ESG Risk Rating Assessment

0000

Tesla Inc TSLA ★★★

Tesla is a vertically integrated battery electric vehicle automaker and developer of autonomous driving software. The company has multiple vehicles in its fleet, which include luxury and midsize sedans, crossover SUVs, a light truck, and a semi-truck. Tesla also plans to begin selling more affordable vehicles, and a sports car. Global deliveries in 2023 were a little over 1.8 million vehicles. The company also sells batteries for stationary storage for residential and commercial properties including utilities and solar panels and solar roofs for energy generation. Tesla also owns a fast-charging network.

Growth Rates (Compound Annual)

| Grade: A Revenue % Operating Income % Earnings/Share % Dividends % Book Value/Share % Stock Total Return +/- Industry +/- Market | 1 Yr 18.8 -35.7 18.8 —— 39.2 -24.4 -10.5 -49.0 | 3 Yr 45.3 64.6 172.2 — 36.6 -4.4 3.0 -14.4 | 5 Yr 35.2 — — 59.6 67.7 48.4 52.7 | 10 Yr 47.3 ———————————————————————————————————— |
|---|--|---|---|--|
| Profitability Analysis | | | | |
| Grade: B Return on Equity % Return on Assets % Revenue/Employee \$K Fixed Asset Turns Inventory Turns Gross Margin % Operating Margin % Net Margin % Free Cash Flow/Rev % R&D/Rev % | Current 24.3 13.9 674.5 2.2 5.1 17.8 7.8 14.4 1.5 4.1 | 5 Yr Avg 14.5 8.4 565.1 1.9 6.7* 21.3 9.0 8.0 6.5 4.6 | 10.4 3.5 — 2.6 7.4 15.6 7.0 5.6 -7497.3 | Mkt 33.1 15.2 0.0 ————————————————————————————————— |
| Financial Position (USF | | | | |
| Financial Position (USI Grade: B Cash Inventories Receivables Current Assets Fixed Assets Intangibles Total Assets Payables Short-Term Debt Current Liabilities Long-Term Debt Total Liabilities Total Equity Valuation Analysis | ,, | 12-23 \$M 1639 1362 350 4961 4512 61 10661 1563 197 2874 268 4300 6263 | 98 166 198 198 198 198 198 198 198 198 | 03-24 \$Mil 11805 16033 3887 50535 46701 605 109226 15911 2135 29453 2739 44046 64378 |
| Price/Earnings Forward P/E Price/Cash Flow Price/Free Cash Flow Dividend Yield % Price/Book Price/Sales PEG Ratio *3Yr Avg data is displayed in p | Current 50.6 80.0 62.8 499.6 — 9.8 7.3 3.5 olace of 5 Y | 5 Yr Avg 378.3 — 70.7 213.3 — 21.4 11.7 — | 1nd 21.4 — — 1.0 2.2 1.3 | Mkt 25.7 — 17.5 — 1.5 4.5 — |

Fair Value Sales (Mil) **Last Close** Uncertainty **Economic Moat** Sector Style Market Cap (Mil) Very high Consumer Cvcl Large Growth High 19.43 19.11 17.96 25.97 25.83 29.02 239.57 414.50 402.67 299.29 251.25 10 Yr Range(High/Low) Low 9.40 14.06 16.31 11.80 23.37 179.83 108.24 101.81 138.80 414.50-9.11 52 Wk Range (High/Low) 1.000.0 V3:1 299 29-138 80 315.0 Price Volatility 99.0 I Monthly High/Low 31.0 - Rel Strength to S&P 500 Split 9.0 2.0 800.0 Trading Volume (Million) N 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 YTD **Stock Performance** 47.9 7.9 -11.0 45.7 6.9 25.7 743.4 49.8 -65.0 101.7 -20.4 Total Return % 23.9 725 0 21 1 34 2 6.5 -22 9 113 -5.8 -46.9 75.4 -357+/- Market 46.6 8.0 25.0 20.6 597.7 -9.8 40.2 -10.0 3.3 14.1 -7.0 +/- Industry Dividend Yield % 109165 75718 677443 388972 789898 631078 Market Cap \$Mil 27954 31543 34423 52328 57442 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 TTM Financials (USD) 3198 4046 7000 11759 21461 24578 31536 53823 81462 96773 94745 Revenue \$Mil 27.6 22.9 18.9 21.0 25.3 22.8 18.8 16.6 25.6 18.3 17.8 Gross Margin % -187 -717 -667 -1632 -253 80 1994 6496 13832 8891 7398 Oper Income \$Mil -5.8 -17.7-9.5 -13.9-1.2 0.3 6.3 12.1 17.0 9.2 7.8 Operating Margin % Net Income \$Mil -294 -889 -1962 -976 -862 721 12583 14999 -675 5524 13615 -0.38 -0.33 -0.16 -0.46 -0.31 -0.790.21 1.63 3.62 4.30 3.91 Earnings Per Share \$ Dividends \$ 1868 1923 2163 2486 2558 2655 3249 3387 3475 3485 3489 Shares Mil 0.51 20 19 Book Value Per Share \$ 0.67 1 11 1.86 174 2 22 5 57 8 73 12 60 16 79 -57 -124 -61 2098 2405 5943 11497 13256 10985 Oper Cash Flow \$Mil -524 14724 -970 -1635 -1440 4081 -2319 -1437 -3242 -8014 -7172 -8899 -9603 Cap Spending \$Mil -1027-2159-1564 -4142 -221 968 2701 3483 7552 4357 1382 Free Cash Flow \$Mil Profitability 2015 2017 2018 2014 2016 2019 2020 2021 2022 2023 TTM -7.1 -12.8 -4.4 -7.7 -3.3 -2.7 1.6 9.7 17.4 15.9 13.9 Return on Assets % -37.3 -89.1 -23.1 -43.7 -21.3 -15.1 4.8 21.1 33.6 28.0 24.3 Return on Equity % 0.78 0.58 0.46 0.46 0.74 0.77 0.73 0.94 1.13 1.02 0.97 Asset Turnover -92 -22 N -96 -46 -35 22 15.5 -16.7 10.3 15.5 14 4 Net Margin % 6.4 7.4 6.8 6.0 5.2 2.3 2.1 Financial Leverage 4.8 1.8 1.7 1.7 2014 2015 2017 2018 2019 2020 2021 2022 Financial Health (USD) 2016 2023 03-24 1877 2068 5978 9418 8411 10402 8513 4254 1029 2682 2739 Long-Term Debt \$Mil 44704 1084 4237 62634 64378 912 4753 4923 6618 22225 30189 Total Equity \$Mil 2.06 2 09 1 55 2 63 2 26 1 90 0.49 0.23 0.08 0.10 0.10 Debt/Equity 1073 -29 433 -1104 -1686 1436 12469 7395 14208 20868 21082 Working Capital \$Mil 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 TTM Valuation Price/Earnings -137.0 -45.0 -33.4 -36.5 -31.4 -89.3 428 6 3448 38.2 80.0 50.6 0.0 0.0 0.5 2.0 -0.10.0 0.1 P/E vs. Market 9.6 8.0 5.0 4.7 3.2 3.0 25.5 25.6 5.7 9.0 7.3 Price/Sales 29.2 12.9 9.8 24.0 11.2 12.7 12.5 42.2 40.3 14.8 9.8 Price/Book 175.4 -52.4 100.0 -49.8 41.2 33.1 163.9 120.5 26.5 70.9 62.8 Price/Cash Flow

| Quarterly Results (USD) | | | | | | | | |
|-------------------------|---------|---------|---------|---------|--|--|--|--|
| Revenue \$ | Jun | Sep | Dec | Mar | | | | |
| Most Recent | 24927.0 | 23350.0 | 25167.0 | 21301.0 | | | | |
| Previous | 16934.0 | 21454.0 | 24318.0 | 23329.0 | | | | |
| Rev Growth % | Jun | Sep | Dec | Mar | | | | |
| Most Recent | 47.2 | 8.8 | 3.5 | -8.7 | | | | |
| Previous | 41.6 | 56.0 | 37.2 | 24.4 | | | | |
| Earnings Per Share \$ | Jun | Sep | Dec | Mar | | | | |
| Most Recent | 0.78 | 0.53 | 2.27 | 0.34 | | | | |
| Previous | 0.65 | 0.95 | 1.07 | 0.73 | | | | |

| Close Competitors | | | | | | |
|--------------------------|----------------|-----------|-----|-------------|--|--|
| | Mkt Cap \$Mil | Rev \$Mil | P/E | ROE% | | |
| Bayerische Motoren | 56100 | 155259 | 5.3 | 10.6 | | |
| Volkswagen AG Vorz- | 54755 | 321548 | 3.5 | 8.6 | | |
| Major Fund Holders | | | | | | |
| | | | | % of shares | | |
| TIGER US Tech Top10 IN | IDXX | | | 0.01 | | |
| KIM Global Electric Car8 | kBattery Eq CF | | | 0.01 | | |

Contact

Tesla Inc 1 Tesla Road Phone: +1 512 516-8177 Website: https://www.tesla.com

Palo Alto, TX 78725

TIGER NASDAQ100

M RNINGSTAR®

0.01

¹The ESG Risk Rating Assessment is a representation of Sustainalytics' ESG Risk Rating