

# **KSA POWERINFRA PRIVATE LIMITED**

# Company Profile



#### **REGISTERED OFFICE:**

Khivraj Complex-I, First Floor, No.480, Anna Salai Nandanam, Chennai – 600035 Phone: +91 44 4203 4399 / 4311 4273 / 4332 4273

Website: www.ksapowerinfra.com e-mail :ksa@ksapowerinfra.com CIN : U31200TN2007PTC065576

#### **Branch Offices:**

1. II Floor, 180, Central Complex NRGV Road (SC Road) Seshadripuram, Bangalore - 560 020 2. 8-2-293/K/3 Kamalapuri Colony Sri Nagar Colony Hyderabad - 500 073



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| INNE DELIVERY                                  | IMO  |

ON TIME DELIVERY



#### **Our Vision**

• To be the best in class Turnkey Energy Solution Provider

#### **Our Mission**

- Execute Projects as per accepted Safety & Quality standards within committed timeline and cost.
- Deliver innovative & sustainable Turnkey solutions.
- Focus on stake holder service and satisfaction.
- Implementing robust best practices and processes.
- Relentlessly pursue new opportunities, consistently enhance competitiveness and deliver profitable growth.



### Corporate Evolution & Background

FALLENONNI

- Incorporated in the year 2007 in the name of GET Energy & Control Automation Pvt. Ltd., as a wholly owned subsidy of GET Power Pvt. Ltd., (parent Company)
- After exit from parent company through strategic sale, the subsidy Company was retained with the original promoter Mr. V. Kachapeswaran and renamed as KSA Energy & Control Automation Pvt. Ltd.,
- Commercial operations started in the name of KSA Energy & Control Automation Pvt. Ltd., in the year 2011.
- Company name changed as KSA Powerinfra Pvt. Ltd., in 2013.
- Our strength is in providing single window solutions from concept to commissioning on EPC basis within committed timeframes and our project / client list stands testimony to this fact.
- Within a short span, we have attained a significant position in the EPC business with the dedicated workforce and strongly backed by the diverse experience of our key team members.



# **Our Strengths**

- Passion for Excellence
- > Core Team Expertise

SSION FOR EXCELLENCE

ON TIME DELIVERY

- > In House Design
- On time delivery
- > Innovative Solutions
- Customer Orientation



#### **About Promoter**

- V. Kachapeswaran [BE (Elect)] Managing Director (Promoter Director)
  - An Electrical Engineering graduate of 1971 batch from Madras University, started his career in Kappa Electricals, pioneers in manufacture of various types of instrument transformers. He then moved on to Southern Switchgears where he acquired skills on pricing, execution, marketing and customer relations. He then joined as Project Manager in Project Engineering Department of Crompton Greaves Limited and worked in various EHV SS and industrial projects. Then he joined Best & Crompton Engineers, who were pioneers in Indian Electrical Construction industry. His 15 years stint in various premier organizations had given him vast experience in wide spectrum of projects in the field of power generation, distribution and transmission.
  - He established G.E.T Engineering & Construction Pvt. Ltd. in 1987, which later became G.E.T Power Pvt. Ltd. In a span of 25 years, G.E.T. Power has reached turnover in excess of Rs. 800 Crores and attained the status of EPC Company and executed many projects of 400 kV substations and EHV Transmission Lines.
  - Subsequently after the exit of the promoters from G.E.T. Power Pvt. Ltd., in the year 2011, G.E.T. Energy & Control Automation Pvt. Ltd. was made as a separate entity and renamed as KSA Energy & Control Automation Pvt. Ltd and later as KSA Powerinfra Pvt. Ltd., in 2013.
  - The company grew to full capability EPC Company, executing several turnkey orders
    of up to 400 kV substations, transmission lines, wind power projects, co-generation
    plants, E-BoP for power and process plants, Industrial Electrification etc.
  - KSA Powerinfra Private Limited is known for its efficient project execution for electrical EPC business within the time frames by efficiently managing the time and cost overrun.



# **Board of Directors**

- Mr. V.Kachapeswaran
- Mrs. G.Saraswathy
- Mrs. Roopa Seshadri
- ION FOR EXCELLENCE Mr. V.K.Arun Chandrasekaran

ON TIME DELIVERY

CORE TERM EXPE

- Mr. Anoop Viswanath Iyer
- Mrs. V.K.Aswini
- Mr. S Balakrishnan



# **Organization Structure**

TENDERING & MARKETING

ON EOR EVER

DESIGN & ENGINEERING

PROJECT EXECUTION



FINANCE & ACCOUNTS

ALTHONINI

HR & ADMIN

IT



### **Key Technical Members**

The operating team in the KSA Group consists of an experienced workforce, all of whom have spent many years in the electrical industry. The team is a well knit unit and have been together for many years

#### > K. M. Poulose - Project Operations

Electrical Engineer having 40 years of experience in turnkey projects for Substations & Transmission lines up to 400 kV, Electrics & control for Thermal Power plants up to 500 MW, Power distribution projects for various types of process plants viz., Cement, Steel, Metallurgical, Refineries & Petrochemicals, Pharmaceuticals, Food processing industries, Mines, Infrastructure projects, Rural Electrification, etc., He possess hands on experience in implementation of process automation & commissioning of process plants & power plants. Before joining KSA group, he has served in Crompton Greaves Ltd. Reunion Engineering, AEG-NGEF, Voltech Projects & GET Power.,

#### P. Rajasekaran - Project Planning

Electrical Engineer having 35 years of experience in Tendering, Procurement and Project Management for substations up to 400 kV, Power distribution projects for various types of process plants viz., Cement, Steel, Paper, Automobile, Rural Electrification, Hydropower plant etc., Before joining KSA group, he has served in Crompton Greaves Ltd, Voltech Projects & GET Power.,

### C. Baskaran - Projects Operations

Electrical Engineer having 29 years of experience in Testing, Commissioning, engineering, execution and completion of various Substations, Transmission, Distribution and Rural Electrification projects on EPC basis. Dealt swiftly ramping up projects with strong leadership qualities with competent cross functional skills and ensuring timely closure of projects. Before joining KSA Group, he has served in GET Power.,



#### ➤ Chandrasekar V - Project Execution

Electrical Engineer with more than 23 years of experience in Business development & Marketing, Supply chain and Project Management. Expertise in areas of T&D, Solar & Wind, Power projects, Railway electrification, Industrial & electrical projects. Has completed the electrical projects of various voltage at ABB, AREVA with MVA mounting to near 4000 for premium customers like Enercon India, Regen power, Teamec Chlorates, TATA, Daimler India, Dunes (Brakes India) Oman, Bosch, Indu, Alex Power and Enfinity. Before joining KSA Group, he has served in Infinitas, Gamesa Solar, Alstom T&D, ABB, Reliance Energy & DLF Ltd.

#### M. Muneeswaran - Project Execution

Electrical Engineer having 32 years of experience in Installation, Testing & Commissioning, execution and completion of various Substation with projects of complex nature, Rural electrification projects, Outdoor and Indoor substations, Power and lighting in Airports, strong in lighting and power wiring electrics projects. Before joining KSA group, he has served in GET Power.,

### ➤ M.S. Jayakumar - Project Execution

Electrical Engineer having 27 years of experience in Installation, Testing & Commissioning, execution and completion of various Substation, Wind Farm electrics projects. Before joining KSA group, he has served in Selvaraj Bros Engineers & Builders, GET Power.,

#### V. J. Jayakumar - Project Execution

Electrical Engineer having 22 years of experience in Installation, Testing & Commissioning, execution and completion of various Substation& EBOP projects.

Before joining KSA group, he has served in Re-Union Engineering, Voltech Projects & GET Power.,



#### N.C. Nagarajan - Project Execution

Electrical Engineer having 20 years of experience in Installation, Testing & Commissioning, Execution and completion of various substation, Transmission Line (India & Gulf) & Distribution system. Before joining KSA group, he has served in Best & Crompton, NCC, GET Power & Powertech.

#### > S. Thanigaikumaran - Project Execution

Electrical Engineer having 19 years of experience in engineering and project management - Installation, Testing & Commissioning, execution and completion of various Substation, Wind projects. Before joining KSA group, he has served in Vestas Wind Technology, KEC RPG International Ltd., & G.E.T. Power Ltd.

### P.S.Nanditha - Project Execution

Electrical Engineer having 17 years of experience in Project Management, Vendor Sourcing for Transmission Lines, Substations, Intra Wind Farm, EBOP. Has experience in Tendering & Marketing. Her Competencies include Strategic Planning, Process Improvements and Commercials. Before joining KSA group, she has served in BSES & GET Power.

#### > Chandramouli R - Design & Engineering (Electrical)

Electrical Engineer with more than 35 years of experience in Electrical Industry in all aspects of Design & Detailed Engineering of EHV Substations and Thermal & Gas based Power Projects, including R&M Projects. Expertise in Proposal Engineering, BOQ estimation, basic engineering cost estimation for EHV Substations, E BOP, DMRC Metro Projects etc., Audits and Assessment at Vendor premises for their capabilities for items like cables, LV Transformers, DG Sets, etc.,. Highly proficient in standardizing activities in Engineering and on-line measurement tools for performance of engineering as a process. Adept at Cycle time reduction for substation and power plant engineering calculations. Before joining KSA Group, he has served in Isolux Corsan, Areva (T&D), AAB Ltd, Alstom Power, L&T ECC Division.



#### > G.V. Aravindan - Design & Engineering

He is qualified with Masters Degree in Civil Engineering having 25 years of experience in infrastructure / Industrial projects including Power Plants, Desalination Plants and High Voltage Substation Projects out of which 10 years in UAE. He has strong experience in Structural & Civil - Design and Engineering, Project developmental works, having worked in companies like Hyundai Engg & Construction, Best & Crompton (Esquire Engineers & Consultants), Energoprojekt-Entel Co Ltd Dubai etc.

### > S. Murali - Design & Engineering

He is qualified with Diploma in Civil Engineering and has 34 years of experience in Project Engineering. He has strong experience with Structural - Design and Engineering, having worked in companies like Best & Crompton (Esquire Engineers & Consultants) in their Structurals & Civil Design department

# **Areas of Operation**

### Turnkey Solution

We undertake turnkey projects including Civil, Electrical, Control & Automation and Instrumentation works related to,

- Power evacuation Substations / Switchyards and Transmission Lines upto 400 kV.
   Our areas of operation is further classified as follows,
- Non-Conventional Energy Sector
  - 1. Wind Power Projects
    - Unit Substations
    - ❖ Internal Lines
    - EHV Pooling Substations
    - EHV Transmission Lines
    - **EHV** Terminal Bay at Utility end for Power feeding arrangements.



- 2. Solar Power Projects
  - EHV Pooling Substations
  - EHV Transmission Lines
  - **SET UP:** EHV Terminal Bay at Utility end for Power feeding arrangements
- Conventional Energy Sector
  - 1. EHV Substations and Transmission Lines for State / Central Power Utilities.
  - 2. Distribution Strengthening Works (RAPDRP / IPDS / HVDS Projects) for State / Central Power Utilities
- > Railway Electrification
  - 1. Traction Substations
  - 2. Over Head Lines
- Industrial Electrification

# **Proposed Line of Activities**

- Energy Saving Systems
- Electrical Balance of Plant for Power Plants, Co-generation plants
- Smart Grid Implementation in Distribution Systems
- Hydraulics
- o Electricals in Desalination Plant



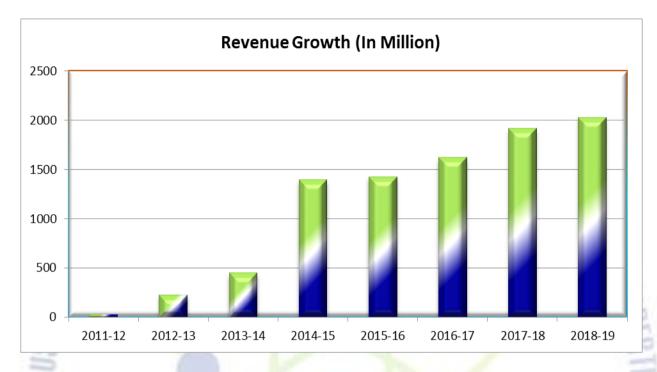
# **Summary of Credentials**

| SI.<br>No. | Description  | Quantum<br>of Works | Unit |  |
|------------|--|---------------------|------|--|
| 1          | EHV Substations upto 400kV  400kV SS - 15 Nos  220kV SS - 18 Nos  110 / 132kV SS - 10 Nos  66kV SS - 3 Nos                                       | 46                  | Nos  |  |
| 2          | S/C & D/C EHV Transmission Line upto 220kV  220 kV S/C TL – 78 kMs  220 kV D/C TL – 45 kMs  110 / 132 kV S/C TL – 109 kMs  66 kV S/C TL – 10 kMs | 241                 | RkM  |  |
| 3          | 33kV Transformer, Metering & VCB Yards for Wind Power Projects   | 123                 | Nos  |  |
| 4          | 33kV Overhead lines for Wind Power Projects  | 135                 | kM   |  |
| 5          | Distribution Transformer upto 22 kV  | 2755                | Nos  |  |
| 6          | HT/LT Distribution Line  | 100                 | kM   |  |
| 7          | Aerial Bunched Cables  | 89                  | kM   |  |
| 8          | Under Ground Cables (upto 33 kV)   | 129                 | kM   |  |



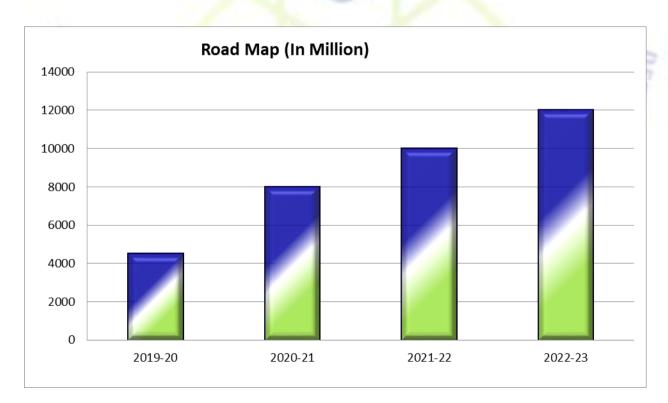
# **Revenue Growth**

(In Millions)



# **Road Map**

(In Millions)





#### Clientele List

#### Non-conventional Energy Sector

> Amplus Energy Solutions Pvt Ltd

OR EXCELLENCE

- > Adani Green Energy (MP) Ltd
- > Alfanar Power Private Limited
- > Aspen Infrastructures Ltd
- > Bindu Urja Infrastructure Ltd
- Continum Wind Energy Ltd
- Ecoren Energy Ltd
- Gamesa Wind Turbines Ltd
- Inox Wind Infrastructure Pvt Ltd.,
- Kshema Power & Infrastructure Ltd
- ➤ Leitner Shriram Manufacturing Ltd
- Mytrah Energy (India) Ltd
- Orange Mamatkheda Wind Pvt. Ltd.
- Powerica Ltd
- > Renewable Energy Generation Pvt. Ltd.
- Sembcorp Green Infra Wind Generation Pvt. Ltd
- Suzlon Energy Ltd
- Srijan Energy Systems Pvt Ltd
- Watsun Infrabuild Pvt Ltd
- Windworld India Ltd

# Conventional Energy Sector / Central / State Utility Boards

- > Ashoka Buildcon Ltd JUVNL
- > Ashoka Buildcon Ltd TANGEDCO
- ➤ IRCON International Ltd.,
- > Karnataka Power Transmission Corporation Ltd
- Pondicherry Electricity Department
- ➤ Power & Electricity Department, Government of Mizoram
- Power Grid Corporation of India Ltd

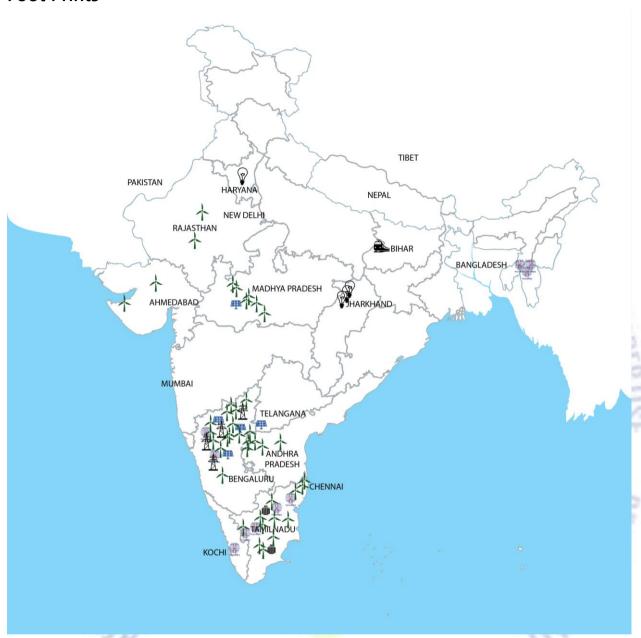


#### **List of Electrical Contractor License**

| S. No | State          | Class or type of license | License No.                  | License date | Valid upto                             |
|-------|----------------|--------------------------|------------------------------|--------------|--|
| 1     | Andhra Pradesh | Class A                  | A/9906 1-1498                | 20.11.2015   | 19.11.2019                             |
| 2     | Gujarat        | Class D                  | G/RJK/C-5038                 | 26.09.2016   | 25.09.2021                             |
| 3     | Karnataka      | Super Grade              | LSGL002 <mark>9</mark> 8-BNU | 01.04.2016   | 31.03.2022                             |
| 4     | Tamil Nadu     | ESA grade                | ESA-411                      | 27.08.2014   | 20.05.2020                             |
| 5     | Telangana      | Grade A                  | AT1-65                       | 06.04.2016   | 05.04.2020                             |
| 6     | Maharashtra    | Grade A                  | 3C0C9                        | 11.02.2019   | 10.02.2022                             |
| 7     | Rajasthan      | Grade A                  | 6712 "A"                     | 22.03.2013   | 19.03.2019<br>(Renewal in<br>Progress) |



# **Foot Prints**



# **LEGEND**



WIND POWER POOLING SUBSTATION



**SOLAR POWER POOLING SUBSTATION** 



TRANSMISSION LINE



**DISTRIBUTION SYSTEM** 



**RAILWAY ELECTRIFICATION** 



**ELECTRISSFICATION WORKS**