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Julia Shea, Nancy Chandler Associates

Write a Review

E-mail Provider



Contact Information

Julia Shea, Realtor®, ABR, CRS, GRI, e-PRO

701 W 21st Street
Norfolk VA 23517 (Map it)

(757) 971-6221
(866) 232-2288
(757) 769-7421 (fax)
www.juliashea.com



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Business Description

Whether you are moving locally or long distance, I am eager to do everything I can to make your relocation as enjoyable and stress-free as possible. In addition to selling over \$100 million worth of real estate in the last ten years, since 2009 I have been the #1 Individual Agent at Nancy Chandler Associates and in the top 1% of agents in the Hampton Roads REALTORS® Association Circle of Excellence. As a military spouse and Realtor®, I have had numerous experiences moving, buying, and selling homes and investment property. I have lived in Pittsburgh, Chicago, Boston, Pensacola, San Diego, and Palm Springs, so you know I understand that moving can be stressful. Because I have purchased and sold homes in several diverse locations, I understand both the pressure and significance of buying and selling a home. You will have a REALTOR® who works for you. - Since some of my clients are not Angie's List members, their reviews do not show up on the main review section of my profile. To view all of my reviews on Angie's List, click "All Member Reviews" then under "Filter Reviews" select the drop down box "By Review Type" and select "All Reviews".

Service Area

Serving All Of Norfolk, Chesapeake, Virginia

All Reviews

Reviews submitted for this Service Provider: 1 to 9 of 9

Filter Reviews

By Categories: Real Estate Agents

By Review Type: All Reviews

By Grade: All Grades

By Date: 3 Years or less

A	100%
B	0%
C	0%
D	0%
F	0%

Review Date: January 19, 2013

Company Name: Julia Shea, Nancy Chandler Associates

Category: Real Estate Agents

Services Performed: Yes

* More Weight is given to a review where work has been completed.

Work Completed Date: November 10, 2012

Hire Again: Yes

Description Of Work:

Our home buying experience was wonderful. Julia Shea went above and beyond her job as a realtor.

Member Comments:

From our initial contact to well past our closing, Julia Shea was amazing. She made us feel comfortable with the home buying process. She listened to our needs/wants and showed us houses that fit into the price point that we gave her. She gave us all the ins/outs of the neighborhoods we were looking at. Even after closing on our house, she has still kept in contact with us. Making sure things are going well.

Company Response:

I appreciate you taking the time to give me your feedback. It was a pleasure working with you and learning about your family. I am glad we were able to find a lovely home in a great neighborhood for you all! If there's anything else I can do to help you, please don't hesitate to ask.
Julia



This review wasn't submitted by an Angie's List member. Non-member reviews don't factor in to recent or overall grades. [More...](#)

Review Date: January 17, 2013

Company Name: Julia Shea, Nancy Chandler Associates

Category: Real Estate Agents

Services Performed: Yes

* More Weight is given to a review where work has been completed.

Work Completed Date: November 15, 2012

Hire Again: Yes

Approximate Cost: \$8,850.00

Description Of Work:

Julia was our realtor for the last several months and helped negotiate the

Concerns? Please tell us!

Overall A



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Beach, Portsmouth, and Southeastern Virginia

Operating Hours

Mon 09.00 AM - 06.00 PM, Tue 09.00 AM - 06.00 PM, Wed 09.00 AM - 06.00 PM, Thu 09.00 AM - 06.00 PM, Fri 09.00 AM - 06.00 PM, Sat 10.00 AM - 05.00 PM, Sun 11.00 AM - 05.00 PM

Services Include

Real estate agent, Buyers, Sellers, First time buyers, Military Relocation

24 Hour/Emergency Service:

No

In Business Since:

2003

On Angie's List Since:

September 2009

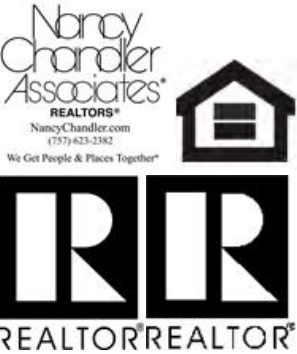
Free Estimates:

Cma

Warranties/Guarantees

Ask For Details

Business Partners



Trade License Information

Yes, I am appropriately licensed for my trade

Eco-Friendly Accreditations

No Eco-Friendly Accreditations.

Bonded:

No

Insured:

Yes

All statements concerning insurance and bonds are informational only, and are self-reported. Since insurance and bonds can expire and can be cancelled, homeowners should always check such information for themselves.

Google Search Google For This Company

Check the Better Business Bureau

purchase of our home. Our new home was a short sale and Julia navigated the entire situation with the upmost professionalism and integrity. She was supportive of us, knowledgeable, and very available. There were several unexpected circumstances with this particular short sale and Julia handled each of them quickly and competently.

Member Comments:

The sale took several more weeks than we had originally anticipated, but Julia had prepared us to wait and helped us establish realistic expectations when we started this process. We would highly recommend Julia to anyone who needs the services of a real estate agent.

Company Response:

I greatly appreciate your patience and cooperation throughout the short sale process and I am very excited everything worked out perfectly, just in time for your new addition. I hope you all love your new home! As always, if you ever need anything, I am only a phone call or e-mail away.
Julia

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Review Date: January 11, 2013

Company Name: Julia Shea, Nancy Chandler Associates

Category: Real Estate Agents

Services Performed: Yes
* More Weight is given to a review where work has been completed.

Work Completed Date: August 01, 2012

Hire Again: Yes

Description Of Work:
Julia Shea was a life saver! My husband and I sold a condo downtown and purchased a home outside of the city.

Member Comments:
Julia flawlessly managed both sales with consistent professionalism and very high attention to detail – from the contracts to the closing. She was always available to us when we needed her, day or night. She made us feel relaxed through what is occasionally a stressful process. All of her hard work resulted in a great sale price for our condo, and a wonderful new home for our family. Julia is an educated negotiator and an expert on the Hampton Roads market. We would absolutely recommend Julia to our family and friends.

Company Response:
Thank you for the kind words. It was a great pleasure working with and getting to know you both. I am looking forward to seeing all of the upgrades and changes you make to your new home!
Julia

ADDITIONAL QUESTIONS ANSWERED WHEN COMPLETING THIS REVIEW

- How much did the final cost compare to the original estimate? n/a
- How does the value of the work compare to the price? I got more than my money's worth
- Did you find the company through Angie's List? no
- If no, what was the other source? Friend
- Why did you choose this contractor? reputation
- Have you used this company before? this is the first time I've used this company

This review wasn't submitted by an Angie's List member. Non-member reviews don't factor in to recent or overall grades. [More...](#)

Review Date: January 10, 2013

Company Name: Julia Shea, Nancy Chandler Associates

Category: Real Estate Agents

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Services Performed: Yes
* More Weight is given to a review where work has been completed.


Work Completed Date: September 01, 2012

Hire Again: Yes

Description Of Work:
Julia acted as a buyers agent in the purchase of my home.

Member Comments:
I began my home search before moving to the area by using online tools such as Zillow. Once I was ready to make specific inquiries, I contacted Julia at random (I just googled for realtors). She was very helpful and spent lots of time advising on the area in general. She began sending me links to homes she thought I would be interested in and giving me additional information that was not in the MLS or other sources. When I travelled to the area to visit homes in person, she had an itinerary arranged and took us to see the homes we had requested as well as some we had not. She insisted on showing us one that we had taken off our list based on the online profile, and we ended up buying that one and are very happy with it. She was very professional throughout and seemed to have a good relationship with the listing agents. She was absolutely not pushy at all and seemed to really want to find the best home for us. I am familiar with the manipulation techniques that salespeople use, and she did not use any of them. She seemed sincere. I definitely recommend using her as a buyers agent.

Company Response:
I greatly appreciate your comments and I am happy we were able to find that perfect home to get you two settled into. I'm so glad you love it!
Julia

 This review wasn't submitted by an Angie's List member. Non-member reviews don't factor in to recent or overall grades. [More...](#)

Review Date: January 10, 2013

Company Name: Julia Shea, Nancy Chandler Associates

Category: Real Estate Agents

Services Performed: Yes
* More Weight is given to a review where work has been completed.

Work Completed Date: October 17, 2012

Hire Again: Yes

Approximate Cost: \$118,000.00

Description Of Work:
Julia is an excellent realtor....and coming from someone who despises lawyers and realtors....
She is easy to talk to, will listen to what you have to say and will always be honest, direct, and sincere. If I could hire Julia as my realtor every time I transfer I would.
Look at her record....she sells very high end houses and those that aren't I know she gives the same level of service to ALL of her buyers whether your house is \$50k or \$500k.
When you add in her direct experience with the military, she is the only choice for me...

Member Comments:
Fabulous

Company Response:
Thank you so much for the kind words! It was a pleasure to work with you. Keep in touch!
Julia

Review Date: January 02, 2013

Company Name: Julia Shea, Nancy Chandler Associates

Category: Real Estate Agents

Services Performed: Yes
* More Weight is given to a review where work has been completed.

Work Completed Date: November 01, 2012



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Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A

Hire Again: Yes
Approximate Cost: \$140,000.00

Description Of Work:

Ms. Shea was my real estate agent in the purchase of a residential property.

Member Comments:

it went great. Got the best possible price on her advice. She continued to offer assistance after closing. Would recommend her to anyone.

Company Response:

Thank you for allowing me to assist you in your home purchase! It was truly a pleasure working with you. I hope your niece is all settled in and enjoying her new home.

Please don't hesitate to call if either of you need anything.

Julia

Review Date: October 24, 2011

Company Name: Julia Shea, Nancy Chandler Associates

Category: Real Estate Agents

Services Performed: Yes

* More Weight is given to a review where work has been completed.

Work Completed Date: August 19, 2010

Last Modified Date: March 17, 2012

Hire Again: Yes

Description Of Work:

Julia Shea has been our realtor for three transactions in the past five years. Two purchases and one sale.

Member Comments:

Julia is a superb realtor. She knows the real estate business very well and was incredibly helpful when our family looked for the best house to purchase. The first time we used her for a purchase, we looked at more than forty houses before we settled on the one we wanted to buy. Throughout our search she was always available, even on very short notice to show us a new possibility. She was always very patient and would help us no matter how long it took. For the sale of our house, she aggressively marketed it and we got the price we wanted in a very short time. She is a true professional who knows the business and I am convinced she is the best realtor in the Hampton Roads area. I would recommend her without hesitation to anyone who is looking to buy or sell.

Transcribed from a telephone interview



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Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



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Review Date: October 23, 2011

Company Name: Julia Shea, Nancy Chandler Associates

Category: Real Estate Agents

Services Performed: Yes

* More Weight is given to a review where work has been completed.

Work Completed Date: September 29, 2009

Hire Again: Yes

Description Of Work:

Julia helped us purchase our first home.

Member Comments:

Julia was awesome! She helped us find a home (our first) in Norfolk. We are a Navy family and were moving to Hampton Roads from another state, so the first part of our home search had to be done online. I contacted some other real estate agents and they either didn't want to put in the time to email us properties or they didn't want to bother with buyers who were working on a budget. Finally a friend recommended Julia to us and we were not disappointed! She was patient with us while we tried to work out what we wanted in our first home; she never pushed us to make a decision but simply presented the facts and provided an objective analysis of the house. We weren't familiar with the area so it would have been

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happiness
NOMINEE

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



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difficult for us to determine which neighborhoods were decent (since we were doing a lot of the searching online), but Julia always told me frankly whether she would feel comfortable living in a neighborhood. She was an invaluable source of information about the region and about what would make a good investment and she was truly an honest, patient agent. I would (and will!) use her in the future and I've recommended her to anyone who will listen.

ADDITIONAL QUESTIONS ANSWERED WHEN COMPLETING THIS REVIEW

How does the value of the work compare to the price? **I got more than my money's worth**

Did you find the company through Angie's List? **no**

Why did you choose this contractor? **reputation**

Have you used this company before? **this is the first time I've used this company**

Review Date: June 13, 2010

Company Name: Julia Shea, Nancy Chandler Associates

Category: Real Estate Agents

Services Performed: Yes

* More Weight is given to a review where work has been completed.

Work Completed Date: May 27, 2010

Hire Again: Yes

Description Of Work:

Julia helped my daughter and me find a property near ODU to serve as both a residence while my daughter attends school there and a future investment property.

Member Comments:

Julia is simply first class. Because I had such specific criteria for a property, it was sometimes a challenge to find options that would suit my needs and the process took longer than I had originally expected. While I grew impatient, Julia remained patient, steady, and calm...a valuable objective voice of reason! She is a consummate professional and I was incredibly impressed with her follow-up. She will stay on top of an issue or problem until it is resolved. A skilled negotiator, any buyer or seller can feel absolutely confident that Julia is representing them wholly and with complete integrity. Without question, I will use Julia for any and all of my future real estate needs, and would not hesitate to recommend her to friends, family, colleagues, and fellow Angie's List subscribers.

[Concerns? Please tell us!](#)

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happiness
NOMINEE

Overall	A
Price	A
Quality	A
Responsiveness	A
Punctuality	A
Professionalism	A



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Photos

2012 Norfolk Home Sales \$150,000 - \$250,000

2944 Hollister Avenue



Broad Creek - 3 bed/2.5 bath home sold for \$168,000.

1333 Longwood Drive



Larchmont - 2 bed/1 bath home sold for \$205,000.

501 Virginian Drive



Suburban Acres - 3 bed/2 bath home sold for \$220,000.

Take a look at a few of the Hampton Roads homes I sold in 2012. View more of the homes I've sold as well as my current listings by visiting my website at www.juliashea.com.

2012 Norfolk Home Sales \$250,000 - \$350,000

1540 Magnolia Avenue

1031 Manchester Avenue

1119 Rockbridge Avenue



Larchmont - 3 bed/1.5 bath home sold for \$275,000.



Larchmont - 4 bed/2 bath home sold for \$295,000.



Larchmont - 4 bed/2 bath home sold for \$315,000.

2012 Norfolk Home Sales \$350,000 +

6062 Newport Crescent



Riverpoint - 5 bed/3.5 bath home sold for \$454,000.

611 Redgate Avenue



Ghent - 5 bed/4 bath home sold for \$530,000.

1717 Cloncurry Road



Lochhaven - 4 bed/4 bath home sold for \$750,000.

2012 Chesapeake Home Sales

2000 Angler Court



Mill Creek Harbor - 4 bed/2.5 bath home sold for \$290,000.

5412 Royal Tern Court



Lakes of Jolliff - 4 bed/2.5 bath home sold for \$306,300.

1308 False Creek Way



Island Estates - 4 bed/2.5 bath home sold for \$379,000.

2012 Suffolk Home Sales

3050 Silver Charm Circle



Highland Green - 4 bed/2.5 bath home sold for \$215,000.

3125 Caroline Crescent



Driver Pointe - 5 bed/3 bath home sold for \$299,900.

2012 Virginia Beach Home Sales

973 Earl of Essex Arch

5573 Memorial Drive

920 Queen Elizabeth Drive



Wellington Woods - 3 bed/2 bath home sold for \$319,900.



Sajo Farm - 5 bed/3 bath home sold for \$395,400.



Kings Grant - 4 bed/3 bath home sold for \$475,000.

2012 Portsmouth Home Sales

4421 Valhalla Drive



Westhaven - 3 bed/2.5 bath home sold for \$250,000.

Video Media



No video media is available

Audio Media



No audio media is available

Documents



No documents are available for this company

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