## Woofic NASTECH payment plan

Plan: When the provider or service provider registers, we will ask you to enter your card details.

Whenever the supplier sends an offer to a customer, we will charge them and send an invoice to

him at the end of the month.

By following this plan, we need to change the backend and frontend design a lot. The following things will be removed:

- 1. Payment phases
- 2. The customer and the supplier cannot contact each other.
- 3. Breakdown of project payments
- 4. Stripe Catwalk

The following features will be added:

- 1. ask the provider and service provider to enter your card details
- 2. secure bank account and card details
- 3. charge each customer
- 4. Generation of invoices
- 5. Maintain a ledger (so vendor and vendors can keep track of where their money has accumulated

Has been used)

- 6. Allow suppliers and customers to contact each other.
- 7. Admin can add or update customer charges for vendors and vendors
- 8. change the view of the customer list so that suppliers can contact them.
- 9. suppliers that accept customer requests

The time it will take to implement all these changes will be 4-5 weeks. We will charge you between \$ 1200 and \$ 1500 for making all of these changes.

I have read your Payment plan, but it is not exactly what I need, so I will detail it below:

Not all contacts / leads do not have the same value, depending on the amount of the project, it has more value, for example: a project of more than € 40,000 is very occasional and since the amounts are so high the price to pay is payor. These types of contacts are highly sought after by suppliers, since they have a lot of margin and great benefits.

The system has to be able to classify the contacts according to the amount of the project. BRONZE, SILVER, GOLD AND PLATINUM.

How to calculate the amount and classify?

Take the screen m2 of the questionnaire (base x height) and multiply by € 2,291 Example

3m base x 2m height = 6m2 x € 2,291 = € 13,746

We qualify this contact as SILVER (see in the table below)

Suppliers are notified by mail and on their dashboard that there is a new Silver level contact that requires a budget, if they want to buy the contact or not.

If they agree to buy it, it is posted for billing and collection at the end of the billing period.

Amounts to collect:

Buy screens

€ 0 to € 10,000 Project amount - Bronze - € 3 € 10,000 to € 20,000 Project amount - Silver € 4 € 30,000 to € 40,000 Project amount - Gold € 5 € 40,000 Project amount - from now on - Platinum € 10

Rental Screen

€ 4 per lead

- The system has to be able to accumulate lead purchases on a monthly basis for each supplier.

- An automatic invoice must be generated for each supplier on a monthly basis.
- The invoice will be available for each supplier in their dashboard (invoices section), so that they can download it.
- The supplier will be notified by email that the invoice is available.
- Monthly billing period, so the charge and invoice will be made on the 1st of the following month.

Example: Month of January: expenditure for the month of January 300 € - The charge will be paid on February 1 and the invoice will be generated on February 1.

- The invoice will be charged for the total purchase of leads for that month. Example; If a supplier has purchased 30 Bronze contacts and 10 Gold contacts, that month they will be billed for the following: 30 Bronze contacts  $x \in 3 + 10$  Gold contacts  $x \in 5 = 0 + 10$  Total to be billed that month.
- Each supplier will receive 12 invoices per year from woofic, one invoice for each month.
- If a supplier does not buy any contact in a month, no invoice is generated for that month.
- My stripe account is American, but my clients are European, for which all prices have to be in  $\epsilon$ . My bank will already charge me the relevant commission for the currency exchange from  $\epsilon$  to  $\epsilon$ .

The system has to be able to detect if a payment has been rejected and notify the supplier to solve it.

When the provider registers they will be asked to link their card.

All new providers must have a 7-day trial period. Summarizing:

We understand that if each user receives 15 offers from 15 different providers, it can be difficult to choose a provider, but we are interested in monetizing a lead to the largest number of providers.

Once the lead is sold to the largest number of suppliers, our business would be done.

But we offer complementary services on the platform, for now they will be free for providers but in the future a monthly subscription will be charged to providers for use.

## These services are:

Offer Presentation
Chat to negotiate and be able to attach files
Possibility of making a budget for the client to print or download Sales and expenses metrics
Woofic invoice download
Creation of company Profile for users to see. Ticket system for incidents
Scoring system by users to suppliers

## Example:

https://amentotech.com/projects/workfleek/dashboard/?ref=insights&identity=44

ashley@amentotech.com Password: google

## Payment gateway

The gateway to make payments will be STRIPE.

https://dashboard.stripe.com/test/dashboard

woofic.com@gmail.com

W0ofic2021 \*

The STRIPE account is configured, if any configuration data is missing, let me know to solve it.

When providers register, it is very uncomfortable to ask for a credit / debit card, registration has to be simple.

Once registered, they must have a payment section in their dashboard, where they can link their card, so that they are charged monthly for the amounts they touch.

All new users must have a 7-day free trial, in which they are not charged anything per lead.

I hope that all the information is easy to understand, if you have any questions, problems or clarifications, get in touch to solve it.