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| Sajid Ali Khan  +91-988-018-6171, +91-984-500-1749 | 248, Seppings Road, BLR-560001  sajidak@hotmail.com |
| Project/Program Management | Team Building | Work in Ambiguous Scenarios  Software Design & Development, Agile-Scrum, CMMi | Application & Environment Management  UML | C#, ASP.NET, WPF, JAVA | ERP, e-Commerce, Virtualization | |

# ~19 years

## Of (Roles/Area)

IT Consulting, Project/Program Management, Application Design & Development, Environment (Application + Infrastructure) Management, Functional & Performance Testing, Application Packaging, Process Implementation & Compliance, Productivity Tools Development, Pre-Sales and Mentoring

## In (Domains)

Application/Environment Management, Productivity Tools, Back Office Sales, Online Sales, Enterprise B2C portal, Enterprise Web Services (SOA), Logistics, Ticketing and Aggregation, ERP (Finance, Inventory, Materials, Warehouse, Procurement, Production, Inventory, Order Management), Document Management, IT Infrastructure, Business Process Modeling, Application Modeling and Virtualization

## Using (Technologies, Methodologies & Frameworks)

* Agile-Scrum, Feature Driven Development (FDD), Microsoft Solutions Framework (MSF)
* ISO 9001, ITIL, CMMi
* UML
* C#, WPF, ASP.NET, VB6, Java
* ASP, JavaScript, JQuery, VBScript, Bash
* HTML5, CSS3, JSON, Markdown, XML, XSL, Knockout.js, Bootstrap
* IBM WebSphere MQ
* PL/SQL, Oracle, MS SQL Server, MySQL, PostgreSQL, SQLite
* Service Oriented Architecture (SOA)
* COBOL, CISP, JCL, REXX

## With (Tools, Toolsets & Platforms)

* Visual Studio (6, 2003, 2005, 2010, 2013, 2015), SoapUI, IIS
* Microsoft Project, Project Libre
* Oracle Netbeans, Eclipse, IBM WebSphere MQ, Apache Tomcat
* Android SDK
* Visual Paradigm for UML Modelling (VP-UML), Rational Unified Process (RUP)
* Oracle ALSB (Aqua Logic Service Bus), Weblogic
* VMWare, VirtualBox
* GIT, SVN, Sourcesafe Vault, TFS/VSTS
* LoadRunner
* Windows (95, 97, 2000, XP, 2003, 7, 8.1), Linux (Ubuntu), IBM Mainframes, HP Tandem

# Summary

* Assessed requirements and Defined solution architecture for best fit, Evaluated current technologies and products for use in solution, managed development and delivery. Mentored team development.
* Managed requirements, schedules, efforts and customer expectations. Planned and implemented team development. Published progress reports to management and other stakeholders.
* Advised and helped clients formulate their IT strategies and refine features of their applications. Coordinated between clients and vendors to define engagement model and SLAs. And when asked, provided project management consulting for effective deliveries
* Managed & Coordinated teams and stakeholders in 5 regions covering 9 countries (Japan, Malaysia, China, India, Russia, France, UK, Brazil & USA) to deliver 2 end-to-end test environments for a large multi-region program. Each environment had 133+ MS.NET, Java EE, Oracle & Tandem applications with 20+ MS SQL, Oracle & TeraData Databases. In this role, managed status communications, issues, risks, allocations and engagements with stakeholders and support teams to successfully complete stand-up of the environments within time and under budget. This was the first such environment set up in the organization with no precedent available to use for planning, costs, risks or contentions.
* Led environment management activities to plan allocation & trainings, to prioritize focus areas, to own & drive escalations and to mentor team. Worked closely with recruitment team to define skill sets, review profiles and interview candidates. Worked to maintain stable environments with minimal down time. Helped with developing and implementing processes to streamline team operations and align with ITIL. Also worked on tools to automate routine tasks.
* Led development for .NET / MS-SQL / Oracle applications. Worked with clients to meet all approved requirements in letter and intent. Worked closely with the test teams to validate test efforts and follow up valid defects to closure. Followed several development methodologies, mostly MSF, Agile (Scrum) and FDD.
* As developer on MS technologies, worked on VB6 and ASP projects, and was member of focus groups for performance enhancements and application stability. Continually focused on emerging technologies to provide acceptable options for pre-sale prototypes.
* Tested applications developed in MS technologies, working together with business representatives and developers to develop effective test plans and test cases, focused on application stability and conformance to approved requirements in letter and intent. Was recognized for articulating ambiguous and conflicting requirements.
* Worked on Y2K conversion and testing. Learnt REXX, a mainframe scripting language, between allocated tasks and used it to automate verification activities, reducing QA effort by 85%.

# History

* Dechen Enterprises Pvt Ltd (http://www.dcg-us.com/) from Jul 2015 to Dec 2016
* Oblak Consulting (http://www.oblak.in/) from Feb 2012 to Jul 2015
* Extended vacation from Sep 2011 to Feb 2012
* Dell International Services Pvt Ltd (http://www.dell.com/) from Oct 2003 to Sep 2011
  + on contract by Eyeglobal Tech Pvt Ltd (http://www.eyeglobal.com/) from Oct 2003 to Jul 2004
* Blue Star Infotech Limited (http://www.bsil.com/) from Jul 2003 to Oct 2003
* Deccan InfoSoft (http://www.deccanis.com/) from Jul 2002 to Jul 2003
* EximSoft Technologies Pvt. Ltd (http://www.eximsoft.com/) from Apr 1998 to Jun 2002
  + On contract to Tata Consultancy Services (TCS) between Apr 1998 and Jun 1999
  + EximSoft Technologies Pvt. Ltd was earlier known as Reliance Systems Pvt. Ltd
  + Now merged with TRIANZ Inc. (http://www.trianz.com/)

# Experience:

## Dechen Enterprises

### Jul 2015 to Dec 2016

#### # As Project Manager

* Assessed and reviewed requirements for completeness, Estimated effort and resources, Prioritized requirements, Tracked efforts for quality, cost and time, Published Progress, risks and issue reports Managed stakeholder expectations; Identified, managed and developed team
* Developed strategic capabilities
* Defined, Adapted and evolved management practices for fluid situations. Defined and implemented quality processes and practices
* Managed customer expectations to develop a strong relationship
* Used modified Agile-Scrum to manage deliveries

#### # As Technical Architect

* Identified technologies and products for use in projects, aligned with current availability and customer guidelines. Analyzed and accessed change requests for feasibility and technical impact.
* Developed Solution architecture using UML Modelling, generated skeleton code for components. Defined coding guidelines, standards and best practices to ensure high quality code conforming to OWASP top 10 guidelines.
* Reviewed code, test plans and test cases
* Mentored team members, and identified training needs for continuous development

## oblak Consulting

### Feb 2012 to Jul 2015

* Advised clients articulate their IT strategy
* Guided and Assisted clients in refining requirements and features for their applications, in alignment with their IT strategies
* Assisted client in defining realistic engagement models to be used in engaging vendors
* Coordinated between clients and their vendors to reach effective and acceptable Service Level Agreements (SLAs). Vendors include Software vendors, Hardware Vendors, Service providers
* Provided project consultancy services to ensure that project schedules, time-lines and deliveries were as agreed during engagement
* Provided consultancy services (mentoring) to build and ramp up development team
* Technical Consultant, for Banking Solution, using C#, ASP.NET, MS SQL Server, CSS3, JQuery
  + Reviewed existing code and current practices. Identified gaps and weak areas
  + Advised architecture changes to stabilize applications. Trained team on Agile development and on Design Patterns
  + Designed architecture of planned modules and reviewed with team, walking them through the architectural and implementation choices
* Technical Consultant for Distribution management solution using C#, WPF, MS SQL
  + Discussed with logistics and accounts personnel to understand current manual process
  + Identified areas for automation. Defined requirements (features) and project management plan
  + Designed and led development of phase 1 implementation. Reviewed code written by team
  + Coordinated with end-users for user testing
* Technical Consultant, for Productivity Application, using C#, WPF, SQLite, Imaging
  + Reviewed Requirements for completeness. Evaluated and identified technologies and components to be used. Drafted Project management plan, and maintained it
  + Designed architecture using UML, and generated skeleton code from UML
  + Allocated Tasks and managed resources. Reviewed code written by team
  + Periodic updates on activities and status to stakeholders
* Technical Consultant/Architect, for POS Application, using C#, WPF, PostgreSQL, Barcodes
  + Reviewed Requirements for completeness. Evaluated and identified technologies and components to be used. Drafted Project management plan

## Dell International Services Pvt. Ltd. (Oct 2003 to Sep 2011)

as contractor from Eyeglobal Technologies between Oct 2003 and Jul 2004

### May 2008 to Oct 2010 @ Dell International Services

#### # As Project Manager for standing up End-2-End environments

* Worked with planning team to identify all scoped applications, and articulate expectations
* Negotiated with stakeholders, primarily test teams, to define delivery time-lines
* Identified owners for each application and signed-up support to build out each application. Also negotiated support and time-lines with support groups. Lined up resources, material and human, for building out each application according to published time-lines
* Drove budget negotiation and procurement process for necessary hardware
* Accepted hardware deliveries, oversaw verification of prerequisites, and coordinated with application owners to build out each application
* Broke down individual activities for each application and provided oversight to individual resources of each activity, ensuring availability of materials and support needed to complete tasks on schedule
* Coordinated certification of test-worthiness for each application environment, separately and after integration
* Communicated progress, perceived risks and issues (and alternate options) to stakeholders regularly
* During end-user testing, coordinated support for reported issues and drove issues to resolution in shortest possible time
* Applied the lessons learnt from stand-up of first environment to the stand-up of the next environment

### Nov 2004 to Sep 2011 @ Dell International Services

#### # As Environment Coordinator, and then lead Environment Coordinator

* Set direction for team activities, allocated assignments and mentored members
* Forecast hardware(s) and software(s) needed to sustain operational environments
* Identified and prioritized environments to support
* Provided escalation support to team members
* Negotiated service and support levels with users and negotiated task priorities based on impact to program deliverables
* Triaged and tracked events for environment impact, keeping users informed on status
* Helped ramp-up team, interviewed and identified candidates to form a highly cohesive team
* Helped align team processes and practices to ITIL model
* Traveled regularly to Hyderabad office to keep team aligned, sustain morale, to develop and maintain relationships with related teams, when team was in infancy
* Environment Coordinator role responsibilities were
  + Ensure stable test environments
  + Trouble shoot, root cause & fix application breaks
  + Deploys - Scheduled and emergency deploys, Negotiate build/deploy schedules
  + Support development teams in automating builds
  + Educate and help users in processes
  + Develop and maintain tools to enhance productivity

### Oct 2003 to Nov 2004 @ Dell International Services

#### # As Quick Impact (QI) Developer

Prioritized and implemented urgent features (business requirements). This required coordinating with business across regions and original developers of the applications. QIs are functional changes to existing applications that need to be implemented quickly due to external drivers. A customized Agile-FDD methodology was used. QIs usually have a lifetime of 4-6 weeks

#### # As Build Master

Designed and developed build & deploy mechanism that reduced deploy times drastically

#### # As Performance Engineer,

Using Loadrunner, Developed Performance testing scripts, executed performance scenarios. And evaluated, analyzed and published performance data along with analysis

## Blue Star Infotech Limited

### Jul 2003 to Oct 2003

As Project Lead was responsible for evaluating Change Requests, Implement changes, defect analysis and rectification, Review design and code, provide UAT support, co-ordinate with QA team, review test strategy and test plans and contribute to compliance of quality processes and documentation

Mastered GDS APIs in a short time, and identified interface improvements

Mastered xml/xsl and developed implementation strategy, at a challenging pace

## Deccan InfoSoft

### Jul 2002 to Jul 2003

As Project Lead was point of contact for Client interaction, performed System studies, Analysis and Design, Estimation & Resource planning, tracked milestones, and Coordinated team efforts

## EximSoft Technologies Pvt. Ltd. (Apr 1998 to Jun 2002)

formerly Reliance Systems Pvt. Ltd., And is now Trianz Inc.

### Oct 1999 to Jun 2002 @ EximSoft Technologies

#### # As developer, lead developer and then Tech Lead

* Developed and implemented assigned modules and forms in VB6 & ASP, develop tools to enhance productivity and quality
* As presale activity
  + Drafted technical documents on migrating applications to .NET from VB6
  + Designed and built prototypes in .NET, to demonstrate technology to the client
* Guided & mentored the team in their initiative to master .NET technologies
* Managed and Implemented changes, modifications and enhancements required by the client
* Drafted a white paper for migrating a VB6 project to JAVA for platform independence

### Jun 1999 to Oct 1999 @ EximSoft Technologies

#### # As Test Engineer

* Designed and prepared Test Plans & Test Cases, executed test cases simulating all possible scenarios
* Assisted developers in resolving bugs and validate product against specifications
* Resolved defects and conflicts that arose during the process of implementation
* Coordinated implementation of change activities with client

### Apr 1998 to Jun 1999 @ TCS (EximSoft Technologies)

Contractor at Tata Consultancy Services (TCS)

#### # As Y2K engineer @ TCS

* Identified all dependencies for assigned applications
* Set up baseline code, performed data capture and applied data ageing
* Implemented Code conversion
* System tested assigned applications
* Provided implementation support

#### # As Tools Developer @ TCS

* Designed and Developed tools to enhance productivity and quality
* Sustained usability of tools developed

# Education

B.E. (Bachelor of Engineering) in Electronics, 1997

# Highlights

## Dechen

* Set up .NET competency from scratch
* High Customer satisfaction, leading to more projects
* Mentored raw team to enterprise level development maturity
* Worked in multiple roles in parallel

## Oblak

* Worked in different roles simultaneously on different assignments with different clients

## Dell

* Worked in a highly ambiguous situation to successfully stand up 2 end-to-end environments covering multiple regions
* Recognized for innovative build & deploy solution, reducing launch window from 24+ hours to under 30 minutes
* Recognized for taking ownership and successfully delivering complex CRs
* Recognized for exceptional environment availability record
* Consistently green SQA audits when in development team
* In EMS team from formation,
  + Worked extensively in ambiguous scenarios
  + Contributed to define processes
  + Built a highly integrated and motivated team
* And several other recognitions

## Blue Star

* Familiarized with GDS system in a relatively short time
* Mastered XML/XSL in a very short time

## EXIMSoft

* Learned .NET by self, and was primary consultant when client needed to decide between VB6 and .NET
* Moved to development from testing, when ability to articulate requirements was recognized.

**@ TCS**

* Learnt REXX in free time, and used it to automate verification process bringing QA time down by 85%
* Recognized for Learning agility, was often assigned tasks with sharp learning curves and to define process for subsequent use