Bubbli Pitch Deck











~4% annually



what is noise pollution?

any unwanted or disturbing sound that affects the health and wellbeing of humans and other organisms

A study conducted in Zarqa and Irbid

a correlation between unwanted noise, and negative psychological & physiological effect on humans

A survey to understand the struggle

32 participants shared how noise affects them and how they cope with it, here are my top picks

- "have you ever found it difficult to concentrate or relax because of the noise around you"
 - o 100% of users answered Yes
- "what's the most common source of noise you're surrounded by?"
 - o 68% traffic
 - o 53% construction
 - o 50% noisy neighbors
 - car horns is the main source of noise for besides
 "غسالات ثلاجات عتيقة للبيع"

- "what kind of environment do you prefer when you need to focus"
 - varying answers, some prefer white/brown noise other prefer chill music, and some prefer silence
 - "depends on the task"
 - o generally users like having multiple options
- "when you're sleeping do you prefer something in the background or complete silence"
 - o 59% complete silence
 - o 31% sound in background

- I ask users how they cope with noise and what do they do to get a moment of silence, out of 32 participants this are what stood out:
 - o "I try to block it mentally" (referring to the noise)
 - o "I dont" (referring to getting a moment of silence)
 - "Ignore it, sadly its becoming normal"
 - "I block the noise with really loud metal music"
 - "Find a silent place"; "going somewhere silent"; "a little bit of patience, but if the noise is too much I change places"
 - "I just survive with the noise disturbing me, but it goes away when I sleep"

what do you currently use to block out noise?

- 22% wearable headsets
- o 47% air pods and similar earbuds
- And only 6% said they use earplugs

What do we understand from these insights?

the Value of UX design

a term coined by the cognitive scientist and design legend **Don Norman**

author of "The Design of Everyday Things", in 1988

tech will keep developing and changing but these principles remain timeless

the Value of UX design

for every dollar invested in UX, expected \$100 in return

9,900% ROI

Apple: \$26.25 billion in 2022 84.3% increase since 2018

HEADPHONES

Headphones evolved from bulky over-ear speakers to nearly invisible buds, as the technology focused on music.





3D Sound Beaming Technology

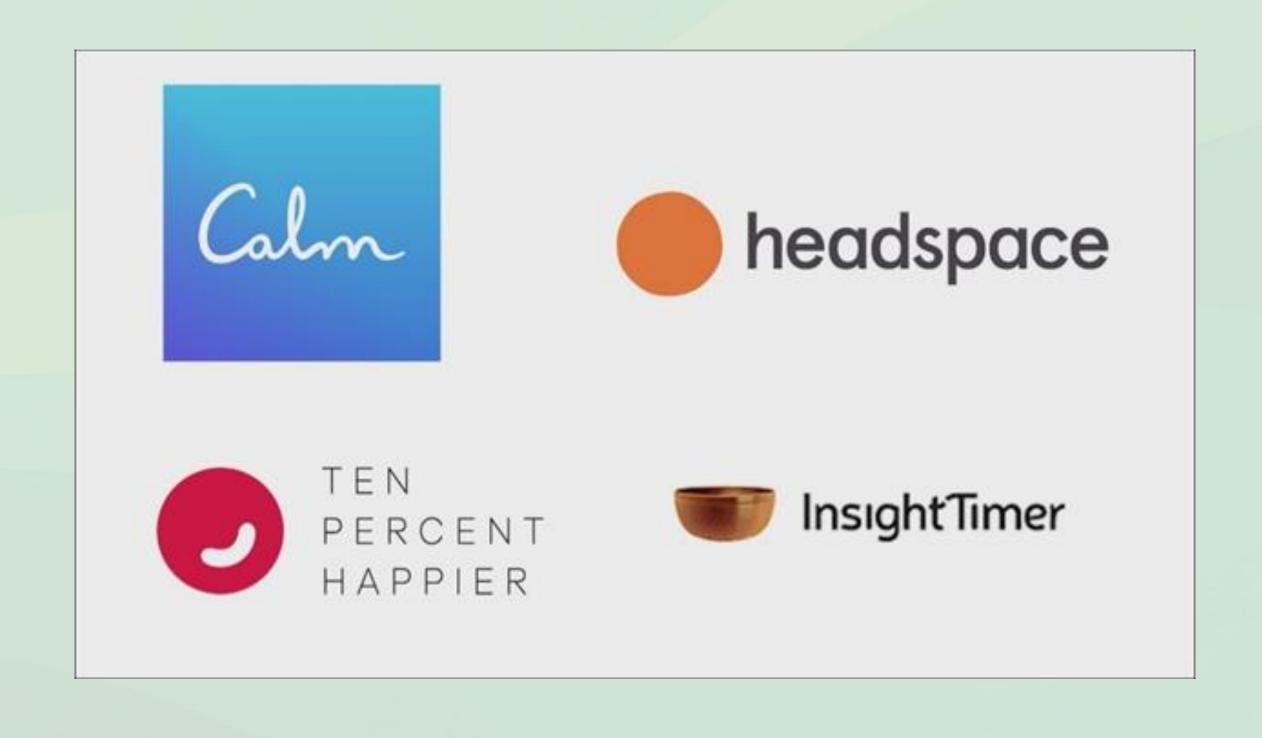
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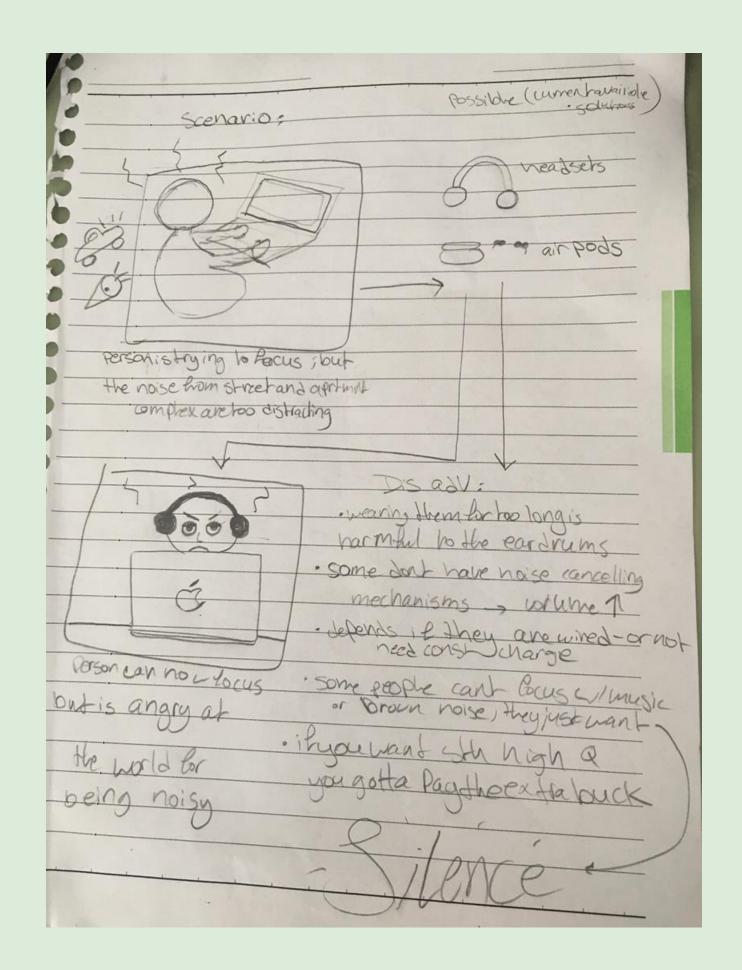


My Ideas

- make the Noveto portable
- a focus on mental health and well being
- pre-recorded audios like nature sounds, guided meditations
- complete silence with a press of a button

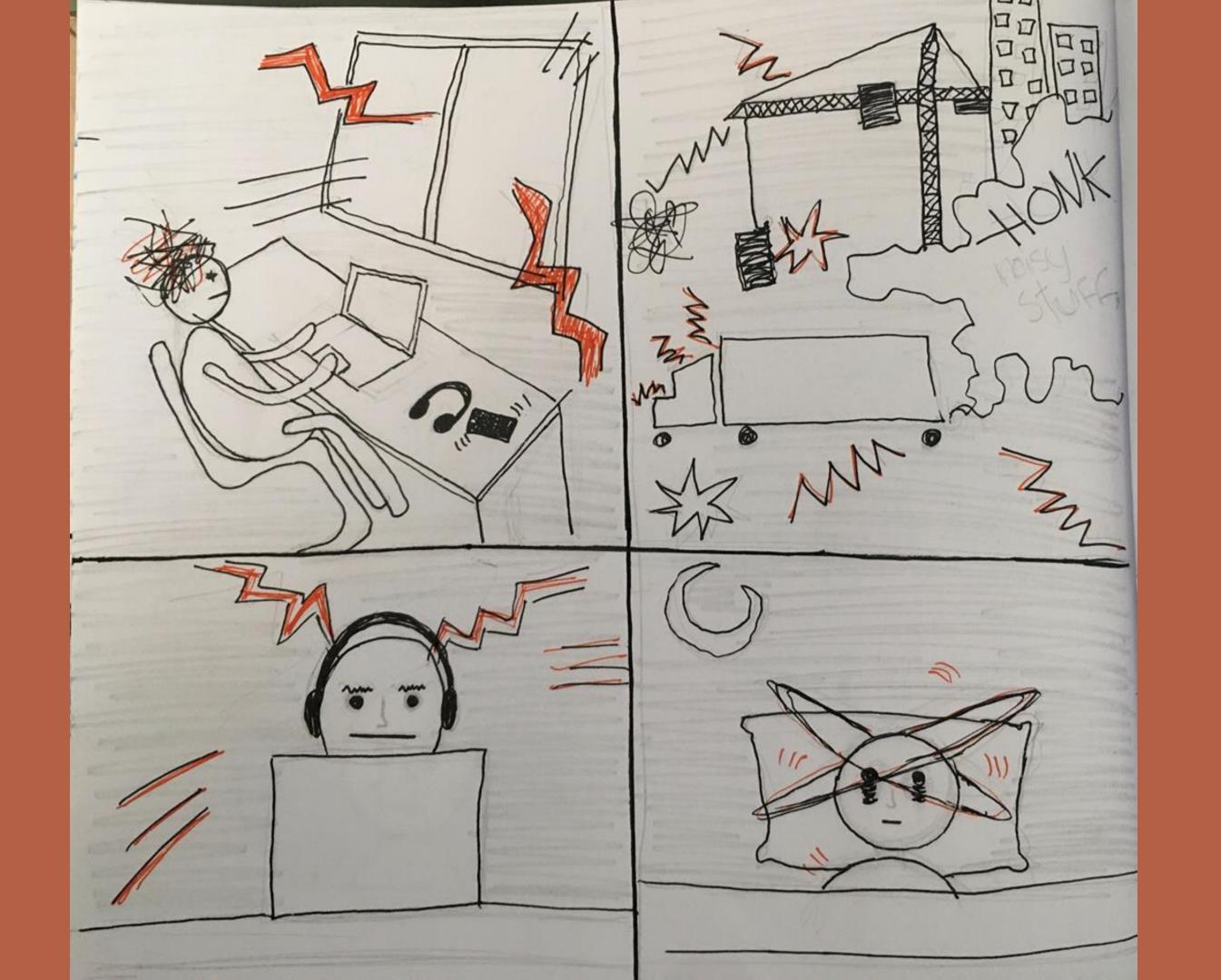
Competitive Analysis

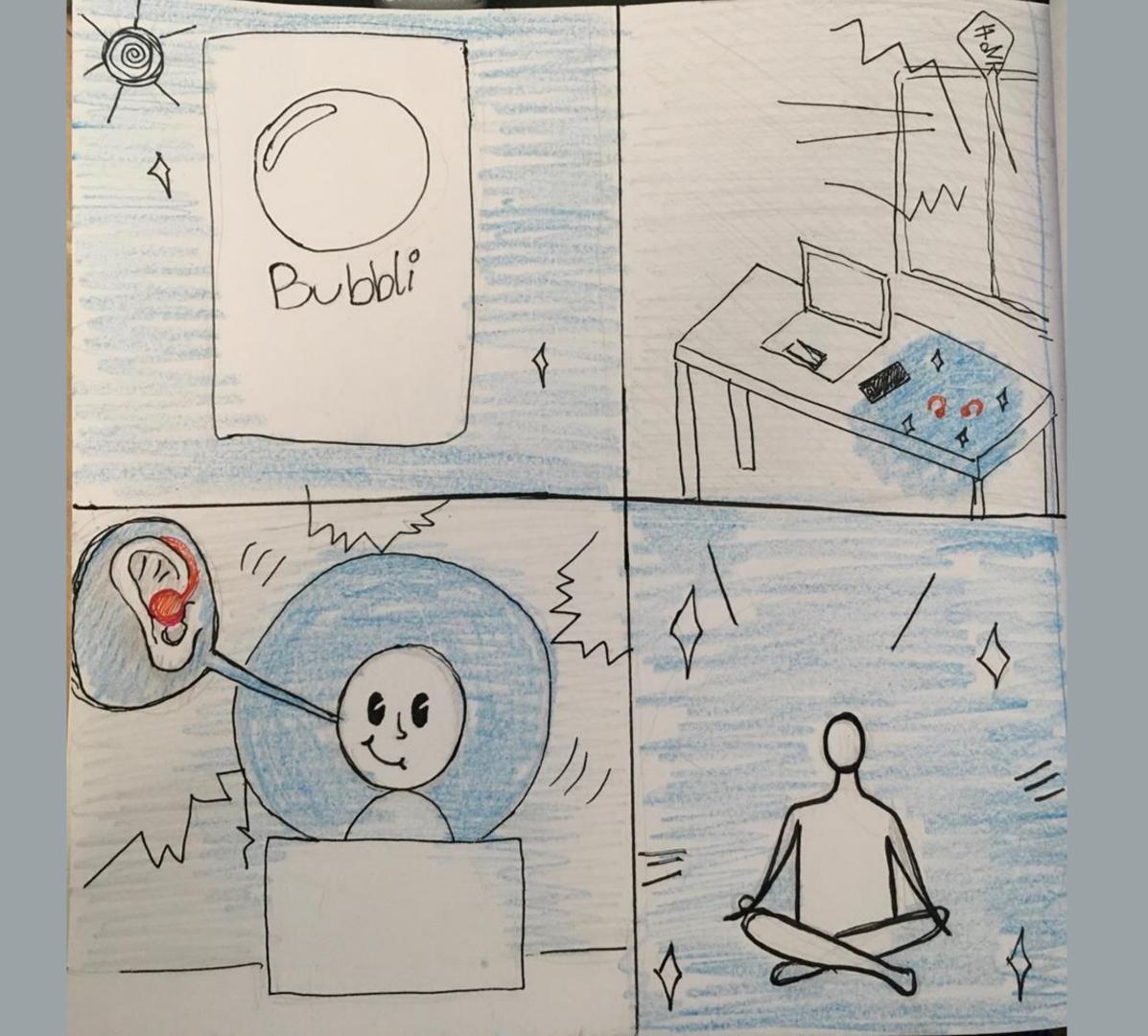


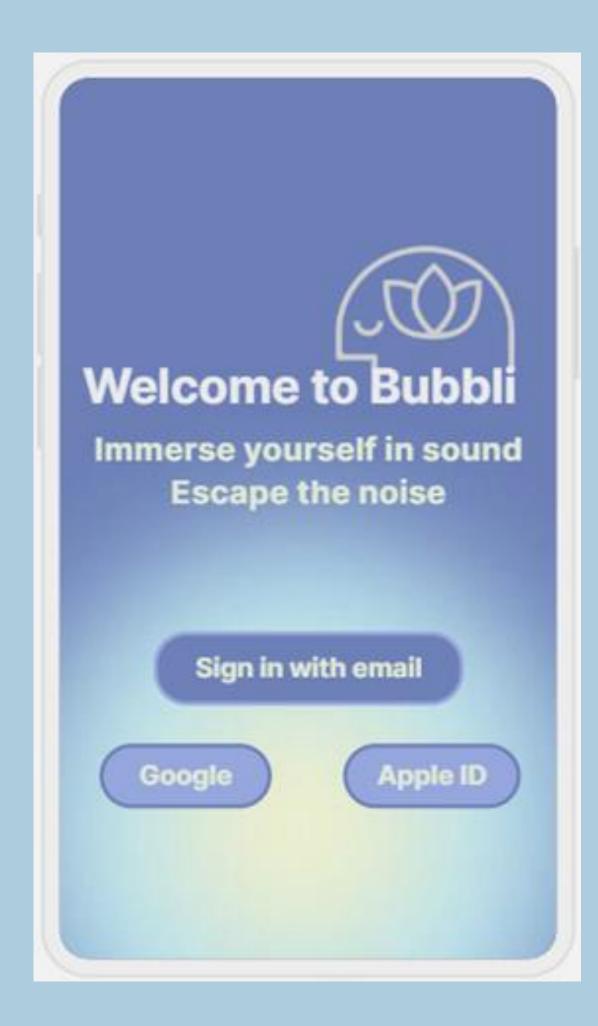


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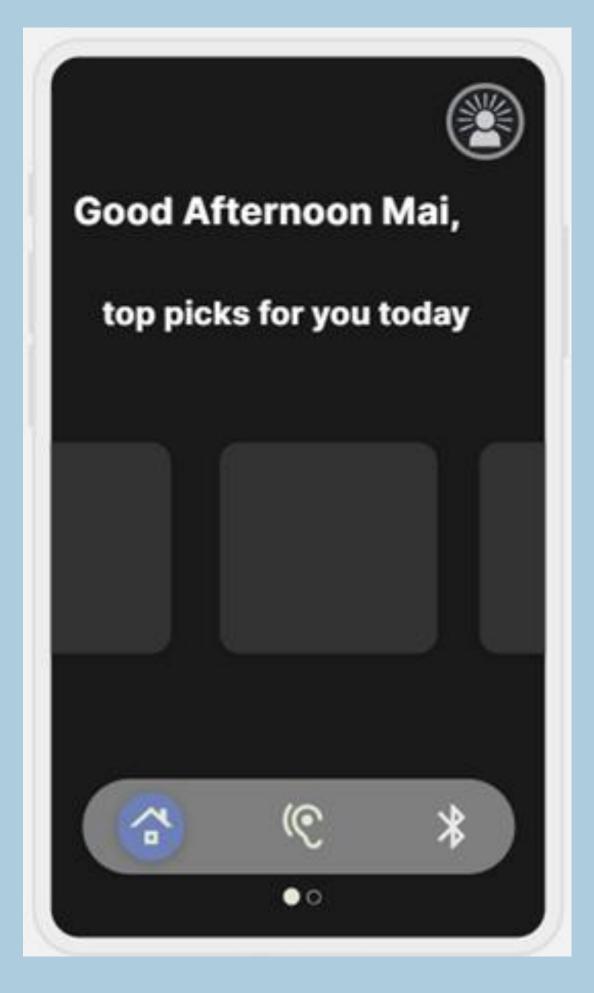


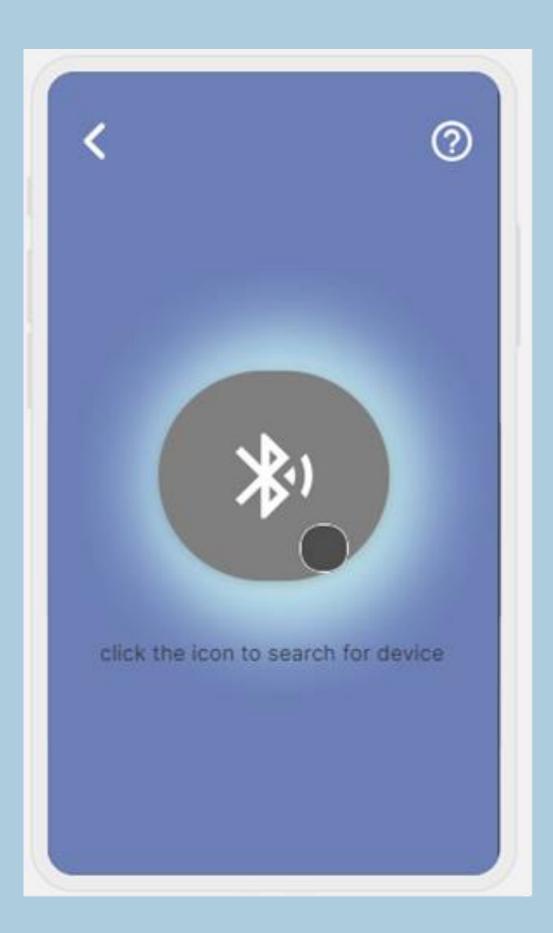


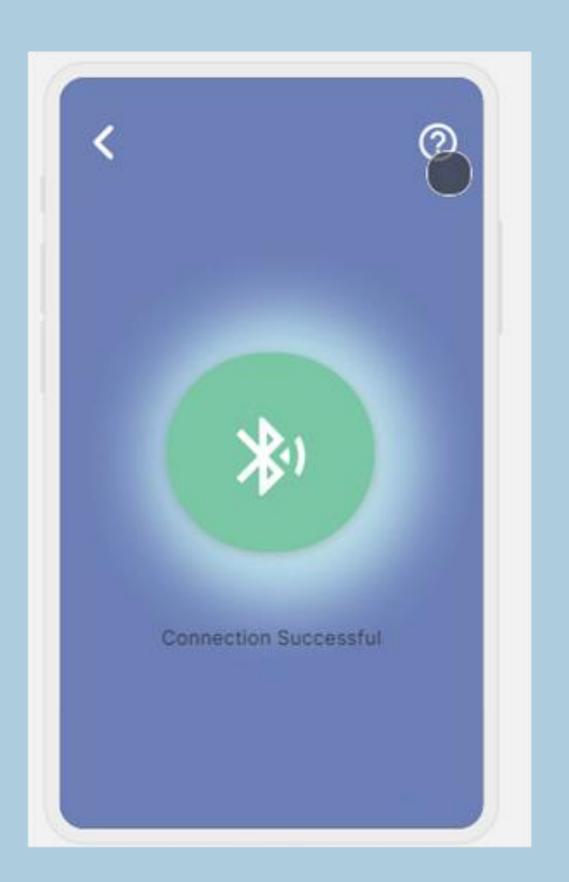


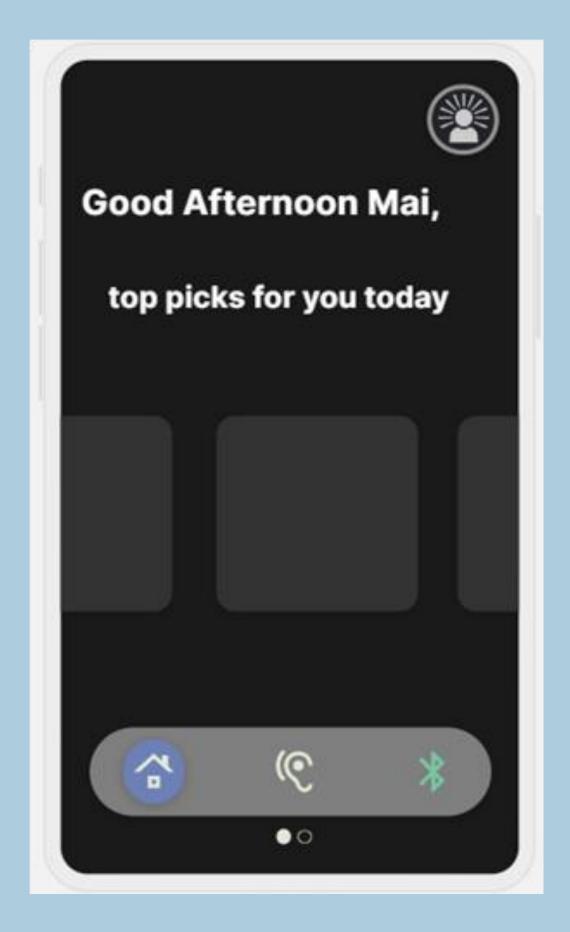


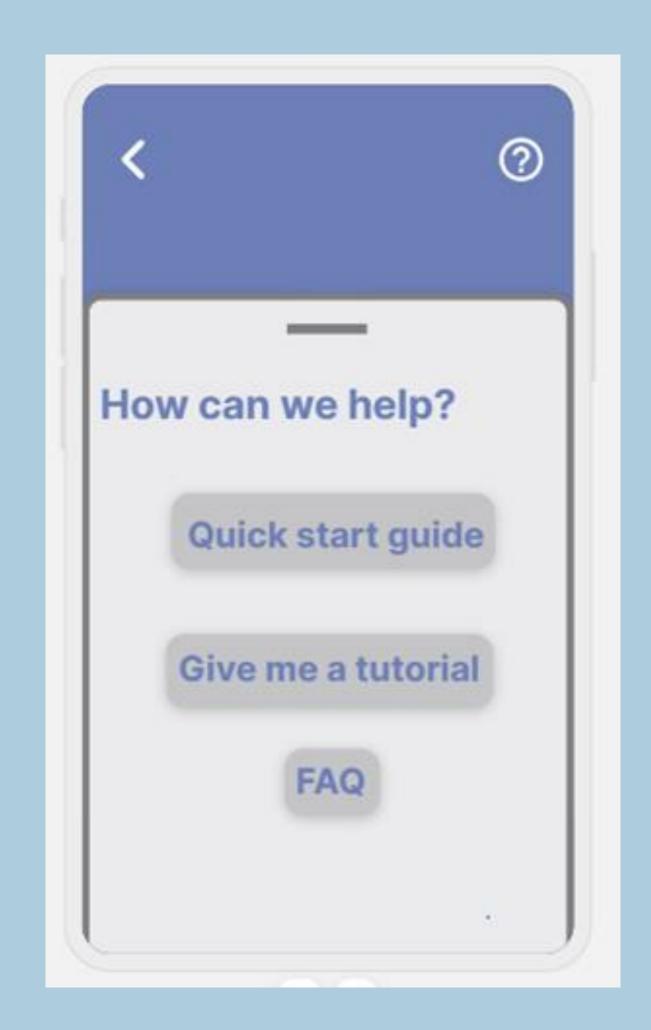


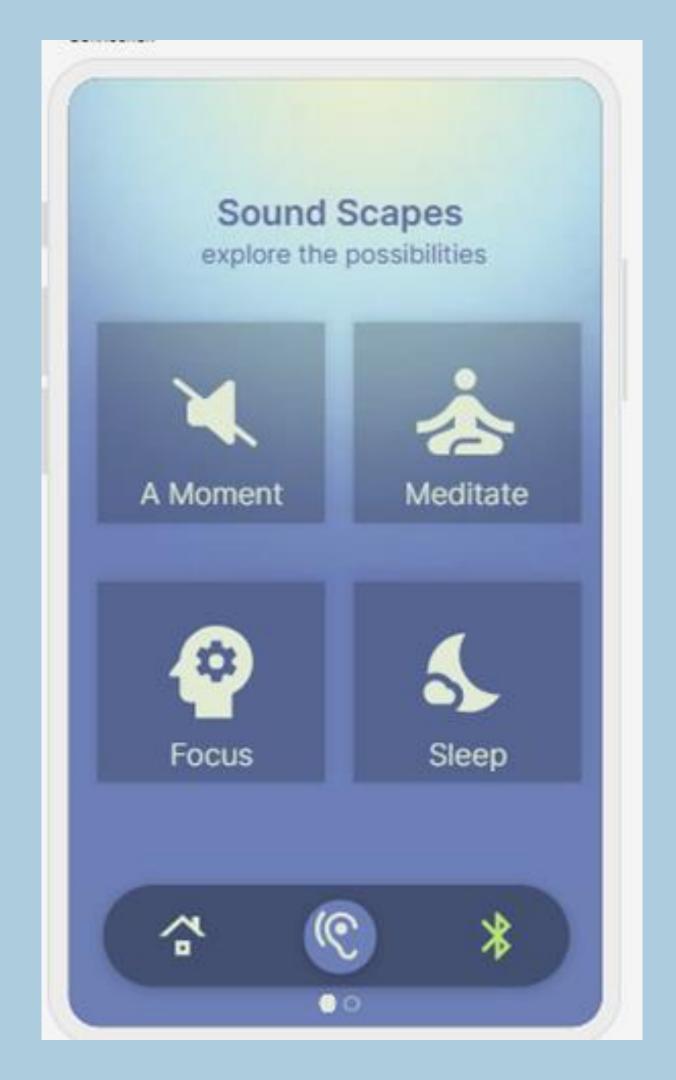


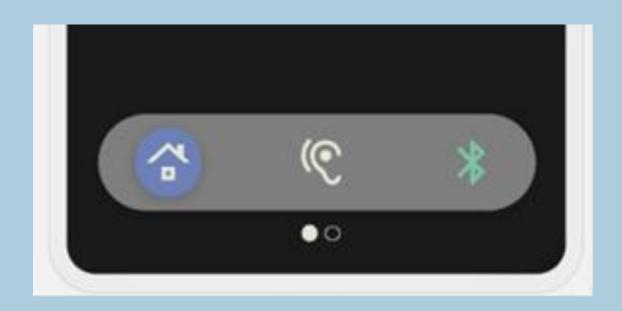


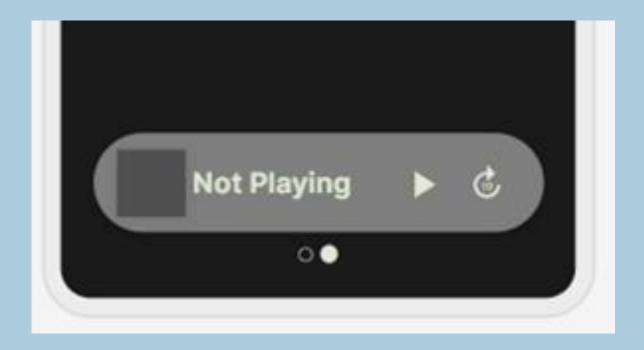




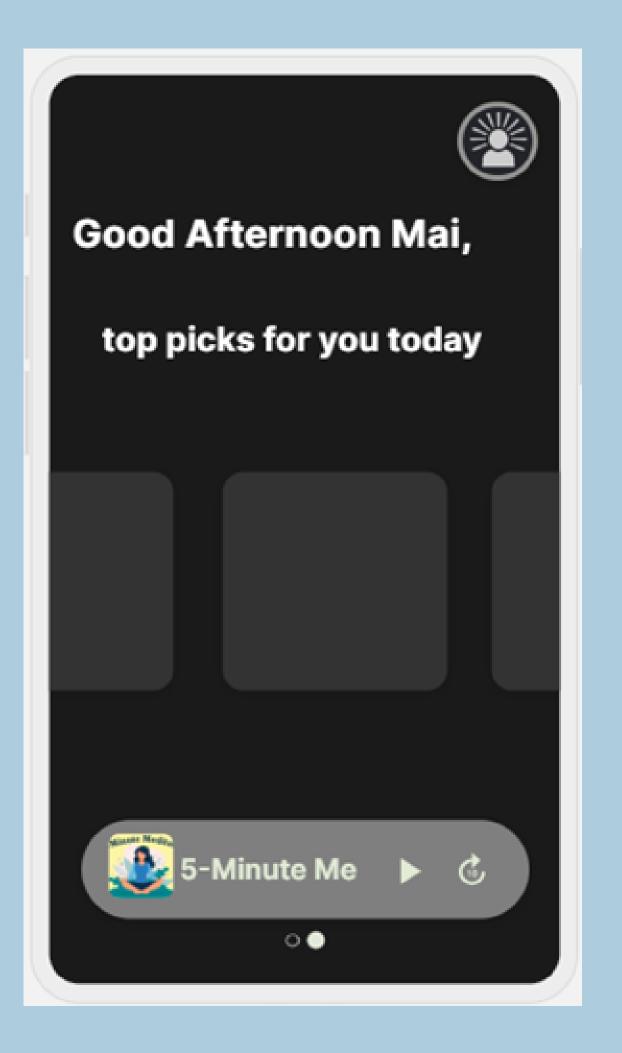


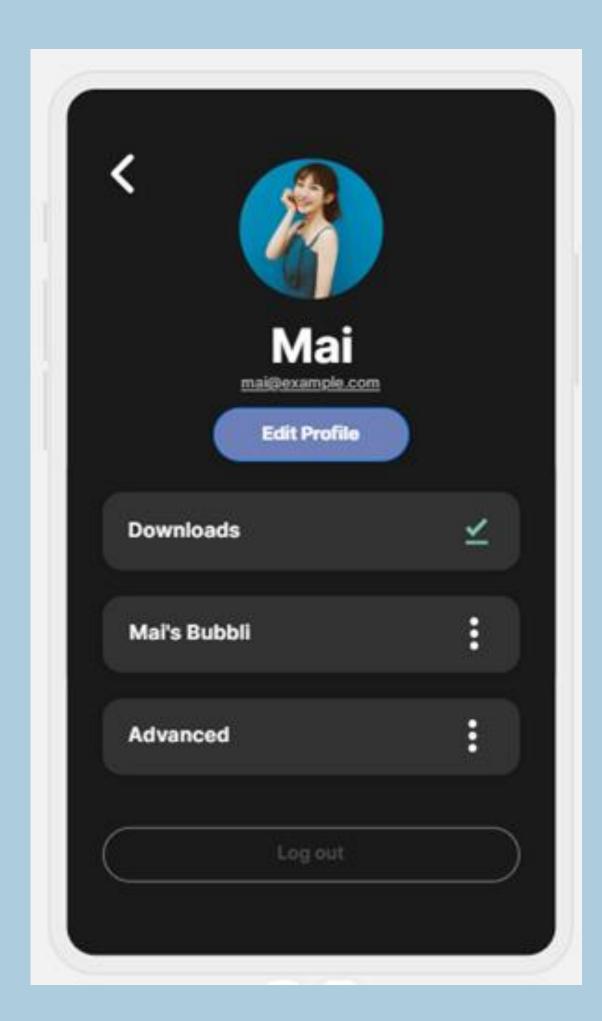


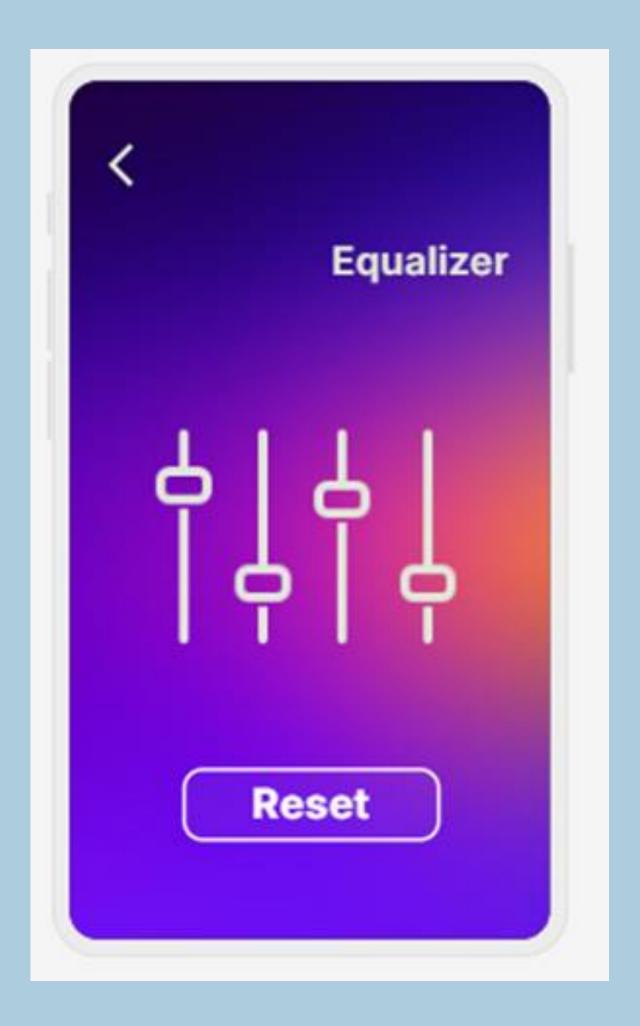












User Personas

Mai, STEM engineer





Leith, Tech Geek

Salwa, Yoga Practitioner



Testing Prototype



O Test with 3 users, interview style separately

Testing Results: Ul

- Can we use this app without Bubbli device
- one user like the "double nav bar" but the rest liked the traditional look
- all subjects liked that the soundscapes page was straight forwards
- one of the subjects suggested that experts in the field take a part in the app and upload their work, she felt that we can a grow a community through this app

Testing Results: Bubbli Device

- The 3 subjects really liked the idea since they all live near construction and close to traffic (Khalda and Garden's)
- what if I lose it? How do I charge it, can I answer phone calls with it, and all are valid questions.
- one subject suggested a Collab with Spotify
- one user said they wouldn't use it all the time

Changes Based on Results

- make app accessible to all devices
- create a community for people who are intrigued in wellness, meditation and relaxation
- maybe people aren't ready for a Bubbli device

The Future of Bubbli

Here Are the Facts

- Wellness apps are gaining popularity in the MENA region, with a CAGR of 25.6%, \$71.10 million in 2028
- An investment in UX is an investment in the user
- We've gained a deep understanding of the users and empathize with them, time for a new step