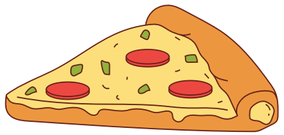
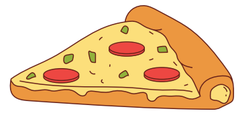
PIZZA SALES ANALYSIS

USING SQL

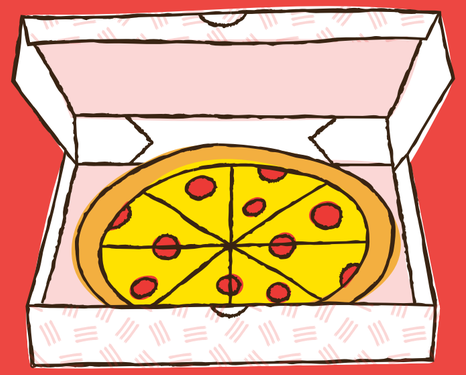


OBJECTIVE

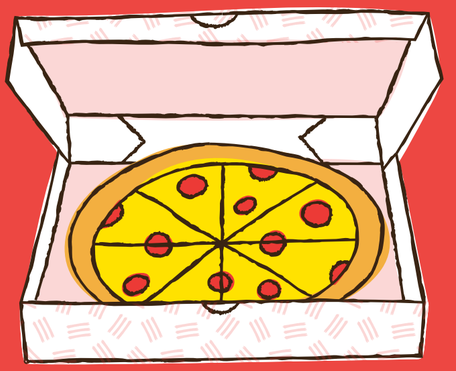
The objective of this Pizza Sales Analysis project is to derive actionable insights from sales data using SQL. This evaluate key metrics like total orders and revenue, identify popular pizza sizes and types, and assess revenue contributions. Analyzing order distribution by time and date will optimize operations, while segmenting sales by categories will refine the product mix. Advanced analysis includes tracking cumulative revenue and identifying top-performing pizzas by revenue within each category. This empowers data-driven decision-making to enhance sales and customer satisfaction.



1. Retrieve the total number of orders placed



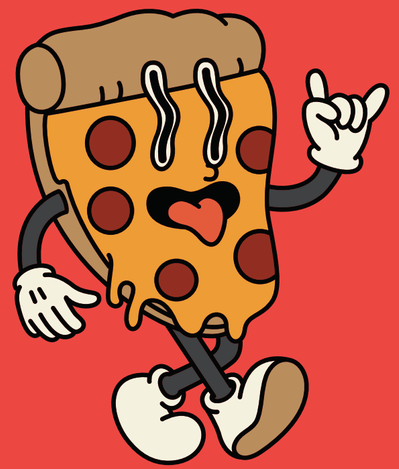
```
SELECT
    COUNT(order_id) AS total_orders
FROM
    orders;
```



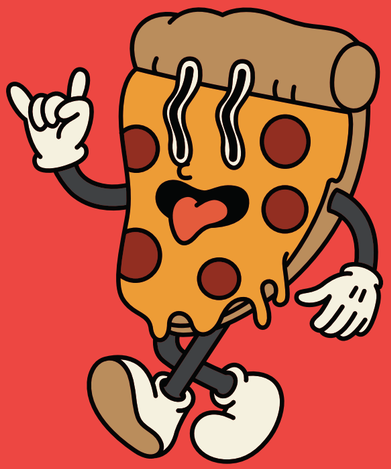
Result Grid

	total_orders
▶	21350

2. Calculate the total revenue generated from pizza sales



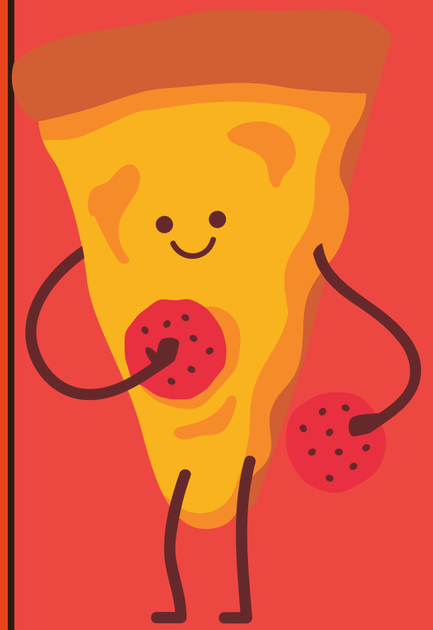
```
SELECT
    ROUND(SUM(orders_details.quantity * pizzas.price),
            2) AS total_sales
FROM
    orders_details
        JOIN
    pizzas ON pizzas.pizza_id = orders_details.pizza_id
```



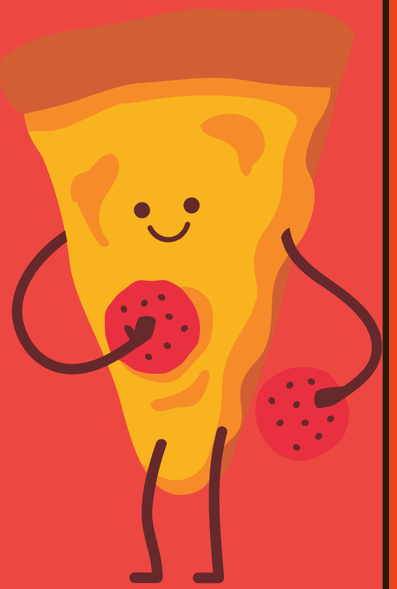
Result Grid

	total_sales
▶	817860.05

3. Identify the highest-priced pizza



```sql
SELECT
    pizza_types.name, pizzas.price
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
ORDER BY pizzas.price DESC
LIMIT 1;
```



Result Grid | Filter Rows:

name	price
The Greek Pizza	35.95

4. Identify the most common pizza size ordered

```sql
SELECT
    pizzas.size, COUNT(orders_details.order_id) AS order_count
FROM
    pizzas
        JOIN
    orders_details ON pizzas.pizza_id = orders_details.pizza_id
GROUP BY pizzas.size
ORDER BY order_count DESC limit 1;
```

Result Grid | Filt

	size	order_count
▶	L	18526

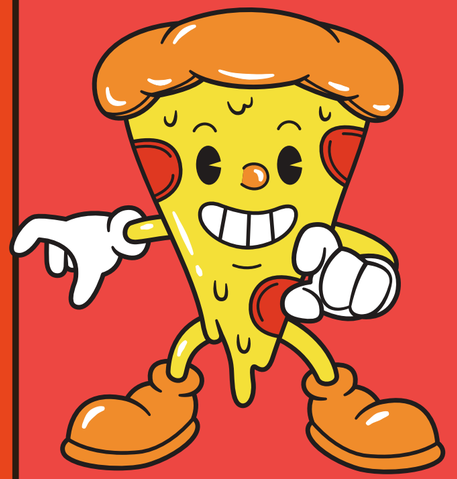
5. List the top 5 most ordered pizza types along with their quantities

```sql
SELECT
    pizza_types.name, SUM(orders_details.quantity) AS quantity
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    orders_details ON orders_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY quantity DESC
LIMIT 5;
```

Result Grid | Filter Rows:

name	quantity
The Classic Deluxe Pizza	2453
The Barbecue Chicken Pizza	2432
The Hawaiian Pizza	2422
The Pepperoni Pizza	2418
The Thai Chicken Pizza	2371

6. Join the necessary tables to find the total quantity of each pizza category ordered

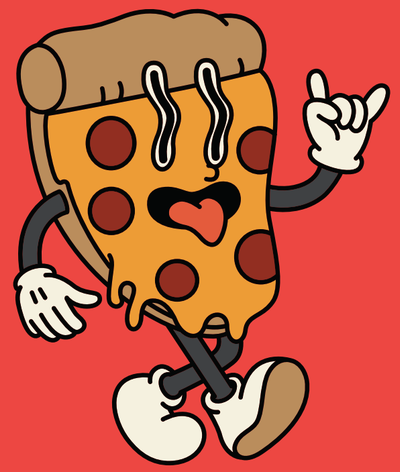


```sql
SELECT
    pizza_types.category,
    SUM(orders_details.quantity) AS quantity
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    orders_details ON orders_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY quantity DESC;
```

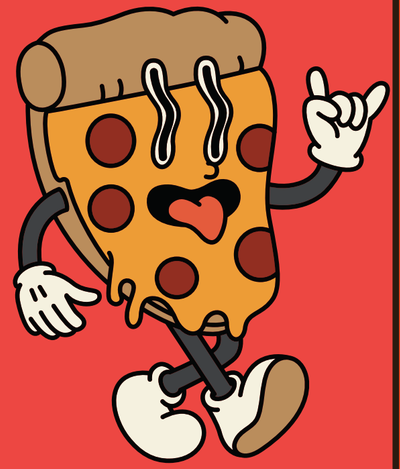
Result Grid

category	quantity
Classic	14888
Supreme	11987
Veggie	11649
Chicken	11050

7. Join relevant tables to find the categorywise distribution of pizzas



```sql
SELECT
    category, COUNT(name)
FROM
    pizza_types
GROUP BY category;
```



Result Grid | Filter Rows:

category	count(name)
Chicken	6
Classic	8
Supreme	9
Veggie	9

8. Group the orders by date and calculate the average number of pizzas ordered per day

```sql
SELECT
    ROUND(AVG(quantity), 0) as avg_pizzaa_orderd_per_day
FROM
    (SELECT
        orders.order_date, SUM(orders_details.quantity) AS quantity
    FROM
        orders
    JOIN orders_details ON orders.order_id = orders_details.order_id
    GROUP BY orders.order_date) AS order_quantity;
```

Result Grid | Filter Rows:

avg_pizzaa_orderd_per_day
138

9. Determine the top 3 most ordered pizza types based on revenue

```sql
SELECT
    pizza_types.name,
    SUM(orders_details.quantity * pizzas.price) AS revenue
FROM
    pizza_types
        JOIN
    pizzas ON pizzas.pizza_type_id = pizza_types.pizza_type_id
        JOIN
    orders_details ON orders_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY revenue DESC
LIMIT 3;
```

Result Grid | Filter Rows:

name	revenue
The Thai Chicken Pizza	43434.25
The Barbecue Chicken Pizza	42768
The California Chicken Pizza	41409.5

10. Calculate the percentage contribution of each pizza type to total revenue

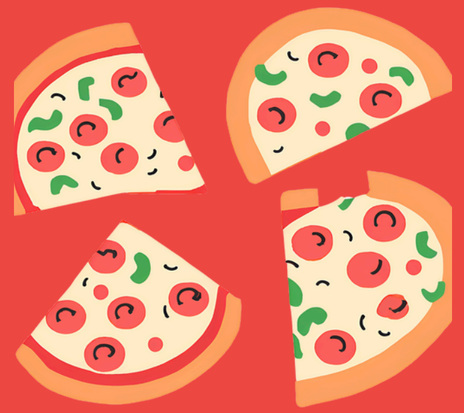
```sql
SELECT
    pizza_types.category,
    ROUND(SUM(orders_details.quantity * pizzas.price) / (SELECT
                    SUM(orders_details.quantity * pizzas.price)
                FROM
                    orders_details
                        JOIN
                    pizzas ON pizzas.pizza_id = orders_details.pizza_id) * 100,
            2) AS revenue
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    orders_details ON orders_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY revenue DESC;
```

Result Grid

category	revenue
Classic	26.91
Supreme	25.46
Chicken	23.96
Veggie	23.68

11. Analyze the cumulative revenue generated over time

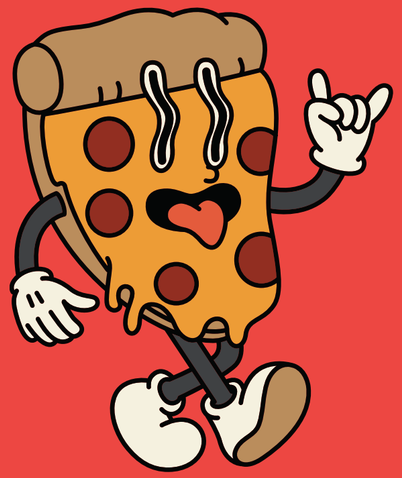
```
select order_date,
sum(revenue) over(order by order_date) as cum_revenue
from
(select orders.order_date,
sum(orders_details.quantity * pizzas.price) as revenue
from orders_details join pizzas
on orders_details.pizza_id = pizzas.pizza_id
join orders
on orders.order_id = orders_details.order_id
group by orders.order_date) as sales;
```



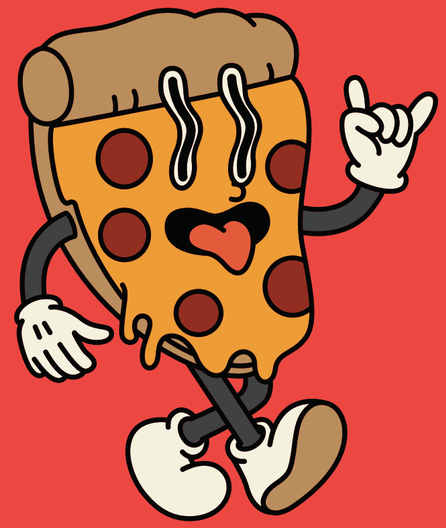
Result Grid | Filter Rows:

order_date	cum_revenue
2015-01-01	2713.8500000000004
2015-01-02	5445.75
2015-01-03	8108.15
2015-01-04	9863.6
2015-01-05	11929.55
2015-01-06	14358.5

12. Determine the top 3 most ordered pizza types based on revenue for each pizza category



```sql
select name, revenue from
(select category, name, revenue,
rank() over(partition by category order by revenue desc) as rn
from
(select pizza_types.category, pizza_types.name,
sum((orders_details.quantity) * pizzas.price) as revenue
from pizza_types join pizzas
on pizza_types.pizza_type_id = pizzas.pizza_type_id
join orders_details
on orders_details.pizza_id = pizzas.pizza_id
group by pizza_types.category, pizza_types.name) as a) as b
where rn <= 3;
```



Result Grid | Filter Rows:

name	revenue
The Thai Chicken Pizza	43434.25
The Barbecue Chicken Pizza	42768
The California Chicken Pizza	41409.5
The Classic Deluxe Pizza	38180.5
The Hawaiian Pizza	32273.25

THANK YOU