

ANNUAL
SHAREHOLDER
MEETING

Cyber
Roundup

2024
TEXAS

NOT TRUE

“Tesla is no longer focused on expanding its vehicle lineup.”

“Tesla is abandoning Supercharging.”

“Elon is threatening to move AI out of Tesla.”

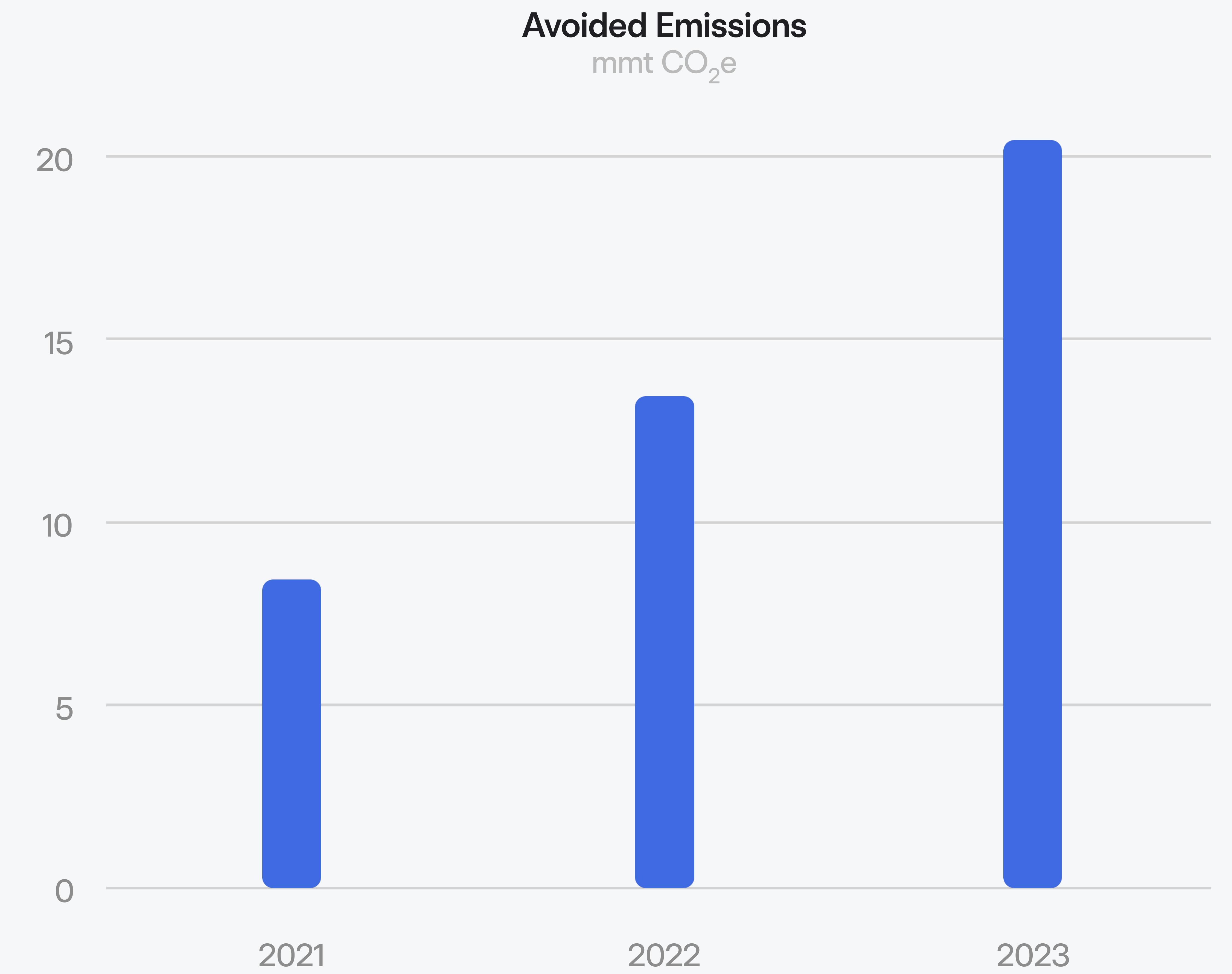
“Tesla is a one-man show.”

“Elon is a part-time CEO.”

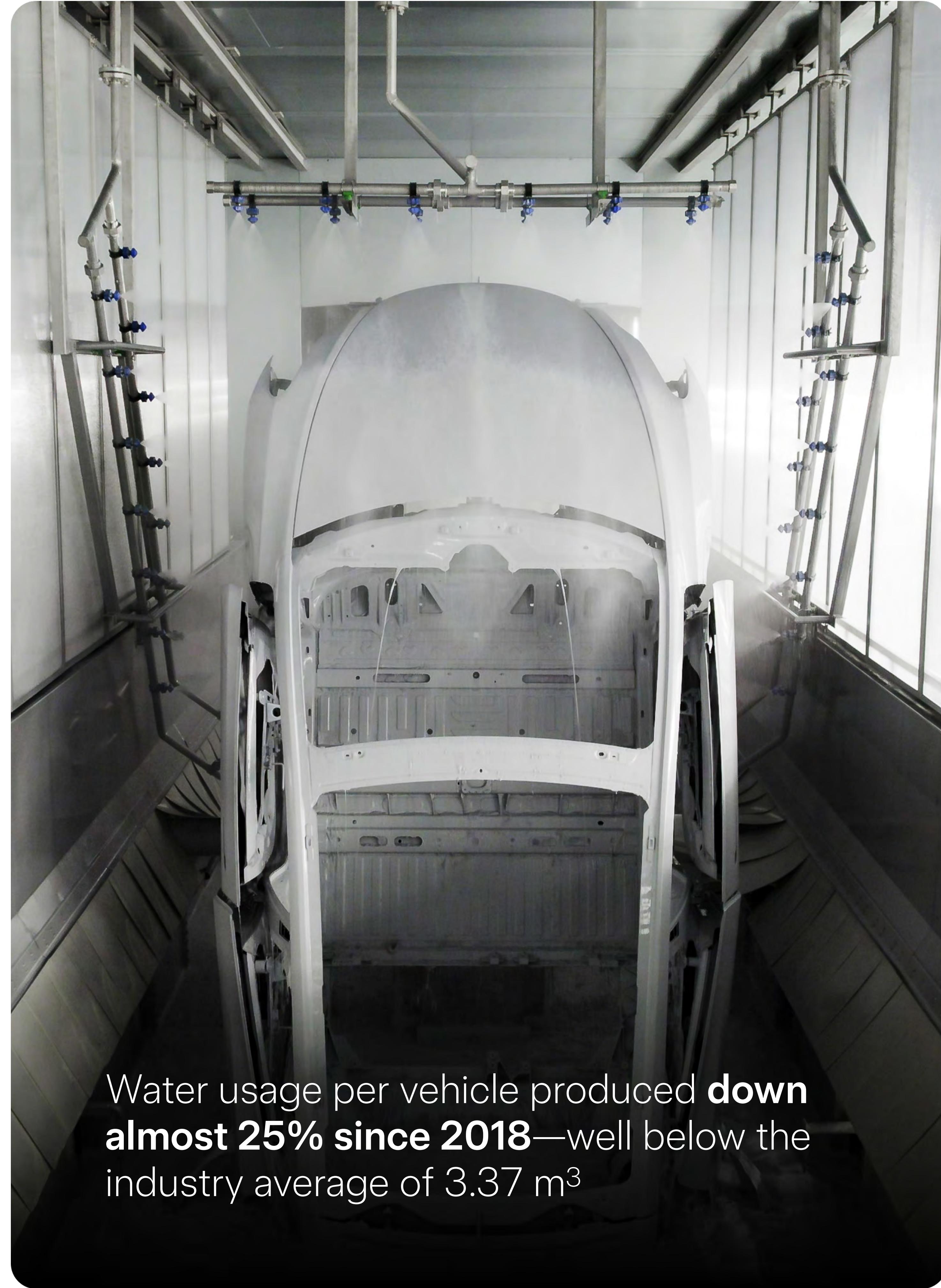
Our Impact is Accelerating

Tesla's mission is to accelerate the world's transition to sustainable energy.

In 2023, our customers **avoided releasing over 20 million metric tons of CO₂e** into the atmosphere by using our products.



Setting a New Standard for Sustainable Manufacturing



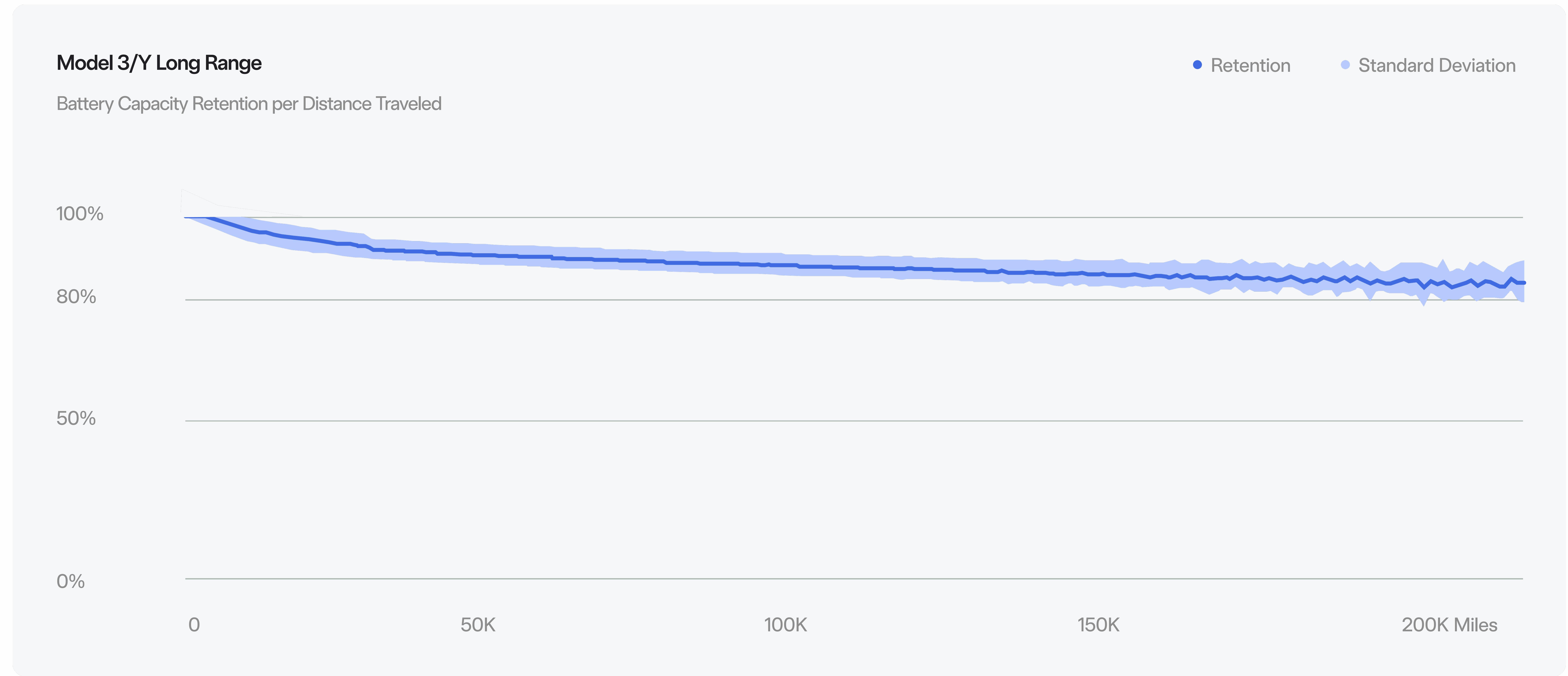
Water usage per vehicle produced **down almost 25% since 2018**—well below the industry average of 3.37 m³



100% of Gigafactory Berlin-Brandenburg's electricity usage matched with renewables

Our Batteries Are Designed to Outlast Our Vehicles

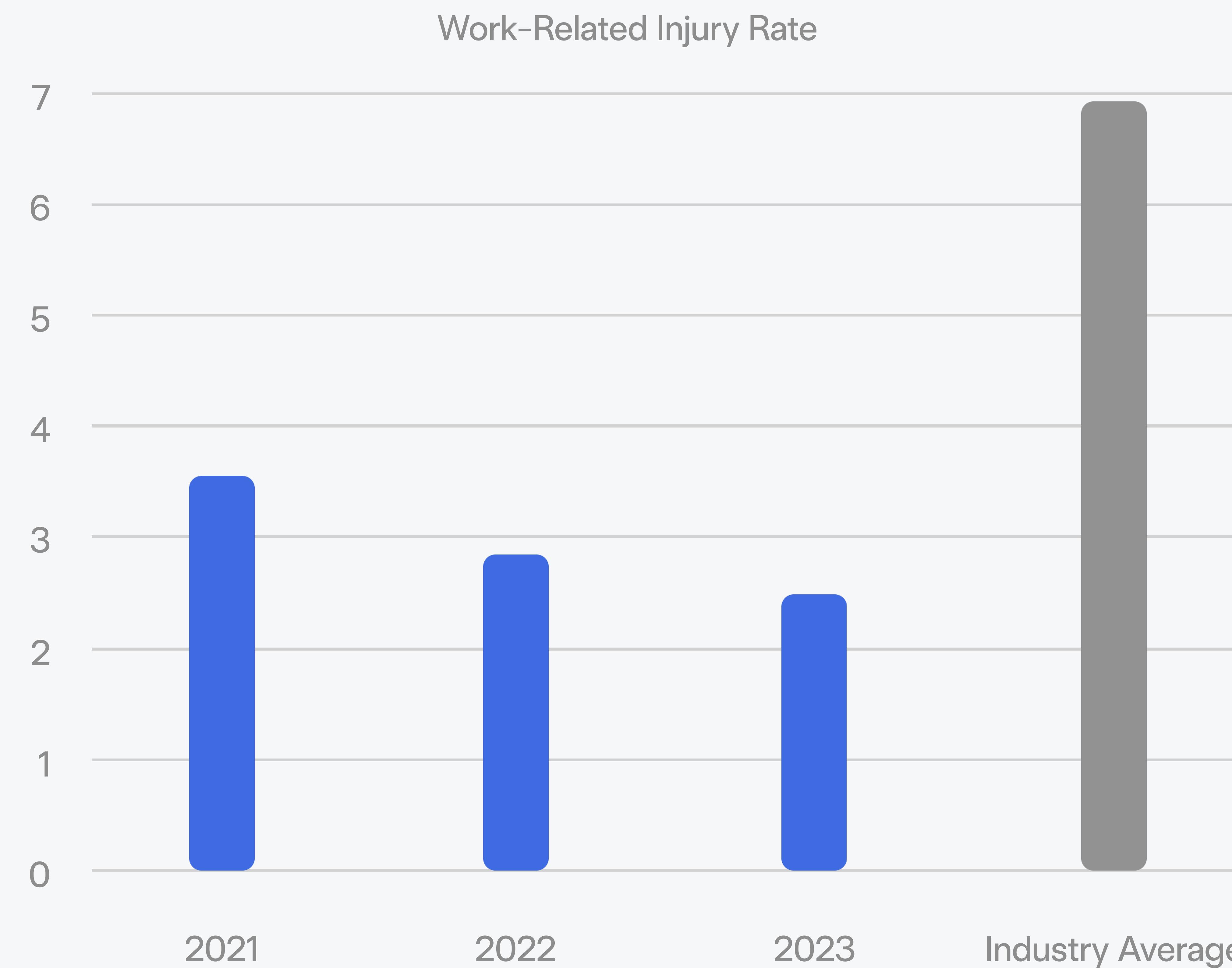
Model 3 and Model Y battery packs retain 85% of their capacity on average after 200K miles of driving



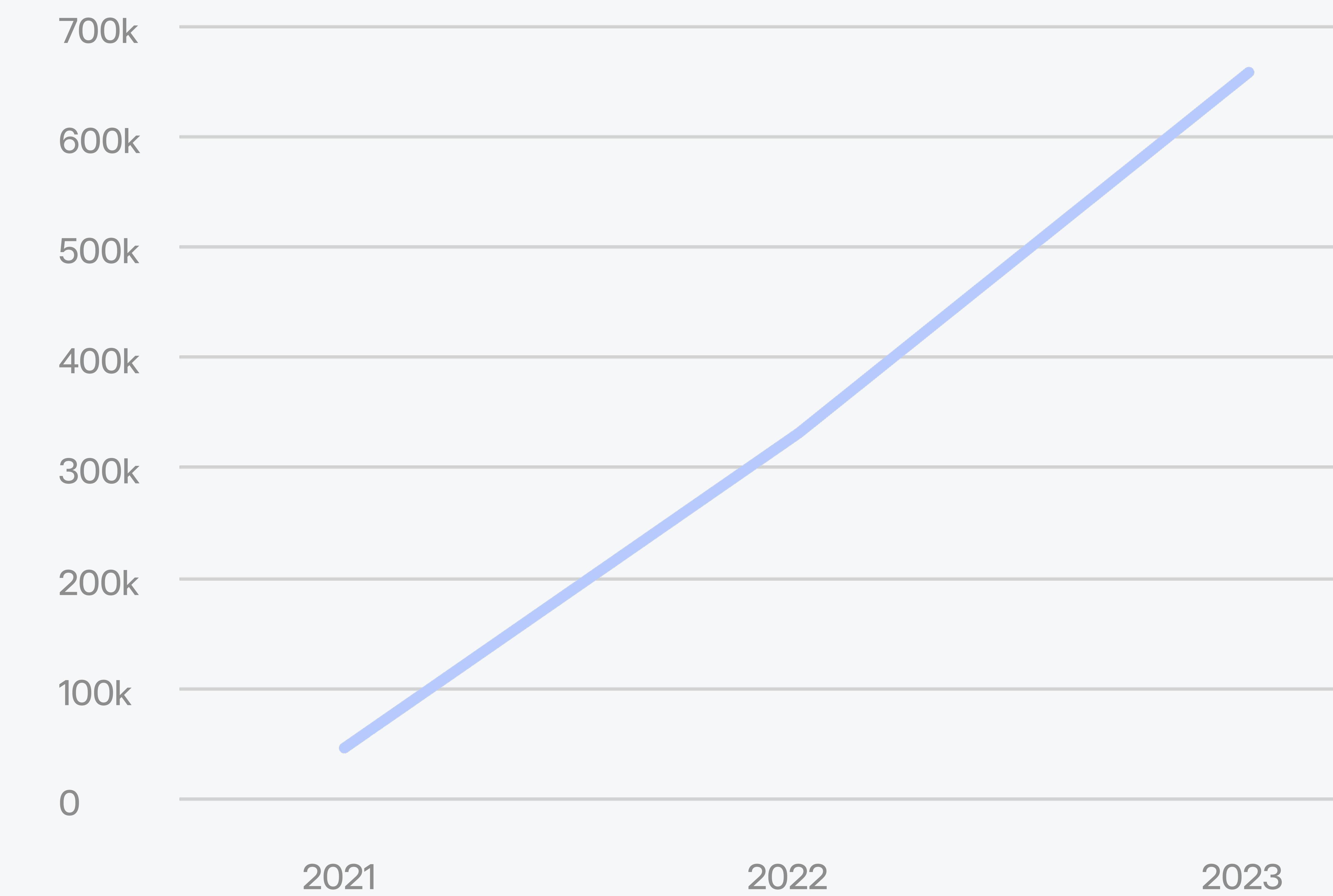
Building the Safest Possible Operations With Our Employees

Work-related injury rate has decreased as employee engagement has increased

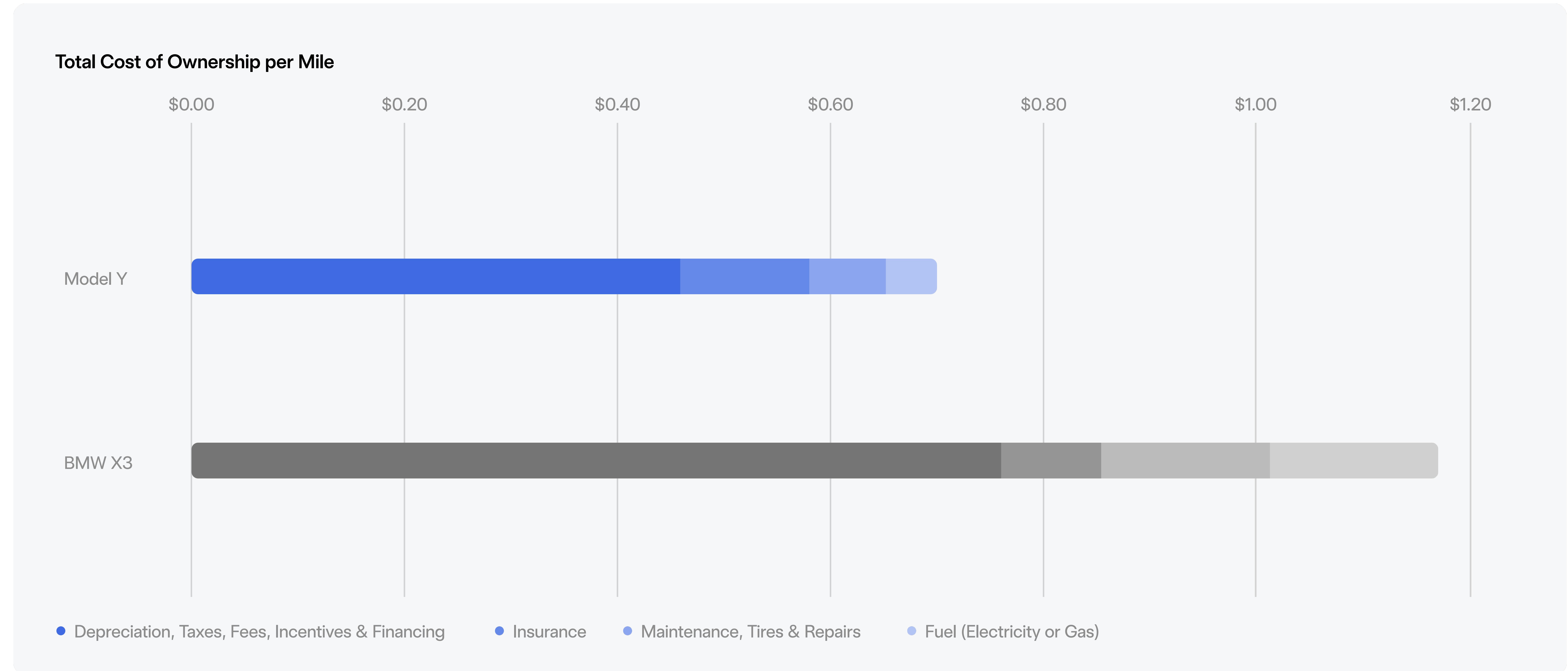
Work-related injury rate and improvement suggestions



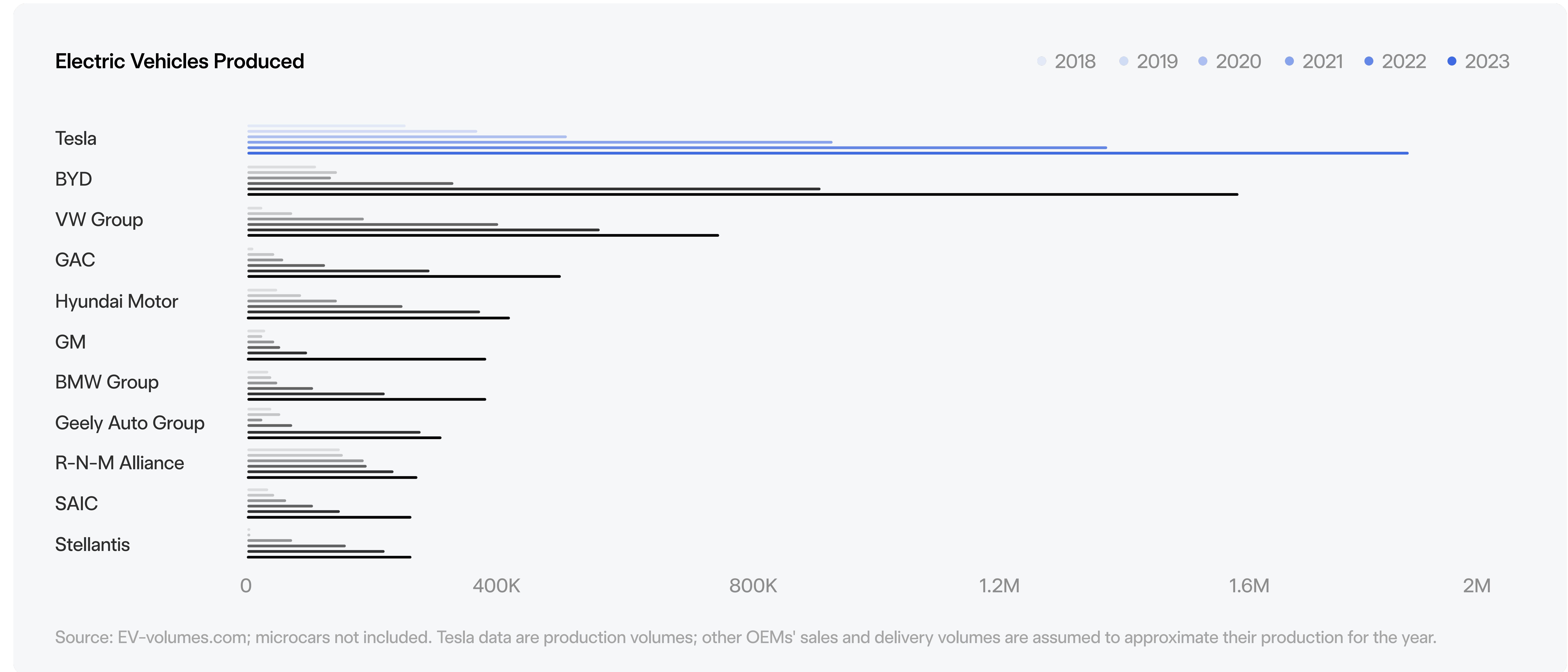
Improvement Suggestions



We're Making EVs Affordable



We Produced the Most EVs Globally in 2023



And Over 6 Million Vehicles All-Time



In 2023, We Broke Our Yearly Production Record at Fremont



Made the Impossible Possible With Cybertruck



Launched Upgraded Model 3



Available globally, starting at \$299 per month, \$216 after gas savings, in the U.S.

And Model 3 Performance



Model Y Became the Best-Selling Vehicle Globally

We're Accelerating Fleet Electrification

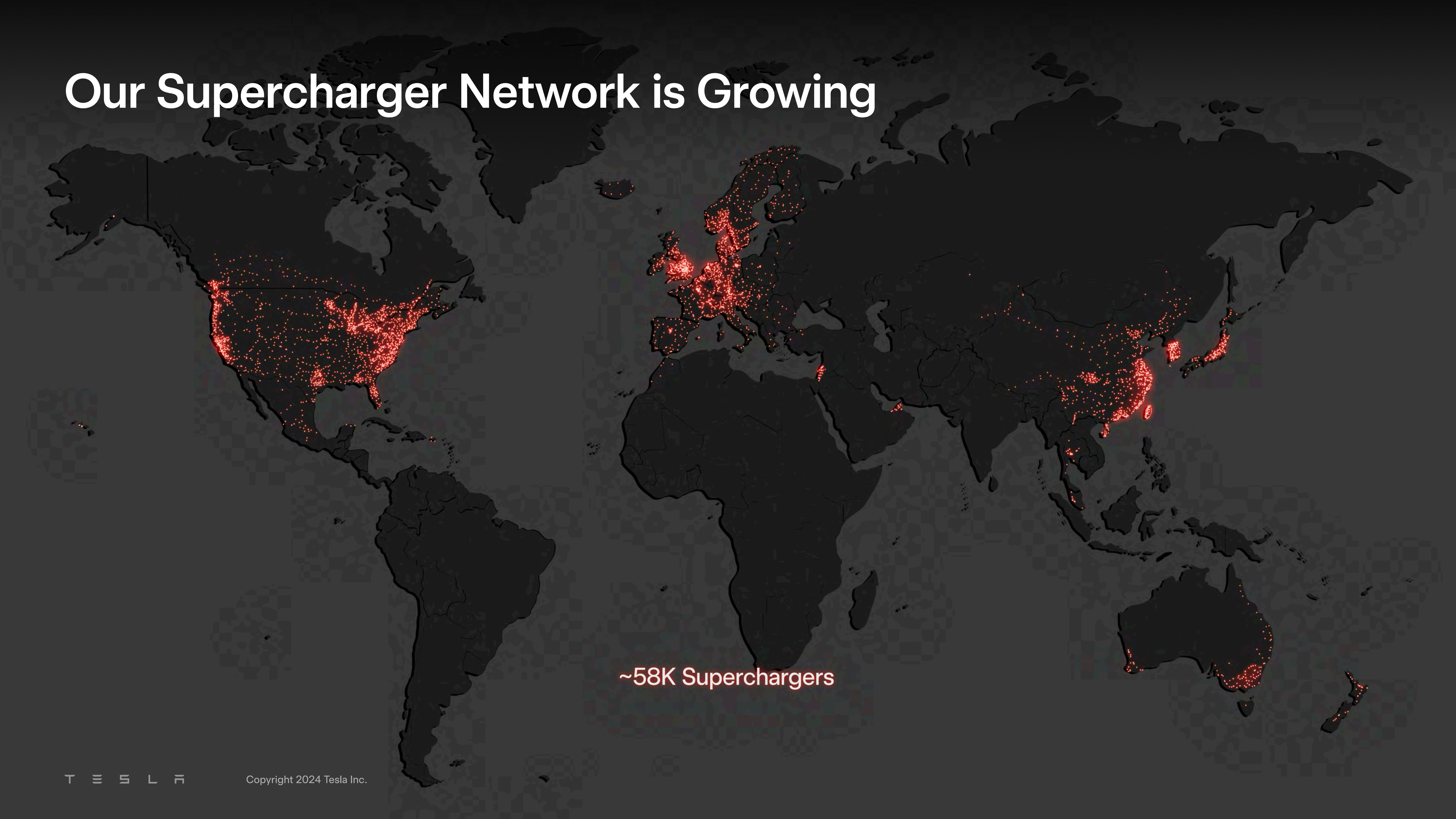


We Still Have a Long Way to Go

The world needs to replace the vehicle fleet with EVs

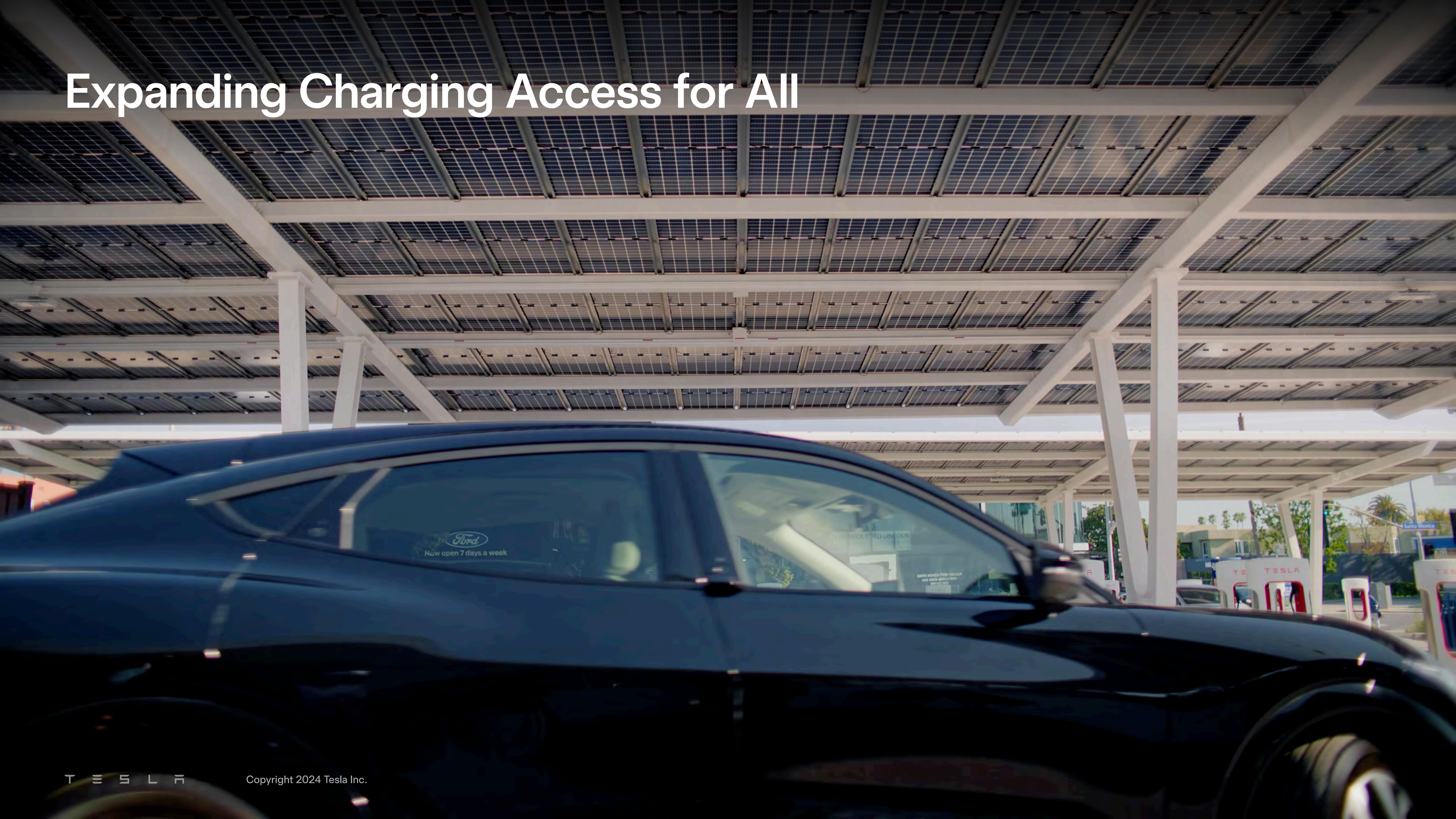


Our Supercharger Network is Growing



~58K Superchargers

Expanding Charging Access for All

A dark-colored Tesla Model S is parked under a large solar panel canopy. The canopy is supported by white poles and has multiple layers of solar panels. In the background, there are gas pumps and a building with a Ford Lincoln sign. The car's window reflects the surrounding environment.

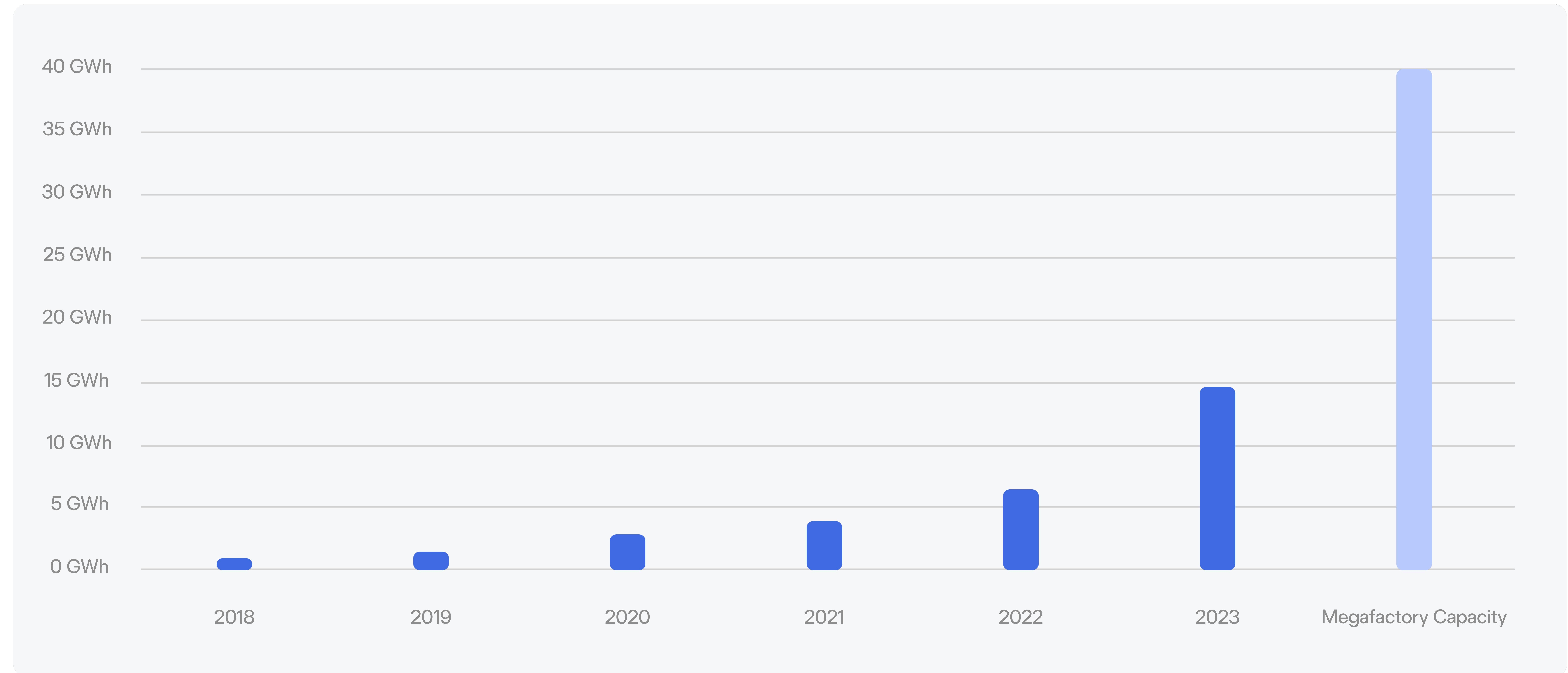
Innovating Battery Manufacturing



Tesla Lithium Refinery

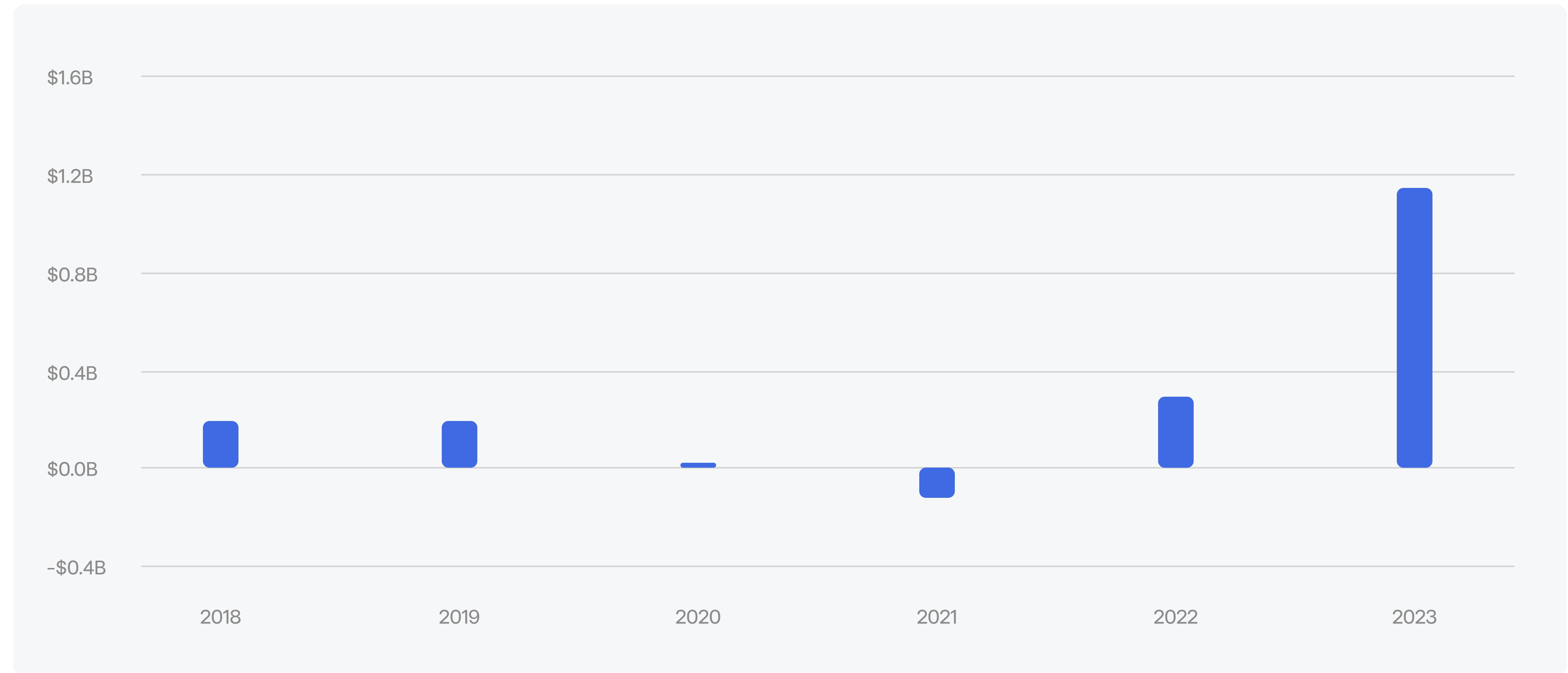
This Year, We're on Track to Complete a Record Number of Energy Storage Deployments

More than 40GWh of capacity between Lathrop Megafactory and Gigafactory Nevada



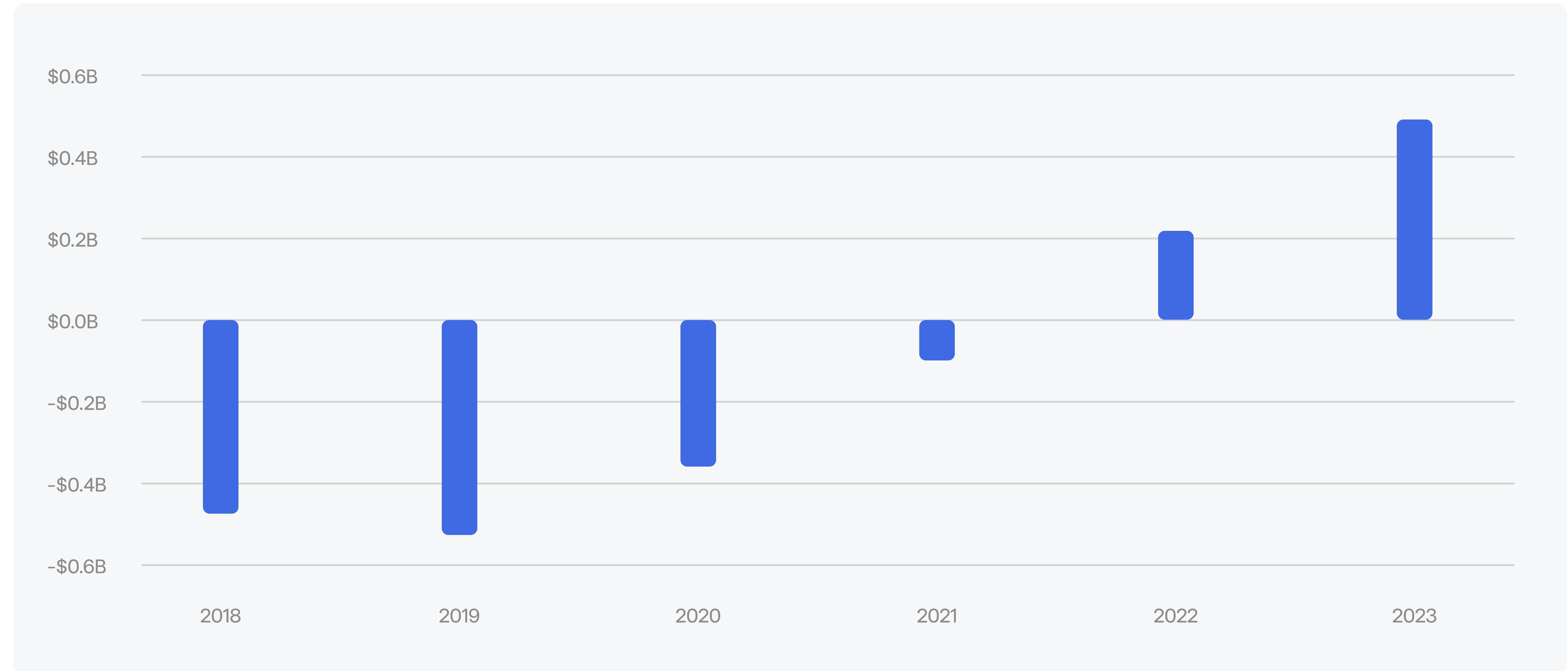
We Generated Record Gross Profit from Energy in 2023

Ramping Megapack volumes leading to ramping gross profit

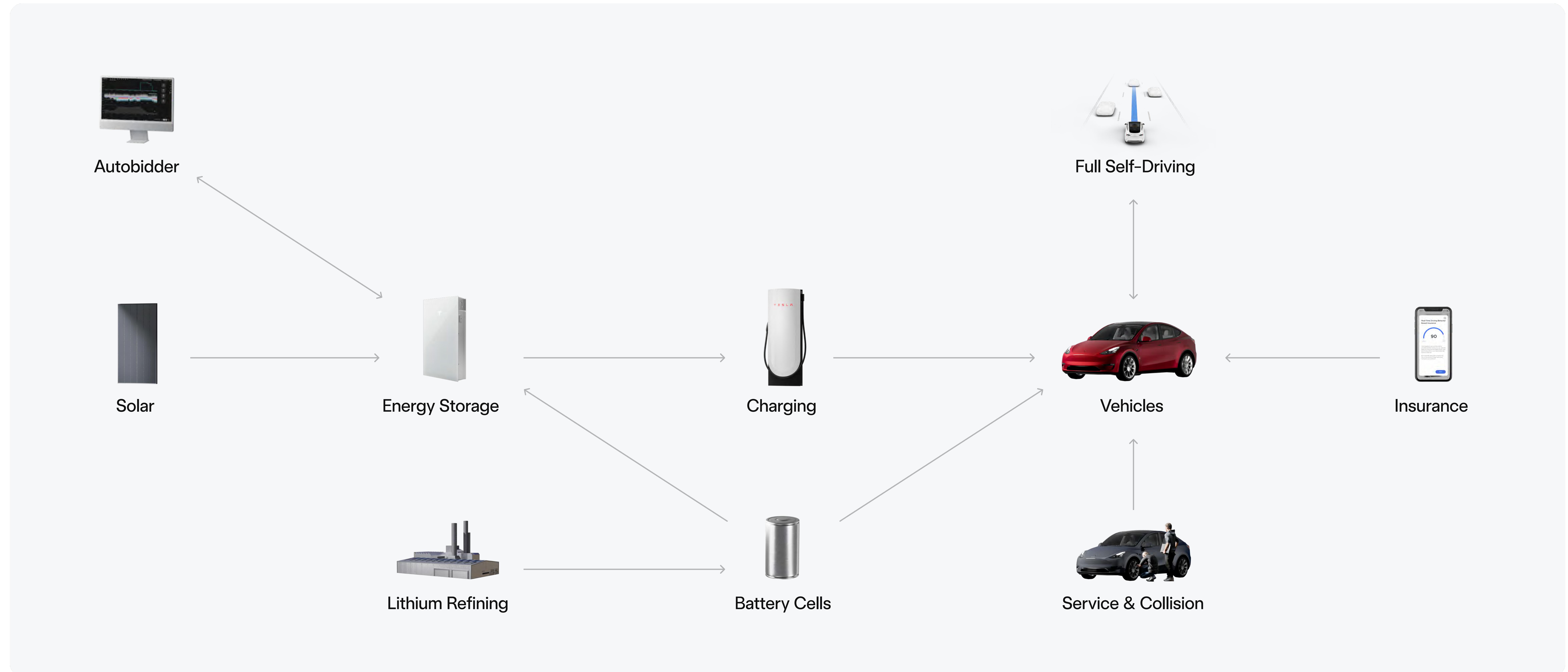


Services and Other Gross Profit Reached \$0.5B in 2023

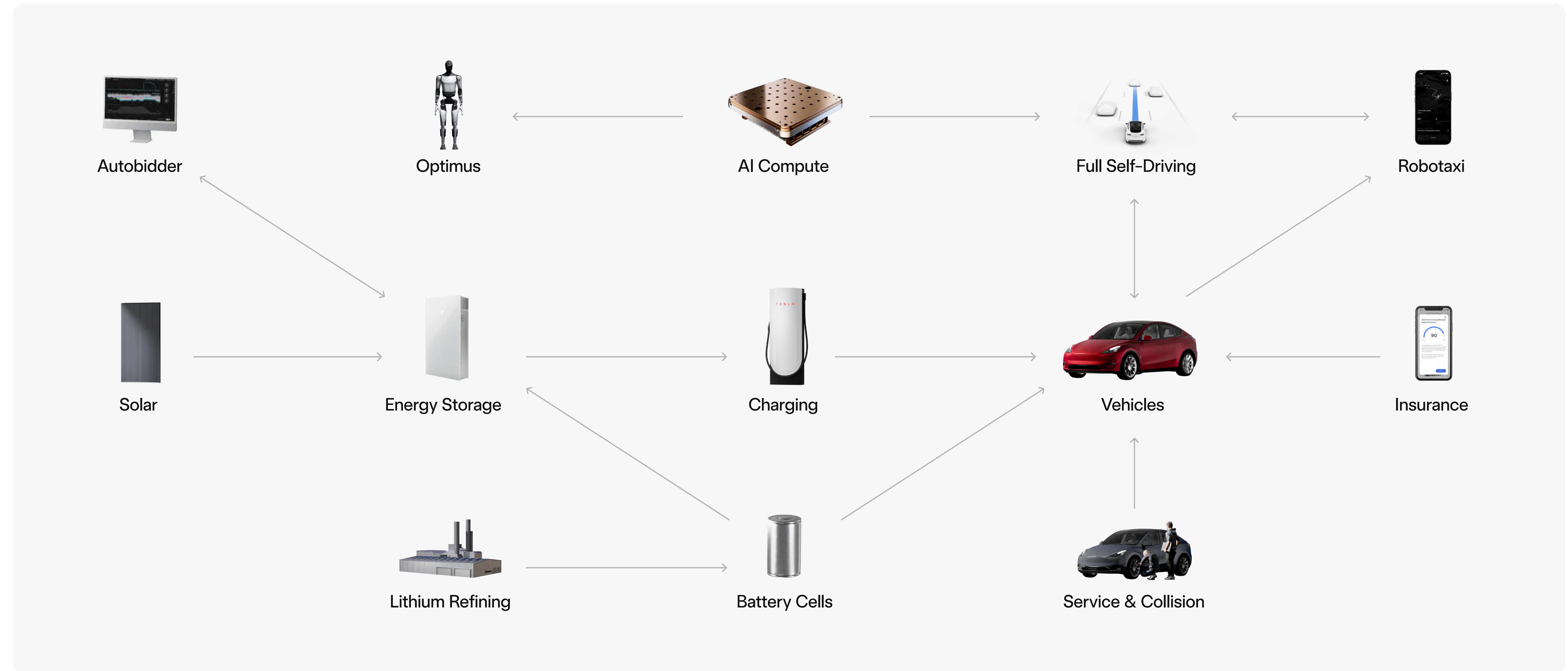
As our fleet grows, Services and Other gross profit is growing



Tesla is Way More Than a Car Company

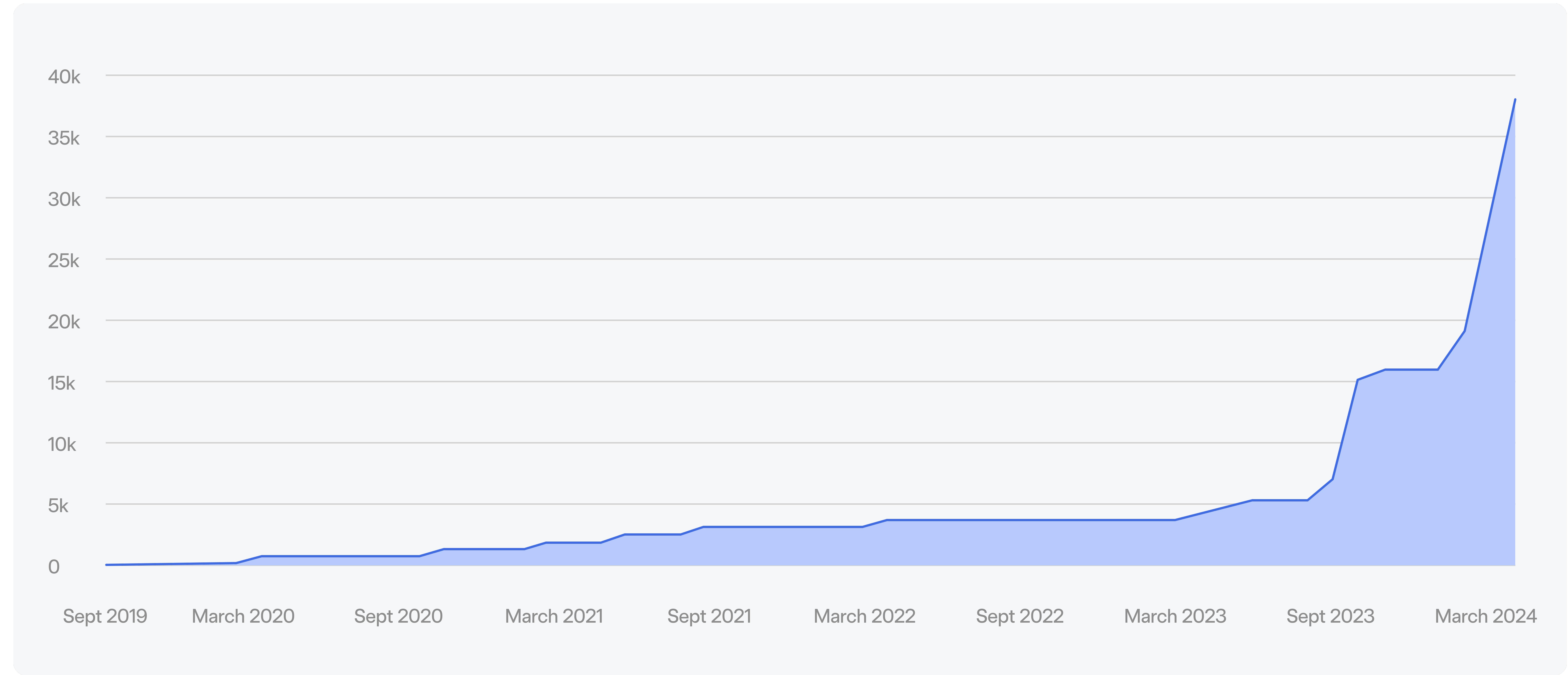


We're Also the Leader in Real-World AI



No Longer Compute Constrained

We're making necessary investments in AI compute infrastructure for our ambitious product roadmap



FSD (Supervised) V12 Wide Release

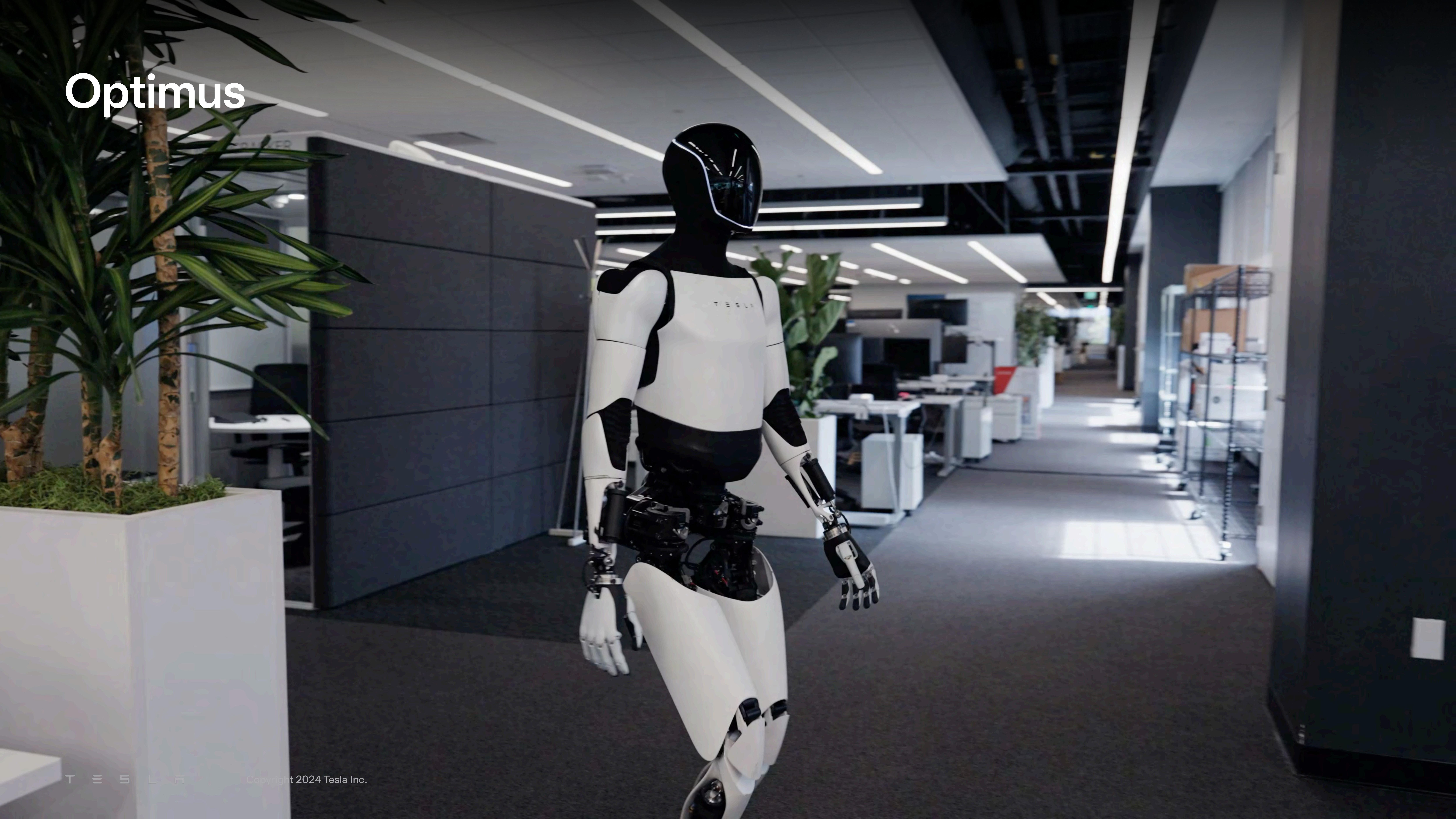


FSD (Supervised) does not make your car autonomous. Always pay attention to the road and be prepared to take over immediately.

Coming Soon



Optimus



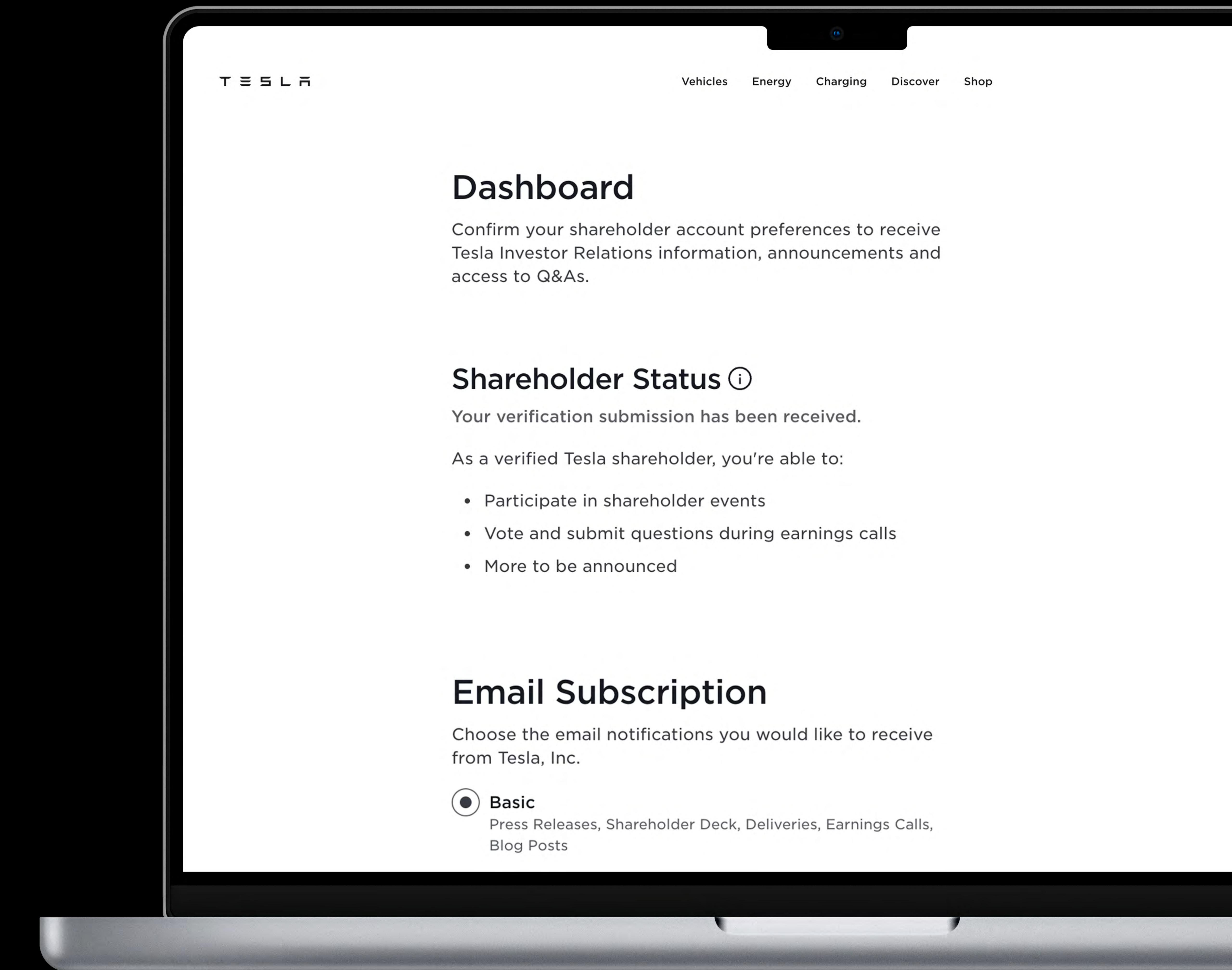
Tesla Belongs to You



Tesla's mission is to accelerate the world's transition to sustainable energy.

Shareholder Platform

Sign up today for a chance to attend future events



The image shows a smartphone displaying the Tesla Shareholder Platform. The screen is white with black text and features a navigation bar at the top with the Tesla logo, 'Vehicles', 'Energy', 'Charging', 'Discover', and 'Shop' buttons. Below the navigation bar, the word 'Dashboard' is prominently displayed in bold black text. A descriptive paragraph follows: 'Confirm your shareholder account preferences to receive Tesla Investor Relations information, announcements and access to Q&As.' Under the 'Dashboard' heading, there is a section titled 'Shareholder Status' with an informational icon. It states, 'Your verification submission has been received.' and 'As a verified Tesla shareholder, you're able to:' followed by a bulleted list: 'Participate in shareholder events', 'Vote and submit questions during earnings calls', and 'More to be announced'. At the bottom of the screen, there is another section titled 'Email Subscription' with the sub-instruction 'Choose the email notifications you would like to receive from Tesla, Inc.'. A radio button labeled 'Basic' is selected, with the description 'Press Releases, Shareholder Deck, Deliveries, Earnings Calls, Blog Posts' listed below it.

TESLA

Vehicles Energy Charging Discover Shop

Dashboard

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Shareholder Status i

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Q&A

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