

# SREERAG S Business Development Executive

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## PROFESSIONAL SUMMARY

I'm a Computer Science graduate with good communication skills and a strong interest in sales and technology. During my internship, I worked on real projects where I learned how to understand customer needs and explain ideas clearly. I'm now looking to start my career in a sales development role where I can use both my people skills and technical background.

## PROFESSIONAL EXPERIENCE

### Data Science Intern, Luminar Technolab

May 2024 – Dec 2024

Kochi, Kerala

- During my internship projects, I explained data clearly to the team that strengthening my communication skills.
- Worked closely with the team to reach project goals, improving teamwork.
- Found patterns in customer data to identify opportunities and needs.
- Created clear and professional reports and visuals to share insights effectively

## SKILLS

- Effective Communication
- Active Listening
- Customer Needs Analysis
- Lead Qualification
- Handling Sales Objections
- Teamwork Across Departments

## PROJECTS

**Emigrant Workers Connecting App ( Academic Project ),** Built an app that helps workers connect directly with employers, making it easier for people to find jobs and communicate clearly.

**Agricultural Yield Prediction,** Created a tool that uses data to predict how much crops will grow, helping farmers make better decisions.

## EDUCATION

### Bachelor of Science in Computer Science,

2021 – 2024

University of Calicut, College of Applied Science

Chelakkara, Thrissur

## LANGUAGES

English | Malayalam | Tamil | Hindi