#### Contact

www.linkedin.com/in/niamhgavin (LinkedIn)

# Top Skills

Business Transformation
Business Strategy
Market Entry

# Languages

French (Elementary)
German (Elementary)

# Certifications

CFA - Investment Management Certificate

Public Management & Social Innovation

**MBA** 

Honors-Awards

VC Fellow

# Niamh Gavin

Al First Product/Platform

San Francisco Bay Area

# Experience

**Emergent Platforms** 

Applied Al-Scientist (Systems Architect) - Founder & CEO 2019 - Present (5 years)

\$150Mn for building open-ended, AI-first platforms for applied scientific discovery (Climate Tech)

SynBio: Closed-loop active learning platform for a bottom-up mechanistic understanding of self assembly, organisation & repair (LLPS, non equilibrium, sys chem, autocatalysis...)

MatSci: Generative foundation model for programmable chemistry (crystal structure prediction & universal force fields for green production & inverse design)

BioFoundry: Programmable automated labs (LIMS, embedded systems)

Collaborations: The Crick (UK), The Broad (Boston), Stanford (CA), Imperial (UK), Toronto (Canada)

Objectives: Multiscale simulation, differentiable science, reaction pathway mapping & representation learning for dynamical systems with emergent properties

VC / Angel - DeepTech Angel Investor 2012 - Present (12 years) United States

Seed/A Investments

\* Climate: Phaidra

\* Cyber: Stairwell

\* CompBio: Aether, Benchling, Peptone

\* Drug Discovery: Atomwise, Deep Genomics, Recursion, Owkin, Virta, Viz

\* SynBio: Bolt Threads, Ginkgo, Impossible

\* Longevity: Gordian Bio

\* Robotics: Applied Intuition, Automata

\* CubeSat: Planet

\* Semiconductor: Groq

# Ecosystem

- \* Early employee & interim exec roles: science, tech, product/platform, ops, biz
- \* Tech DD & Advisor for Government: USA, UK, EU, ICRC
- \* Selection Committee & Mentor: YC, IndieBio, Entrepreneur First, TechNation, CDL, Techstars, CogX
- \* Tech Transfer Offices USA, EU, Asia
- \* Grant Assessment: UKRI, Innovate UK
- \* Teaching: Oxford, Stanford

#### **Orbital Materials**

Co-Founder

June 2022 - January 2023 (8 months)

Al driven material discovery

# Government Taskforce / Global Research Consortium

Covid CompBio

November 2019 - January 2022 (2 years 3 months)

## Stanford University

Graduate Student - Paused (Visa/Covid)

2014 - 2018 (4 years)

San Francisco Bay Area

Dual Post Grad: {Al/ML, SymSys, CompBio, SynBio} + {MBA (Graduated)}

## **Summit Partners**

**Growth Equity** 

2014 - 2014 (less than a year)

Global

Sourcing & working with portfolio management teams to identify then execute growth strategies that build long-term value

Barclays Corporate & Investment Bank Product/Platform, Strategy & BizOps

2011 - 2014 (3 years)

USA, EU, UK, Asia

FinTech Initiatives

- Digital Wealth Management Platform Quant/Robo/HF
- Barclays Techstars Accelerator & Eagle Labs
- Open Innovation and Intrapreneur Lab Pilots
- Entrepreneur Banking Solutions & Business Case
- Female Entrepreneur Solutions in partnership with UK Cabinet Office (Government)
- Social Impact Investing Platform

#### Product Management - COO Office

- New Product Design, Launch, Lifecycle
- Market Analysis & Segmentation
- Acquisition, Conversion & Retention Strategies
- Sales & Channel Effectiveness
- Business Intelligence & Customer Insights
- Service Design & Pilots
- Quant/HF

# Corporate Strategy & Change - Executive Office (CoS)

- Board & Annual Reporting
- Corporate Communications
- Organisation & Culture Transformation
- Operating Efficiency & Cost Reduction
- Corporate Governance
- Regulation & Compliance
- Competitive Intelligence

### ExCo & Special Projects - Investment & Research

- Investment Portfolio IC (SAA/TAA)
- Redesign of Investment Management Services
- Strategic Planning & Business Management
- Target Operating Model & Process Improvement
- Risk Management & Compliance

Booz Allen Hamilton Senior Strategy/Tech Consultant 2008 - 2011 (3 years) USA, EU, UK, MENA, Asia

Client Facing & Product Building

Industries

- Aerospace & Transportation
- Utilities & Alternative Energy (Masdar City concept to launch, inc. photosynthetic solar cells)
- Cyber & Analytics
- Financial Services & Private Equity
- Consumer & Retail
- Social & Public Sector National & International

#### Capabilities

- MVP, Platform Build & System Design
- Commercial Due Diligence & Market Mapping
- Economic & Corporate Development
- Value Creation & Business Models
- Market Entry & Go-to-Market Strategies
- Operating Model & Organisation Design
- Strategic Planning Toolkits & Program Management Office
- Sourcing & Procurement
- Performance Improvement & Cost Management Frameworks
- Stakeholder Management & Workshop Facilitation

2Sigma, McLaren, BainCap Data Scientist / Quant 2006 - 2008 (2 years)

# Education

Stanford University

Multidsciplinary PostGrad

University of Oxford

Bachelor & Master's Degree, Natural Sciences (Genetics)

Tsinghua University

Bioinformatics & Qauntum Biology