

	Department	Highest_Degree	Next Recruiting Stage Reached	Count	Conversion Rate (%)
17	Engineering	Bachelors	New Application	1459	
63	Engineering	Bachelors	Phone Screen	275	19%
0	Engineering	Bachelors	In-House Interview	125	45%
51	Engineering	Bachelors	Offer Sent	39	31%
35	Engineering	Bachelors	Offer Accepted	24	62%
18	Engineering	Masters/JD	New Application	369	
64	Engineering	Masters/JD	Phone Screen	50	14%
1	Engineering	Masters/JD	In-House Interview	23	46%
52	Engineering	Masters/JD	Offer Sent	6	26%
36	Engineering	Masters/JD	Offer Accepted	3	50%
19	Engineering	PhD	New Application	699	
65	Engineering	PhD	Phone Screen	414	59%
2	Engineering	PhD	In-House Interview	198	48%
53	Engineering	PhD	Offer Sent	22	11%
37	Engineering	PhD	Offer Accepted	11	50%
20	Finance	Bachelors	New Application	352	
66	Finance	Bachelors	Phone Screen	45	13%
3	Finance	Bachelors	In-House Interview	22	49%
38	Finance	Bachelors	Offer Accepted	9	41%
21	Finance	Masters/JD	New Application	82	
67	Finance	Masters/JD	Phone Screen	5	6%
54	Finance	Masters/JD	Offer Sent	1	20%
22	Finance	PhD	New Application	75	
68	Finance	PhD	Phone Screen	15	20%
4	Finance	PhD	In-House Interview	10	67%
55	Finance	PhD	Offer Sent	3	30%
39	Finance	PhD	Offer Accepted	2	67%
23	IT	Bachelors	New Application	306	
69	IT	Bachelors	Phone Screen	42	14%
5	IT	Bachelors	In-House Interview	29	69%
56	IT	Bachelors	Offer Sent	11	38%
40	IT	Bachelors	Offer Accepted	8	73%
24	IT	Masters/JD	New Application	78	
70	IT	Masters/JD	Phone Screen	4	5%
6	IT	Masters/JD	In-House Interview	1	25%
25	IT	PhD	New Application	89	
71	IT	PhD	Phone Screen	18	20%
7	IT	PhD	In-House Interview	10	56%
41	IT	PhD	Offer Accepted	3	30%
26	Operations	Bachelors	New Application	798	
72	Operations	Bachelors	Phone Screen	123	15%
8	Operations	Bachelors	In-House Interview	72	59%
57	Operations	Bachelors	Offer Sent	23	32%
42	Operations	Bachelors	Offer Accepted	19	83%
27	Operations	Masters/JD	New Application	168	
73	Operations	Masters/JD	Phone Screen	23	14%
9	Operations	Masters/JD	In-House Interview	14	61%
43	Operations	Masters/JD	Offer Accepted	2	14%
28	Operations	PhD	New Application	185	
74	Operations	PhD	Phone Screen	25	14%
10	Operations	PhD	In-House Interview	14	56%
44	Operations	PhD	Offer Accepted	5	36%
29	Product	Bachelors	New Application	743	
75	Product	Bachelors	Phone Screen	166	22%
11	Product	Bachelors	In-House Interview	76	46%
58	Product	Bachelors	Offer Sent	13	17%
45	Product	Bachelors	Offer Accepted	8	62%
30	Product	Masters/JD	New Application	97	
76	Product	Masters/JD	Phone Screen	17	18%
12	Product	Masters/JD	In-House Interview	10	59%
59	Product	Masters/JD	Offer Sent	4	40%
46	Product	Masters/JD	Offer Accepted	3	75%
31	Product	PhD	New Application	205	
77	Product	PhD	Phone Screen	108	53%
13	Product	PhD	In-House Interview	77	71%
60	Product	PhD	Offer Sent	7	9%
47	Product	PhD	Offer Accepted	3	43%
32	Sales	Bachelors	New Application	1226	
78	Sales	Bachelors	Phone Screen	306	25%
14	Sales	Bachelors	In-House Interview	153	50%
61	Sales	Bachelors	Offer Sent	20	13%
48	Sales	Bachelors	Offer Accepted	13	65%
33	Sales	Masters/JD	New Application	362	
79	Sales	Masters/JD	Phone Screen	132	36%
15	Sales	Masters/JD	In-House Interview	69	52%
62	Sales	Masters/JD	Offer Sent	9	13%
49	Sales	Masters/JD	Offer Accepted	4	44%
34	Sales	PhD	New Application	115	
80	Sales	PhD	Phone Screen	35	30%
16	Sales	PhD	In-House Interview	16	46%
50	Sales	PhD	Offer Accepted	3	19%