

**Website Development
Contract
for
Mr. Daksh Burman
M.D. Hands On Hygiene**

From,
Ashmeet Singh Hora
COO, Walbury TechnoLabs



**“COLLABORATE. COOPERATE.
CONQUER.”**



Confidential and Proprietary

This document is strictly confidential. It is made available to the reader on the strict understanding that the document or the information therein will not be shown, read, or passed to any person not directly involved in the evaluation of this presentation.

This document has been developed by Walbury TechnoLabs and will remain its property, and as such, the reader may not disclose the contents or copy any format to any third party, nor may any original concept devised by Walbury TechnoLabs be used commercially without consent.

© 2021 Copyright, Walbury TechnoLabs



Table of Contents

Letter of Transmittal

Walbury TechnoLabs– Company Profile

Background

Technology Stack

Scope of Work

Walbury TechnoLabs Methodology

Walbury TechnoLabs Case Study

Quality Assurance Process

Assumptions

Schedule and Resources

Project Roles

Client Project Roles

Walbury TechnoLabs Time & Budget Proposal

Authorization

Letter of Transmittal

Walbury TechnoLabs
Silver Sanchora Castle, RNT Marg
Indore, IN -452001

October 20, 2021
Dear Daksh Burman

Thank you for the opportunity to respond to your request for the details, deliverables, and costs for our website development services. Your guidance on requirements is appreciated and utilized.

Walbury is a business consultancy and IT solutions providing startup operating from Central India and has a strong portfolio of consulting, developing, maintaining, and securing business from different industries including Hospitality, Education, Pharmaceutical, Food, Manufacturing. We have done some exceptional work for our clients using technologies such as React, Angular, NodeJS, PHP, and Java.

We value building deep, long-term relationships with our customers – our entire engagement experience is designed to keep our customers at the core of our efforts. Enclosed you will find our proposal for review. Our deliverables and associated timeline are based on our current understanding of your roadmap and requirements. We have enclosed introductions to our project methodology and team structure to help set expectations.

On behalf of Walbury TechnoLabs, I thank you again for this opportunity. We are keen to help you move your vision forward.

Best Regards,
Ashmeet Singh Hora
Co-founder & COO
Walbury TechnoLabs

Walbury TechnoLabs– Company Profile

Walbury TechnoLabs helps you find simple technology solutions for your most complex business problems. We offer Custom Software Development services to provide simple and high-performing solutions to our client's business problems. We leverage our highly skilled team and the latest technology and tools to build exceptional digital solutions for the enterprise. We design and develop next-gen technology solutions across a range of industry verticals. Our talented team has successfully delivered impactful digital transformations, with optimum efficiency and agility.

Walbury is a business consultancy and IT solutions providing startup operating from Central India and has a strong portfolio of consulting, developing, maintaining, and securing business from different industries including Hospitality, Education, Pharmaceutical, Food, Manufacturing. We have developed and strategized solutions for universities, career institutes, hotel chains, and drive-ins that have helped them cover up the unnecessary losses and scale up their business, reach, and services.

Walbury is a full-service Web design, App development, and Digital transformation consultancy company started in 2020. The company builds and upgrades professional websites, develops and manages apps, and offers digital consultancy services for clients from a wide range of industries, including advertising, communications, fashion, finance, e-commerce, law, medical, and health, construction, insurance, and real estate. Our wide array of services are carefully curated for the ultimate solution to all kinds of web, app, and internet-related problems that the industries of today face. Our team of expert developers is focused on the goal of effective and efficient service, and friendly long-lasting relations with and for the clients. Being a new-age company we understand the problems faced by the client from all possible dimensions, analyze all the factors and come up with solutions that make use of the latest technologies and tools at our disposal.

Our result-driven software development services include a multitude of services, including custom software development, digital product development- Web, mobile, and PWAs, Ecommerce Development Services, managed cloud services, and custom ERP development. We exploit modern technologies and Industry's best practices to accelerate time-to-market with a focus on delivering powerful, scalable, and cutting-edge software solutions.

Why Choose Walbury TechnoLabs?

- Future-ready Solutions - Driving Profitability
- Mobile-first Strategy – Cross-platform Mobile Application and Expert PWA development
- Faster-Go-to-Market with Accelerated Development Services
- End-to-End Development Services - UI/ UX Design, PWA/ Responsive Development, Integrated QA, Business Intelligence, Digital Solutions
- Strong 3rd Party Integration and Implementation - ERP, CRM, CMS, Payment, Shipping, Taxation systems
- Technology partner to reputed enterprises and SMEs

People, Process and Technology

- Certified Resource Pool of 10+ designers, developers, and testing professionals
- All the developers have a minimum of Bachelor's degree in Computer Science
- Headquartered in Indore IN.
- The promoters have worked in organizations like Scale-Ban, Symbiosis, BSDU, Muniversiti and have attended prestigious institutes
- Expertise in numerous domains, including Education and mentoring, Hospitality Services Management, Lead Generation and Healthcare
- Investments in Infrastructure, Employee Trainings, and Process Excellence
- Best-in-class Solutions and Services

Our Services –

End-To-end Digital Product Development

We help our clients build a successful digital product right from ideation to improvement, covering all aspects of modern software development.

Bespoke Web, Mobile, and PWA Solutions

Walbury TechnoLabs collaborates with business owners and helps them develop responsive websites, Progressive Web Applications, Native/ Cross-platform mobile applications as per the business requirements. We help our clients harness the scope of the digital world for enhanced business performance and increased revenues.

Custom Enterprise Software Development

We can create enterprise software from scratch or improve existing solutions.

Cloud-Based Solutions

Migrate to the cloud for enhanced scalability and flexibility. We offer cloud-native app development or help enterprises to move to the cloud.

SaaS (Software as a Service) Development

We help create scalable, reliable, and secure SaaS development as per our clients' ever-changing business needs.

Custom ERP Development

We understand what it takes to build a custom ERP application that helps improve efficiency, productivity, and sales



Name of the Company/Individual: Hands on Hygiene

Name of the Project: Website Development

Background

Hands on Hygiene is an Authorized channel partner for Kimberly Clark providing all hygiene-related products to industries, hotel chains, and hospitals.

The website will be used to display the industrial and hospitality products that the company supplies.

Scope of Work

The scope of work for Web App includes –

Feature:

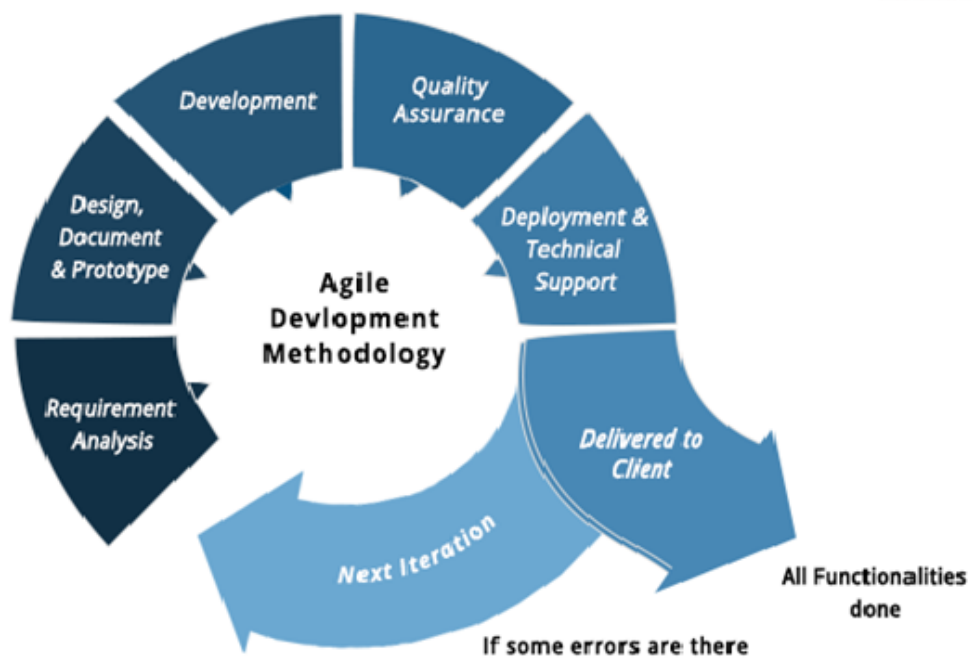
- ✓ Home Page: Introduction to the company
- ✓ About Page: Company-related information like purpose, managing directors.
- ✓ Industrial Products: Listing of industrial hygiene products in card view which includes the photo of the product and two-liner description of the same.
- ✓ Hospitality Products: Listing of hospitality hygiene products in card view which includes the photo of the product and two-liner description of the same.
- ✓ Contact Us: Contact details of the company, an inquiry form which will take user details of mail and name, and a description box for them to describe the inquiry they want to ask.

Note- Anything additional to the scope mentioned will incur the extra cost

Walbury TechnoLabs Methodology

At Walbury TechnoLabs, we use agile methodology, which uses an iterative and incremental approach for project development.

We use Scrum to implement the agile process. It allows us to focus on delivering the business value in the shortest time. It rapidly and repeatedly inspects the actual working software. Scrum emphasizes accountability, teamwork, and iterative progress toward a well-defined goal.



Quality Assurance Process

Quality assurance (QA) is an integral part of the project. We will be performing the following test activities

- Functional testing to ensure features and functions are functioning proper
- Testing across various browsers (Chrome, Firefox, Edge, Safari)
- Testing on mobile devices (iPhone and Android)

Assumptions

- The application would support the English language.
- All the content and mockup will be provided or approved by the client.
- Every release given to the client will be subject to their review and we would need quick feedback.

Schedule and Resources

Time Requirement: 15 working days

Resource Requirement:

- One Project Manager + QA.
- One Frontend Developer.
- One Designer.

Project Roles

Project Manager (PM)

Responsible to supervise the implementation execution! They will be in regular touch with the client during the implementation to review the schedule, status and provide an escalation point for project-related issues.

Development Resources

During the Design Phase, the Senior Developer ensures the quality of technical specifications, code requirements. The developers work for delivering Functional Designs. They collaborate with the Development Manager and Technical Architect in the implementation areas of creative, functional, and technical design.

Creative Designer

Responsible for creating the look and feel of the site. They do this by eliciting direction and approval from the project team and providing comps for review. Wireframes created by Business Analysts are used to align the creative work with the defined functionality.

Quality Assurance Lead

Writes test cases and actively tests the solution in the Staging and Production environments in a manual and automated process using Selenium.

Deployment Specialist

Technical Specialist handles the installation and configuration of the development environments during the design phase of the project. This includes development, integration, testing, staging, and production environments (as needed).

The Deployment Specialist provides input on the best practices during the design and implementation phases for decisions that affect the deployment of the site. During the testing phase, the Deployment Specialist assists with performance and load testing activities to help examine, assess, and fine-tune configuration to optimize the solution's performance.

Client Project Roles

Project Sponsor

Involved as an escalation point and will monitor the overall health of the project and ensure the project team has the resources required to be successful.

Project Manager

A counterpart to Walbury TechnoLabs's Project Manager to help coordinate meetings; collaborate on planning and status reports, assist in escalating issues and be the central point of Client communication on the project.

Subject Matter Expert

A resource to address our queries.

Walbury TechnoLabs Time & Budget Proposal

For budgetary consideration, below are the anticipated project costs.

Deliverables	Timeframe (Weeks)
Scope and Requirements	0.5 week
Solution Design- Tech and UI	0.5 weeks
Development	0.5 week
Quality Assurance and UAT	1 week
Deployment	0.5 weeks

The overall launch is expected to take 20 days.

The overall project fees would be 20 thousand + GST.

Note:-

- *Maintenance of 15 days will be provided with development by Walbury.*
- *After 15 days of live deployment, the charged maintenance period will be started which will cost 5K per quarter.*
- *Any new changes during the maintenance phase will incur additional costs.*
- *The above cost estimate does not include additional resources like domain, hosting, and any third-party services required for the website.*

Authorization

The undersigned hereby agrees to all terms and conditions and authorizes commencing the project described in this proposal document.

Company: **Hands on Hygiene**

Signature: _____

(Authorized signatory)

Name: Mr. Daksh Burman

Title: Managing Director

Date:

Company: **Walbury TechnoLabs**

Signature: _____

(Authorized signatory)

Name: Ashmeet Singh Hora

Title: Co-founder & COO

Date: 20/10/2021