

SREERAG S Business Development Executive

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PROFESSIONAL SUMMARY

I'm a Computer Science graduate with good communication skills and a strong interest in sales and technology. During my internship, I worked on real projects where I learned how to understand customer needs and explain ideas clearly. I'm now looking to start my career in a sales development role where I can use both my people skills and technical background.

PROFESSIONAL EXPERIENCE

Data Science Intern, Luminar Technolab

May 2024 – Dec 2024

Kochi, Kerala

- During my internship projects, I explained data clearly to the team that strengthening my communication skills.
- Worked closely with the team to reach project goals, improving teamwork.
- Found patterns in customer data to identify opportunities and needs.
- Created clear and professional reports and visuals to share insights effectively

SKILLS

- Effective Communication
- Active Listening
- Customer Needs Analysis
- Lead Qualification
- Handling Sales Objections
- Teamwork Across Departments

PROJECTS

Emigrant Workers Connecting App (Academic Project), Built an app that helps workers connect directly with employers, making it easier for people to find jobs and communicate clearly.

Agricultural Yield Prediction, Created a tool that uses data to predict how much crops will grow, helping farmers make better decisions.

EDUCATION

Bachelor of Science in Computer Science,
University of Calicut, College of Applied Science

2021 – 2024
Chelakkara, Thrissur

LANGUAGES

English | Malayalam | Tamil | Hindi