



A TUTORIAL ON MACHINE LEARNING WITH WEKA

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OVERVIEW

ARTIFICIAL INTELLIGENCE

A program that can sense, reason, act, and adapt.

MACHINE LEARNING

Algorithms whose performance improve as they are exposed to more data over time.

DEEP LEARNING

Subset of ML in which multilayered neural networks learn from vast amounts of data.

BASIC ASSUMPTIONS FOR THE TUTORIAL

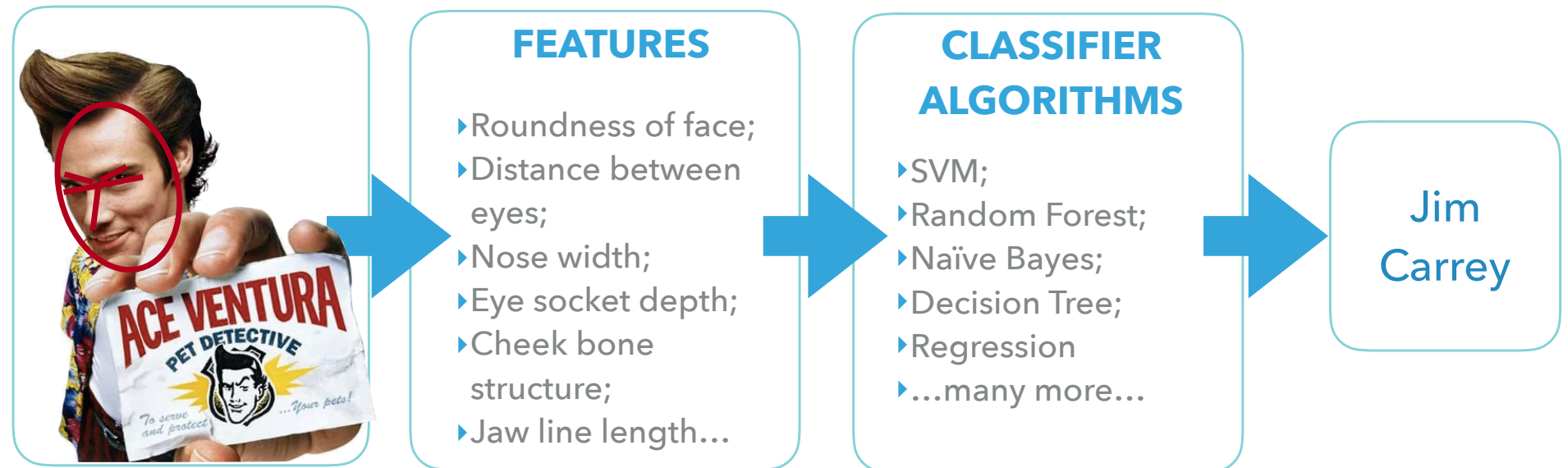
SOME KNOWLEDGE ON... BUT NO KNOWLEDGE ON...

- ▶ The concept of independent and dependent variables;
 - ▶ The concept of error in statistic;
 - ▶ The concepts of Supervised and Unsupervised Learning;
 - ▶ Boolean variables (TRUE and FALSE).
- ▶ Programming Languages;
 - ▶ Coding;
 - ▶ Machine Learning techniques;
 - ▶ Neural Networks;
 - ▶ Minimisation or Maximisation of a function.

MACHINE LEARNING VS. DEEP LEARNING

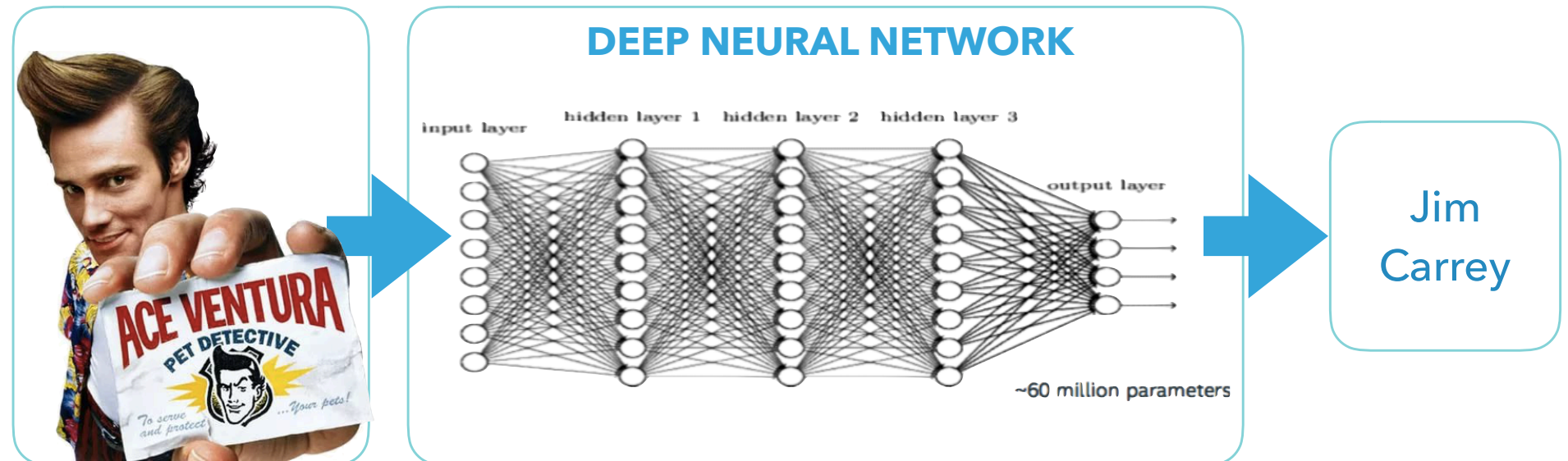
CLASSIC MACHINE LEARNING

How do you engineer the best features?



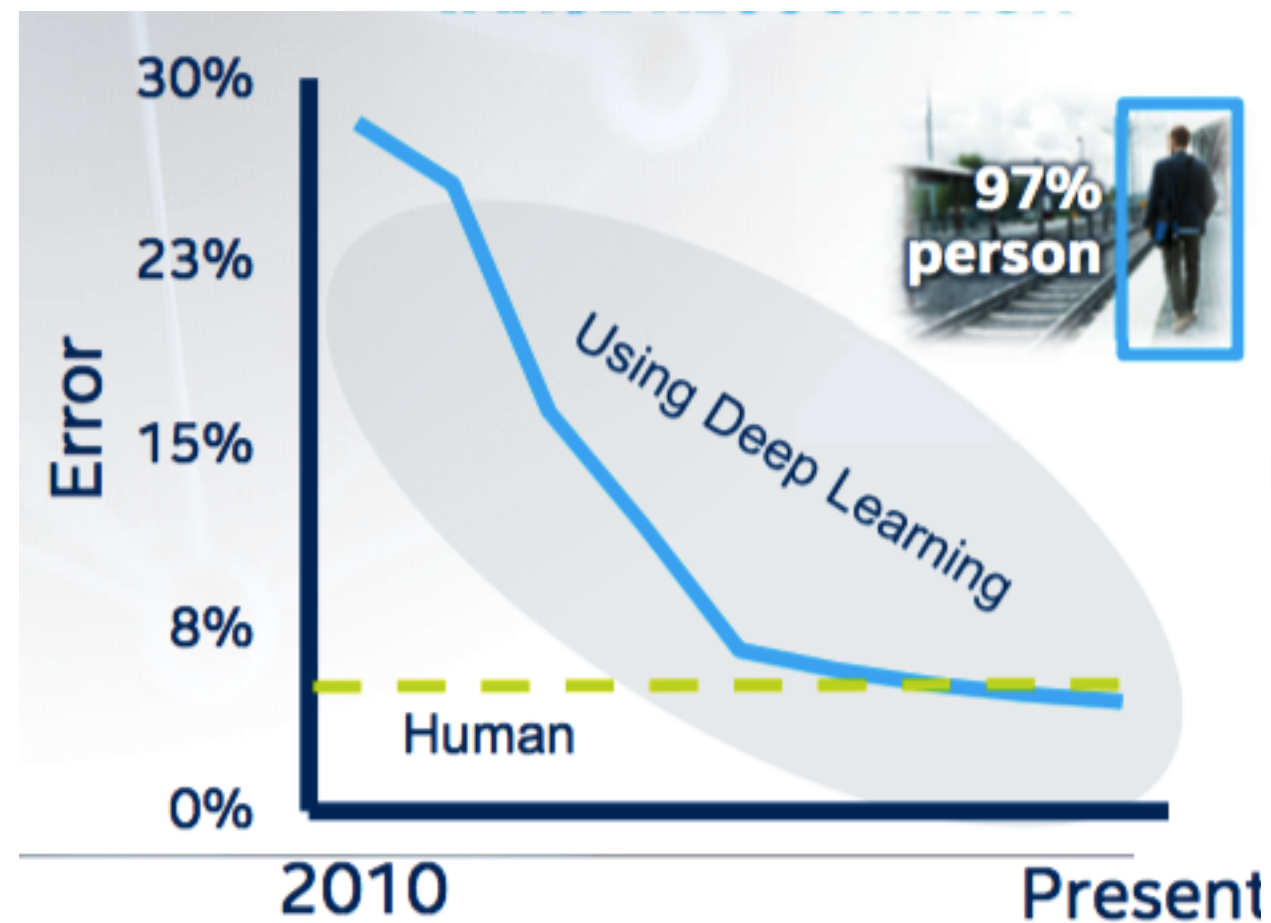
DEEP LEARNING

How do you guide the model to find the best features?

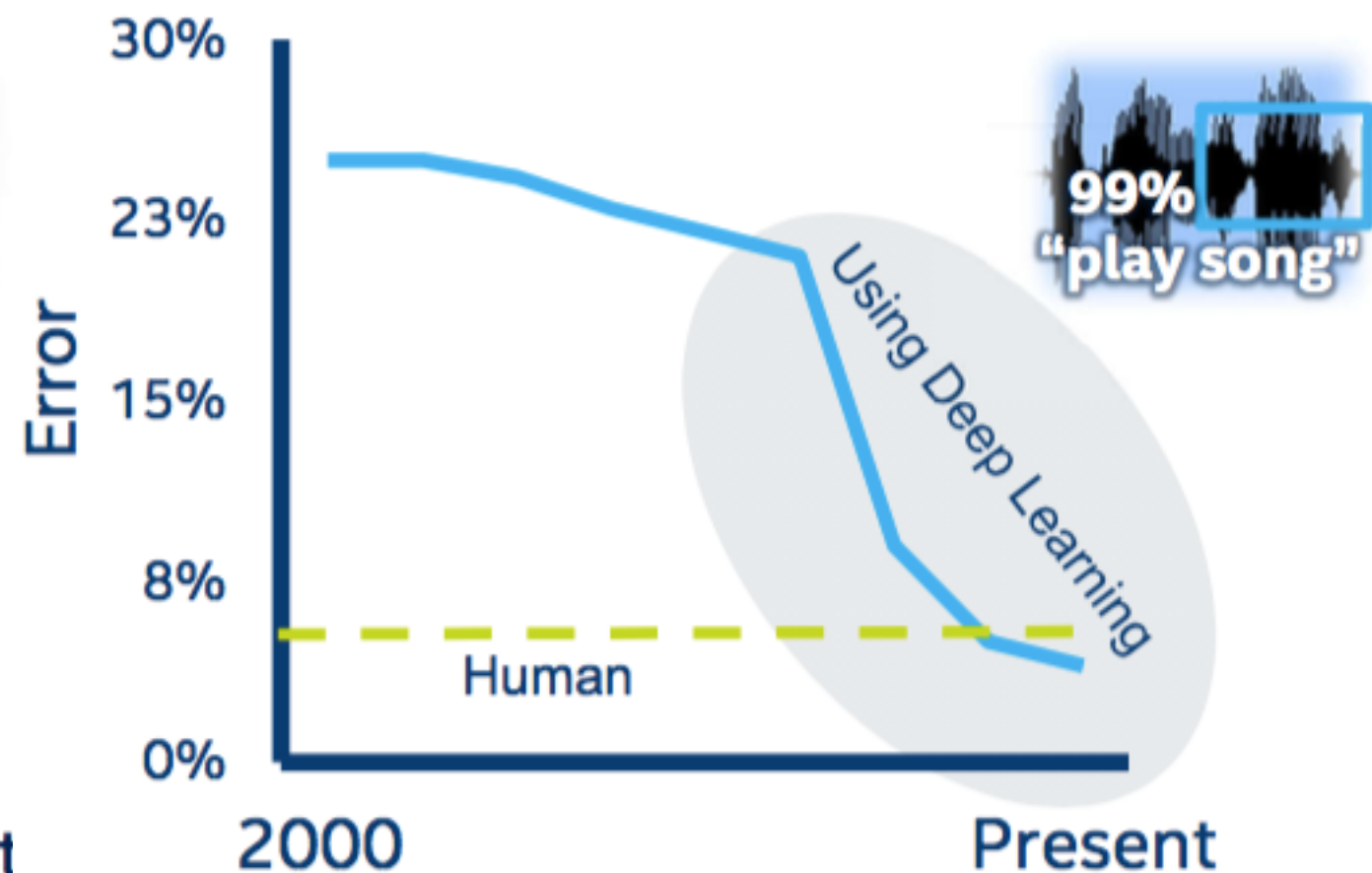


DEEP LEARNING BREAKTHROUGHS

IMAGE RECOGNITION



SPEECH RECOGNITION

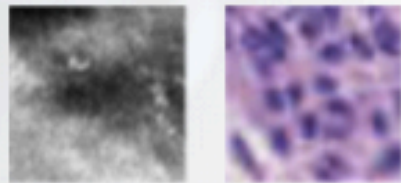


MACHINES ABLE TO MEET OR EXCEED HUMAN IMAGE & SPEECH RECOGNITION (TO SOME EXTEND...)

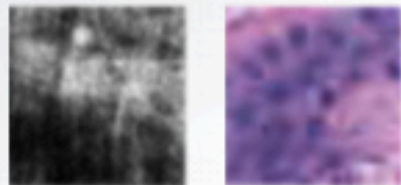
DEEP LEARNING IN PRACTICE

Healthcare: Tumor detection

Normal

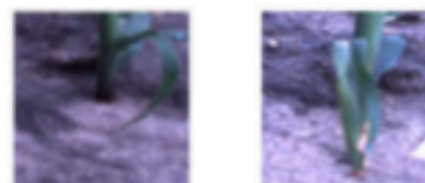


Tumor



Industry: Agricultural Robotics

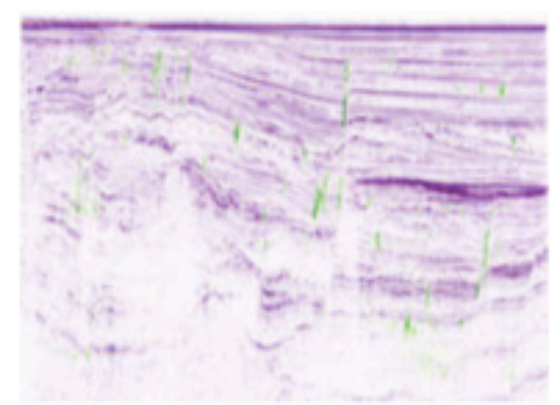
Plant



Weed



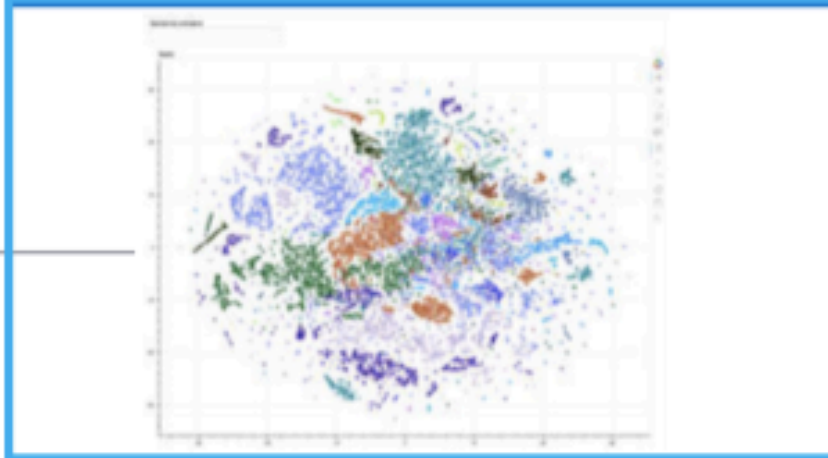
Energy: Oil & Gas



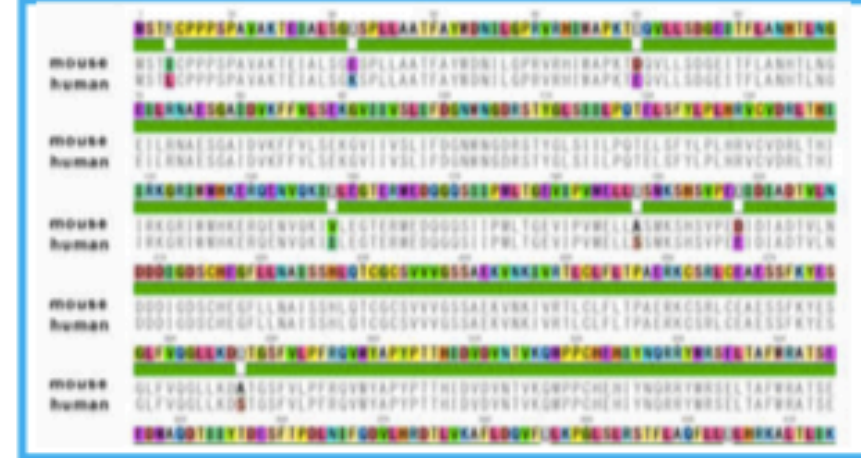
Automotive: Speech interfaces



Finance: Document Classification



Genomics: Sequence analysis



FEED FORWARD NEURAL NETWORKS



FEED FORWARD NEURAL NETWORKS

**SUPERVISED
TRAINING**



FEED FORWARD NEURAL NETWORKS

SUPERVISED TRAINING



Bicycle

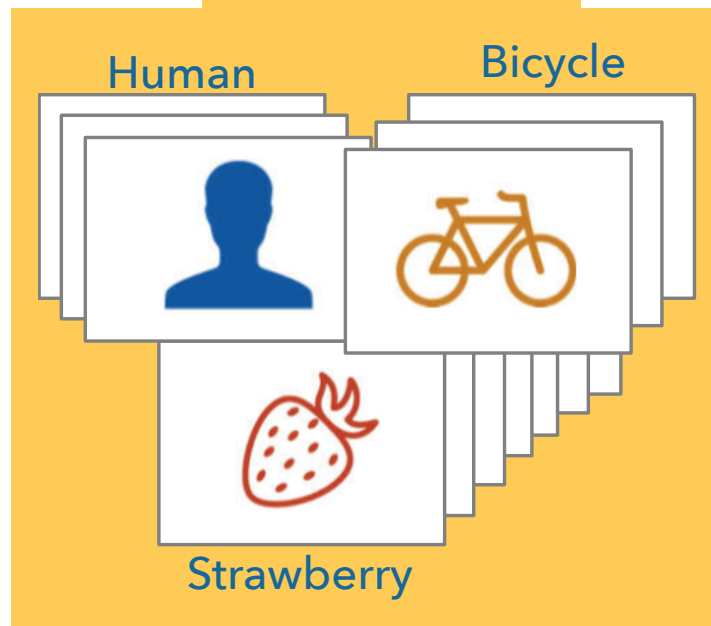
FEED FORWARD NEURAL NETWORKS

**SUPERVISED
TRAINING**



Bicycle

LABELLED DATA



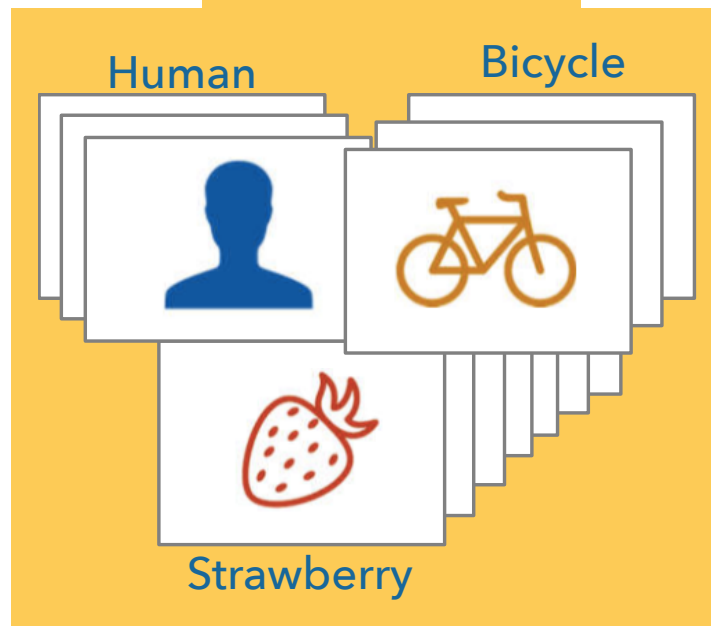
FEED FORWARD NEURAL NETWORKS

**SUPERVISED
TRAINING**

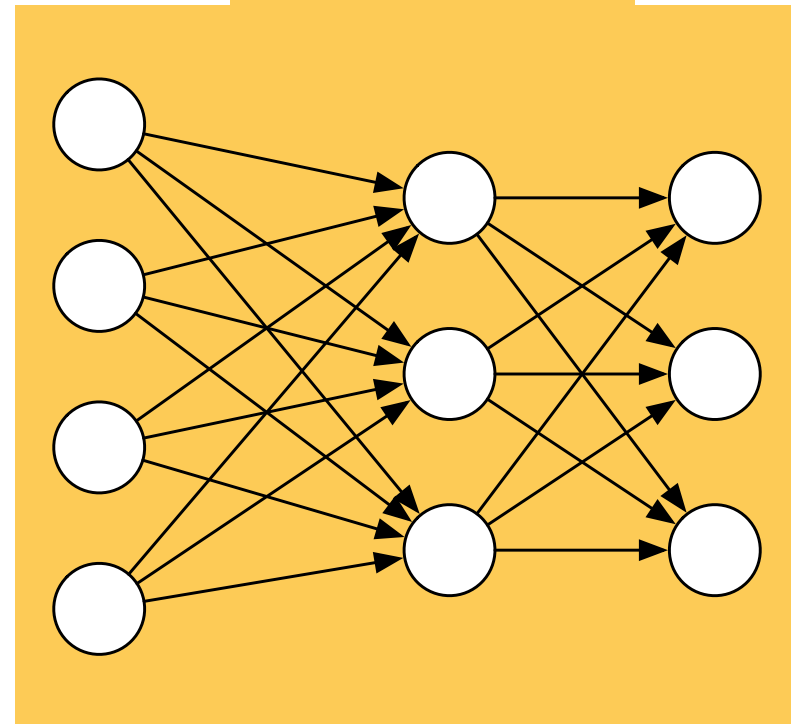


Bicycle

LABELLED DATA



MODEL WEIGHTS



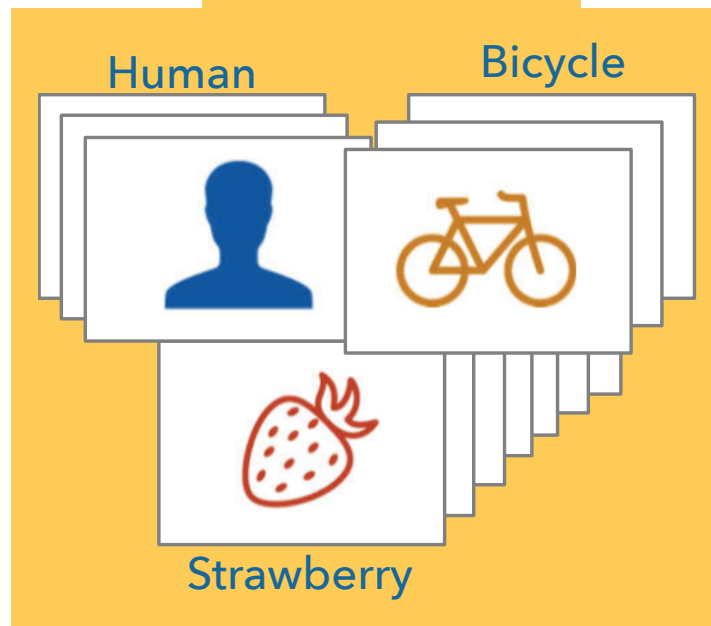
FEED FORWARD NEURAL NETWORKS

**SUPERVISED
TRAINING**

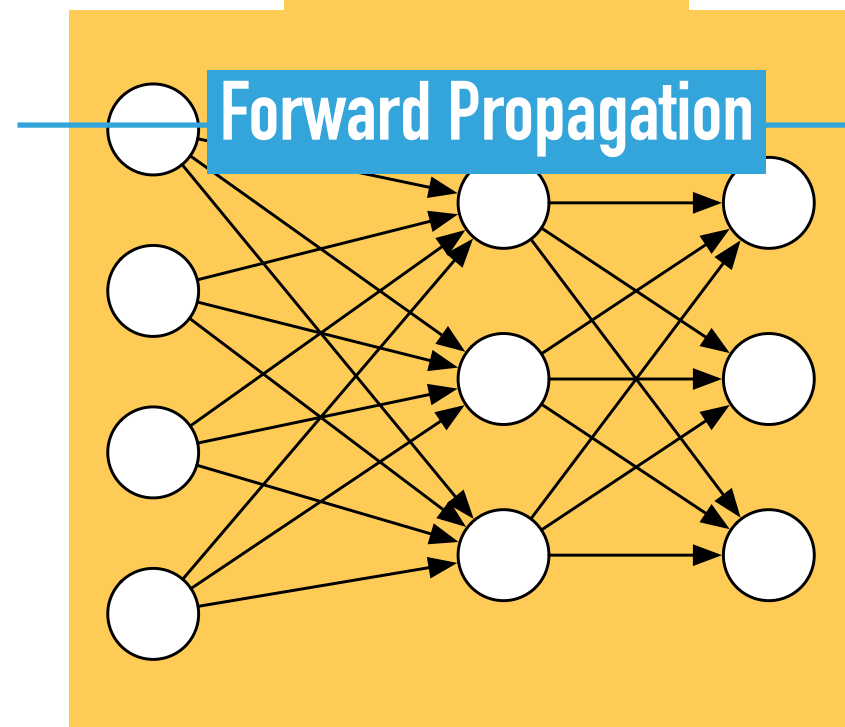


Bicycle

LABELLED DATA



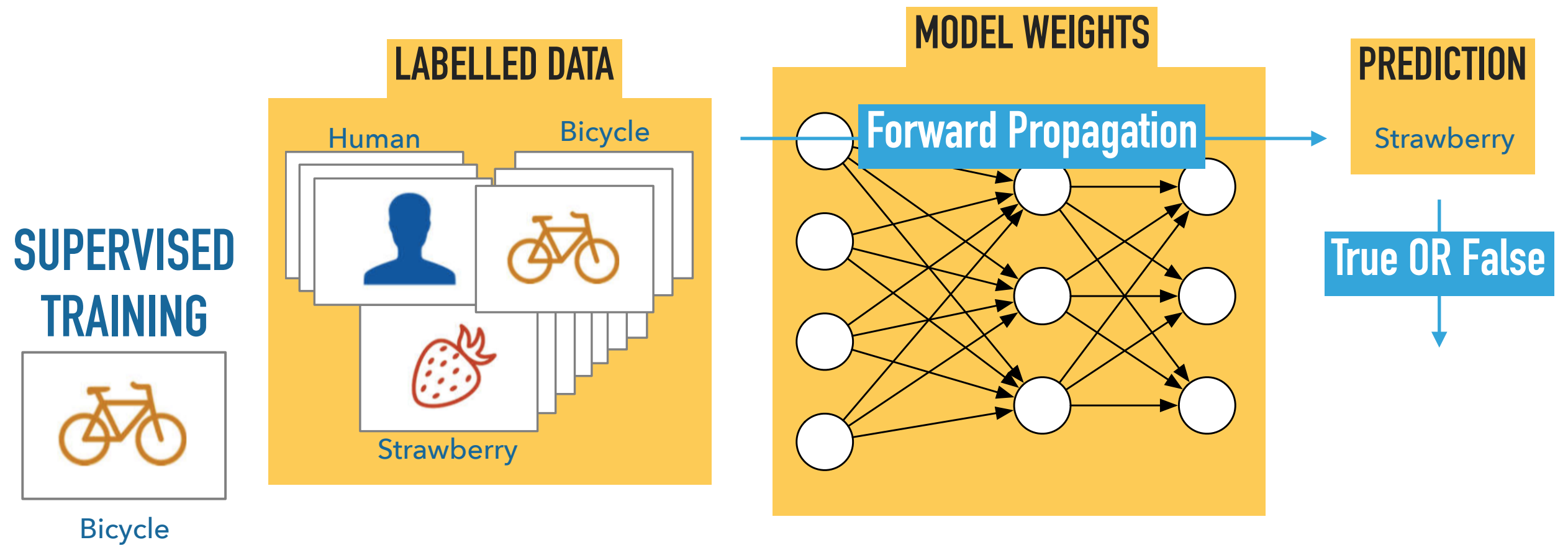
MODEL WEIGHTS



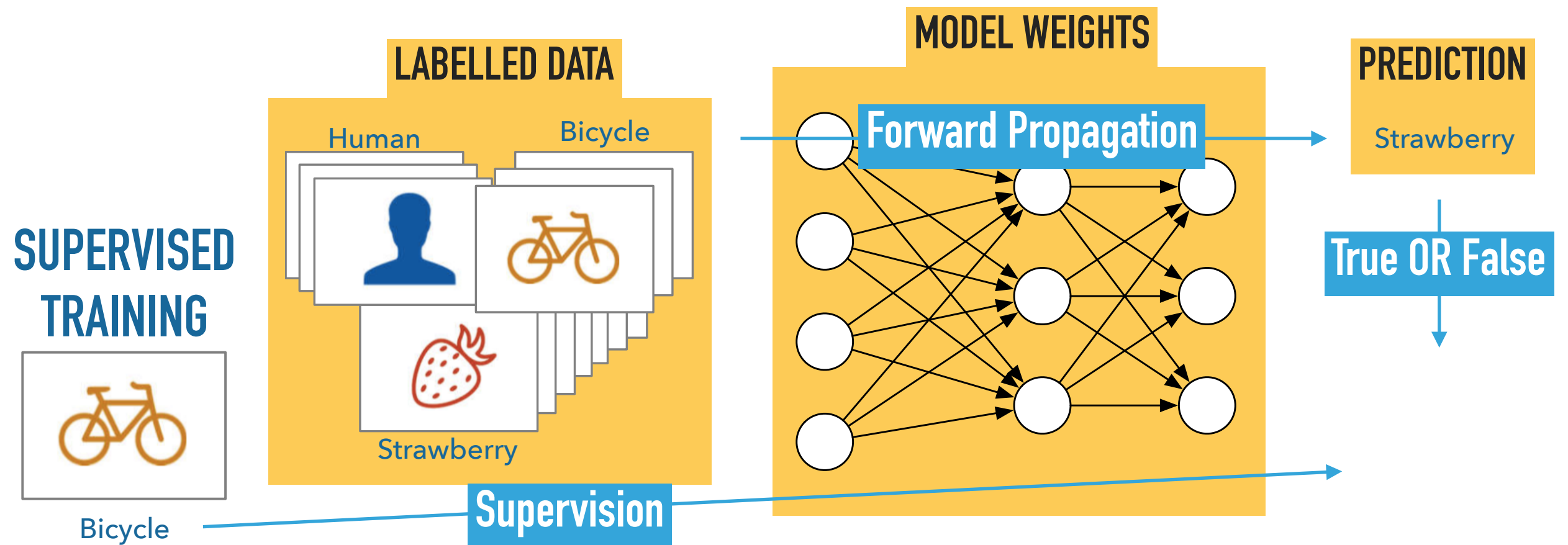
PREDICTION

Strawberry

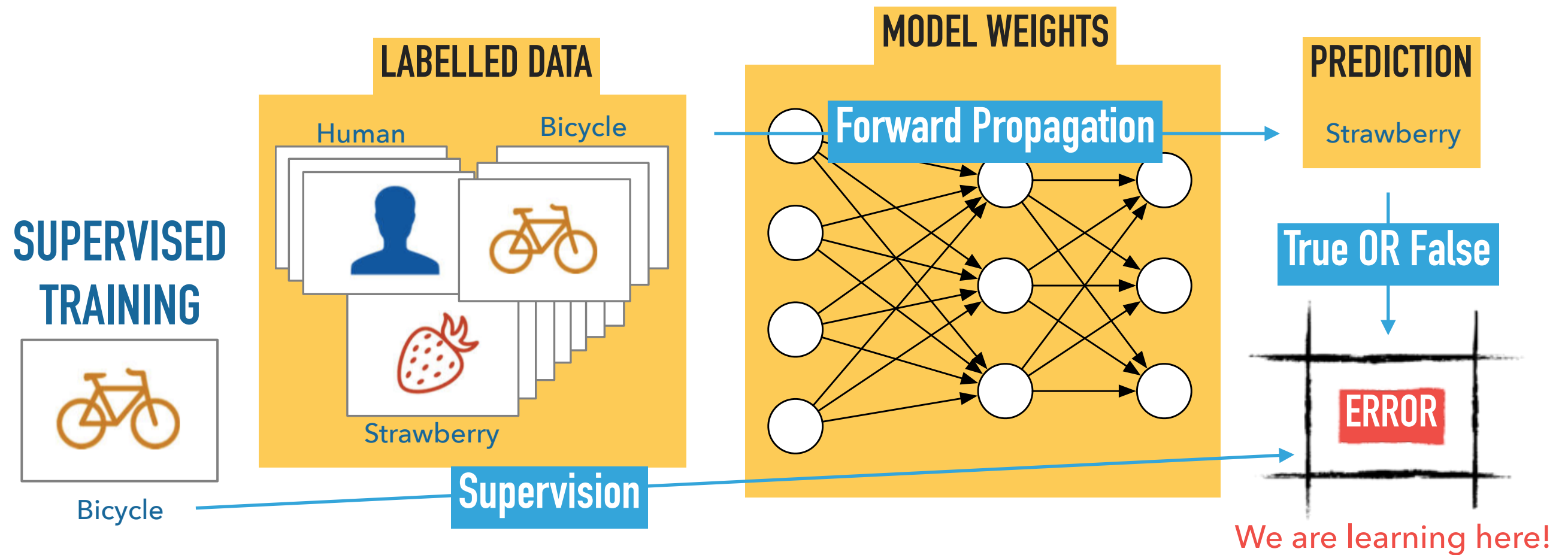
FEED FORWARD NEURAL NETWORKS



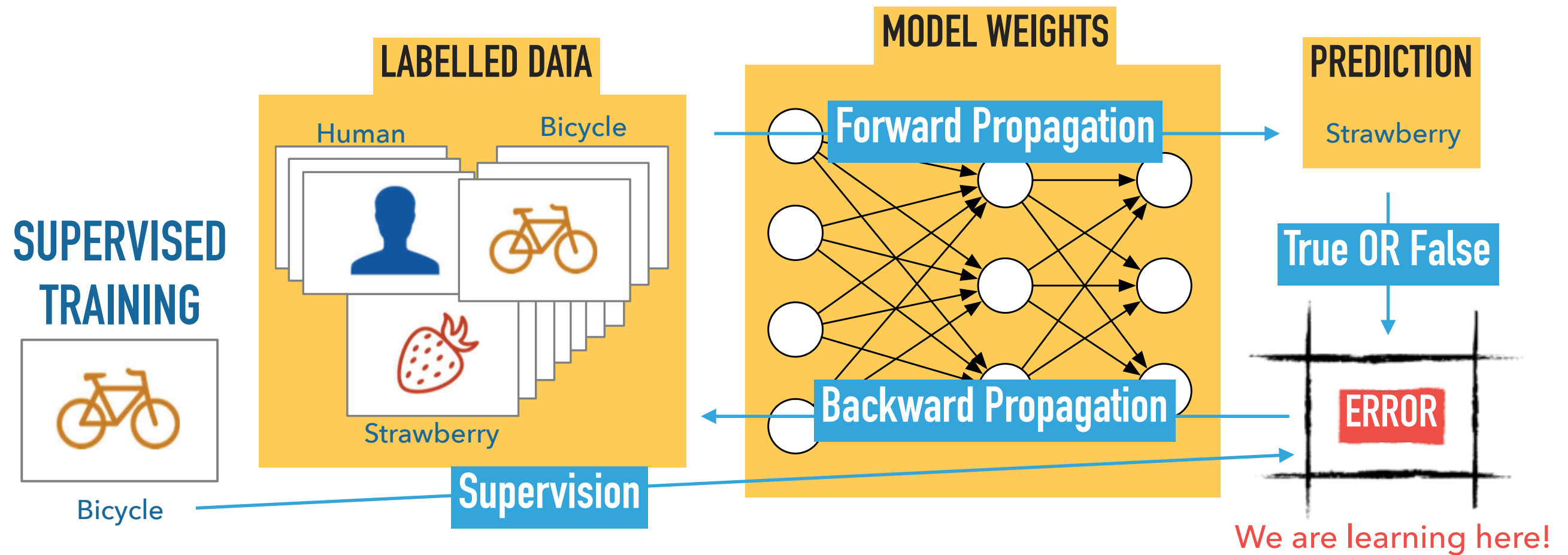
FEED FORWARD NEURAL NETWORKS



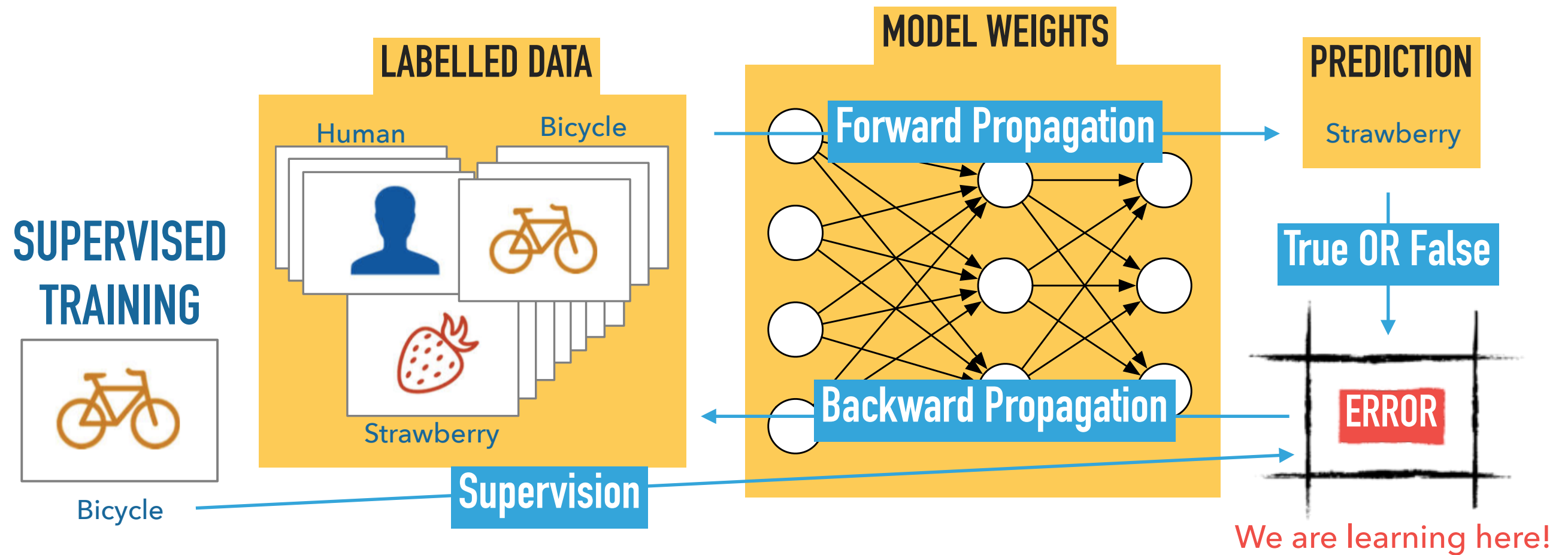
FEED FORWARD NEURAL NETWORKS



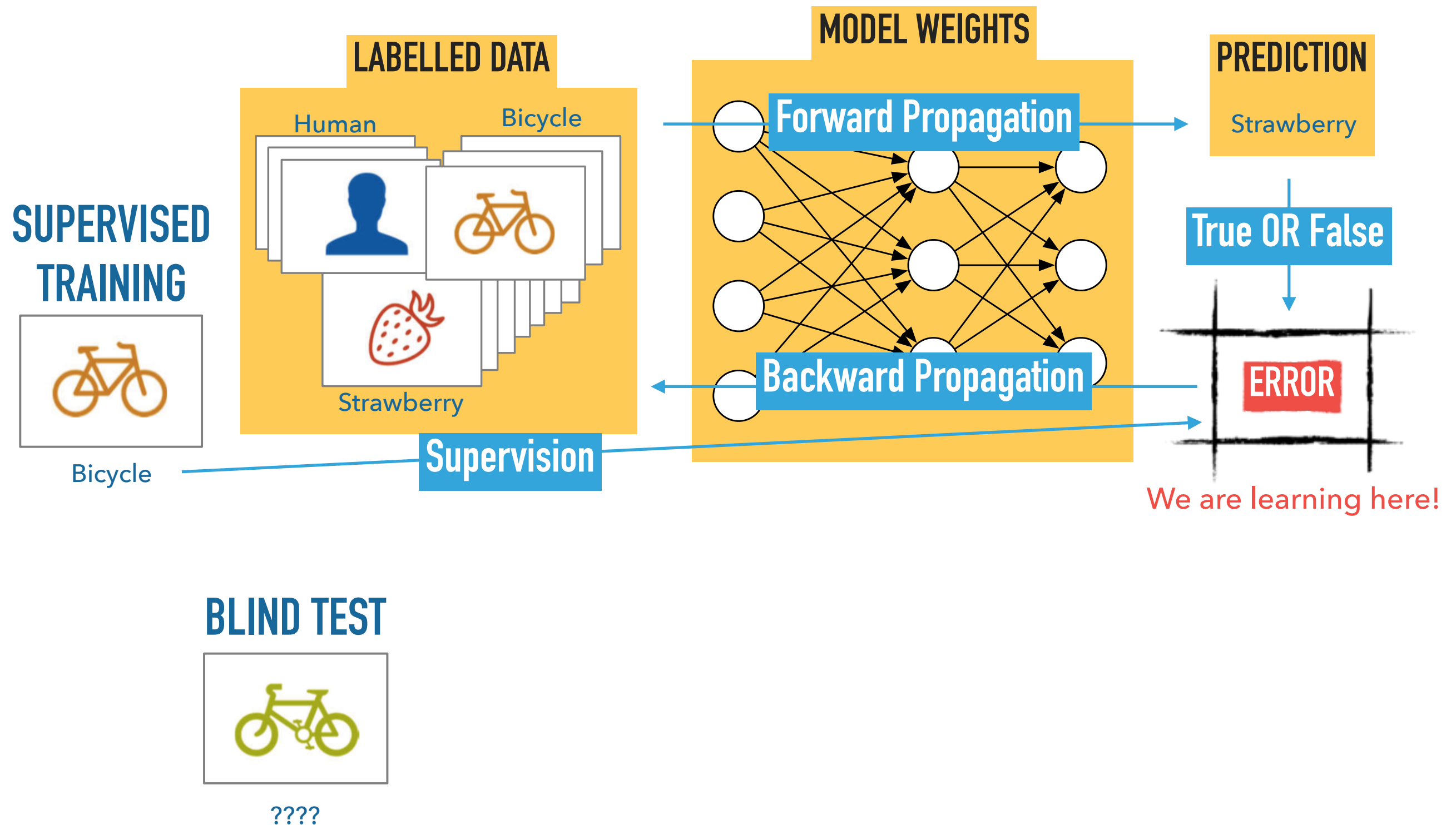
FEED FORWARD NEURAL NETWORKS



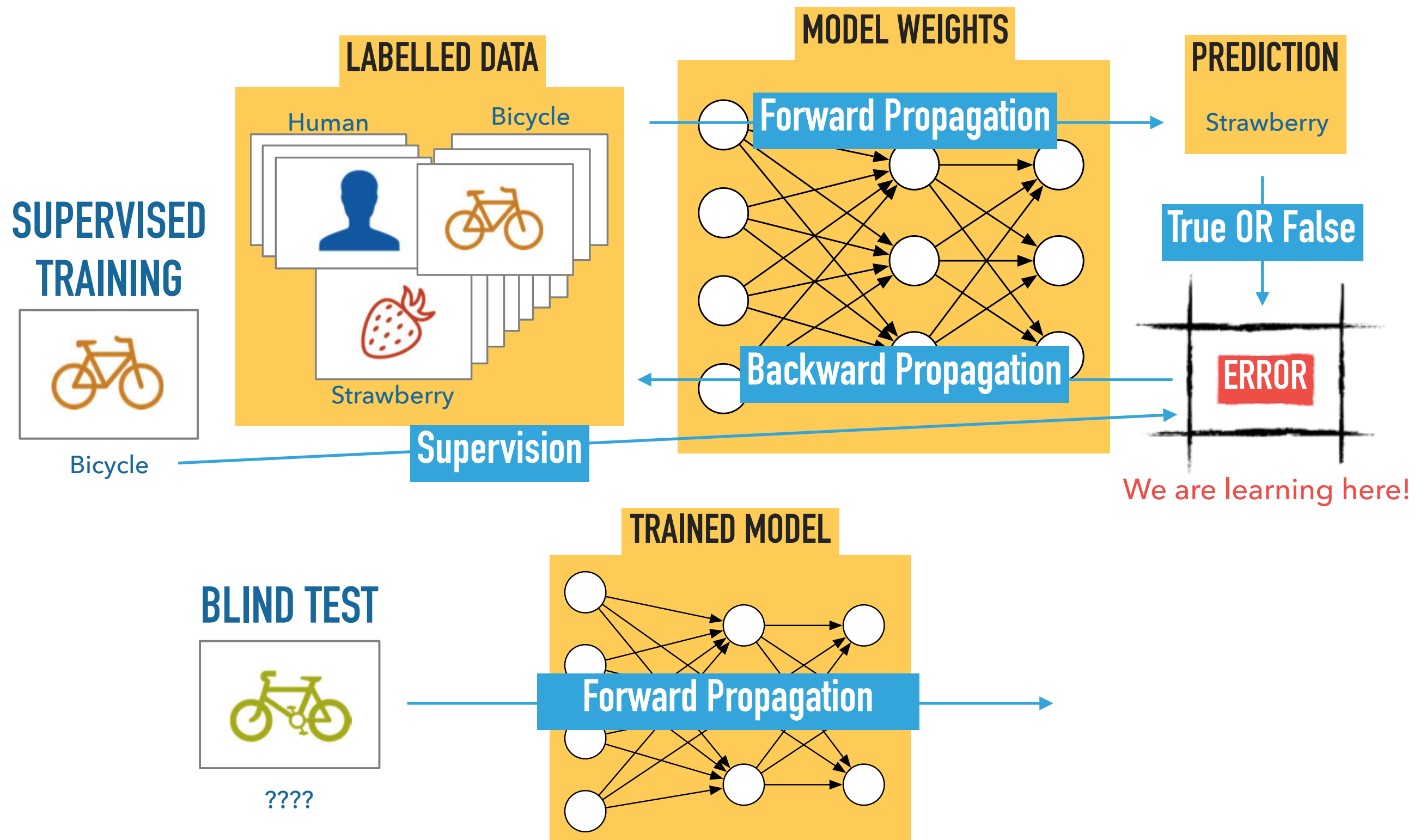
FEED FORWARD NEURAL NETWORKS



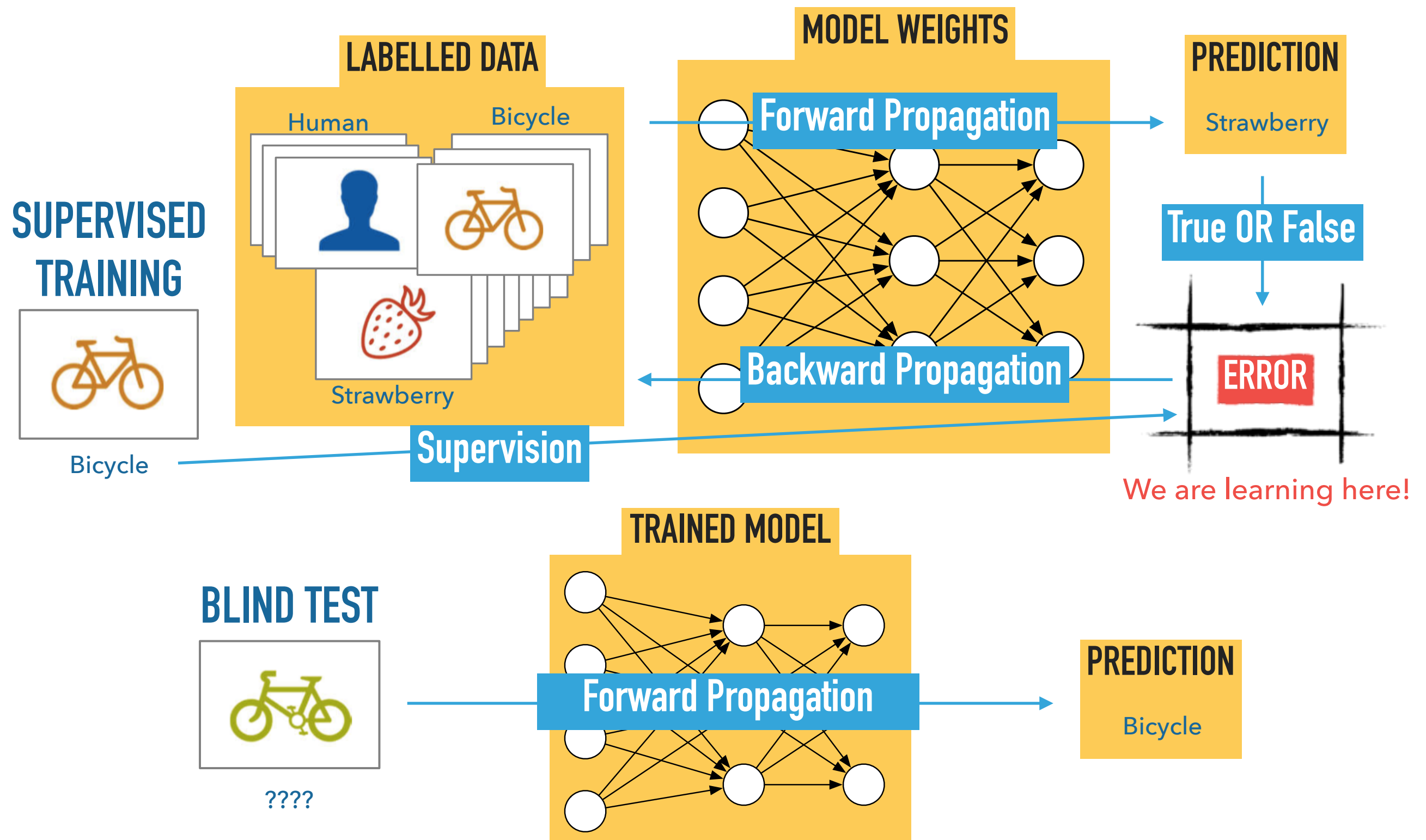
FEED FORWARD NEURAL NETWORKS



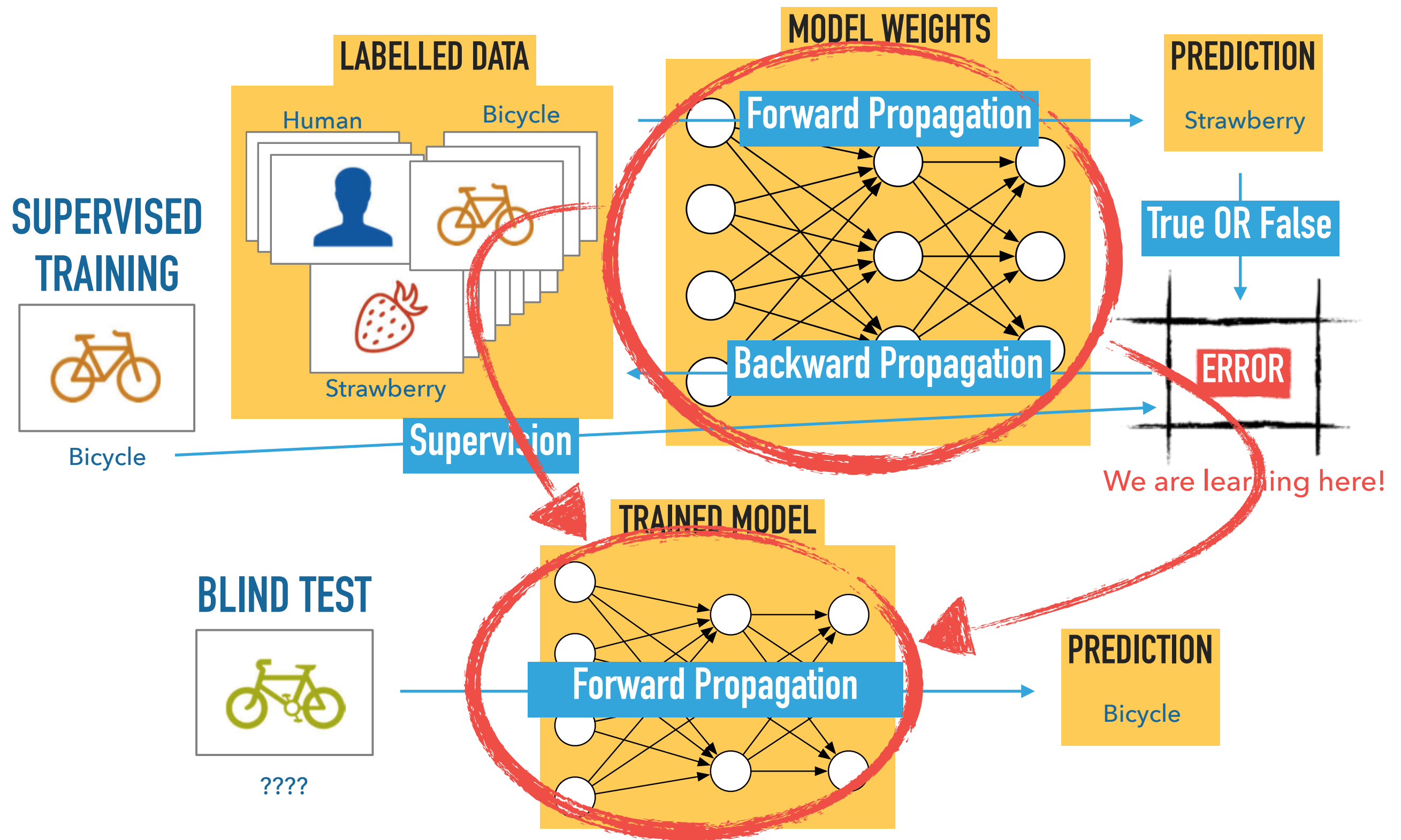
FEED FORWARD NEURAL NETWORKS



FEED FORWARD NEURAL NETWORKS



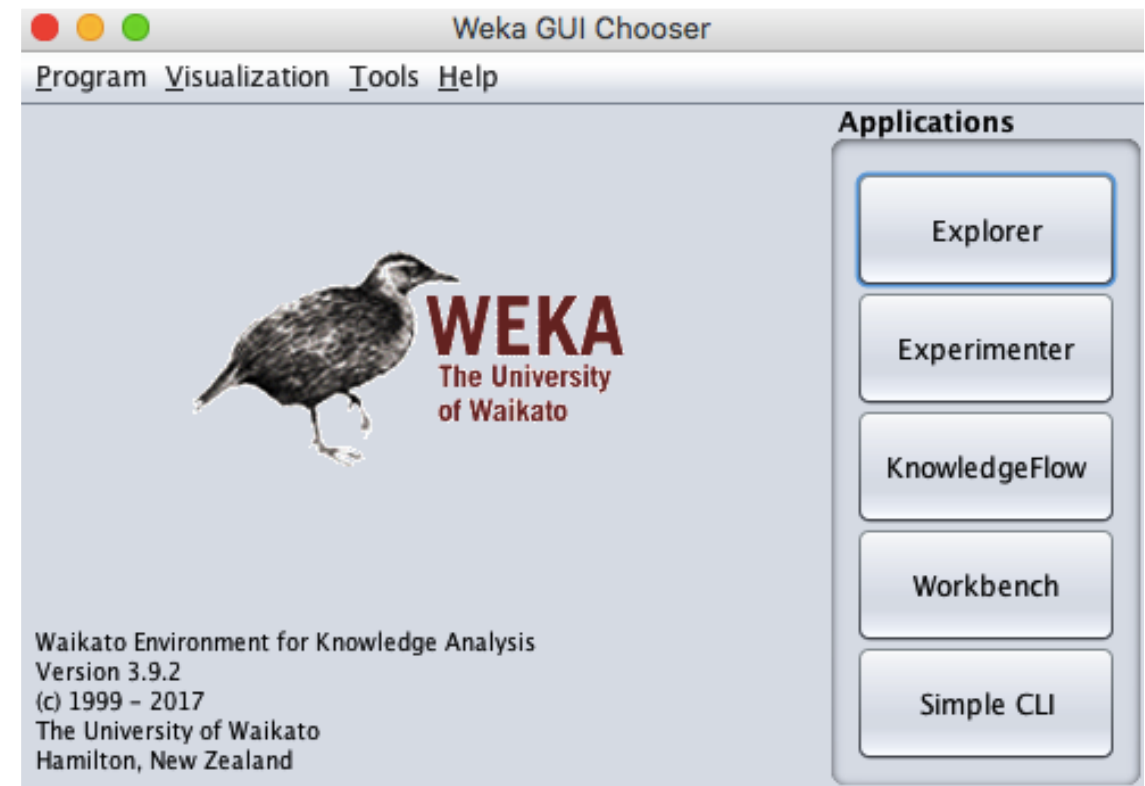
FEED FORWARD NEURAL NETWORKS



WEKA — A DATA MINING TOOL

WEKA is developed by the University of Waikato (New Zealand) under the GNU General Public License (GPL).

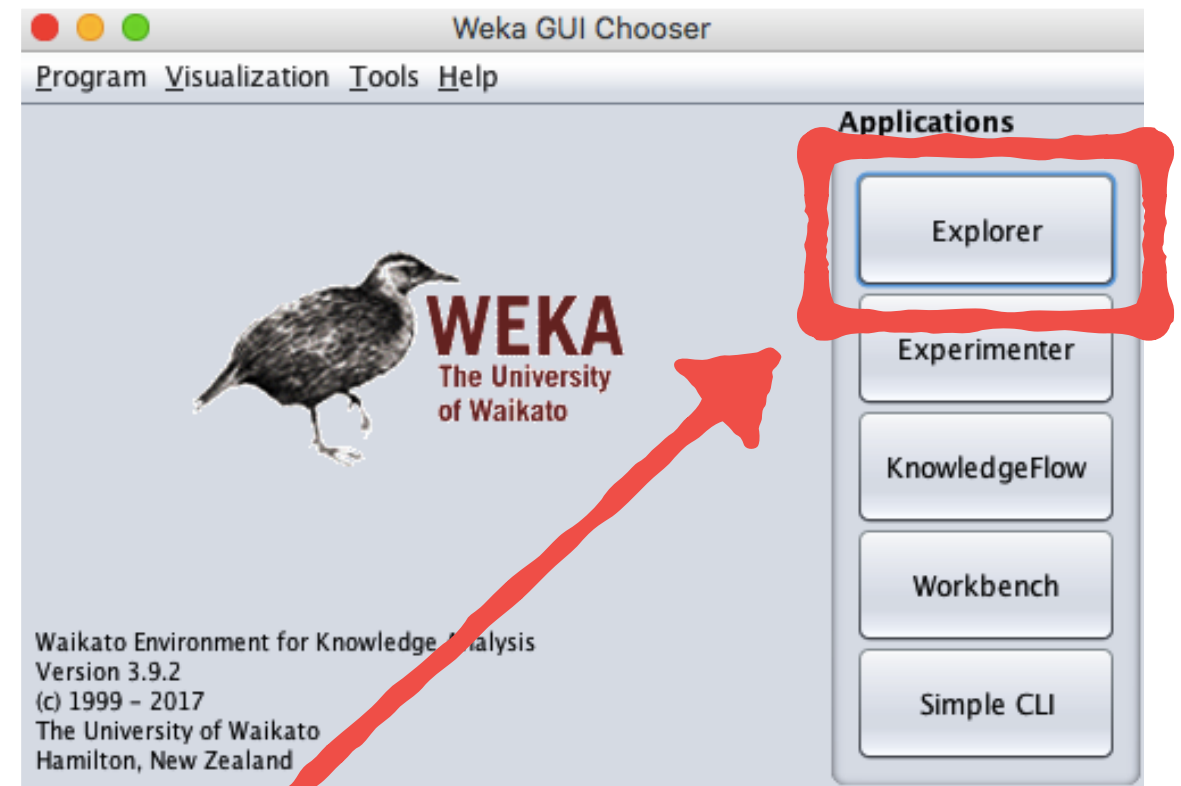
It is written in the Java™ object-oriented programming language and provides a GUI for interacting with data files and producing visual results.



WEKA — A DATA MINING TOOL

WEKA is developed by the University of Waikato (New Zealand) under the GNU General Public License (GPL).

It is written in the Java™ object-oriented programming language and provides a GUI for interacting with data files and producing visual results.



**FOR THE AIM OF THE TUTORIAL WE
WILL USE JUST THE "Explorer" TOOL**

AGENDA

	Model	Dataset
Classification	Multivariate Linear Regression	<i>House Pricing</i>
	Decision Tree	<i>Campaign</i>
Clustering	k-means	<i>Behaviour Analysis</i>
Classification	Neural Network VS. KNN	<i>Breast Cancer</i>

A SIMPLE EXAMPLE OF PREDICTION

The price of the house (the dependent variable) is the result of many independent variables:

- ▶ the square footage of the house;
- ▶ the size of the lot;
- ▶ whether granite is in the kitchen;
- ▶ bathrooms are upgraded;
- ▶ etc.

We **create a model** based **on other comparable houses** in the neighbourhood and what they sold for, then put the values of our own house into this model **to produce an expected price.**



COLLECTING THE DATA

House size (square feet)	Lot size	Bedrooms	Granite	Upgraded bathroom?	Selling price
3529	9191	6	0	0	205000
3247	10061	5	1	1	224900
4032	10150	5	0	1	197900
2397	14156	4	1	0	189900
2200	9600	4	0	1	195000
3536	19994	6	1	1	325000
2983	9365	5	0	1	230000
3198	9669	5	1	1	????



COLLECTING THE DATA

House size (square feet)	Lot size	Bedrooms	Granite	Upgraded bathroom?	Selling price
3529	9191	6	0	0	205000
3247	10061	5	1	1	224900
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2397	14156	4	1	0	189900
2200	9600	4	0	1	195000
3536	19994	6	1	1	325000
2983	9365	5	0	1	230000
TRAINING DATA	9669	5	1	1	????

COLLECTING THE DATA

House size (square feet)	Lot size	Bedrooms	Granite	Upgraded bathroom?	Selling price
3529	9191	6	0	0	205000
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3536	19994	6	1	1	325000
2983	9365	5	0	1	230000
3198	9669	5	1	1	????

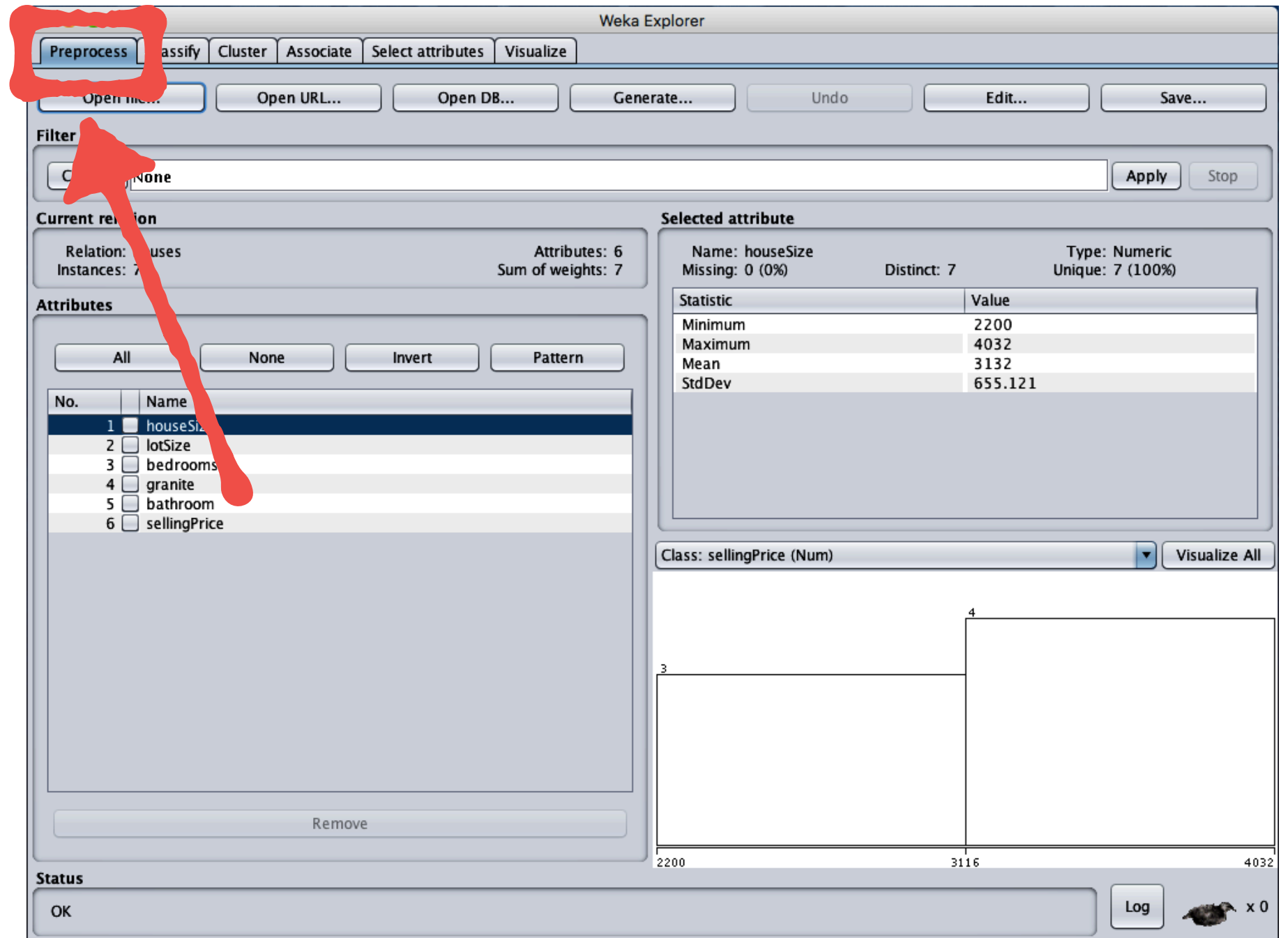
TESTING DATA



PREPROCESS THE DATA WITH WEKA

LOAD THE DATASET

► Preprocess Tab



The screenshot shows the Weka Explorer application window. The 'Preprocess' tab is selected and highlighted with a red box. Below the tab bar, there are buttons for 'Open file...', 'Open URL...', 'Open DB...', 'Generate...', 'Undo', 'Edit...', and 'Save...'. The 'Filter' section shows 'None' selected. The 'Current relation' section shows 'Relation: houses' and 'Instances: 7'. The 'Attributes' section shows a list of attributes: 'houseSize', 'lotSize', 'bedrooms', 'granite', 'bathroom', and 'sellingPrice'. The 'houseSize' attribute is selected. The 'Selected attribute' section shows statistics for 'houseSize': Name: houseSize, Missing: 0 (0%), Distinct: 7, Type: Numeric, Unique: 7 (100%). The statistics table shows: Minimum: 2200, Maximum: 4032, Mean: 3132, StdDev: 655.121. The 'Class' is set to 'sellingPrice (Num)'. The 'Visualize All' button is visible. The 'Status' bar at the bottom shows 'OK'.

Statistic	Value
Minimum	2200
Maximum	4032
Mean	3132
StdDev	655.121

PREPROCESS THE DATA WITH WEKA

LOAD THE DATASET

- ▶ Preprocess Tab
- ▶ Open File:
 - ▶ CSV format
 - ▶ XLS format
 - ▶ ARFF format

Weka Explorer

Preprocess Classify Cluster Associate Select attributes Visualize

Open file... Open URL... Open DB... Generate... Undo Edit... Save...

Choose

Current relation

Relation: hous
Instances: 7

Attributes: 6
Sum of weights: 7

Attributes

All None Invert Pattern

No.	Name
1	houseSize
2	lotSize
3	bedrooms
4	granite
5	bathroom
6	sellingPrice

Remove

Status

OK

Log x 0

Selected attribute

Name: houseSize
Missing: 0 (0%)
Distinct: 7
Type: Numeric
Unique: 7 (100%)

Statistic	Value
Minimum	2200
Maximum	4032
Mean	3132
StdDev	655.121

Class: sellingPrice (Num)

Visualize All

PREPROCESS THE DATA WITH WEKA

LOAD THE DATASET

- ▶ **Numerical variables**
data with value representable with numbers
- ▶ **Visualize All**
shows all graphics at once

The screenshot shows the Weka Explorer window with the 'houses' dataset loaded. The 'Visualize' tab is selected. The 'Current relation' section shows 'Relation: houses' and 'Instances: 7'. The 'Attributes' section lists six attributes: houseSize, lotSize, bedrooms, granite, bathroom, and sellingPrice. The 'Selected attribute' section shows 'Name: houseSize' and 'Type: Numeric'. The 'Class' is set to 'sellingPrice (Num)'. The 'Visualize All' button is highlighted with a red box. Red arrows point from the 'Visualize' tab, the 'houseSize' attribute, and the 'Visualize All' button.

Statistic	Value
Minimum	2200
Maximum	4032
Mean	3132
StdDev	5.121

Class: sellingPrice (Num)

Visualize All

CLASSIFY THE DATA WITH WEKA LINEAR REGRESSION MODEL

► Classify Tab

The screenshot shows the Weka Explorer application window. The 'Classify' tab is selected. In the 'Choose' dropdown, 'LinearRegression' is selected with parameters '-S 0 -R 1.0E-8 -num-decimal-places 4'. A red box highlights this dropdown, and a red arrow points to the 'More options...' button. The 'Test options' section shows 'Use training set' selected. The 'Result list' shows a single entry: '16:05:35 - functions.LinearRegression'. The 'Classifier output' pane displays the following text:

```
lotSize
bedrooms
granite
bathroom
sellingPrice
Test mode: evaluate on training data

=== Classifier model (full training set) ===

Linear Regression Model

sellingPrice =

-26.6882 * houseSize +
  7.0551 * lotSize +
43166.0767 * bedrooms +
2292.0901 * bathroom +
-561.1208

Time taken to build model: 0.07 seconds

=== Evaluation on training set ===

Time taken to test model on training data: 0 seconds

=== Summary ===

Correlation coefficient      0.9945
Mean absolute error         4053.821
Root mean squared error     4578.4125
Relative absolute error     13.1339 %
Root relative squared error  10.51 %
Total Number of Instances   7
```

The 'Status' bar at the bottom shows 'OK'.

CLASSIFY THE DATA WITH WEKA LINEAR REGRESSION MODEL

- Classify Tab
- Use training set

The screenshot shows the Weka Explorer window with the 'Classify' tab selected. The classifier chosen is 'LinearRegression' with parameters '-S 0 -R 1.0E-8 -num-decimal-places 4'. In the 'Test options' section, 'Use training set' is selected and highlighted with a red box. A red arrow points from this box to the 'Result list' section, which shows a single entry: '16:05:35 - functions.LinearRegression'. The 'Classifier output' pane displays the following text:

```
lotSize
bedrooms
granite
bathroom
sellingPrice
Test mode: evaluate on training data
=== Classifier model (full training set) ===

Linear Regression Model
sellingPrice =
    -26.6882 * houseSize +
      7.0551 * lotSize +
    43166.0767 * bedrooms +
    42292.0901 * bathroom +
    -21661.1208

Time taken to build model: 0.07 seconds
=== Evaluation on training set ===
Time taken to test model on training data: 0 seconds
=== Summary ===

Correlation coefficient      0.9945
Mean absolute error         4053.821
Root mean squared error     4578.4125
Relative absolute error     13.1339 %
Root relative squared error 10.51 %
Total Number of Instances   7
```

The 'Status' bar at the bottom shows 'OK'.

CLASSIFY THE DATA WITH WEKA LINEAR REGRESSION MODEL

- ▶ Classify Tab;
- ▶ Use training set;
- ▶ Class = sellingPrice;

The screenshot shows the Weka Explorer application window. The 'Classify' tab is selected. In the 'Classifier' section, 'LinearRegression' is chosen with parameters '-S 0 -R 1.0E-8 -num-decimal-places 4'. Under 'Test options', 'Use training set' is selected. The 'Test on' dropdown is set to '(Num) sellingPrice', which is highlighted with a red box. The 'Classifier output' pane displays the following text:

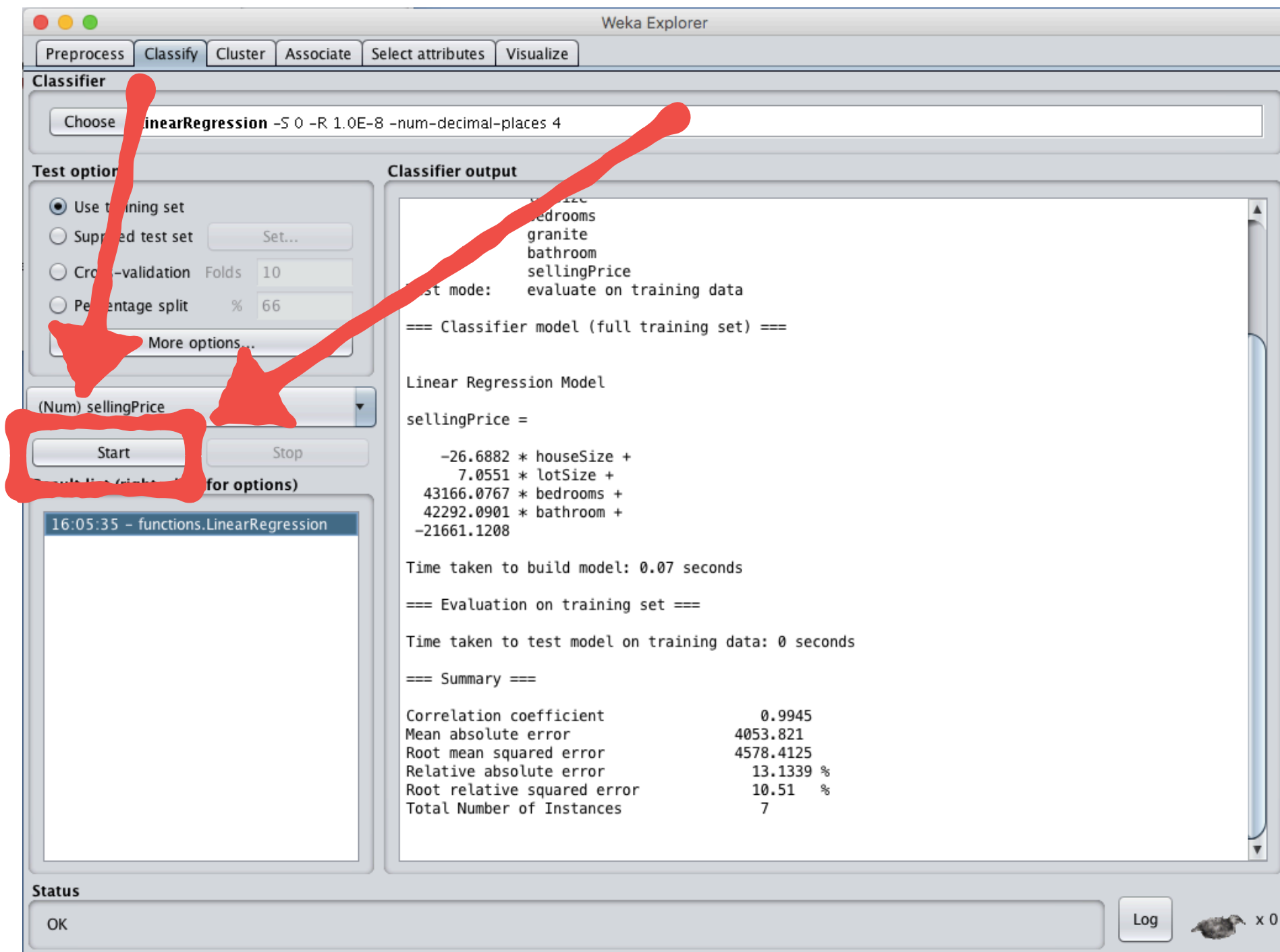
```
Test mode: evaluate on training data
=== Classification model (full training set) ===
Linear Regression Model
sellingPrice =
-26.6882 * houseSize +
  7.0551 * lotSize +
43166.0767 * bedrooms +
42292.0901 * bathroom +
-21661.1208

Time taken to build model: 0.07 seconds
=== Evaluation on training set ===
Time taken to test model on training data: 0 seconds
=== Summary ===
Correlation coefficient      0.9945
Mean absolute error        4053.821
Root mean squared error    4578.4125
Relative absolute error     13.1339 %
Root relative squared error 10.51 %
Total Number of Instances  7
```

The 'Result list' shows a single entry: '16:05:35 - functions.LinearRegression'. The 'Status' bar at the bottom indicates 'OK'.

CLASSIFY THE DATA WITH WEKA LINEAR REGRESSION MODEL

- ▶ Classify Tab;
- ▶ Use training set;
- ▶ Class = sellingPrice;
- ▶ Start building the model



CLASSIFY THE DATA WITH WEKA LINEAR REGRESSION MODEL

- ▶ Classify Tab;
- ▶ Use training set;
- ▶ Class = sellingPrice;
- ▶ Start building the model

The screenshot shows the Weka Explorer window with the 'Classify' tab selected. The 'Classifier' dropdown is set to 'Linear Regression'. The 'Test options' section shows 'Use training set' selected. The 'Result list' shows a single entry: '16:05:35 - functions.LinearRegression'. The 'Classifier output' pane displays the prediction formulae and performance metrics.

Prediction formulae

$$\begin{aligned} & -26.6882 * \text{houseSize} + \\ & 7.0551 * \text{lotSize} + \\ & 43166.0767 * \text{bedrooms} + \\ & 42292.0901 * \text{bathroom} + \\ & -21661.1208 \end{aligned}$$

Time taken to build model: 0.07 seconds

Correlation coefficient	0.9945
Mean absolute error	4053.821
Root mean squared error	4578.4125
Relative absolute error	13.1339 %
Root relative squared error	10.51 %
Total Number of Instances	7

Status: OK

FINAL PREDICTION

sellingPrice =

- 26,68 * [houseSize = 3198]

+ 7,05 * [lotSize = 9669]

+ 43.166,07 * [bedrooms = 5]

+ 42.292,09 * [bathroom = 1]

- 21.661,12 = **219.328,25**

ANOTHER EXAMPLE OF CLASSIFICATION

CAR DEALERSHIP

The dealership is **starting a promotional campaign**, whereby it is **trying to push a two-year extended warranty** to its past customers.

The dealership **has done this before** and has gathered **4,500 data points from past** sales of extended warranties.

The attributes in the data set are:

- ▶ Income bracket [0=\$0-\$30k, 1=\$31k-\$40k, 2=\$41k-\$60k, 3=\$61k-\$75k, 4=\$76k-\$100k, 5=\$101k-\$150k, 6=\$151k-\$500k, 7=\$501k+]
- ▶ Year/month first car bought
- ▶ Year/month most recent car bought
- ▶ **Whether they responded or not** to the extended warranty offer in the past



PREPROCESS THE DATA WITH WEKA

LOAD THE DATASET FOR TRAINING

- **Nominal variables – labelled data**

The screenshot shows the Weka Explorer window with the 'Preprocess' tab selected. The 'Current relation' is 'bmwreponses' with 1500 instances and 4 attributes. The 'Attributes' list on the left includes 'IncomeBracket', 'FirstPurchase', 'LastPurchase', and 'responded'. The 'Selected attribute' panel on the right shows 'IncomeBracket' with 8 distinct values and a nominal type. A red arrow points to the 'Apply' button, and a red box highlights the 'Type: Nominal' field. Below the table, a bar chart visualizes the distribution of the 'IncomeBracket' attribute, with the 'Class: responded (Nom)' selected. The status bar at the bottom shows 'OK' and a log icon.

No.	Label	Count	Weight
1	0	361	361.0
2	1	126	126.0
3	2	201	201.0
4	3	143	143.0
5	4	190	190.0
6	5	238	238.0
7	6	131	131.0
8	7	110	110.0

Class: responded (Nom)

Status: OK

PREPROCESS THE DATA WITH WEKA

LOAD THE DATASET FOR TRAINING

- ▶ **Nominal variables** – *labelled data*
- ▶ **1500 instances**

Weka Explorer

Preprocess Classify Cluster Associate Select attributes Visualize

Open/Edit/Save instances Open URL... Open File... Generate... Undo Edit... Save...

Filter: Choose None Apply Stop

Current relation: Relation: bmwrepon Instances: 1500 Attributes: 4 Sum of weights: 1500

Attributes: All None Invert Pattern

No.	Name
1	IncomeBracket
2	FirstPurchase
3	LastPurchase
4	responded

Remove

Status: OK Log x 0

Selected attribute: Name: IncomeBracket Missing: 0 (0%) Distinct: 8 Type: Nominal Unique: 0 (0%)

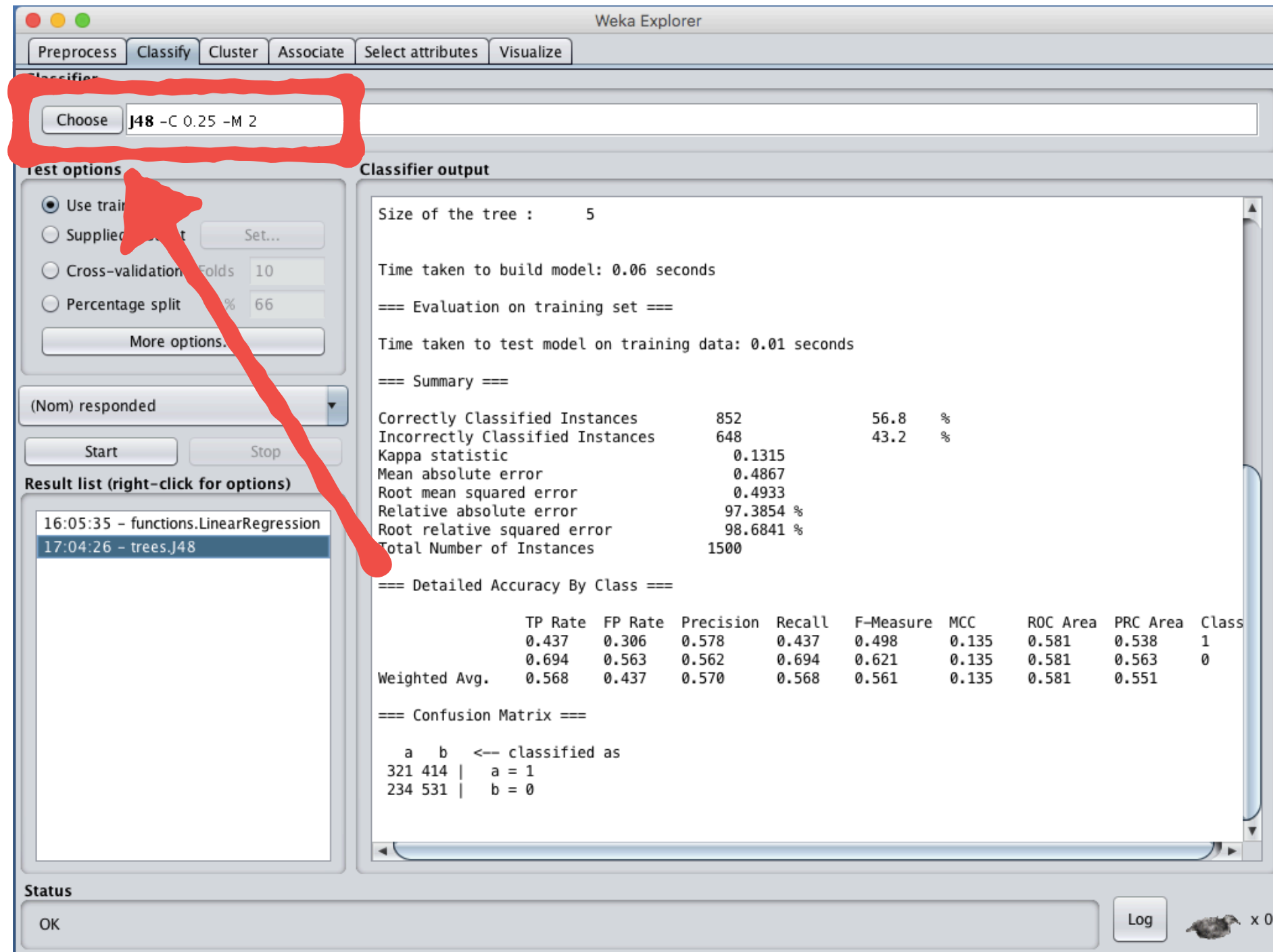
No.	Label	Count	Weight
1	0	361	361.0
2	1	126	126.0
3	2	201	201.0
4	3	143	143.0
5	4	190	190.0
6	5	238	238.0
7	6	131	131.0
8	7	110	110.0

Class: responded (Nom) Visualize All

CLASSIFY THE DATA WITH WEKA

DECISION TREE MODEL TRAINING

- ▶ Classify Tab;
- ▶ Use training set;
- ▶ Class = responded;
- ▶ Start building the model



Weka Explorer

Preprocess Classify Cluster Associate Select attributes Visualize

Classifier: Choose J48 -C 0.25 -M 2

Test options

- ☒ Use training set
- ☐ Supplied test set
- ☐ Cross-validation Folds: 10
- ☐ Percentage split %: 66

More options...

(Nom) responded

Start Stop

Result list (right-click for options)

- 16:05:35 - functions.LinearRegression
- 17:04:26 - trees.J48

Classifier output

Size of the tree : 5

Time taken to build model: 0.06 seconds

=== Evaluation on training set ===

Time taken to test model on training data: 0.01 seconds

=== Summary ===

Correctly Classified Instances	852	56.8	%
Incorrectly Classified Instances	648	43.2	%
Kappa statistic	0.1315		
Mean absolute error	0.4867		
Root mean squared error	0.4933		
Relative absolute error	97.3854	%	
Root relative squared error	98.6841	%	
Total Number of Instances	1500		

=== Detailed Accuracy By Class ===

	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.437	0.306	0.578	0.437	0.498	0.135	0.581	0.538	1
	0.694	0.563	0.562	0.694	0.621	0.135	0.581	0.563	0
Weighted Avg.	0.568	0.437	0.570	0.568	0.561	0.135	0.581	0.551	

=== Confusion Matrix ===

a b <-- classified as

321	414	a = 1
234	531	b = 0

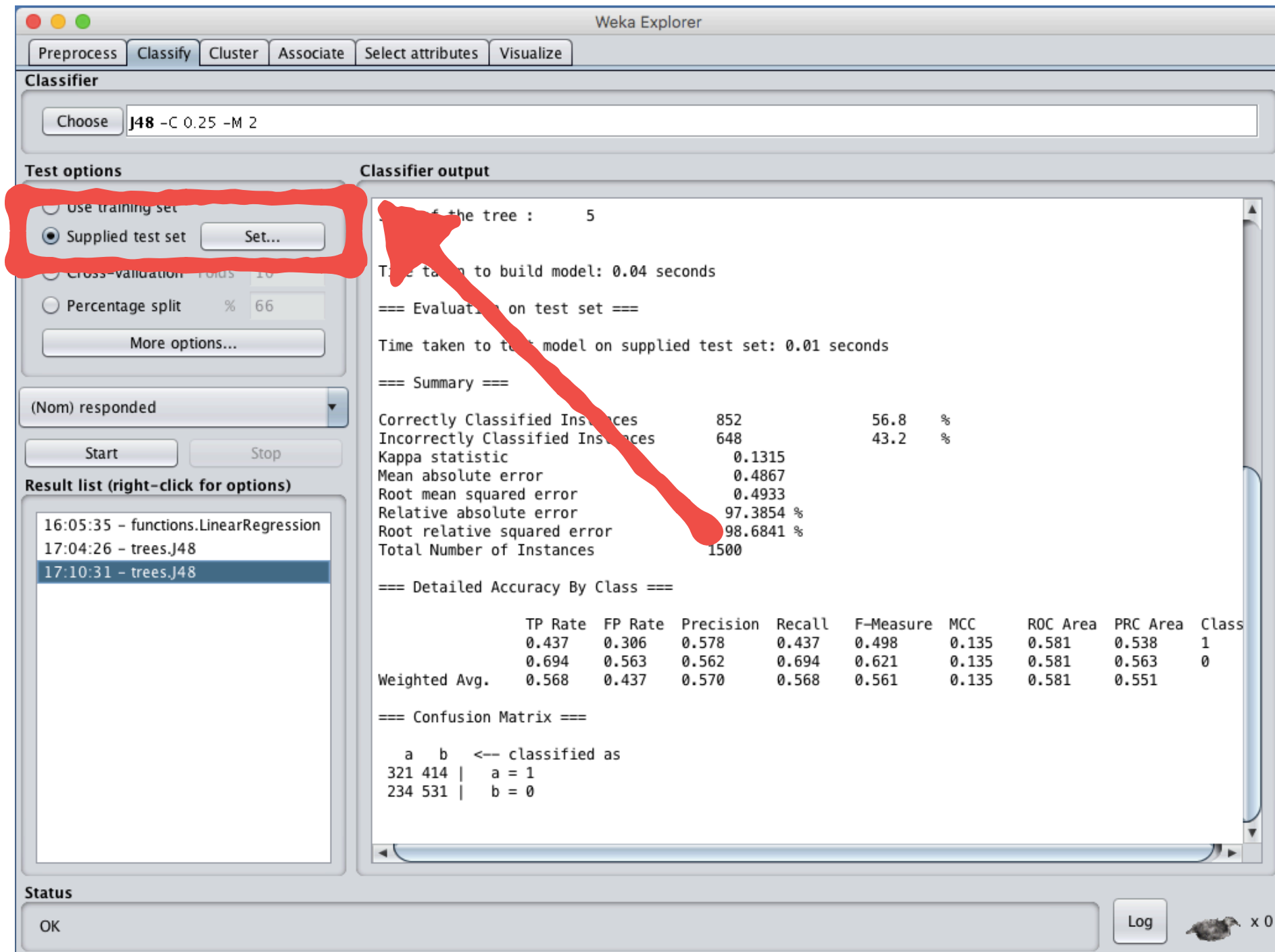
Status

OK

Log x 0

CLASSIFY THE DATA WITH WEKA DECISION TREE MODEL TESTING

- Supplied test set;



Classifier

Choose **J48 -C 0.25 -M 2**

Test options

- ☐ Use training set
- ☒ Supplied test set **Set...**
- ☐ Cross-validation Folds **10**
- ☐ Percentage split % **66**
- More options...**

(Nom) responded

Start **Stop**

Result list (right-click for options)

- 16:05:35 - functions.LinearRegression
- 17:04:26 - trees.J48
- 17:10:31 - trees.J48**

Classifier output

Depth of the tree : 5

Time taken to build model: 0.04 seconds

=== Evaluation on test set ===

Time taken to test model on supplied test set: 0.01 seconds

=== Summary ===

Correctly Classified Instances	852	56.8	%
Incorrectly Classified Instances	648	43.2	%
Kappa statistic	0.1315		
Mean absolute error	0.4867		
Root mean squared error	0.4933		
Relative absolute error	97.3854	%	
Root relative squared error	98.6841	%	
Total Number of Instances	1500		

=== Detailed Accuracy By Class ===

	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.437	0.306	0.578	0.437	0.498	0.135	0.581	0.538	1
	0.694	0.563	0.562	0.694	0.621	0.135	0.581	0.563	0
Weighted Avg.	0.568	0.437	0.570	0.568	0.561	0.135	0.581	0.551	

=== Confusion Matrix ===

a	b	<-- classified as
321	414	a = 1
234	531	b = 0

Status

OK

Log x 0

CLASSIFY THE DATA WITH WEKA DECISION TREE MODEL TESTING

- ▶ Supplied test set;
- ▶ Start testing the model;

Weka Explorer

Preprocess Classify Cluster Associate Select attributes Visualize

Classifier

Choose **J48 -C 0.25 -M 2**

Test options

- ☐ Use training set
- ☒ Supplied test set **Set...**
- ☐ Cross-validation Folds **10**
- ☐ Percentage split % **66**
- More options...**

(Nom) responded

Start

16:05:35 - functions.LinearRegression
17:04:26 - trees.J48
17:10:31 - trees.J48

Classifier output

Size of the tree : 5

Time taken to build model: 0.04 seconds

=== Evaluation on test set ===

Time taken to test model on supplied test set: 0.01 seconds

=== Summary ===

Correctly Classified Instances	852	56.8	%
Incorrectly Classified Instances	648	43.2	%
Kappa statistic	0.1315		
Mean absolute error	0.4867		
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	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.437	0.306	0.578	0.437	0.498	0.135	0.581	0.538	1
	0.694	0.563	0.562	0.694	0.621	0.135	0.581	0.563	0
Weighted Avg.	0.568	0.437	0.570	0.568	0.561	0.135	0.581	0.551	

=== Confusion Matrix ===

a	b	<-- classified as
321	414	a = 1
234	531	b = 0

Status

OK

Log x 0

CLASSIFY THE DATA WITH WEKA

DECISION TREE MODEL TESTING

- ▶ Supplied test set;
- ▶ Start testing the model;
- ▶ Compare models accuracy between train and test.

Weka Explorer

Preprocess Classify Cluster Associate Select attributes Visualize

Classifier

Choose **J48 -C 0.25 -M 2**

Test options

- ☐ Use training set
- ☒ Supplied test set **Set...**
- ☐ Cross-validation Folds **10**
- ☐ Percentage split % **66**

More options...

(Nom) responded

Start **Stop**

Result list (right-click for options)

- 16:05:35 - functions.LinearRegression
- 17:04:26 - trees.J48
- 17:10:31 - trees.J48**

Classifier output

Size of the tree : 5

Time taken to build model: 0.04 seconds

=== Evaluation on test set ===

Time taken to test model on supplied test set: 0.01 seconds

=== Summary ===

Correctly Classified Instances	852	56.8 %
Incorrectly Classified Instances	648	43.2 %
Kappa statistic	0.1315	
Mean absolute error	0.4867	
Root mean squared error	0.4933	
Relative absolute error	97.3854 %	
Root relative squared error	98.6841 %	
Total Number of Instances	1500	

Weighted Accuracy By Class ===

	TP	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.437		0.578	0.437	0.497	0.135	0.581	0.538	1
	0.694	0.563	0.562	0.694	0.627	0.135	0.581	0.563	0
Weighted Avg.	0.568	0.437	0.570	0.568	0.562	0.135	0.581	0.551	

=== Confusion Matrix ===

a	b	<-- classified as	
321	414	a = 1	
234	531	b = 0	

Status

OK

Log x 0

AN EXAMPLE OF CLUSTERING CAR DEALERSHIP BEHAVIOUR ANALYSIS

The dealership has **kept track of how people walk through the dealership** and the showroom, what cars they look at, and how often they ultimately make purchases.

They are hoping to **mine this data by finding patterns** in the data and by using clusters to determine **if certain behaviours in their customers emerge**.

CLUSTERING THE DATA WITH WEKA

K-MEANS BEHAVIOUR ANALYSIS

- ▶ Cluster Tab;
- ▶ Use training set;
- ▶ No Class;
- ▶ Start

The screenshot shows the Weka Explorer window with the 'Cluster' tab selected. The 'Choose' button is highlighted with a red box, and the 'SimpleKMeans' algorithm is selected. The 'Cluster mode' section shows 'Use training set' selected. The 'Clusterer output' section displays the results of the clustering, including the final cluster centroids and the clustered instances.

Cluster mode

- ☒ Use training set
- ☐ Supplied test set
- ☐ Percentage split
- ☐ Classes to clusters evaluation
- ☒ Store clusters for visualization

Clusterer output

Cluster 0: 1,0,1,0,0,1,1,1
Cluster 4: 0,1,1,0,1,1,1,1

Missing values globally replaced with mean/mode

Final cluster centroids:

Attribute	Full Data (100.0)	Cluster# 0 (26.0)	Cluster# 1 (27.0)	Cluster# 2 (5.0)	Cluster# 3 (14.0)	Cluster# 4 (28.0)
Dealership	0.6	0.9615	0.6667	1	0.8571	0
Showroom	0.72	0.6923	0.6667	0	0.5714	1
ComputerSearch	0.43	0.6538	0	1	0.8571	0.3214
M5	0.53	0.4615	0.963	1	0.7143	0
3Series	0.55	0.3846	0.4444	0.8	0.0714	1
Z4	0.45	0.5385	0	0.8	0.5714	0.6786
Financing	0.61	0.4615	0.6296	0.8	1	0.5
Purchase	0.39	0	0.5185	0.4	1	0.3214

Time taken to build model (full training data) : 0.01 seconds

=== Model and evaluation on training set ===

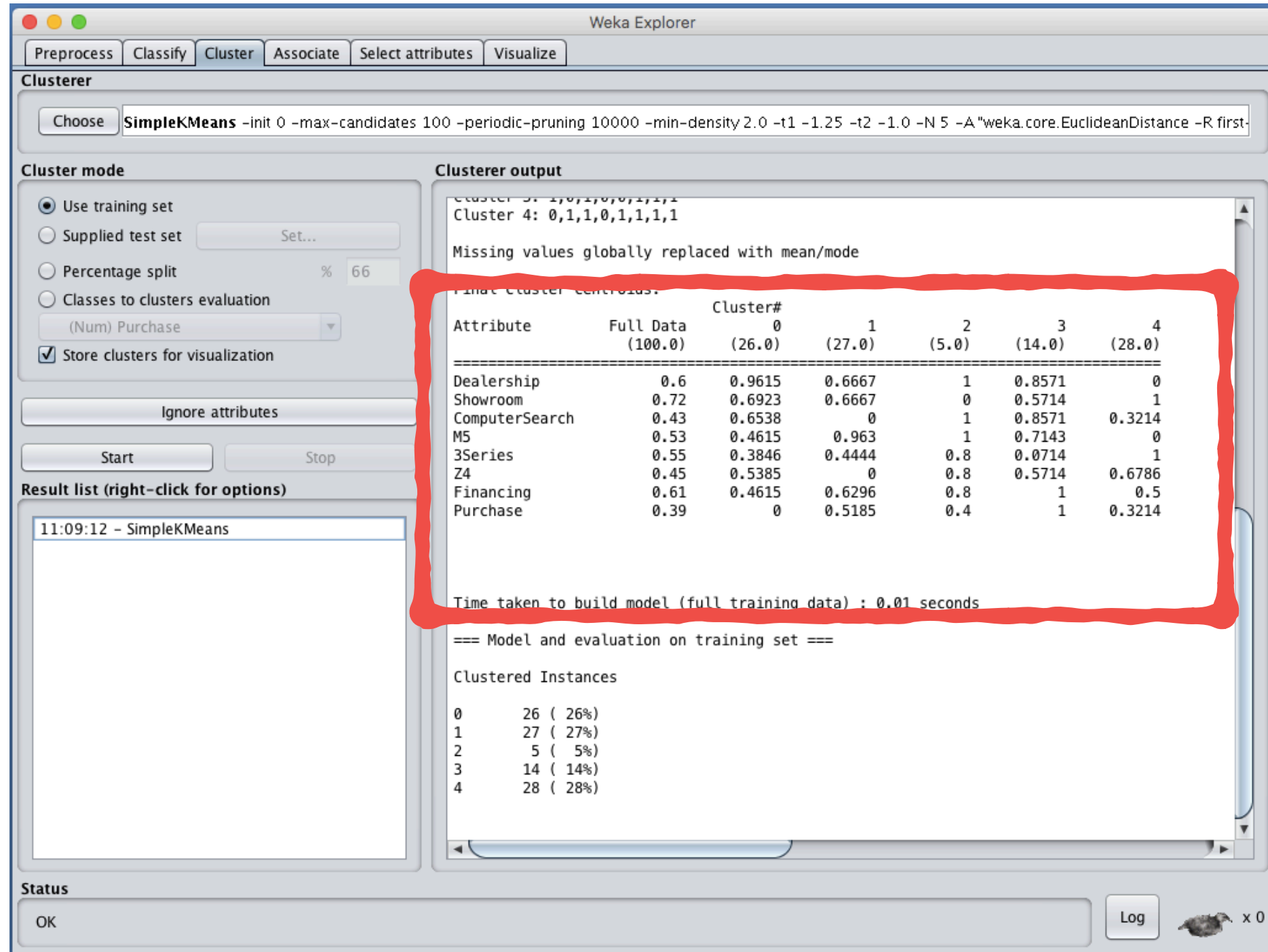
Clustered Instances

Cluster	Count	Percentage
0	26	(26%)
1	27	(27%)
2	5	(5%)
3	14	(14%)
4	28	(28%)

CLUSTERING THE DATA WITH WEKA

K-MEANS BEHAVIOUR ANALYSIS

- ▶ Cluster Tab;
- ▶ Use training set;
- ▶ No Class;
- ▶ Start;
- ▶ Evaluate patterns.



The screenshot shows the Weka Explorer application window. The 'Cluster' tab is selected. The 'Clusterer' section shows 'SimpleKMeans' as the chosen algorithm. The 'Cluster mode' section has 'Use training set' selected. The 'Clusterer output' section displays the results of the clustering process, including the final cluster centroids and the clustered instances.

Clusterer output

Cluster 0: 1,0,1,0,0,1,1,1
Cluster 4: 0,1,1,0,1,1,1,1

Missing values globally replaced with mean/mode

Final cluster centroids:

Attribute	Full Data (100.0)	Cluster# 0 (26.0)	1 (27.0)	2 (5.0)	3 (14.0)	4 (28.0)
Dealership	0.6	0.9615	0.6667	1	0.8571	0
Showroom	0.72	0.6923	0.6667	0	0.5714	1
ComputerSearch	0.43	0.6538	0	1	0.8571	0.3214
M5	0.53	0.4615	0.963	1	0.7143	0
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Z4	0.45	0.5385	0	0.8	0.5714	0.6786
Financing	0.61	0.4615	0.6296	0.8	1	0.5
Purchase	0.39	0	0.5185	0.4	1	0.3214

Time taken to build model (full training data) : 0.01 seconds

=== Model and evaluation on training set ===

Clustered Instances

0	26 (26%)
1	27 (27%)
2	5 (5%)
3	14 (14%)
4	28 (28%)

Final cluster centroids

Attribute	Full Data (100.0)	Cluster#				
		0 (26.0)	1 (27.0)	2 (5.0)	3 (14.0)	4 (28.0)
Dealership	0.6	0.9615	0.6667	1	0.8571	0
Showroom	0.72	0.6923	0.6667	0	0.5714	1
ComputerSearch	0.43	0.6538	0	1	0.8571	0.3214
M5	0.53	0.4615	0.963	1	0.7143	0
3Series	0.55	0.3846	0.4444	0.8	0.0714	1
Z4	0.45	0.5385	0	0.8	0.5714	0.6786
Financing	0.61	0.4615	0.6296	0.8	1	0.5
Purchase	0.39	0	0.5185	0.4	1	0.3214

Time taken to build model (full training data) : 0.01 seconds

=== Model and evaluation on training set ===

Clustered Instances

```

0      26 ( 26%)
1      27 ( 27%)
2       5 (  5%)
3      14 ( 14%)
4      28 ( 28%)

```


EXAMPLE CONCLUSION

K-MEANS BEHAVIOUR ANALYSIS

- ▶ **Cluster 0**– This group we can call the "Dreamers," as they appear to wander around the dealership, looking at cars parked outside on the lots, but trail off when it comes to coming into the dealership, and worst of all, they don't purchase anything.
- ▶ **Cluster 1**– We'll call this group the "M5 Lovers" because they tend to walk straight to the M5s, ignoring the 3-series cars and the Z4. However, they don't have a high purchase rate – only 52 percent. This is a potential problem and could be a focus for improvement for the dealership, perhaps by sending more salespeople to the M5 section.
- ▶ **Cluster 2**– This group is so small we can call them the "Throw-Aways" because they aren't statistically relevant, and we can't draw any good conclusions from their behaviour. (This happens sometimes with clusters and may indicate that you should reduce the number of clusters you've created).
- ▶ **Cluster 3**– This group we'll call the "BMW Babies" because they always end up purchasing a car and always end up financing it. Here's where the data shows us some interesting things: It appears they walk around the lot looking at cars, then turn to the computer search available at the dealership. Ultimately, they tend to buy M5s or Z4s (but never 3-series). This cluster tells the dealership that it should consider making its search computers more prominent around the lots (outdoor search computers?), and perhaps making the M5 or Z4 much more prominent in the search results. Once the customer has made up his mind to purchase the vehicle, he always qualifies for financing and completes the purchase.
- ▶ **Cluster 4**– This group we'll call the "Starting Out With BMW" because they always look at the 3-series and never look at the much more expensive M5. They walk right into the showroom, choosing not to walk around the lot and tend to ignore the computer search terminals. While 50 percent get to the financing stage, only 32 percent ultimately finish the transaction. The dealership could draw the conclusion that these customers looking to buy their first BMWs know exactly what kind of car they want (the 3-series entry-level model) and are hoping to qualify for financing to be able to afford it. The dealership could possibly increase sales to this group by relaxing their financing standards or by reducing the 3-series prices.



NEURAL NETWORKS VS. K-NEAREST NEIGHBOUR BREAST CANCER CLASSIFICATION

Lets **look at the differences** between adopting two classification techniques, one will be the **neural network multilayer perceptron** classification, compared with **k-nearest neighbour model**.

- ▶ Dataset: breast-cancer.arff (286 instances)
- ▶ Nominal Class : no-recurrence-events | recurrence-events
- ▶ Classification with: Multilayer Perceptron | KNN (IBk in Weka)
- ▶ Cross Validation Test Options: takes 10% of the dataset for testing in 10 folds, computing the mean.
- ▶ Pay attention to the False Positive rate, which are the differences?

EXERCISE

Apply K-nearest neighbour Model (IBk in the choose button) to the problem of car dealership:

- ▶ **Start parameter KNN = 5;**
- ▶ **Try decreasing KNN.**

REFERENCES

- ▶ Mark Hall, Eibe Frank, Geoffrey Holmes, Bernhard Pfahringer, Peter Reutemann, and Ian H. Witten. 2009. The WEKA data mining software: an update. [\[PDF\]](#)
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- ▶ Wikipedia – Multivariate Linear Regression Model. [\[LINK\]](#)
- ▶ Wikipedia – Decision Tree. [\[LINK\]](#)
- ▶ Wikipedia – K-means. [\[LINK\]](#)
- ▶ Gary Marcus, *"Deep Learning: A Critical Appraisal"*, [arXiv:1801.00631](#).
- ▶ Wikipedia – K-nearest neighbour. [\[LINK\]](#)
- ▶ Web version of the tutorial by Michael Abernethy, IBM. – [\[LINK\]](#)