Personal Loan Financing Model in Brazil - Milestone

Group 2

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Abstract

The goal of our project is to build a Machine Learning model capable of predicting whether a given loan should be granted to an individual based on an array of features such as work experience, current earnings, etc. We are planning to look at prior transactional data to determine whether a certain individual taking on a loan will be more likely or not to be placed into a state of default or loan delinquency. We are currently targeting the emerging market of Brazil and focusing on individual consumer loans as we believe this is a segment where there is a strong potential for improvement. The data we have sourced includes a lot of information of individual customer's demographics. It is our objective to not blindly run a regression model to only consider to maximize profit or to minimize the error rate, but to build a model that corrects for any biases that may occur naturally through the regression process. As such we will tackle the biased distribution of loans to create a model where gender, ethnicity and age does not become a determining factor of loan granting and adjusts for any model unfairness.

Introduction and Related Work

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There has been significant research on potential methods to evaluate the risk of personal loans (credit 16 17 scoring). One of the most popular methods in credit scoring is to build the prediction model that estimates the probability of the default of the particular client (Peresetsky, Karminsky, Golovan 18 (2011), Zanin, L. (2020)). However, this kind of model has a lot of factors that needed to be taken into 19 20 account and treated properly. For instance, if the historical information of a certain client is missing or very rare, the logistic regression shows a very poor predictive performance, and in this case, the log-F 21 prior and ridge regression methods are preferred (Ogundimu, E. O. (2019)). Another important topic is that machine learning algorithms can create discrimination based on protective attributes, such as 23 race, color, religion, gender, and disability. Hardt, Price, Srebro (2016) showed that, for example, 24 Bayes optimal non-discriminating (according to our definition) classifier can intuitively solve this 25 issue. Wattenberg, Viégas, Hardt (2016) indicated that correctly chosen "threshold classifier" (when the bank picks a particular cut-off or threshold, and people whose credit scores are below it are denied 27 28 the loan, and people above it are granted the loan) can efficiently solve the problem. In our research, we are going to build the probability of the default model considering all discriminatory factors into 29 account. 30

Data and Methodology

We have decided to make use of the publicly available data from the 13th Pacific-Asia Knowledge
Discovery and Data Mining conference. The data includes the credit card applications of Brazilian
customers in a one year period. The data will include information on acceptance of application,
demographics (age, sex, marital status,etc), income, education. The aim of the project is to evaluate
the credit scoring model robustness against performance degradation caused by market gradual
changes. Data models for credit card scoring at times are based on profit maximization and can lead

to an inherent bias or discrimination of individuals from certain demographics. Our aim is to evaluate

how a model can be made without a threshold classifier.

40 **0.1 Data Cleaning**

41 Prior to the modelling of credit default rates, a substantial data cleaning process is required. The

42 raw data-set has a number of limitations, which include but are not limited to; i.) variables with a

43 large number of missing observations, ii.) variables that have no variation, iii.) variables that are

44 represented numerically but are intended to capture categories, and iv.) variables with invalid values.

Table 1 in the Appendix summarises the data cleaning process for each variable.

We now briefly describe the procedures in Table 1 in more depth for a number of examples. The

47 variable PAYMENT_DAY indicates which days of the month an individual makes a payment and

takes the values 1, 5, 10, 15, 20 or 25. Given that a larger value has no natural interpretation, yet

49 the payment day may have important predictive power, we decide to one-hot encode this feature.

50 RESIDENCE_TYPE takes one of five values, which we also one-hot encode. For AGE, we remove

51 three observations that have values of 3,7 and 14 as it may be unreasonable for an individual of this

age to have a credit card. For the variables that are removed due to missing observations, most of

these have over half of the observations missing. AGE is split into six age brackets: 17-25, 26-35,

4 36-45, 46-55, 56-75 and 75 and above. The age age brackets are then one-hot encoded. A small

55 number of observations for SEX have entries of 'N', which are removed as we cannot interpret these.

56 0.2 Modelling

57 Our methods rely on logistic and linear regression, as well as classification trees and ensemble

58 methods. We have performed an initial Grid Search to determine the best set of hyper-parameters and

59 added regularization parameters in order to generate a model that is less prone to over-fitting.

60 Before, adjusting for fairness we evaluated the best predictor model without considering the gender

of the individuals. Our analysis is presented in the results below.

62 However, this selected model (logistic regression) has to be adjusted for fairness to ensure that

63 we are not discriminating based on gender. Our model looks at cross-sectional data on different

64 demographics to ensure that there is equal opportunity. Specifically, when training our model we

specify demographic parity on the protected attribute of sex. Demographic parity requires that

individuals are offered the opportunity independent of membership in the protected class. In this

context, it ensures that males and females are offered the same types of loans, irrespective of

68 their gender. To implement this we use Microsoft Azure's Fairlearn package that automates the

69 aforementioned procedure.

70 As such we will know what are the implicit biases included into our model and how we can readjust

our training method. It is crucially important as well to determine that a complete accurate model

72 reflecting a 100 percent accuracy is not our objective goal here. The goodness of our model will take

73 into account how we can implement demographic parity with respect to features such as sex or age.

74 Splitting the existing data on the training and testing sets, we can evaluate the different metrics that

vill allow us to check the quality of the model.

Results

77 Our initial analysis was performed on the set of data after removing discriminatory variables including

78 gender, age, marital status. The variables included were standardized income (proxy for being

employed), other incomes (proxy for having sufficient funds for repayment in the case of being

unemployed), quantity of cars (proxy for personal asset value), months in residence (proxy for being

a local resident), possession of credit card (proxy for having a credit history), self-reported employer

name (proxy for being employed and ability to perform back ground checks), and type of product

applied (encoding is unknown, however we believe it will help our model in choosing the correct

parameters).

The analysis performed with the various models led us to select the logistic regression as our preferred

86 model. We have used Grid Search to help choose the optimum parameters. The classification accuracy

on the test data for the models used are presented below. As the figures below indicate, the logistic

- regression leads us to having the greatest precision on both of the target variable values (0 and 1). Our 88
- analysis is in line with the literature presented above which highlights the use of a logistic regression 89
- in the case of sufficient historical client information (Ogundimu, E. O. (2019)). 90
- We will be analyzing the data using the possible discriminatory variables (age, gender, marital status) 91
- to evaluate the true positive rates from our model on these individual variables to evaluate if there is a 92
- bias and will then correct for this bias. 93
- The data analysis of our stage involved using multiple machine learning algorithms that would 94
- be suitable for a classification problem as presented in this case. The models included a logistic 95
- regression, the k-nearest neighbors algorithm (KNN), decision tree algorithm and ensemble learning 96
- methods. 97

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- As our purpose for the model is to ensure that there is no gender discrimination, we started by first 98
- checking the level of default in our data sample without considering gender. Please note that the 99
- target variable takes the value of 1, when the individual's debt is considered as bad debt, which would 100
- be in the case of a significant delay in making repayments (60 days or more), while it takes the value
- 101
- of 0 in the case when the individual had repaid their debt. The following table 1 represents all the 102
- results. For the purpose of the further comparison, according to all metrics the logistic regression was 103
- chosen as the best model. 104

	Precision	F-1 score	Accuracy
Logistic Regression	0.74	0.85	0.742
K- Nearest Neighbours (KNN)	0.74	0.85	0.742
Classification Tree	0.74	0.77	0.6477

Table 1: Precision, Recall, F-1 score and Accuracy for classification algorithms, test set

We can also check how the chosen model works separately on a sample of men and women separately.

The table below 2 presents the results of our initial model for the individual genders. The accuracy 106

on males is 72 percent and females is 75 percent. 107

	Precision	F-1 score	Accuracy
Logistic Regression for men	0.72	0.84	0.72
Logistic Regression for women	0.75	0.86	0.75

Table 2: Precision, Recall, F-1 score and Accuracy for mean and women separately for logistic regression, test set

The results from our model adjusted for fairness are presented in the table 3 below. The accuracy for females is 75.4 percent, while the accuracy for males is 72.4 percent. The selection rate which represents the fraction of points from classified as default or bad debt is 0 for females while it is 0.689 percent for males. This accuracy for females is higher than the accuracy we received from our original model that did not consider gender and led to an accuracy of 74.2 percent.

	Accuracy	Selection rate	False Positive Rate
Fairness model results for men	0.724	0.000179	0.00247
Fairness model results for women	0.754	0	0
Overall	0.742	0.000689	0.00928

Table 3: Fairness model results for males and females

	Accuracy
Mode Mean	0.7424 0.6504
Mican	0.0504

Table 4: Accuracy for the Ensemble models, test set

Using the previous algorithms, two ensemble models were built:a) A model "Mode" that uses a majority voting scheme of the predictions of each algorithm to classify new records. b) A model "Mean" that uses the mean of the probabilities of all the algorithms that the record belongs to the class of interest (i.e., y=1). If the mean is higher than the cutoff value (i.e., p=0.4), the record is classified in the class of interest. If not, it is classified in the other class. Results are presented in the table 4. The cutoff was chosen arbitrarily. The most typical cutoff is 0.5, however since our data does not have a high level of historical defaults, we slightly decreased it by 0.4.

120 References

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- Github Repository: https://github.com/salmanaamer/6.862.Spring.2021.Group.2.git

Table 5: Summary of Data Cleaning

Data Limitation	Variables	Solution	
Categorical variables with more	RESIDENCE_TYPE		
than two categories	PAYMENT_DAY	One-hot encoding	
•	PRODUCT		
Variables with invalid values	SEX	Remove observations	
Unreasonable values	AGE	Remove observations	
omeasonable varues	MARITAL_STATUS	Remove observations	
	EDUCATION_LEVEL		
Constant values	CLERK_TYPE	Drop Variable	
Constant values	QUANT_ADDITIONAL_CARDS	Diop variable	
	FLAG_MOBILE_PHONE		
	MATE_EDUCATION_LEVEL		
	APPLICATION		
	SUBMISSION_TYPE		
	RESIDENCIAL_PHONE-		
	_AREA_CODE		
	PERSONAL_ASSETS_VALUE		
	PROFESSIONAL_STATE		
	PROFESSIONAL CITY		
Too many missing observations	PROFESSIONAL_BOROUGH	Drop variable	
100 many missing observations	PROFESSIONAL_PHONE-	Diop variable	
	_AREA_CODE		
	MATE_PROFESSION_CODE		
	FLAG_HOME_ADDRESS-		
	_DOCUMENT		
	FLAG_RG		
	FLAG_CPF		
	FLAG_INCOME_PROOF		
	FLAG_ACSP_RECORD		
No clear interpretation of encoding	NACIONALITY	Drop variable	
Duplicate variable	QUANT_SPECIAL-	Drop variable	
1	_BANKING_ACCOUNTS	•	
Continuous variables used for	AGE	Divide into 6 age buckets	
discrimination testing		and one-hot encoded	
	STATE_OF_BIRTH	We will keep one of these variables but are in the process of encoding it	
	CITY_OF_BIRTH		
Geographic variables	RESIDENCIAL_STATE		
	RESIDENCIAL_CITY		
	RESIDENCIAL_BOROUGH		
	PROFESSION_CODE		
	PROFESSIONAL_ZIP_3		
	RESIDENCIAL_ZIP_3		
	PERSONAL_MONTHLY-		
Similar variables	_INCOME	Summed and then standardis	
*	OTHER_INCOME		
In progress	OCCUPATION_TYPE	Encoding in progress	