

# Professional Services @ IBSS

IBSS partners with clients in their strategic and innovative software solutions by combining vertical business-process knowledge, product insight and technology skills. Our services enable value addition to businesses and provide competitive edge in responding to dynamic business environments. We help our clients to maximize their business performance through seamless integration of strategic change, process improvements, and technology solutions.

#### **Professional Services Division**

IBSS's Professional Services Division with its unique offerings developed over 10 years of industry experience is uniquely positioned to provide you scalable staffing solutions tuned to the specific needs of your organization.

# **Service Offerings**

When it comes to locating and recruiting topnotch IT talent, there's no better partner than IBSS. As a pure IT Global company, we bring an insider's perspective to the selection process. And our four-part proprietary placement protocol, explained in the recruitment methodology, is designed to offer a perfect match to your specific requirement.

- Contract Staffing
- Permanent Staffing Services
- Project Staffing Services
- o On -Site Recruitment
- Off -Site Recruitment
- o ResourceOne

#### **Contract Staffing**

IBSS provides highly - skilled consultants to implement any IT project. It gives the client the option to get the consultant on a pre-determined, time-bound contract during which period he/she can deliver specific application components & fulfill particular project functions. It also allows the client to avoid various long-term hidden costs related to permanent employment. Contract staffing is the perfect answer when you want to control and manage your own project but need experienced people to follow your lead.

#### **Permanent Staffing Services**

For all the clients' full time requirements IBSS Inc. has a strong network and vast database that allows our specialized recruiters to come up with perfect match even for the most stringent requirement.

## **Project Staffing Services**

This is an innovative and highly customizable approach to project team staffing which answers corporations' growing need for a lower-cost alternative to traditional consulting project teams. With this approach you maintain control of the project, while an ace team of handpicked IBSS consultants complete the project for you.

#### **On-Site Recruitment**

This is designed for businesses with extensive employment requirements. IBSS's On-Site Recruitment places a dedicated, professional recruiter (or a team of recruiters), supported by IBSS's web-enabled tracking system and recruiting backbone at your company, to seek out and hire the talented IT employees you need.

#### **Off-Site Recruitment**

Designed for businesses with extensive employment requirements at low costs, IBSS Off-Site Recruitment places a dedicated, professional recruiter (or team of recruiters) at our facility as a single-point connection.

#### **Resource One**

This is a dedicated single-point contact for all clients' contract and staffing requirements. Not only will IBSS act as the clients' staffing partner but will also manage all administrative related task for other staffing vendors of the client. There are endless ways to tailor Resource One to your situation, so you may reap important benefits.

# **Recruitment Methodology**

IBSS Inc. has developed recruiting process, which is proven and developed with our years of expertise. We fill 95% of our clients' IT requirements with our Network and Database, which we've developed over the years.

#### **Professional Development**

The continually changing information technology landscape has directly impacted demand of skills. Skills in use today may need to be upgraded tomorrow. With this in mind IBSS's Technical Training unit exists for the sole purpose of arming our employees with the requisite in-depth quality knowledge and expertise needed for changing business needs. IBSS's Technical Training recruiters have developed a number of initiatives to provide a conduit to all of the skills and knowledge disciplines. The unit has developed on-line knowledge bases, which are accessed by our employees on an ongoing basis to hone their skills.

#### In-IBSS Training

Our highly skilled recruiters, in association with our consultant's, develop tailor made In-IBSS Training programs that keep their skills and that of market demands in sync. We also have functional area experts coming in at regular intervals to give our employees an insight into specialized domains.

### Sponsorship/Certification

In areas where our extensive training staff does not possess the skills identified, we send our consultants on sponsored training programs and seminars/conferences to ensure thorough working acumen in such skills, which also serves to continually update our on-line knowledge base. Benchmarking skills is an obsession with our employees and they are strongly encouraged to seek certifications in their chosen areas to augment their functional experience.

Clients we work with: Citibank, Lincoln Financials Group, Cap-Gemini, Invensys, Chase Manhattan, Merrill Lynch, Goldman Sachs, Asset Alliance, Bank of America, Prudential, New-York Life, AIG, Accenture, Deloitte, All State Bank, Electronic Arts, 123Sign up, Bristol-Myers Sqibb, Johnson & Johnson, Hoffman La Roche, AT&T, Sun Microsystems, and many more.

# **IBSS**

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