## LENDING CLUB CASE STUDY

**TOPIC**: LOAN REQUESTS

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**GITHUB**: https://github.com/sajalT05/Lending-Club-Case-Study-upgrad

**TEAM MEMBERS:** SAJAL TIWARI & SHYAM SUNDAR SHUKLA

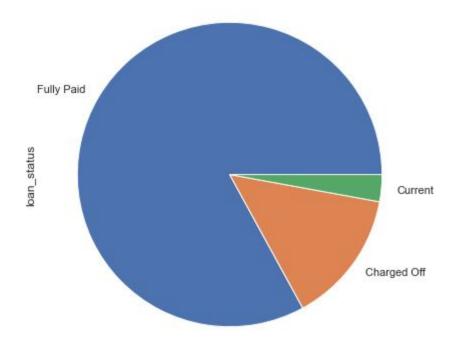
BATCH: JULY 2022

## TARGET VARIABLE

#### Target Variable (Original)

Column: loan\_status

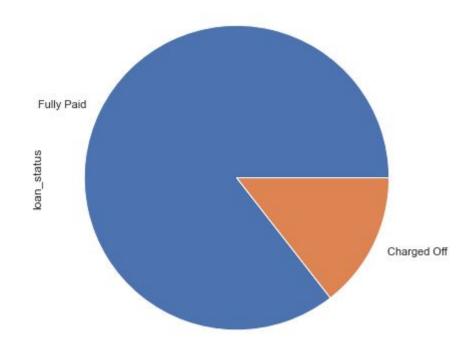
**Description**: Current status of the loan



#### Target Variable (Transformed)

#### New Categories:

- 1. Fully paid.
- 2. Charged off.



Removed records of "Current" loans

# FEATURE VARIABLE SELECTION

#### Insights on Feature Selection

#### Method:

- Variables capturing High variation between lowest and highest proportion percentage for 'charged off' situations.
- Have linear relationship or identifiable relationship with percentage of Defaults.

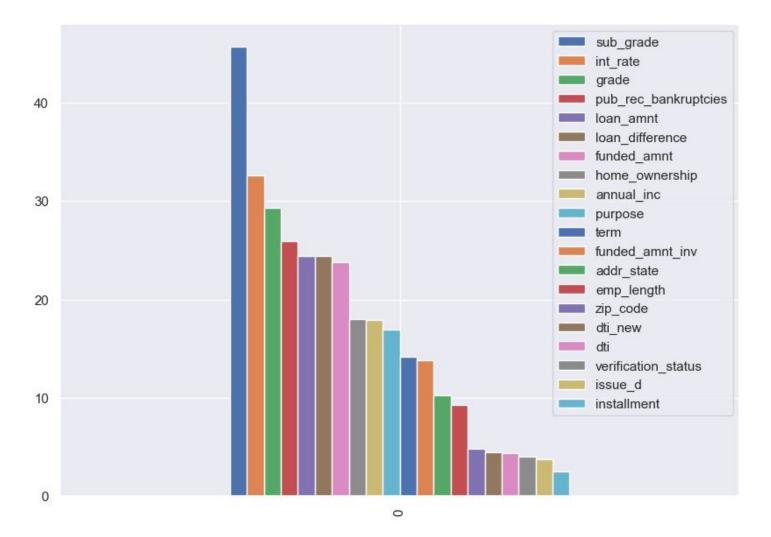
3. For continuous variables, categorisation in sets or binning is done to get variation.

#### Insights on Feature Selection (contd.)

#### Example - loan amount variable

- Loan amount categorised into different bins
- 2. The MIN value of percentage of "Charged Off" is taken across all bins
- 3. The MAX value of percentage of "Charged Off" is taken across all bins
- 4. The difference between the max and min values gives the variation captured by this variable for "Charged Off" percentage in the entire population

| loan_status        | Charged Off | Fully Paid             |
|--------------------|-------------|------------------------|
| (-0.001, 5000.0]   | 13.953739   | 86.046261              |
| (5000.0, 10000.0]  | 12.921485   | 87.078515              |
| (10000.0, 15000.0] | 13.904185   | 86.095815              |
| (15000.0, 20000.0] | 17.829457   | 82.170543              |
| (20000.0, 29500.0] | 23.091020   | <del>176.90</del> 8980 |



| sub_grade            | 45.69 |
|----------------------|-------|
| int_rate             | 32.60 |
| grade                | 29.27 |
| pub_rec_bankruptcies | 25.93 |
| loan_amnt            | 24.39 |
| loan_difference      | 24.39 |
| funded_amnt          | 23.78 |
| home_ownership       | 17.98 |
| annual_inc           | 17.89 |
| purpose              | 16.90 |
| term                 | 14.19 |
| funded_amnt_inv      | 13.85 |
| addr_state           | 10.28 |
| emp_length           | 9.24  |
| zip_code             | 4.87  |
| dti_new              | 4.47  |
| dti                  | 4.41  |
| verification_status  | 4.04  |
| issue_d              | 3.79  |
| installment          | 2.49  |

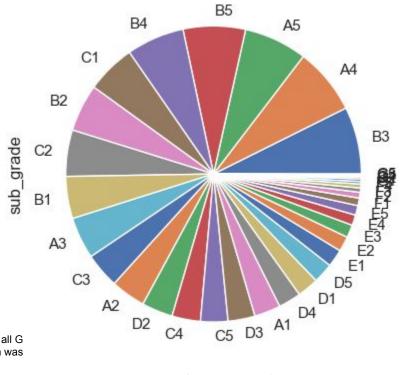
#### **Most Significant Features Identified:**

- 1. Sub grade.
- 2. Interest rate
- 3. Publicly recorded bankruptcies.
- 4. Purpose.
- 5. term.

#### Sub Grades

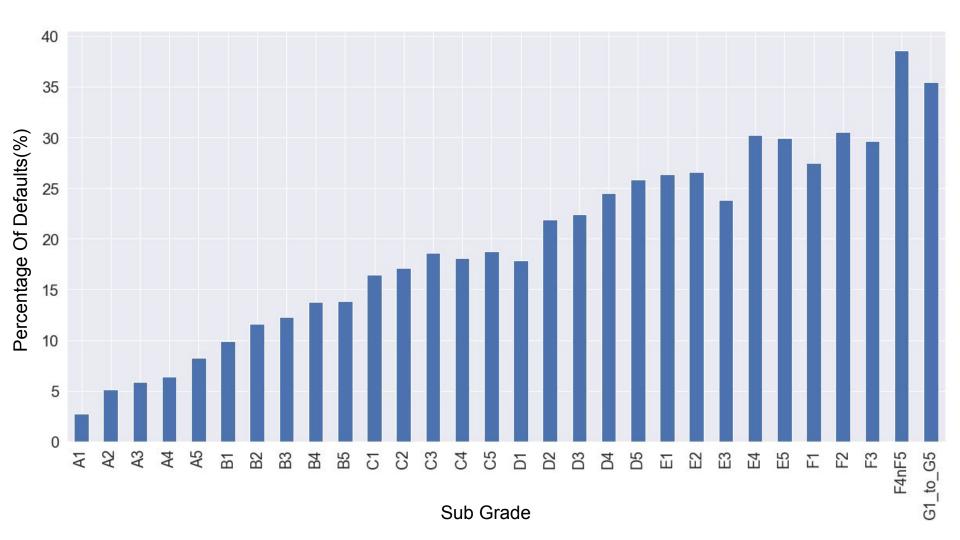
Column: sub\_grade

**Description**: LC assigned loan subgrade



NOTE: Before further analysis, F4 and F5 categories are combined and all G categories combined into a single category as the samples size for each was low.

value counts -- 35



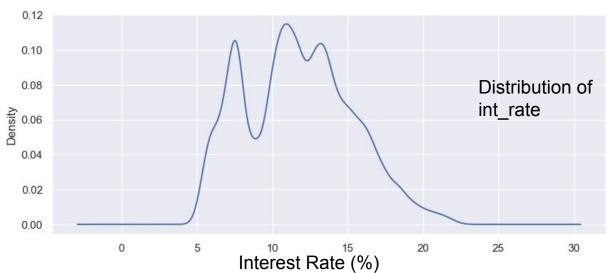
#### Analysis

- observation
  - Chances of committing default increases with higher grades.
  - all sub grades with 'F' and 'G' have almost 40% chances of committing default.
- recommendation
  - if sub-grade assigned while reviewing loans is higher, reject loan requests.

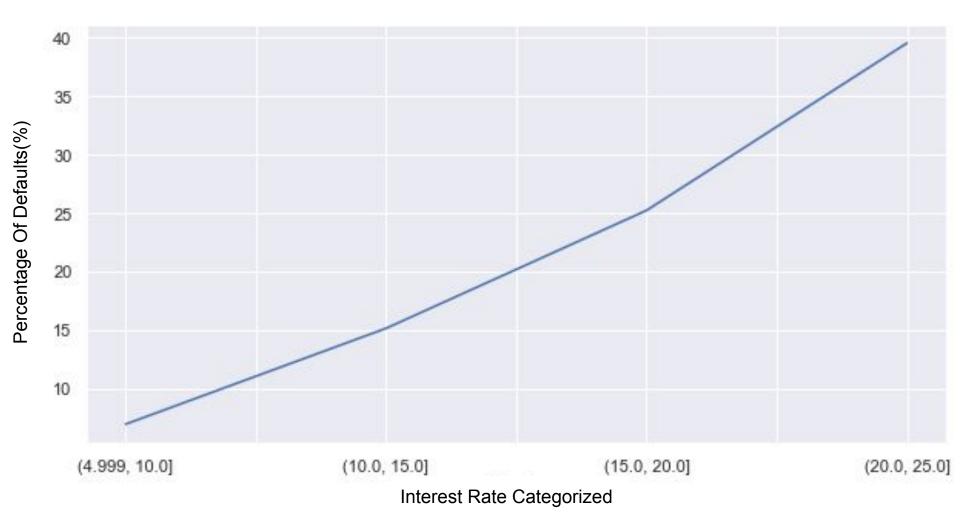
### Interest Rate

**Column**: int\_rate

**Description**: Interest Rate on the loan.



Mean interest rate: 11.78% Median interest rate: 11.71% Mode of interest rate: 10.99%



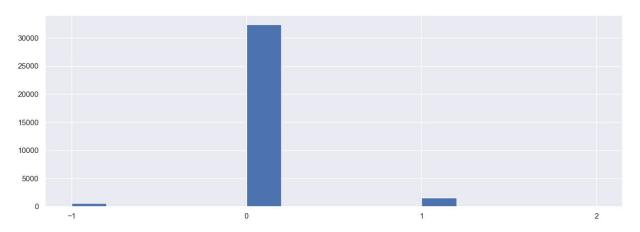
#### Analysis

- observation
  - Chances of committing default increases with interest rate.
- recommendation
  - customer taking loans at higher interest may commit default easily, approve loans only at low loan amount.

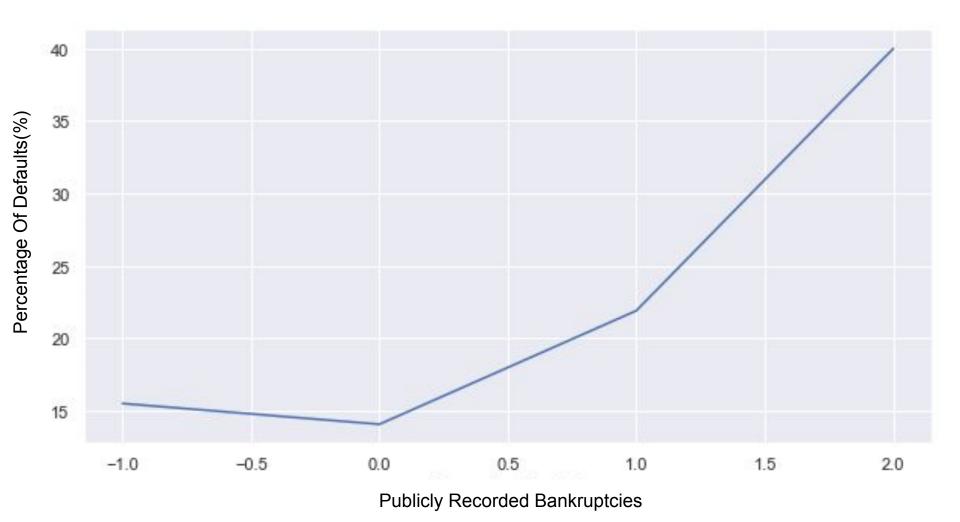
Publicly Recorded Bankruptcies

Column: pub\_rec\_bankruptcies

**Description**: Number of public record bankruptcies



"-1": Data Not available



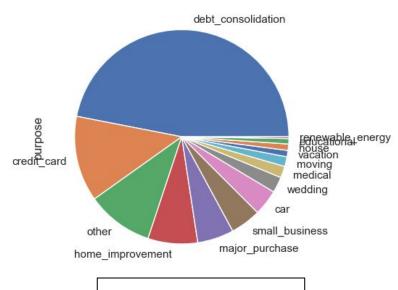
#### Publicly Recorded Bankruptcies

- observation
  - Chances of committing default increases with increase in publicly recorded bankruptcies.
  - People with 2 publicly recorded bankruptcies stand out with 40% chance of committing default on the loan.
- recommendation
  - People with 2 publicly recorded bankruptcies should be avoided for loan approval.

## Purpose

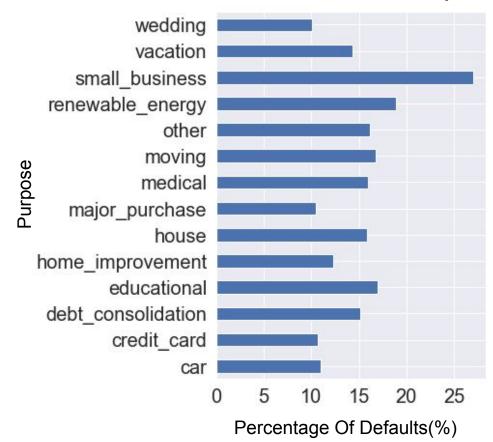
Column: purpose

**Description**: A category provided by the borrower for the loan request.



value counts -- 14

#### Variation of rate of default across different Purpose categories



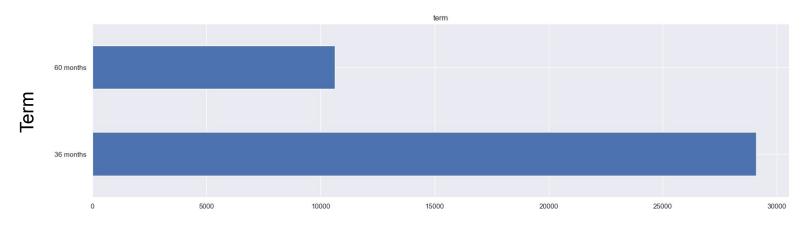
#### **Analysis**

- observation
  - Chances of committing default more with selected categories of "purpose" of loan request
- recommendation
  - take precautions for loan requests for specific purpose:
    - small business: take necessary precautions and follow certain protocols.
    - renewable energy : reject loans or assess project
    - vacation : approve loans of small amount.
    - education : check institute and course information before approving loan.
    - debt consolidation : approve only small amount loans.
    - house: check property value resale before approving loans.

## Term

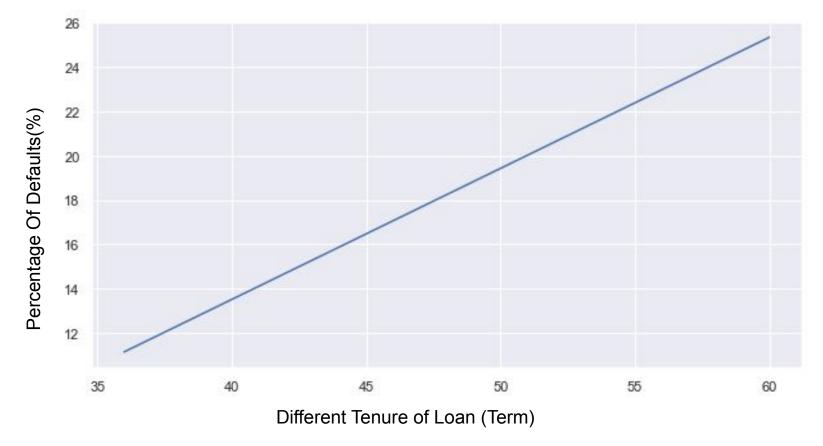
Column: term

**Description**: The number of payments on the loan. Values are in months and can be either 36 or 60.



Sample Count

#### Variation of rate of default with Term



#### Description

- observation
  - Chances of committing default more with 60 month term.
- recommendation
  - approve loans mostly for 36 months.
  - Certain attractions such as lower interest can be given to the user to switch to lower term of 36 months