

Cornerstone Research

November 24, 2024

Dear Hiring Committee Members,

I am writing to express my interest in the Associate position at Cornerstone Research. I am a Ph.D. candidate in Agricultural and Applied Economics at the University of Wisconsin-Madison, specializing in applied microeconomics, with expertise in empirical methods and economic analysis. My experience in analyzing complex data, conducting rigorous quantitative research, and leading team-oriented projects aligns closely with the requirements for this role, and I am excited by the opportunity to contribute to Cornerstone Research's work in economic consulting.

My job market paper, "Effects of Military Bases on Women in Colombia," exemplifies my analytical approach and my commitment to applying economic insights to real-world challenges. Using an event-study methodology, I examine the causal impacts of military base presence on social issues such as sexual violence, fertility, and family structure, leveraging temporal and geographical variations to establish causality. This project has provided me with extensive experience in data management, model building, and regression analysis in Stata, as well as skills in communicating complex findings to policymakers and stakeholders. I am confident that my experience designing and managing empirical research projects will allow me to contribute meaningfully to Cornerstone Research's litigation support and economic analysis services.

In addition to my research, I have developed strong mentorship and leadership skills, supervising junior researchers and leading training sessions in applied econometrics, program evaluation, and statistical coding. I have also presented my findings to diverse audiences, ensuring clarity and accuracy in complex economic analyses. These experiences have equipped me with the communication and teamwork skills needed to effectively support Cornerstone Research's interdisciplinary project teams and client relations.

I am particularly drawn to the opportunity at Cornerstone Research due to its focus on providing rigorous economic insights that inform high-stakes decision-making in sectors ranging from antitrust to labor and employment. I am excited about the prospect of working alongside experts in economics, policy, and law and contributing to Cornerstone Research's consulting services.

Thank you for considering my application. I look forward to the opportunity to discuss how my background in economics, quantitative analysis, and leadership can contribute to Cornerstone Research. While I am willing to relocate, I am particularly interested to serve at the Washington, D.C. office. Please feel free to contact me by telephone at +1 (917) 969-5420 or by email at [sshibuya2@wisc.edu](mailto:sshibuya2@wisc.edu).

Sincerely,



Sakina Shibuya