

SAJEED AHMED

Digital & Data Transformation | AI & Cloud Innovation Leader

Canton, MI | 248-495-8665 | asajeed@gmail.com | linkedin.com/in/asajeed

EXECUTIVE SUMMARY

Strategic technology leader with 25+ years driving digital transformation, AI innovation, and data-driven business value creation across aviation, healthcare, and automotive sectors. Proven track record leading high-performing teams of 40+ members to deliver enterprise-scale platforms generating \$1M+ cost savings. Expert in architecting cloud solutions, implementing agentic AI frameworks, and establishing governance models that accelerate business outcomes. MBA graduate with deep expertise in AWS, Python, and modern data analytics, combining technical acumen with executive leadership to transform organizations through technology.

CORE COMPETENCIES

Strategic Leadership & Vision: Digital Transformation Strategy • Enterprise Architecture (TOGAF) • AI/ML Strategy & Implementation • Business Value Creation • Executive Stakeholder Management • Change Management

Technology & Innovation: Agentic AI Frameworks • AWS Cloud Architecture • Data Analytics & Business Intelligence • Master Data Management • Python, Java, C# • DevOps & CI/CD • Microservices & API Design

People & Operations: 15+ Years People Management • Technical Team Leadership (40+ Direct/Indirect Reports) • Product Development & Delivery • Agile & SAFe Methodologies • P&L Management • Vendor & Contract Negotiation

PROFESSIONAL EXPERIENCE

GE AEROSPACE, Wayne, MI

Senior Digital Transformation Manager | June 2017 - Present

Lead enterprise-wide digital transformation initiatives as technical executive, managing cross-functional architecture teams and driving strategic technology roadmaps. Direct operations data store analytics platform implementation across 20+ source systems on AWS Cloud.

- Architected and executed comprehensive Master Data Management (MDM) transformation initiative, improving data accuracy across all business units and enabling Customer 360 capabilities with hyper-personalized decision-making frameworks
- Led implementation of Operations Data Store (ODS) analytics platform on AWS Cloud integrating 20+ disparate source systems including legacy platforms, ERPs, and SaaS products, establishing unified data foundation for enterprise analytics
- Managed team of 12 FTEs and 35 contractors across database operations and cloud infrastructure, fostering culture of technical excellence and delivering \$1M+ in cost optimization through strategic initiatives
- Established enterprise architecture framework aligned with digital transformation strategy, defining governance models, technology standards, and reusable patterns that accelerated delivery across all business units
- Championed DevOps transformation and Continuous Delivery Pipeline implementation, reducing deployment cycle time by 40% and enabling agile delivery practices across product teams
- Delivered customer self-service platforms with predictive analytics and AI-driven operational intelligence, achieving 40% reduction in manual tasks and significantly enhancing customer experience

GE AVIATION, Wayne, MI

Senior Technology Leader | June 2010 - May 2017

Directed enterprise technology initiatives including agile transformation, cloud migration, and architecture governance. Led technical teams and partnered with executive leadership on strategic technology investments.

- Spearheaded enterprise-wide SAFe agile adoption, establishing emergent design principles and modern architecture practices that increased project delivery velocity by 30%
- Directed large-scale cloud migration program, reducing IT infrastructure costs by 25% while improving scalability and establishing foundation for modern application architecture
- Chaired Architecture Review Board, establishing governance framework for technology standards, application portfolio rationalization, and platform migration strategies across organization

- Led strategic technology investment decisions through comprehensive build-vs-buy analyses, ROI modeling, and executive presentations to CxOs and VPs

HUMANA, Louisville, KY

Senior Solution Architect | February 2008 - June 2010

- Defined enterprise architecture strategy for Pharmacy IT division, establishing architectural standards and guiding digital services innovation
- Architected workflow-based BPM solutions generating \$1M+ annual cost savings through process optimization and architectural innovation
- Designed event-driven fraud detection solutions with real-time analytics, reducing fraudulent claims by \$500K-\$1M annually

CHRYSLER & NISSAN AUTOMOTIVE, Troy, MI | Nashville, TN

Senior Technology Consultant | July 2002 - January 2008

- Led cross-functional team of 30+ members defining enterprise architecture for Dealer Communication System, ensuring successful platform deployment and integration
- Developed monetization strategy for digital dealer solutions, creating new revenue streams through e-commerce and payment integration
- Architected legacy system modernization solutions, pioneering webification strategy through portal-based architecture

ASA TECHNOLOGY SOLUTIONS LLC, Canton, MI

Founder & President | January 2018 - Present

Founded and lead IT services firm delivering digital transformation, AI-driven solutions, and product development to global clients. Direct all strategic operations, business development, and technology delivery.

- Built successful consulting practice with 150+ technology implementations, achieving consistent client satisfaction through innovative solutions in cloud modernization, data analytics, and AI integration
- Designed and delivered custom cloud solutions on AWS helping organizations modernize infrastructure, implement agentic AI frameworks, and improve operational efficiency
- Led business development and P&L management, driving revenue growth while maintaining strong profit margins through strategic client partnerships and operational excellence

EDUCATION

Master of Business Administration (MBA)

University of Michigan, Stephen M. Ross School of Business, Ann Arbor, MI

Bachelor of Engineering

Osmania University, Hyderabad, India

CERTIFICATIONS & CONTINUOUS LEARNING

- Agentic AI Frameworks - Recent certification in advanced AI/ML implementations and autonomous agent systems
- AWS Cloud Architecture - Extensive hands-on experience with cloud-native solutions and platform modernization
- SAFe Architect - Scaled Agile Framework certification with enterprise transformation experience
- GE Lean Six Sigma - Process optimization and quality management certification
- Sun Certified Enterprise Architect - Java Platform, Enterprise Edition (demonstrating deep technical foundation)

LANGUAGES & ADDITIONAL QUALIFICATIONS

Languages: Fluent in English, Urdu, Hindi, and Telugu; Working knowledge of Arabic

Technical Expertise: Python, Java, C#, AWS Cloud Services, Data Analytics Platforms, AI/ML Frameworks, Database Operations, DevOps Tools