, SOQL,SOSL

## Work Experience :

Company- Wilco source(Citius tech company) – 2023 to Till date

Role - Salesforce Software Engineer.

## Project Details

### Project #1

**Project Name-** Trail card inc

**Software** - Apex, Integration, Lightning components, LWC,sales and Health cloud.

**Environment-** Salesforce Developer Console.

## Responsibilities

- Involved in various activities of the project, like development meetings, requirement gathering, and analyzing requirements,

documenting the functional and non-functional requirements.

- Responsible for all the data in Org (updating, insertion, maintenance)
- Worked on three integration API that communicates with an external system.
- Developing Apex Classes and lightning components and LWC.
- Developing apex triggers as per requirement
- Writing Test Classes and increasing existing test coverage.
- worked on building community pages using LWC
- Responsible for deploying the code from Sandbox to testing and production Environments
- Assisted in troubleshooting integration issues.

Acted as a Mentor guiding the team members to provide insights and follow the best practices

*Company- Deloitte Consulting*  
*Role - Salesforce Senior Analyst.*

*- 2020 to 2023*

## **Project Details**

### **Project #1**

**Project Name-** Sobeys.inc

**Software** - Apex, Integration, Lightning components, LWC, sales and service cloud, CPQ

**Environment-** Salesforce Developer Console.

Sobeys Inc., a major Canadian grocery retailer, needed a centralized and automated quoting system to support its B2B sales team. The objective was to implement Salesforce CPQ on top of their existing Sales Cloud environment to streamline the configuration, pricing, and quoting process for commercial equipment and services provided to partner stores and franchisees.

## **Responsibilities**

Salesforce CPQ Implementation:

- Designed and implemented product catalog, including complex product bundles for grocery equipment and service packages.
- Configured pricing rules, discount schedules, and approval processes based on deal size and customer segment.

- Created custom quote templates to align with Sobeys' brand standards and legal requirements Integration with Sales Cloud.
  - Integrated CPQ with Leads, Opportunities, Accounts, and Contracts to ensure a seamless end-to-end sales process.
  - Enabled sales reps to generate quotes directly from opportunities, with real-time pricing and configuration validations.
- Involved in various activities of the project, like development meetings, requirement gathering, and analyzing requirements, documenting the functional and non-functional requirements.
- Responsible for all the data in Org (updating, insertion, maintenance)
- Worked on three integration API that communicates with an externalsystem.
- Developing Apex Classes and lightning components and LWC.
- Developing apex triggers as per requirement
- Writing Test Classes and increasing existing test coverage.
- worked on building community pages using LWC
- Responsible for deploying the code from Sandbox to testing and production Environments
- Assisted in troubleshooting integration issues.
- Acted as a Mentor guiding the team members to provide insights and follow the best practices.
- Served as the primary point of contact in the project to handle test classes and development-related discussions.
- Provided support for production applications post-deployment and guided other project team members with their solution development.
- Assisted project managers and business analysts in defining the technical skills, estimates, and dependencies.

## Project #2

**Project Name-** Waste Management

**Software** - Apex, Integration, Lightning components, LWC, sales and service cloud

**Environment-** Salesforce Developer Console, Community Cloud, and Visual Studio code.

### Responsibilities:

- Involved in complete design, and requirement analysis of the integration from scratch.
- Involved in various activities of the project, like development meetings, requirement gathering, analyzing requirements, and documenting the functional and Non- non-functional Requirements.
- Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
- Developed Apex classes and visual force pages.
- Developed Apex triggers as per the requirement.
- Written Test classes and increasing existing test coverage.
- inserted /uploaded records using a data loader.

## Project #3

**Project Name-** Firm Contribution (Part Store)

**Software** - Apex, Integration, Lightning components, LWC, sales and service cloud

**Environment-** Salesforce Developer Console, Community Cloud, and Visual Studio code

### Responsibilities:

- Developed complex workflows.
- Developed Apex triggers as per requirement.
- Developed APEX Classes and Visual force pages.
- Maintained test classes above 90%.
- Developed a new org.
- Developed technical documentation.
- Performed reviews of the data.

- Involved in various activities of the project, like development meetings, requirement gathering, analyzing requirements, and documenting the functional and Non- functional Requirements
  - Written Test classes and increasing existing test coverage.
  - inserted /uploaded records using a data loader.
- Provided technical plans/solutions to business teams.

## **Project #4**

**Project Name-** CARRIER INC.

**Software** - Apex, Integration, Lightning components, LWC, sales and service cloud, B2B

**Environment-** Salesforce Developer Console, Community Cloud, and Visual Studio code

### **Responsibilities:**

- Uses SFCC Script and other related development technologies, and performs various tasks, such as design, development and testing of SFCC REST APIs, DW pipelet, Third part integrations and other backened services.
- Developed APEX Classes and Visual force pages.
- Integrates with front end web technologies like HTML, CSS, JavaScript, and associated frameworks.
- Expertly performs design and development of third-party(backend) integrations like Address/Shipping/Tax Validation, Payment authorization, CRM, and OMS.
- Understands the deployment considerations specific to SaaS-based cloud servers.
- Support the maintenance and technical configuration of the eCommerce environment.
- Utilizes functional knowledge of B2C and B2B processes.

### **Achievements:**

- Completed C language course in NIT institutions, Completed animation course in Aditya institutions.
- Received multiple shoutouts for best performance in Deloitte consultancy.
- Managed an event with 27 teammates.
- Organized state level fest in graduation.

**Education:**

Bachelor of computer applications (BCA)	2019	GPA- 7.3	Adityadegree college
Intermediate	2015	GPA- 8.4	Sri Prakesh junior college
SSC	2013	GPA- 8.7	Narayana e-Techno School

**Key Technical Skills:**

- Salesforce backend development.
- Cloud craze.
- Salesforce classic.
- Java.
- Salesforce Lightning.
- Apex triggers and classes.
- Test classes.
- Unit Testing.
- SFCC Developer.
- Community cloud.
- Experience Builder.

**Personal Strengths:**

- Team work.
- Dedication towards work.
- Good decision making.
- Flexibility.
- Quick Learner.
- Efficient Organizer.

**Personal Profile/hobbies:**

- Dob – 31/07/1998.
- Marital Status – Single.
- Nationality – Indian.
- Hobbies - Swimming, Spending time at gym.

I enjoy traveling and  
hiking with my friends.  
photography.

**Salesforce Certifications:**

- Salesforce PD1 Certified.
- Salesforce Admin Certified.
- Salesforce AI associate Certified.
- Salesforce PD2 Certified.

**Declaration:**

I hereby declare that the above information is true to the best of my knowledge.

Date: 26-02-2026

Place: Pune, India

**Sai Vinay Anaparthi**