

Salvador Carrasco

Senior Product Manager

SUMMARY

Pragmatic, vision-driven Product Manager with a proven record of leading cross-functional teams to deliver innovative, high-impact solutions across cloud infrastructure and platform services. Known for driving change and optimizing operational efficiency to maximize customer satisfaction and revenue growth. With a blend of analytical prowess and technical acumen, able to excel in conceptualizing and executing strategies that address complex challenges head-on. Adept at fostering collaborative environments and leveraging cross-functional expertise to drive product excellence and meet business objectives.

WORK EXPERIENCE

Equinix, Senior Product Manager

Jul. 2022 - Present

- Identified a company-wide opportunity for an observability platform through direct customer conversations and competitive analysis; validated the business case, secured C-level sponsorship, and obtained budget to establish the effort as a strategic initiative.
- Drove cross-functional delivery of the Equinix-wide observability platform, integrating with customer tooling (Splunk, Datadog) to provide near real-time log and metric data; owned product vision, market positioning, UX, and go-to-market strategy. ([Q11Y](#))
- Led identity and access management (IAM) strategy across Equinix Services, delivering roadmap milestones for Single Sign-On (SSO) & identity federation, enabling enterprise access and unlocking \$10M+ in previously blocked annual revenue by removing critical adoption barriers. ([SSO](#))
- Delivered core compute and provisioning services (BYO OS, server health status, firmware & BIOS management) with high operational reliability. Defined telemetry and access controls to ensure auditability and data integrity.
- Drove early access and feedback loops for Observability & IAM features, resulting in enterprise adoption and accelerated rollout of Data Streaming, SSO and SCIM capabilities.

Akamai / Linode, Systems & Site Reliability Engineering Manager

Apr. 2019 - Jul. 2022

- Led a 30-person global Compute, Network, Storage, and Database (DBA) organization responsible for designing, deploying, monitoring, and optimizing Linode's global cloud platform.
- Delivered infrastructure engineering, network engineering, database engineering, and security engineering initiatives, including OS upgrades, data migrations, DR strategy, secret rotation, and capacity expansions.
- Executed major network transformation from Layer-2 to Layer-3 spine-leaf architecture, improving scalability, failover, and security posture across data

CONTACT

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EDUCATION

Rowan University, NJ

B.S. Computer Science, Minor in Mathematics, *Specialization in Programming Languages & Compiler Design*

SKILLS

Product Management:

Roadmapping & execution, Agile (Scrum, Kanban), Software Development Life Cycle (SDLC) Management, Compute infrastructure planning, workload migrations, capacity scaling

Compute & Storage:

Linux/Unix, Ceph, QEMU, HPC, NVMe, block & object storage, Nvidia GPU, HA & DR architecture, distributed systems, performance tuning

Networking:

TCP/IP, BGP, VLAN, spine-leaf design, routing, traffic analysis

Security:

Identity & access

centers.

- Guided NVMe-based storage cluster rollout, improving IOPS and throughput by >1000% vs legacy HDD/SSD Ceph systems. Ranked #1 performance vs AWS/Azure/GCP in Cloud Spectator benchmark ([TFIR](#)).
- Led the creation of Linode's Dedicated CPU and GPU products, identifying customer demand for ML, AI, and high-performance workloads, and building the business case to prioritize these offerings. ([NVIDIA](#))
- Managed MySQL, PostgreSQL, and Redis clusters including replication, backup/recovery, and performance tuning. Led DB team and OS patch/upgrades to minimize customer impact
- Led automation efforts using Bash, Python, Ansible, and SaltStack to deploy and remediate systems.
- Delivered high-availability and disaster recovery ready infrastructure across global regions and maintained >99.99% uptime while driving incident response and change management processes. Implemented KPIs and SLOs to create accountability and visibility across teams.
- Led recruitment and team growth, attracting, onboarding, and mentoring top engineering talent while fostering a collaborative and high-performing engineering organization.
- Partnered cross-functionally with product, customer success, and finance to ensure infrastructure investments aligned to customer needs and business priorities.

Linode, Systems Engineer / Technical Support Manager / Project Manager
(earlier experience consolidated for brevity)

Sept. 2014 - Apr. 2019

- Optimized system performance and security through monitoring, access management, and disaster recovery solutions, enhancing resilience and uptime.
- Led RCA and incident response improvements, developing SOPs and detailed RCA reports to strengthen reliability and reduce resolution times.
- Resolved complex infrastructure issues across hardware, software, and networking to maintain peak performance and availability.
- Restructured department operations, launching Trust & Safety, Training, and Data Analytics teams to improve efficiency and decision-making.
- Implemented employee development programs, improving training, onboarding, and job satisfaction.
- Developed advanced reporting tools in Tableau, enabling data-driven decision-making and improving team resource management.

Bayada Home Health Care, Systems Administrator

Jan. 2013 - Sep. 2014

- Designed and implemented deployment strategies for healthcare and patient management software, ensuring seamless integration with hardware systems.

management, secret rotation,
network segmentation,
systems hardening,
vulnerability remediation

Automation & Tooling:

Python, Java, Bash, Ansible,
SaltStack, Terraform, CI/CD,
monitoring (Grafana,
Prometheus), eBPF

Databases:

MySQL, PostgreSQL, Redis,
replication, backup/recovery

Cloud Platforms:

GCP, Azure, Akamai
Cloud/Linode, Kubernetes,
virtualization (KVM, VMware)

Leadership & Operations:

Roadmap/KPI definition,
talent development, vendor
mgmt, 24x7 operations,
cross-functional alignment