HOW TO TURN YOUR PUSH-TO-TALK DATA INTO OPERATIONAL COST SAVINGS

LET US SHOW YOU HOW \rightarrow



OPERATIONAL MANAGEMENT HAS AMPLE ROOM FOR EFFICIENCY GAINS

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"Companies that pay attention to data capture ensure that decisions are based on accurate information, all the while speeding the time it takes to make them and improving their impact on bottom line."

Frost & Sullivan: "Why Data Capture and Automation are Key to Digital Transformation" (2020) **\$1M**Revenue

Businesses with strong communication practices are **3.5x more likely** to outperform their peers

Source: Quantified Communications

>40%

Operational managers spend more than 40% of their time dealing with conflict resolution

Source: BPIR.com (Business Process Improvement Resource

EXAMPLE OF COST SAVINGS

\$5,000,000 SAVINGS FOR CONSTRUCTION SITES

\$3.5M

A small-sized construction site budget (\$100M) offers ample room for efficiency savings:

- **\$1.3M** savings (1 week faster completion) thanks to higher crane efficiency

- \$3.7M savings by increasing worker efficiency by 1 hour per day

Labor **\$40M**

Materials, equipment and fees \$60M

Average site budget: \$100M

Labor **\$36.3M**

Materials, equipment and fees \$58.7

Optimized site budget: \$95M

\$5,000,000

savings per construction project

STRATEGIES TO OPTIMIZE OPERATIONAL MANAGEMENT TIME

Operational optimization requires incremental improvements that lead to substantial cost savings driven by analytics.

QUESTIONS TO ASK:



What is the biggest source of bottleneck faced by employees while doing their jobs?



What exactly happened during a conflict/ service disruption incident?



What kind of questions and requests are communicated the most?



What kind of issues result in the most amount of **disruption** and the highest cost?

PUSH-TO-TALK DATA IS THE MOST COMPREHENSIVE SOURCE OF INSIGHT TO OPTIMIZE YOUR OPERATIONS

Push-to-talk communications are unique in both its widespread use and the urgency of message communicated.

CONFLICTS AS THEY HAPPEN



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TO TALK
CAPTURES

HOW YOUR PROCESSES ACTUALLY WORK

TIME STAMP
OF EVENTS





FREQUENCY OF EVENTS