

# YC-ready proposal — OpenClaw installers marketplace

“Fiverr for OpenClaw installation” • 2026-02-12

**< 2 hours**

Time-to-value

**take-rate + care plan**

Revenue

**playbooks + trust**

Moat

## One-liner

A marketplace where people hire **vetted OpenClaw installers** to deploy a **private, secure personal agent** (VPS/home server) in hours — with optional ongoing maintenance.

## The core loop (infographic)



## Problem → Solution

### Problem

Self-hosted agents are DevOps-heavy: Docker/VPS, secrets, messaging, security, uptime. Most users stall or run unsafe setups.

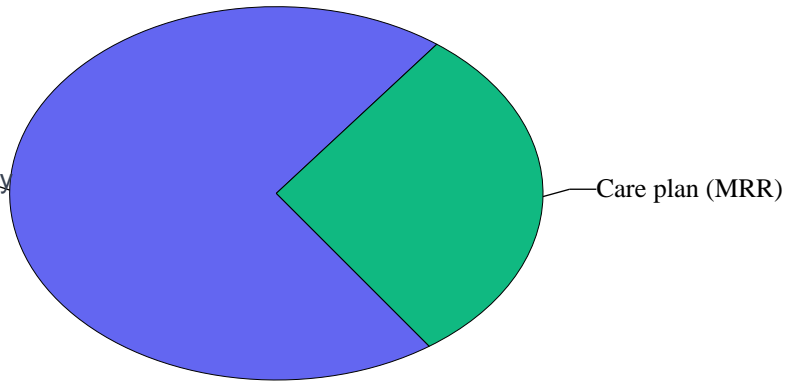
### Solution

Standard packages + vetted installers + checklists. Installer ships a working agent with a hardened baseline, then hands it over.

## Business model (visual)

### Revenue mix goal:

- Start: installs drive growth
- Then: care plan drives stability



### Example packages

<div>Basic</div> <div>\$199</div> <ul style="list-style-type: none"><li>• Deploy + Telegram</li><li>• 1–2 automations</li><li>• Handoff</li></ul>	<div>Pro</div> <div>\$499</div> <ul style="list-style-type: none"><li>• Hardened baseline</li><li>• 5 automations</li><li>• Backups</li></ul>	<div>Care plan</div> <div>\$99/mo</div> <ul style="list-style-type: none"><li>• Updates</li><li>• Monitoring</li><li>• Monthly security check</li></ul>
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