# Santa's Workshop Schedule Optimization

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# **Our Festive Crew**



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# **Agenda**

Business Problem Data Problem Testing & Overview Approach Validation

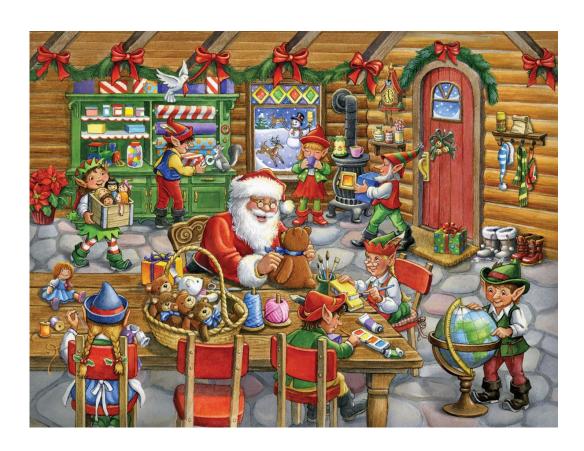


**Results &** 

Limitations

## Optimize Santa's Workshop Schedule to Minimize Cost

- Santa Claus is inviting 5,000 families to come visit his workshop over 100 days
- Each family has provided a **list of preferred dates** they would like to attend the workshop
- Due to high demand, it's not possible for everyone to get their top choices
- Santa aims to optimize the scheduling process to ensure fairness and minimize any additional expenses that may arise from accommodating families' preferences



**Business Problem** 

## Data contains families' preferred days to visit and the number of people in each family

Data Definition	Data Source	Data Size	Rows/Column
Santa's Workshop Tour	Github Data	177 KB	(5000, 12)

2	family_id	choice_0	choice_1	choice_2	choice_3	choice_4	choice_5	choice_6	choice_7	choice_8	choice_9	n_people
0	0	52	38	12	82	33	75	64	76	10	28	4
1	1	26	4	82	5	11	47	38	6	66	61	4
2	2	100	54	25	12	27	82	10	89	80	33	3
3	3	2	95	1	96	32	6	40	31	9	59	2
4	4	53	1	47	93	26	3	46	16	42	39	4

- family\_id: unique identifier for each family
- choice\_0, choice\_1, ..., choice\_9: each family's first to last preferred day to visit Santa Workshop
- n\_people: number of people in each family



## Methods - Integer Programming

#### Binary Decision Variables

 Our optimization problem utilizes binary decision variables to represent family attendance on specific workshop days

#### Discrete Workshop Days

- Families can only attend the workshop on a specific and discrete day
- No fractional attendance

#### • Integer Constraints & Objective Functions

Number of people and Associated Costs are Integer values





#### **Problem Formulation - Variables**

#### **Variables (Binary)**

Family Attendance Matrix X<sub>i, j</sub>

family_id	Day 1	Day 2	Day 3	Day 4	Day 5
0	<b>X</b> <sub>1,1</sub>	x <sub>1,2</sub>	X <sub>1,3</sub>	X <sub>1,4</sub>	X <sub>1,5</sub>
1	<b>x</b> <sub>2,1</sub>	x <sub>2,2</sub>	<b>X</b> <sub>2,3</sub>	X <sub>2,4</sub>	X <sub>2,5</sub>
2	X <sub>3,1</sub>	X <sub>3,2</sub>	<b>X</b> <sub>3,3</sub>	X <sub>3,4</sub>	<b>X</b> <sub>3,5</sub>
3	X <sub>4,1</sub>	X <sub>4,2</sub>	X <sub>4,3</sub>	X <sub>4,4</sub>	X <sub>4,5</sub>
4	<b>X</b> <sub>5,1</sub>	X <sub>5,2</sub>	<b>X</b> <sub>5,3</sub>	<b>X</b> <sub>5,4</sub>	<b>X</b> <sub>5,5</sub>

#### **Problem Formulation - Constraints**

#### **Constraints**

- Family Attendance
- Each family is restricted to attending only one session to ensure equitable distribution of workshop slots among all families
- Number of People per Day
- Sessions are optimized to accommodate a minimum of 125 to a maximum of 300 people per day
- Total Cost
  - For model operational efficiency, minimum and maximum bounds for total cost are set

# Compensation is offered to families that don't get their top preference choice

Choice	Gift Card	Santa's Buffet	Santa's Buffet Value (per family member)	Total Cost
Choice 0	\$0	NA	NA	No consolation gifts
Choice 1	\$50	NA	NA	\$50
Choice 2	\$50	25% off	\$9	\$50 + \$9 * Number of Family Member
Choice 3	\$100	25% off	\$9	\$100 + \$9 * Number of Family Member
Choice 4	\$200	25% off	\$9	\$200 + \$9 * Number of Family Member
Choice 5	\$200	50% off	\$18	\$200 + \$18 * Number of Family Member
Choice 6	\$300	50% off	\$18	\$300 + \$18 * Number of Family Member
Choice 7	\$300	Free	\$36	\$300 + \$36 * Number of Family Member
Choice 8	\$400	Free	\$36	\$400 + \$36 * Number of Family Member
Choice 9	\$699	Free	\$36	\$699 + \$36 * Number of Family Member
Otherwise	\$898	Free	\$36	\$898 + \$36 * Number of Family Member



## Problem Formulation - Objective Functions

#### **Objective Function**

1

#### **Cost Functions**

- Our objective is to minimize the total cost incurred by assigning families to their preferred workshop days
  - For each family, calculate the cost associated with each of their preference choices
  - Calculate the cost for each family based on the day they are assigned to
  - Loop through all families, and sum up the total costs incurred across all families
  - Minimize the total cost to optimize the assignment of families to workshop days

#### Constructing Cost Functions - If-Else Function

#### **If-Else Function**

- Constructed a if-else function to directly calculate the cost within the function
- Define a function cost\_per\_family(i, j)
  to calculate the cost c for assigning
  family i to workshop day j,
  incorporating the number of people
  associated with family i
- Determine the cost based on the preferred choices of family i, using df[i, "choice\_k"] to represent the k-th preference choice

```
function cost per family(i,j)
    if j == df[i, "choice 0"]
    elseif j == df[i, "choice 1"]
        c = 50
    elseif j == df[i, "choice 2"]
        c = 50 + 9 * num people(i)
    elseif j == df[i, "choice 3"]
        c = 100 + 9 * num people(i)
    elseif j == df[i, "choice 4"]
        c = 200 + 9 * num people(i)
    elseif j == df[i, "choice_5"]
        c = 200 + 18 * num people(i)
    elseif j == df[i, "choice 6"]
        c = 300 + 18 * num people(i)
   elseif j == df[i, "choice 7"]
        c = 300 + 36 * num_people(i)
    elseif j == df[i, "choice 8"]
        c = 400 + 36 * num people(i)
    elseif j == df[i, "choice 9"]
        c = 699 + 36 * num people(i)
    else
        c = 898 + 36 * num people(i)
    end
    return c
end
```

## Deciding on the optimization solver - GLPK v.s. HiGHS

#### **GLPK**

- Well established solver that has been around for decades
- Larger user base
- Reliable and stable method for various types of optimization problem

#### **HiGHS**

- Newer solver designed for performance
- Efficient in solving large/complex models
- Utilizes parallel computing resources more effectively

# Start with 10 families and 10 days

- Total Cost \$3,163
- 10 families, 39 people
- Cost may be comparatively high because not everyone have choices in the top 10 days

Day	1	2	3	4	5	6	7	8	9	10
No. People	8	2	4	6	4	0	7	0	0	8
Percentage	20.51%	5.13%	10.26%	15.38%	10.26%	0.00%	17.95%	0.00%	0.00%	20.51%

## Scale to 100 families and 10 days

- Total Cost \$33,848
- 100 families, 397 people
- Families are more evenly distributed as we have more options now.

Day	1	2	3	4	5	6	7	8	9	10
No. People	50	45	50	49	50	12	25	44	22	50
Percentage	12.59%	11.34%	12.59%	12.34%	12.59%	3.02%	6.30%	11.08%	5.54%	12.59%

# Key findings and final cost results from our model

#### Optimal Solution:

o Total Cost: \$43,622

Tour Day	# of People	Tour Day	# of People
Day 62	125	Day 24	300
Day 63	125	Day 25	300
Day 64	125	Day 26	300

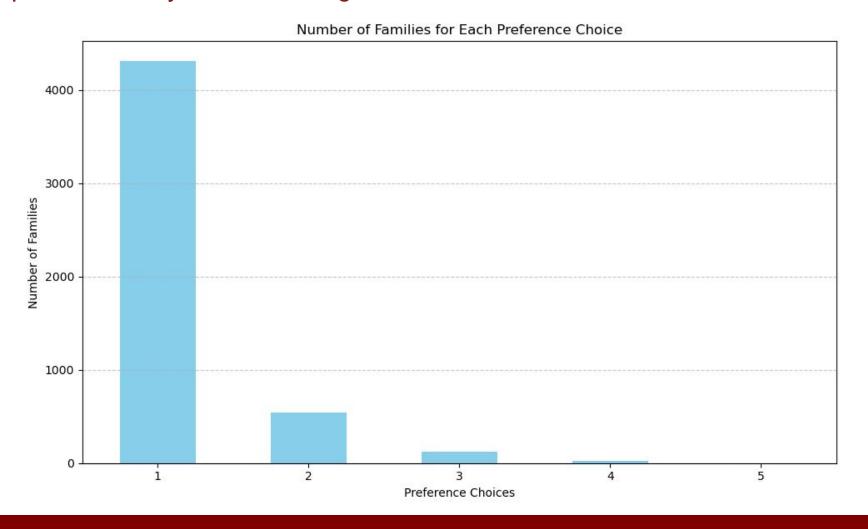
#### • Adjusting the min/max number of people (75, 500):

o Total Cost: \$15,225

Tour Day	# of People	Tour Day	# of People
Day 62	75	Day 24	355
Day 63	75	Day 25	415
Day 64	75	Day 26	354

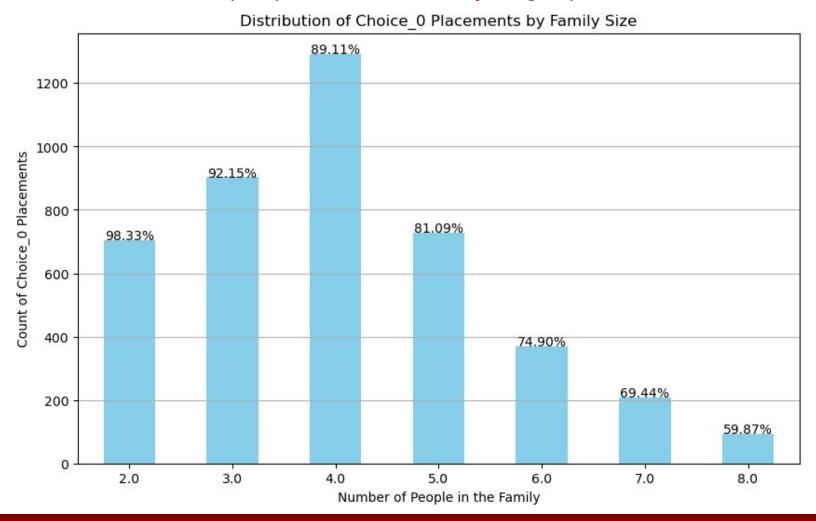


# Families predominately were able to get their first choice





# Families with less number of people are more likely to get placed in choice\_0





## Limitations, model efficiency improvements, and business value

#### **Next Steps**

Further Cost Considerations

1. Depending on the number of people attending a workshop on a given day, there can be a separate cost for cleaning fees, loss of revenue from Gift Shop due to too many shoppers.

Model Improvement

2. Tuning parameters based on results, pre-computing a cost matrix, using a warm start, and creating sparse representation of choices.



3. Derive the amount that our model saves Santa compared to if he were to randomly assign the families to each day.

