₹985M 2429K

KY85M		2429K							Jul-2017		Oct-2017	Jan-2	2018
Rev	enue	Total Sales	s qty		2018	20	20		Aug-20	17	Nov-2017	Feb-2	2018
Revenue by	market	Sales qty b	y market	Rev	enue Trend			- 1					
Delhi NCR	₹520M	Delhi NCR	988K	₹40№	1								
Mumbai	₹150M	Mumbai	384K			\/							
Ahmeda	₹132M	Nagpur	262K	₹30№	1			\sim	_				· · · · · · · · ·
Bhopal	₹59M	Kochi	255K								Y		
Nagpur	₹55M	Ahmeda	207K	₹20№	1								
Kochi	₹19M	Bhopal	113K	₹10№	1								
Chennai	₹18M	Hyderabad	78K		Jan 2018	Jul 2018 Jan			Top 5 products			-	Jan 20
Kanpur	₹14M	Chennai	50K	тор	5 customers				Top 5	proc	iucis		
Hyderabad	₹7M	Lucknow	37K		Electricalsara Stores			₹413M	(Blank)			
Patna	₹4M	Surat	17K	name	Electricalslytical	₹50M			9 Pro	od040	₹24M		
Lucknow	₹3M	Kanpur	17K	custmer_name	Excel Stores	₹49M			broduct_code	od159	₹18M		
Surat	₹3M	Bhubane	15K	custi	Premium Stores	₹45M			Doug Pro	od065	₹16M		
Bhubane	₹1M	Patna	6K		Nixon	₹44M			Pro	od018	₹16M		
Bengaluru	₹0M	Bengaluru	OK		₹0.0	: bn ₹0.2b	in ₹0.4b	n		₹0	.0bn	₹0.2bn	₹

2017

2019

Revenue

Jun-2017

Sep-2017

Dec-2017

Jan 2020

₹0.4bn

Revenue

Mar-2018

Apr-2018

May-2018

₹469M

₹985M 2429K

₹25M

Revenue

Total Sales qty

Total Profit Margin

2017	2019
2018	2020

Jun-2017	Sep-2017	Dec-2017	Mar-2018		
Jul-2017	Oct-2017	Jan-2018	Apr-2018		
Aug-2017	Nov-2017	Feb-2018	May-2018		

%

Reve	enue contril	oution by market	Profit contribut market	ion % by	Profit % by mark	 .et		Revenue Trend	:		_][
	Delhi NCR	52.76%	Delhi NCR	48.48%	Surat		4.86%	₹40M · · · · · · · · · · · · · · · · · · ·	A			
	Mumbai	15.24%	Mumbai		Patna		4.12%			٨		
	Ahmedabad	13.43%	Ahmeda	11.55%	Bhubane		3.98%	₹30M ····	W/	-//	^	
	Bhopal	5.95%	Bhopal	9.28%	Bhopal		3.90%	₹20M ·····				
ле	Nagpur	5.59%	Nagpur	5.73%	Kochi		3.74%					
	Kochi	1.91%	Kochi	2.85%	Mumbai		3.25%	₹10M2018	2019		2020	
ts_na	Chennai	1.83%	Chennai	1.22%	Nagpur		2.57%	custmer_name	Revenue	Profit	Profit	
markets_name	Kanpur	1.38%	Patna	0.74%	Delhi NCR		2.30%	custifici_flame	Revenue	margin contri %	Margin %	
	Hyderabad	0.76%	Surat	0.51%	Ahmeda		2.15%	Leader	₹16,529,970	5.06%	7.54%	
	Patna	0.45%	Hyderabad	0.19%	Chennai		1.67%	Electricalsquipo Stores		0.36%	6.59%	
	Lucknow	0.31%	Bhubane	0.14%	Lucknow		1.01%	Power Elite	₹5,727,123 ₹4,837,239	1.43% 0.86%	6.18% 4.39%	
	Surat	0.269/		 	Hyderabad		0.63%	Electricalsocity	₹17,489,935	2.94%	4.39%	
	Suidl	0.26%	Lucknow	0.13%			0.05%	Nixon	₹43,893,083	7.24%	4.07%	
	Bhubanesh	0.09%	Kanpur -0.27%	6	Kanpur -	-0.49%		Sound	₹4,966,707	0.81%	4.00%	
	Daniel	0.040/	B 1 2242	! 	D l	20.70%		Logic Stores	₹13.201.366	1.97%	3.69%	
	Bengaluru	0.04%	Bengaluru -0.31%	þ	Bengaluru -	-20.78%		Total	₹984,875,713	100.00	2.50%	ŀ