@ AGIHouse Web Agent Build Day

# JOBHQX

Auto-apply to personality-matched jobs









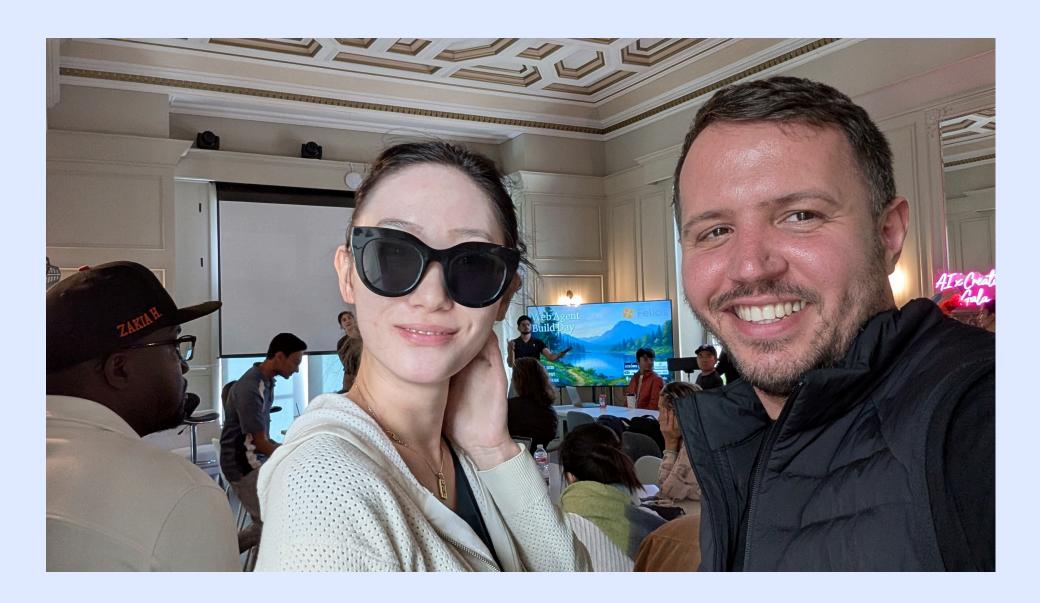
Audrey - <a href="https://www.linkedin.com/in/audreyleung">https://www.linkedin.com/in/audreyleung</a>

Kamila - <a href="https://www.linkedin.com/in/kamilarym">https://www.linkedin.com/in/kamilarym</a>

Sako - <a href="https://www.linkedin.com/in/sakom">https://www.linkedin.com/in/sakom</a>







Studies have shown that **73**% of applicants **abandon job applications** if they take longer than 15 minutes.

The average job application requires 51 clicks to complete.

Gallup's workplace report showed that employees who use their strengths every day are **6x more likely to be engaged**. Engagement is strongly correlated with retention: highly engaged employees are **59% less likely** to leave their organization (2023).

Sources: <a href="https://hiredna.com/60-of-candidates-ditch-the-application-because-its-too-long-or-complex-how-to-simplify-the-job-application-process/">https://hiredna.com/60-of-candidates-ditch-the-application-because-its-too-long-or-complex-how-to-simplify-the-job-application-process/</a>

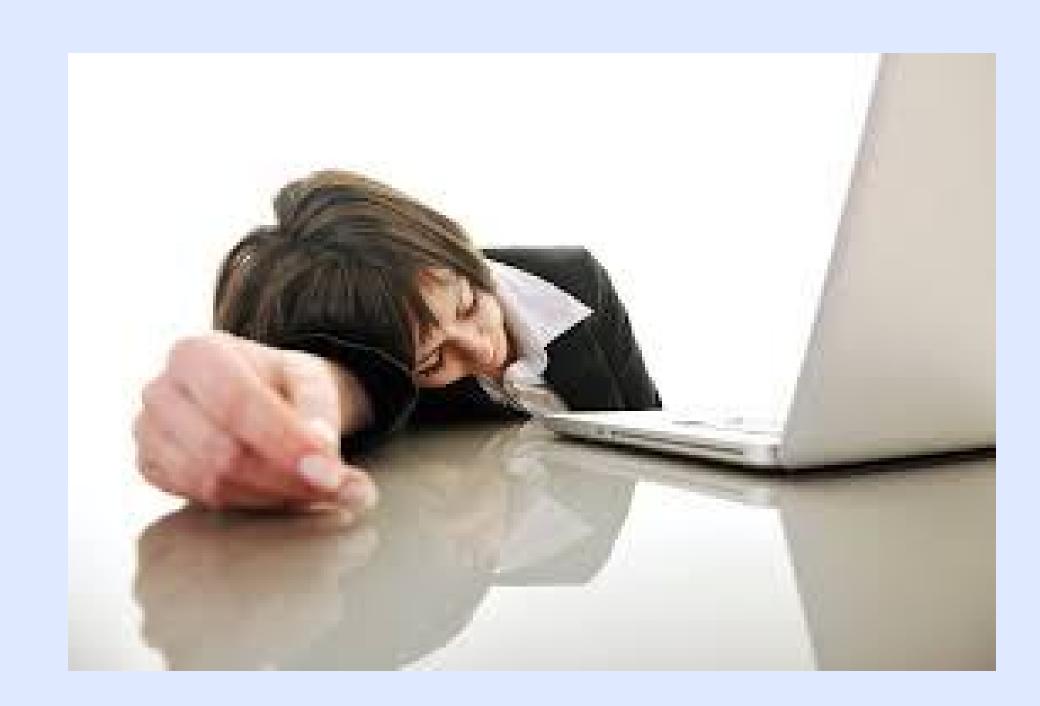
https://blog.theinterviewguys.com/60-of-job-candidates-abandon-applications/

https://www.workstars.com/recognition-and-engagement-blog/2020/03/19/why-employees-quit-11-evidence-based-reasons/https://advisor.visualcapitalist.com/wp-content/uploads/2023/06/state-of-the-global-workplace-2023-download.pdf

# The problem with traditional job applications

Not only are applications exhausting and frustrating, but they also ignore personality and culture fit.

A person applying for a role that doesn't fit their personality leads to wasted time, interviews that go nowhere, job hunting burnout, and jobs that don't last.



## The problem size

12.4M job seekers in the US submit about 17.5B applications annually.

According to HubSpot, **85**% of jobs are filled via networking as opposed to applying for a job traditionally. Additionally, CNBC reported that **70**% of jobs are never advertised publicly, and instead they go to a person already known by the hiring manager or another team member.

Source: https://standout-cv.com/usa/stats-usa/job-search-statistics-us#number-of-job-seekers

### Solution

Find a career that matches your personality. Not just a job.

How JobHax Works:

Step 1: Your Resume & Personality

Step 2: Discover Your Work DNA

Step 3: Auto-Apply to Matches



#### TAM

~12.4M monthly active job seekers (~17.5B applications/year) **Burned-out** mid-career professionals

#### SAM

~6.2M monthly active seekers

Career switchers / non-traditional backgrounds

Socially anxious neurodivergent

Immigrants/ international

#### SOM

~62,000-310.000 early adopters

Early adopters

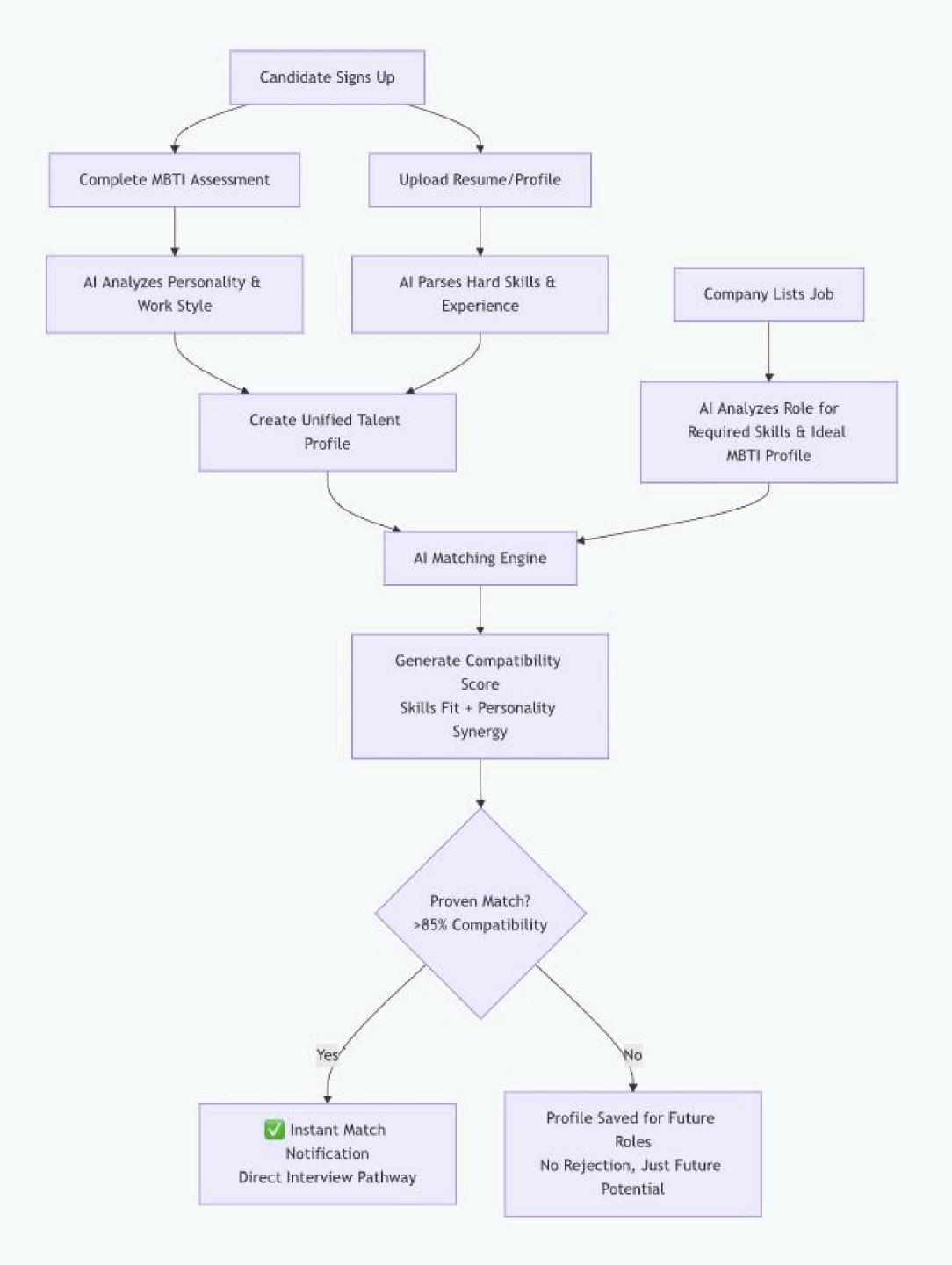
willing to pay

Everyone who could possibly use automated job applications

#### \$111-901

Early adopters willing to pay for relief and fitfocused automation

# Example Use Case



### What is important in a new hire?

Education

Experience

Skills

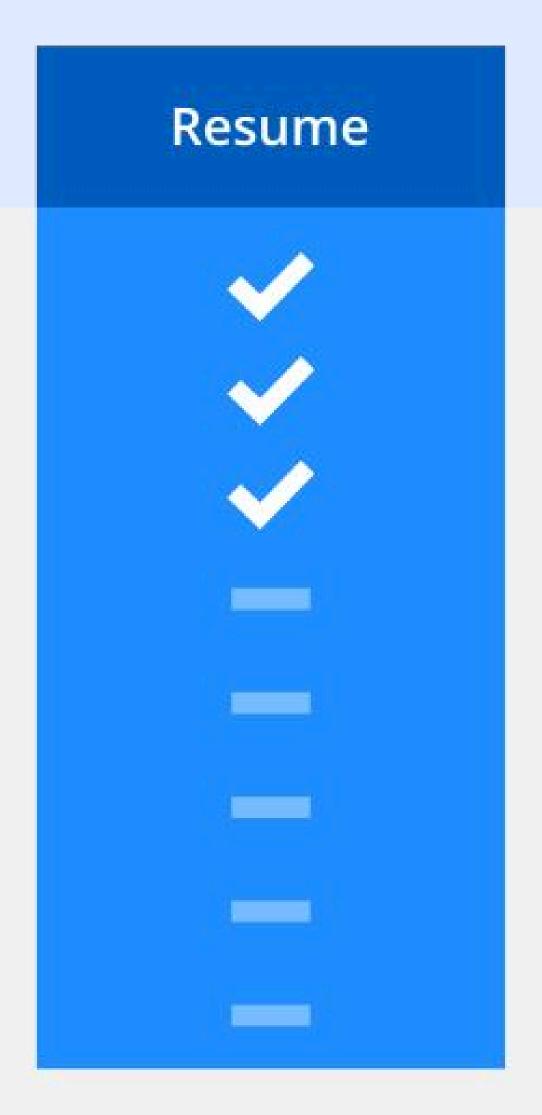
Work Ethic

Candidate Reliability

Team Compatibility

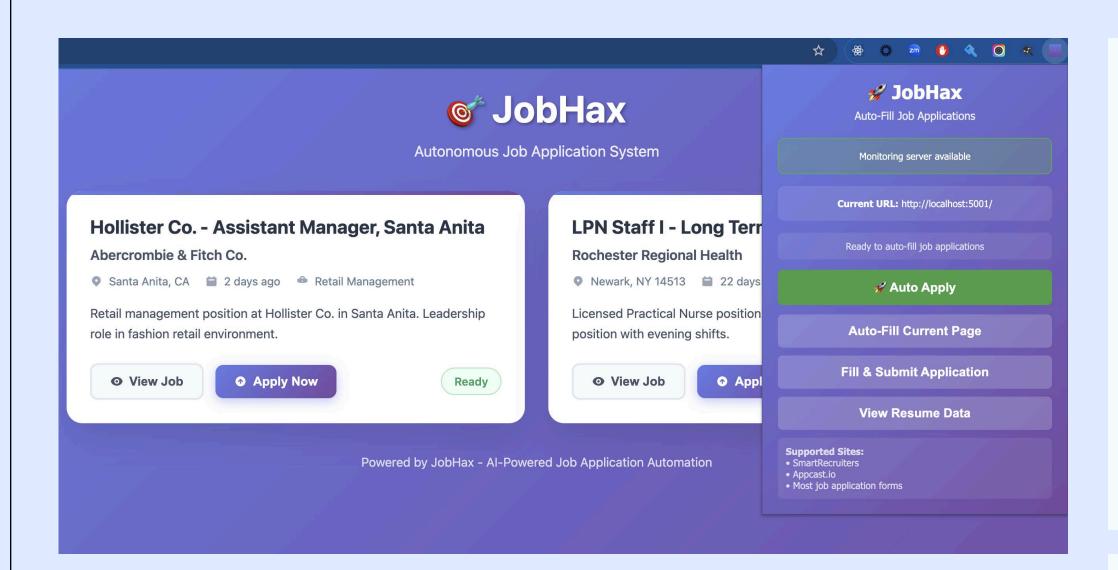
Strengths & Weaknesses

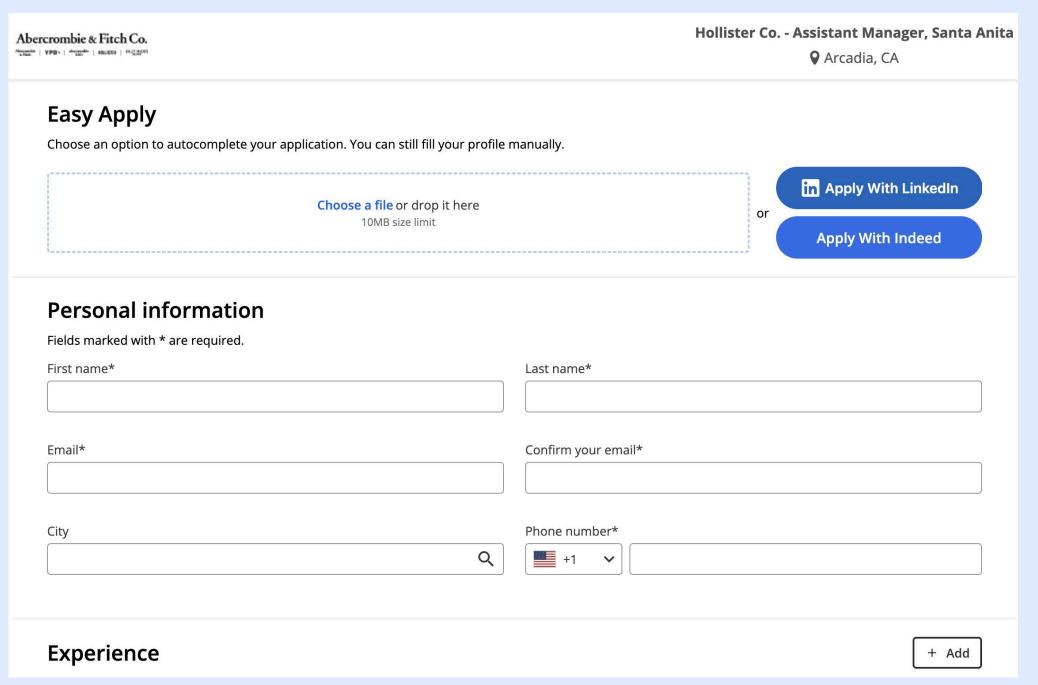
Adaptability to change

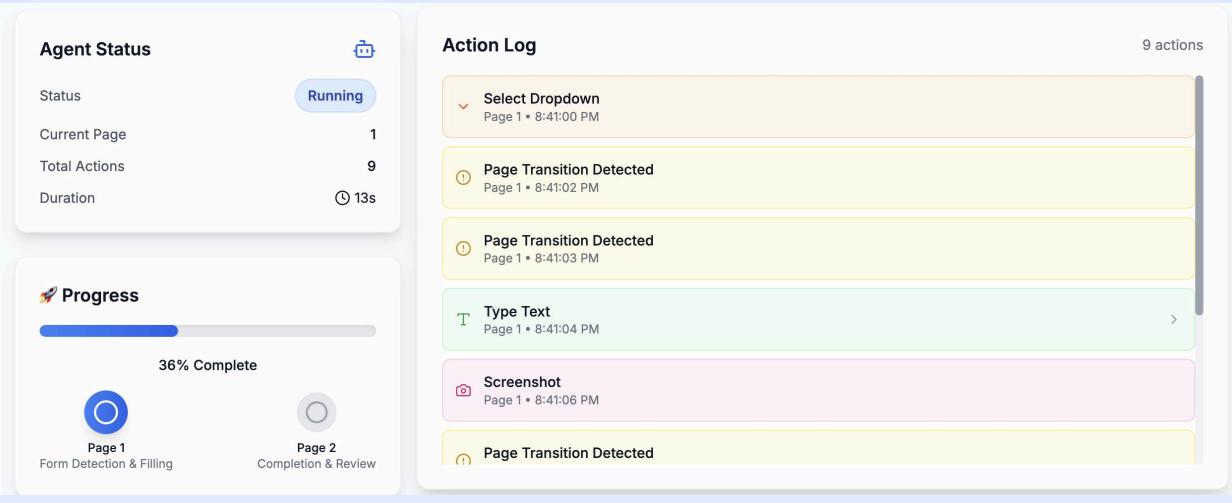


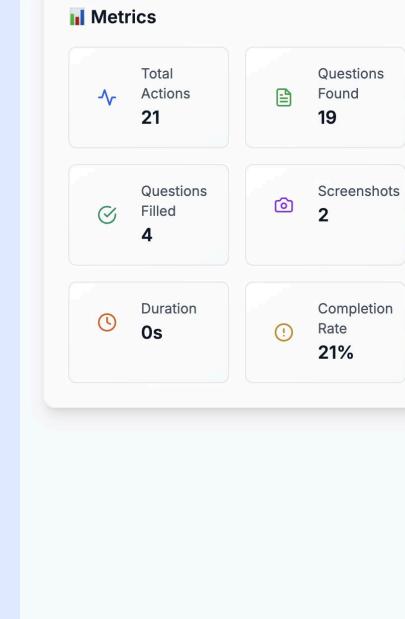


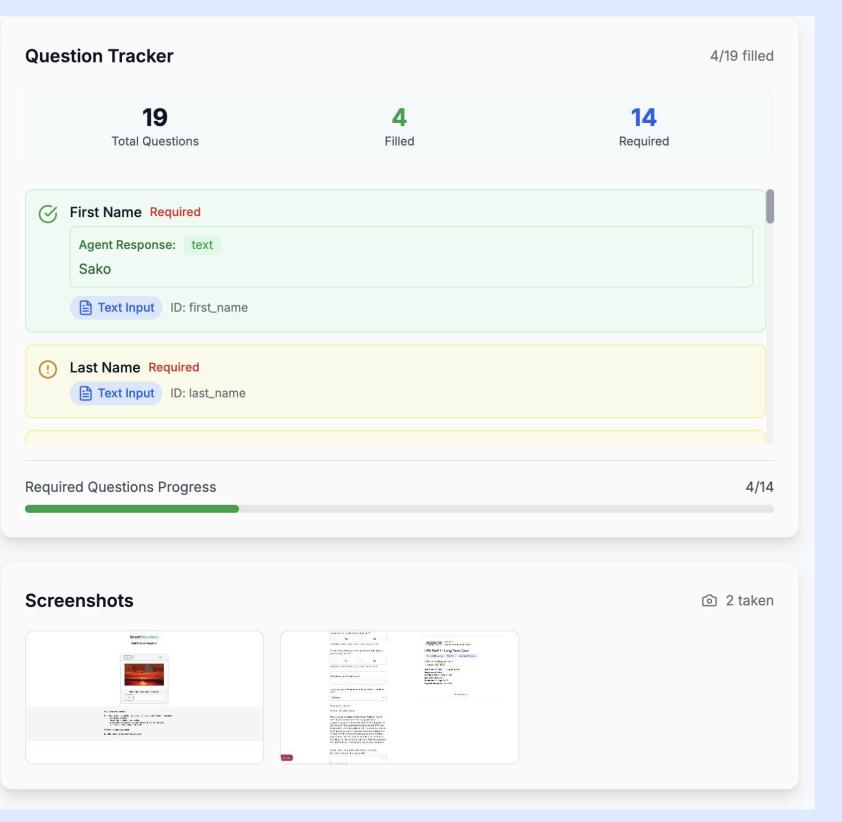
# Demo











## GitHub

https://github.com/ sakomws/prehacks/tree/ main/apps/recruitment