



EDUCATION				
Year	Degree	Institute	%	Rank
2021 – 2023	MBA	IIM Lucknow	-	-
2014 – 2018	BE, Computer Engineering	SGSITS, Indore	-	-
2014	Class XII (MP HSC Board)	Ujjain Public School, Madhya Pradesh	92.60	IR 3/250
2012	Class X (MP SSC Board)	Ujjain Public School, Madhya Pradesh	91.16	IR 2/200
PROFESSIONAL EXPERIENCE				
M&A Analyst Intern		Deloitte USI, Bangalore	Apr'22 – May'22	
Devised product & monetization strategy		Owned end to end research & deployment		
Product Research	<ul style="list-style-type: none"><li>Analysed viability and feasibility of target screening dashboard to evaluate <b>10000+ companies' data</b></li><li><b>Prioritised 10/50 parameters</b> for content sourcing based on risk, legalities, quality &amp; business impact</li></ul>			
Product Development	<ul style="list-style-type: none"><li><b>Designed tech pipeline</b> to auto-generate and prioritize top 10 competitors of the target company</li><li><b>Reduced manual workload by 40%</b> by streamlining 500GB crawled data &amp; automating data categorization</li></ul>			
Product Management Intern		FundsVita, Mumbai	Jan'22-Mar'22	
Design Thinking	<ul style="list-style-type: none"><li>Developed Product Requirement Document with high-fidelity UX mock-ups; <b>Devised KPIs for MVP</b></li><li><b>Prioritized 1/20+ content categorizing</b> &amp; 8 features by coordinating with Engineering &amp; Design team</li></ul>			
Product Roadmap	<ul style="list-style-type: none"><li><b>Conceived user journey, roadmap, wireframes</b> to conceptualize AI bot for personalized learning by Figma</li><li>Communicated the product vision to the users by <b>designing the user stories &amp; evaluating Beta testing</b></li></ul>			
Product Management Intern		Outline India, Mumbai	Nov'22-Dec'22	
Business Development	<ul style="list-style-type: none"><li>Analysed content consumption, ad-spending patterns &amp; competitive landscape <b>to find product-market fit</b></li><li><b>Refined business Value proposition</b> via need-gap analysis &amp; comp. benchmarking; surveyed 1000+ people</li></ul>			
Product Improvement	<ul style="list-style-type: none"><li>Gathered UX feedback to successfully launch the MVP; 100% increase in <b>User acquisition rate</b></li><li>Segmented, Targeted &amp; Positioned the user personas to improve the <b>daily active users rate by 65%</b></li></ul>			
SAP Cloud Engineer		Larsen & Toubro Infotech, Pune	May '18 – Jun '21	
5/400 to receive excellence award		Fast-track promotion in 21 mo. vs 35 avg	POC for 2 Fortune 500 clients	
Business Strategy	<ul style="list-style-type: none"><li><b>Strategized business expansion</b> by making seasonality model to improve 15% inventory management</li><li>Generated revised sales report by analysing planned vs actual data; <b>reduced cost of production by 20%</b></li><li><b>Identified &amp; fixed 90% issues post project go-live</b> by documenting &amp; analyzing daily errors for 6 months</li></ul>			
Digital Transformation	<ul style="list-style-type: none"><li>Designed <b>Predictive Dashboard &amp; ML solution</b> to optimize and gain efficiency in forecasting model</li><li><b>Liaised 60-member cross-domain team</b> to develop sales visualization model using Google TensorFlow</li><li>Designated as 'Next-Gen' solution to improve customer experience of 1000+ users; <b>reduced 85% TAT</b></li></ul>			
Product Enhancement	<ul style="list-style-type: none"><li>Framed product roadmap by agile methodology for int'l FMCG giant; <b>Generated revenue of \$15mn</b></li><li><b>Improved response time by 50%</b> and devised risk mitigation strategy by making 30+ incident plans</li><li><b>Enhanced experience for 5k+ users</b> by launching security assessment model; <b>saved 300+ hours</b> annually</li></ul>			
Rated 4.5/5 on client engagement parameter		Achieved 130% client utilization		
Leadership	<ul style="list-style-type: none"><li>Led 8 membered cross-functional team across 3 locations to design <b>demand forecasting business model</b></li><li>Managed <b>30+ clients delivery meetings</b> and acted as an interface between 20 associates and onsite team</li></ul>			
Knowledge Management	<ul style="list-style-type: none"><li>Mentored 30+ GETs by taking <b>15+ KT sessions</b> to promote data analytics &amp; cloud business applications</li><li>Published detailed LTI handbook &amp; conducted training to <b>guide 50+ members</b> of different modules</li></ul>			
ACADEMIC ACHIEVEMENTS				
Mentorship round (IIML top 2) PM Engage by <b>Microsoft</b>		National Winner (4/200) Product Teardown by <b>PM Folks</b>	National Case study Challenge (5/1140)	
Live Projects	<ul style="list-style-type: none"><li>Ideated and developed POC to <b>improve the number of gaming subscriptions by 45% in PWC</b></li><li><b>Applied NLP and neural networks</b> to build Q&amp;A system to answer GRE passages; 400+ users</li><li>Ideated &amp; implemented waste disposal system to <b>increase productivity by 40%</b> (top 5/120)</li><li>Bootstrapped online portal for students to order customized gifts; <b>25K+ Revenue, 200+ users</b></li></ul>			2022
				2018
				2017
				2016
Internship Jyoti Hospital	<ul style="list-style-type: none"><li><b>Improved the quality of patient care</b> by increasing data processing of 1mn+ records by 40%</li><li>Reduced query run time by 60% to update patient records on server; <b>saved 70+ hours annually</b></li></ul>			2017
POSITION OF RESPONSIBILITY				
Tech Fiesta LTI 2019	<ul style="list-style-type: none"><li><b>Promoted Cloud, ML &amp; AI</b> in theSAP Practice amongst <b>3000+ employees</b>&amp; top leadership</li><li>Proposed &amp; executed event promotion plan; Entertainment &amp; cultural activities' <b>SPOC for the launch</b></li></ul>			
PCom 2015-18	<ul style="list-style-type: none"><li><b>Conducted placement for 1500+ students</b>; Mentored 90 students in CV preparation &amp; interviews</li><li>Improved student engagement during company interactions; <b>3+ LPA raise in average package</b></li></ul>			