ABDUS SALAM

Infrastructure Project Manager

***Facilitate multi-project delivery, implement cutting-edge technologies, and innovative cloud solutions for clients in diverse industry niches.***

**Address:** Chicago, IL, 60659

**Phone:** +1 770 744 3415 **Email:** [mr.salam.abdus@gmail.com](mailto:mr.salam.abdus@gmail.com) **Status:** British Citizen/USA Green Cardholder

Profile Summary

Project and Program manager with over 15 years of experience in Services, Construction & Facilities Management, Automobile, Oil and Gas sectors at a global scale. Experienced in all aspects of project management including; governance and control, management of cross-functional teams, monitoring progress, problem solving, issue resolution and managing quality and delivery to deadlines. Built solid relationships with diverse stakeholders, vendors and 3rd parties to ensure quality customer service and lean projects deliveries.

Excellent Communicator; leverage technical, business, and financial acumen to communicate effectively with C level executives and all stakeholders. Able to manage large project teams and known for high-quality deliverables that meet or exceed timeline and budgetary targets.

Able to translate business requirements into tangible, realistic technology deliverables and IT solutions. Recognize the business goals of programs and persistently delivering project outcomes to align with strategic objectives of the enterprise.

Led numerous strategic change initiatives in large environments including M&A transitions, Data centers transformation, CRM and ERP implementations, corporate storage projects with budgets up to £5M+. Successfully delivered large infrastructure consolidations, data center moves, virtualizations, cloud migrations and complex integration programs designed to improve high efficiency, productivity and automation to achieve huge cost savings.

**Certifications:**

TOGAF 9 Enterprise Architect

AWS Solutions Architect – Associate

Google Professional Cloud Architect

Building tomorrow’s ERP with SAP S/4HANA

Professional Scrum Master

Guide Your SAP S/4HANA Project to Success

Managing Successful Programs

PRINCE2 Practitioner Project Manager

Master’s in Mass Communications

**Skills & Experience**

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| Requirements Analysis | Change Management | Vendors and contract Management |
| Stakeholders Management | Risks and issues management | Project Lifecycle Management - (SDLC) |
| Project planning & monitoring | Infrastructure Cloud Projects | Budget planning & reporting |
| Experience in AWS, Azure, GCP | Project Communications | Managing Technical Cross Functional Teams |

**ACCOMPLISHMENTS AND ACHIEVEMENTS**

**Mergers & Acquisitions Projects**

Provided leadership and managed 7 large acquisitions in FTSE-250 corporate sectors and successfully delivered the planned business outcomes. Merged/migrated the entire IT infrastructures, datacenters including Servers, SAP migration, Networks, Service Desk, telecommunications, Desktops/laptops, AD domains and Microsoft Exchange, SQL servers migration with challenging timescales whilst managing the constrains of tight budgets and quality matrices. Successfully managed the change, projects risk and achieved the objectives for synergies, growth and increased market shares.

**Infrastructure Implementation & Deployment Projects**

Managed the entire process for acquiring and rolling out a comprehensive, 5-year storage solution for the company, saving up to $3 million annually and providing 99% uptime at 4 datacenters and 7 large regional offices and 150 remote sites.

Acquired and implemented HP 3PAR SAN storage in a large environment and migrated data, SAP, and other applications from locations such as Brazil, Houston, Aberdeen, Paris, Perth, and Singapore. Worked with consultants and internal onsite and remote technical teams to deliver the project to achieve short term and long term goals of the business.

Successfully transformed server’s infrastructure into a private cloud for the corporate using VMware, worked with internal and external stakeholders to deliver the business objectives providing capacity for growth, scalability with 60% reduced operational costs.

Spearheaded the organizations IT infrastructure transition to modernized technologies, including systems and applications upgrades and migration, to provide ongoing support to important business strategies with reduced TCO.

Successfully setup the entire IT Function for a rapidly growing commercial interest in the Middle East. Improved the business productivity and streamlined processes by implementing ERP system (SAP) whilst at the same time delivered high profile projects for partner organizations within the wider region. Delivered a long-term IT strategy and Technology (IT) Roadmap for the regional business and improved its capabilities to accommodate business growth and profitability.

**Transition Projects:**

Successfully delivered several divestiture projects to transition infrastructure and services to 3rd parties and to the managed service providers. Prepared the business requirement and KPIs, wrote RFPs for selection of a preferred vendor and delivered the projects to successful transitions.

**Cloud Adoption/Migration Projects**

Delivered cloud adaption strategies and managed the cloud migrations/hybrid cloud implementations with the business outcomes and benchmarking. Delivered the corporate cloud and hybrid architecture initiatives and achieved the objectives for Business Agility, improved operational resilience, increased staff productivity and an average of 30% cost savings (TCO)

**CAREER HISTORY**

**Senior Project Manager– Freelance Jul 2019 – Present**

Jacksonville, Florida - United States

Working with corporates/SMEs and providing Project Management services to improve business performance, architecting business strategy, and defining technology systems architectures to achieve business goals. Strong capability to manage technical and operational sides of the projects with end to end delivery.

Migrated an enterprise-wide .NET application and databases to AWS ECS and RDS (MS SQL) for an academic institution and achieved performance improvement, high-availability and resilience.

Worked for Touchstone Solutions to design and provision a secure environment for a defense project for users at international locations.

* Worked broadly on various AWS and GCP services including secure cloud desktops. Architectured scalable and cost-efficient multi-cloud backend using both AWS and GCP and delivered the project.
* Managed a cross-cultural team which was globally distributed across various countries.

Worked on a portal development project for the fashion industry with remote teams based in India, UK and UAE, by building serverless microservices in Azure. Contract ended Jan 2021.

Prepared the business plan and case for the cloud migration for the client, highlighted the benefits for improved staff productivity, operational efficiency with reduced TCO by 30%.

Provided leadership on several digital and ecommerce projects to the businesses and helped with digital marketing strategy including email and CRM marketing campaigns, retargeting and Social Media marketing.

**Prevayl Ltd, Manchester UK** –Sr. Project Manager **April 2019 – June 2019 – Contract**

Worked for a start-up business and delivered their POC projects to develop a front-end application and back-end system capable to receive live data streams from sensors (IoT).

* Prepared business cases for projects.
* Planned and negotiated deliveries from 3rd party developers
* Delivered POC for live data streaming from IoT
* Registered Intellectual Property (IP) and patents
* Secured funding for the next phase

**City Mitsubishi** – Senior Project Manager **Nov 2017 – Dec 2018 – Contract – Jacksonville, FL**

Worked as a Project manager for the Mitsubishi Group of dealerships in Florida and Atlanta and worked on the project to provide a highly available, scalable and integrated infrastructure for the group. The following steps were taken in formulating a cloud strategy.

Prepared the business case with the management and agreed the objectives and KPIs.

Delivered the migration project to the cloud with deployment of servers, applications, databases and storage infrastructure to the Amazon Cloud. Managed the change and redesigned the processes to match with the new infrastructure.

**TIQNIAT Inc., Atlanta, GA** – Program/Project Manager  **May 2014 – Sep 2017 – Contract**

TIQNIAT is a technology company that provides software development and consultancy services with a team that has been building mission critical solutions since the 80’s.

I worked as Project Manager and within the automobile industry based in Atlanta, GA and Jacksonville, Fl. The project scope was to integrate and consolidate the IT infrastructures post mergers and achieve synergies, growth and operational efficiencies. This involved me in preparing the business case, initiating, planning and controlling the projects, risk planning, and communication and collaborating with 3rd party vendors.

Managed acquired businesses infrastructures and integrations.

Deployed an integrated Dealer Management System (DMS)

Transitioned to a new CRM for the group

Managed the project from inception to completion

Aligned IT strategy and planed with the enterprise’s business goals

**Getronics IT Services, UK** -*Project Manager- Infrastructure –(Aberdeen)* **April 2013 – April 2014**

Getronics provides services to organizations on complex ICT projects and programs in both private and public sectors to a global clientele.

Working as a Project Manager in a client facing role and delivered datacenter and infrastructure projects such as desktops refresh, Exchange migration, SAN upgrade & data migrations, and cloud migration projects. I was responsible to maintain updated records of every project billing and accounting in the SAP and regularly provided reports on costs and profitability to the management.

Well-known with SAP Activate Methodology for Cloud implementations and SAP S/4Hana Central Finance to deliver SAP projects. Achieved certifications in SAP on Building Tomorrow’s ERP with SAP S/4HANA and Guide Your SAP S/4HANA Project to Success.

Worked with the business and analyzed the requirements for the changing business needs of Subsea 7, a leader in the Oil and Gas industry. Gathered the business requirements and delivered a new Storage Infrastructure at Subsea 7 Global Data Centre. Completed the migrations of Microsoft Exchange 2010, SharePoint, SAP, Microsoft Lync 2010, and Hyper V & SQL Clusters to the new SAN environment. Also planned for the next phase of the business plan to deliver Storage infrastructures (SANs) at locations such as Brazil, Houston, Aberdeen, Paris, Perth, and Singapore.

**Contracted Digitalization Project Manager Nov 2009 – March 2013**

Worked as a Project Manager and a consultant for multiple e-commerce, digitalization and applications development initiatives for Nottingham City Council, Koolmax Group, Spiral Direct UK and USA, and Momentum Group Inc. USA, Tarmac Construction, **Lloyds/TSB Bank**, Computacenter Plc, **Halifax Bank and Royall Insurance**. Worked with the business to establish their business goals and vision and delivered their strategy through their governance arrangements & respective frameworks. The change projects were delivered through TOGAF framework and PRINCE2 that included a proven method to accelerate delivery of value to the organizations and farms conversations about strategy, IT delivery, governance, and digitization at all levels of the enterprise. I had to comply with regulations such as GDPR and PSD2. regulations about data security and the protection of personal and identifiable information.

* Prepared Business cases & projects budgets, PID, Projects Plans, Risk Management Strategy, Quality planning and reviews and benefits realization documents.
* Managed and collaborated with key stakeholders, internal teams and external resources and 3rd parties vendors to deliver the projects results and benefits.
* Delivered ecommerce websites and bespoke applications development projects with internal and 3rd parties teams.
* Managed the integration of the new systems by involving internal teams and third parties

**Carillion Plc, UK -** *IT Infrastructure Project Manager (Major Projects)* **July 2002 – Aug 2009**

Carillion was a world-leading provider of a full range of construction and support services to a global clientele.

Abdus was responsible to work with the business stakeholder and provide appropriate solutions to the wider business. This required business analysis, gathering requirements, establishing the future state of the business and finding any gaps to architect and implement the new solutions.

He worked with IS department to design and implement functions to address strategic planning, quality and improvement, transformation and governance needs. This involved building new capabilities by architecting, designing and implementing target solutions to achieve business goals.

Delivered critical infrastructure and integration projects, provided leadership to all the projects conducted by Carillion. Was responsible for the project management practices through benefits realization review and project closeout/handover. Led and managed projects deliveries through on-site and remote teams working across time zones and different cultures and languages.

**Al-Futtaim Carillion, UAE -** *IT Manager (Middle East) Seconded position* **Jan 2006 – Jan 2007**

Successfully set up the entire IT department for Al Futtaim Carillion in Dubai, including staffing, equipment, websites and infrastructure along with integrating a new facility management company.

Equipped the regional business with business process integration and enterprise resource planning (ERP) software (SAP HR/Payroll, Accounting/Financial) to deliver the business strategy, provided business continuity measure and DR planning.

Delivered a long-term IT strategy for the regional business by improving its capabilities to accommodate business growth and profitability. Built a service delivery model through a centralized helpdesk and supported by both onsite and offshore team.

**CARILLION PLC, UK -** *IT Manager (North and Scotland Region)* **Oct 1998 – June 2002**

Carillion is a world-leading provider of a full range of construction and support services to a global clientele.

Working as IT Manager, Abdus was focused on leading teams to create architectural strategy and design, ratify it with

stakeholders, and provided technology leadership, governance and support throughout the region from concept to implementation. Collaborated with key stakeholders and internal teams to define enterprise architecture principles, standards and guidelines, and blueprints. I developed, enhanced, and maintained reference architectures for various capabilities. My prime responsibility was to translate business requirements into systems qualities and repeatable design strategies and patterns, such as adaptability, scalability, availability, and reusability to achieve the bottom line and business objectives.

In addition to building the strategic capabilities, Abdus was responsible to provide IT Support and Services to the business units based in the North of England and Scotland. Recruited and managed IT Support teams in addition to managing projects, implementing new site set-ups, delivered services to the agreed SLA targets.

**Tarmac Construction, UK -** *Regional IT Support Specialist* **Sept 1997 – Sept 1998**

As the nominated NT specialist in Tarmac, my duties involved the planning, design, implementation and continuing maintenance of the network and servers. Microsoft Exchange was the primary group-ware product under my list of responsibilities that I supported as a mission critical application. I was directly accountable to the IT manager and the IT director within Tarmac with regular liaison with the regional directors.

**Proficiencies:** MS Office suite, O365, Window10, MS Project, Clarity, Apple iMac, SharePoint, Jira, Agile SAFe (working toward certification), Lean and Six Sigma, PMBOK standards and guideline, AWS, GCP, Azure. SAP Activate Methodology for Cloud implementations,