

PROJECT OVERVIEW

This project performs **Exploratory Data Analysis (EDA)** on a retail sales dataset to uncover patterns and trends in customer behavior, product performance, and overall sales metrics. The analysis is visualized using Python libraries such as **Matplotlib** and **Seaborn** to generate insightful graphs.

Dataset:

- **Filename:** 🌐 Retail Sales Dataset
- **Contents:** The dataset includes information about retail orders such as:
 - Order Date
 - Total Sales
 - Buyer Age
 - Buyer Gender
 - Product Category

Tools & Libraries Used :

- **Python 3**
- **Pandas** – Data manipulation and analysis
- **Matplotlib** – Data visualization
- **Seaborn** – Enhanced data visualization

🔍 Key Operations Performed :

1. **Data Loading & Cleaning**

- Imported CSV data using pandas
- Converted Order Date to datetime format
- Checked for and removed missing values

2. **Descriptive Statistics**

- Displayed .info() and .describe() summaries
- Calculated **mean**, **median**, **mode**, and **standard deviation**

3. **Visual Explorations**

- 📈 **Daily Sales Trends:** Line chart of total sales per day
- 📊 **Buyer Age Distribution:** Histogram
- 🧑🏻♂️ **Buyer Gender Breakdown:** Bar chart
- 🛒 **Top Product Categories by Sales:** Bar chart

✅ Project Outcomes

- Cleaned and prepared raw retail data for analysis.
- Identified key trends in buyer behavior and product sales.
- Built foundational skills in EDA using Python and visualization libraries.

