

Sonnenberg & Company, CPAs

A Professional Corporation

5190 Governor Drive, Suite 201, San Diego, California 92122





Leonard C. Sonnenberg, CPA

San Dicgo Coastkeeper Reviewed Financial Statements December 31, 2008

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ACCOUNTANT'S REVIEW REPORT

To the Board of Directors of San Diego Coastkeeper

We have reviewed the accompanying statement of financial position of San Diego Coastkeeper, a non-profit corporation, as of December 31, 2008, and the related statements of activities, cash flows, and functional expenses for the year then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. All information included in these financial statements is the representation of the Organization's management.

A review consists principally of inquiries of personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit in accordance with U.S. generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with U.S. generally accepted accounting principles.

September 21, 2009

Sonnenberg & Company, CPAs

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Statement of Financial Position December 31, 2008

ASSETS

| OPERATING ASSETS Cash and cash equivalents Investment Accounts receivable Grants receivable Prepaid expenses Deposits Endowment fund | TOTAL OPERATING ASSETS | \$ | 158,907 160,000 109,118 47,149 8,302 7,139 44,784 535,399 |
|--|----------------------------------|----|--|
| FIXED ASSETS | TOTAL OFERATING ASSETS | | 333,399 |
| Property and Equipment | | | |
| Leasehold improvements | | | 70 140 |
| Furniture and equipment | · | | 70,149 125,222 |
| Boat | | | 54,296 |
| Vehicle | | | 10,000 |
| | | • | 259,667 |
| Less: Accumulated depreciation and | amortization | | (117,017) |
| - | TOTAL FIXED ASSETS | • | 142,650 |
| | TOTAL ASSETS | \$ | 678,049 |
| LIABILITIES AND NET ASSETS | • | | |
| LIABILITIES | | | |
| Accounts payable | | \$ | 45,641 |
| Payroll liabilities | | 4 | 30,431 |
| Deferred revenue- Pass-through from RL | FF - Wonders of the Sea | | 102,380 |
| | TOTAL LIABILITIES | | 178,452 |
| | | | - |
| | | | _ |
| NET ASSETS | | | |
| Unrestricted | | | 121 260 |
| Temporarily restricted | | | 131,369 309,033 |
| Permanently restricted | - | | 59,195 |
| - James and Advisor | TOTAL NET ASSETS | | 499,597 |
| | | | 100000 |
| | TOTAL LIABILITIES AND NET ASSETS | \$ | 678,049 |

See Accompanying Notes to Financial Statements and Accountant's Review Report

Statement of Activities

For the Fiscal Year Ended December 31, 2008

| | - | Unrestricted | Temporarily Restricted | Permanently Restricted | _ | Totals |
|--|----|--|---------------------------|------------------------|-----|--|
| SUPPORT AND REVENUE | | | | | | |
| Grants Contract income Event income, net of \$80,916 expenses Donations, memberships, sponsorships Interest & investment income Other income In-Kind revenue Net Asset Released from Restrictions: | \$ | 192,010 347,898 73,313 182,442 (11,264) 4,676 90,290 | \$ 479 ₃ 649 | (5,936) | \$ | 671,659 347,898 73,313 182,442 (17,200) 4,676 90,290 |
| Satisfied by payments | - | 331,926 | (331,926) | | _ | 0 |
| TOTAL SUPPORT AND REVENUE | | 1,211,291 | 147,723 | (5,936) | | 1,353,078 |
| EXPENSES: | | | | | | |
| Program Services Supporting Activities | | 1,035,261 | | | | 1,035,261 |
| Management and General Fund-Raising | - | 144,974 88,696 | | | _ | 144,974 88,696 |
| TOTAL EXPENSES | | 1,268,931 | 0 | 0 | _ | 1,268,931 |
| Change in Net Assets | \$ | (57,640) | \$ 147,723 | \$ (5,936) | \$ | 84,147 |
| Net Assets at Beginning of Fiscal Year | - | 10,551 | 209,643 | 65,131 | _ | 285,325 |
| Prior Period Adjustment | | 178,458 | (48,333) | 0 | - | 130,125 |
| Net Assets at End of Fiscal Year | \$ | 131,369 | \$ 309,033 | \$ 59,195 | \$_ | 499,597 |

Statement of Cash Flows

For the Fiscal Year Ended December 31, 2008

| CASH FLOWS FROM OPERATING ACTIVITIES: Change in Net Assets | \$ | |
|--|----|-----------|
| Change in 14th Abbets | Ф | 84,147 |
| Adjustments to Reconcile Change in Net Assets | | |
| to Net Cash Provided / (Used) by Operating Activities: | | |
| Depreciation | | 00 805 |
| Depreciation | | 32,296 |
| (Increase) / Decrease in Current Assets: | | |
| Accounts receivable | | 125,108 |
| Grants receivable | | (47,149) |
| Prepaid expenses | | (1,233) |
| Deposits | | (1,776) |
| Endowment fund | | 20,347 |
| Increase / (Decrease) in Current Liabilities; | | - |
| Accounts payable | | (26,609) |
| Payroll liabilities | | 9,530 |
| Deferred revenue | | 11,027 |
| Net Cash Provided by Operating Activities | _ | 205,688 |
| CASH FLOWS FROM INVESTMENT ACTIVITIES: | | |
| Purchase of fixed assets | | (45,799) |
| Net Cash Provided / (Used) by Investing Activities | | (45,799) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Prior period adjustment | | 130,125 |
| Purchase of investment | | (160,000) |
| Net Cash Provided / (Used) by Financing Activities | | |
| the case to the County of them and Manager | | (29,875) |
| Net (Decrease) / Increase in Cash and Cash Equivalents | | 130,014 |
| Cash and Cash Equivalents at: | | |
| Beginning of Year | | 28,893 |
| | - | -3,032 |
| End of Year | \$ | 158,907 |

Statement of Functional Expenses For the Fiscal Year Ended December 31, 2008

| | | SUPPORTING ACTIVITIES | | | | | |
|----------------------------|--------------|-----------------------|-------------|-----|-------------|------|------------------|
| | Program | | | | lanagement | | |
| | Services | | and General | | Fundraising | | Totals |
| Payroll & Related Expenses | | _ | | | | _ | |
| Salaries and wages | \$ 472,225 | \$ | 102,413 | \$ | 56,125 | \$ | 630,763 |
| Payroll taxes | 37,968 | 42 | 8,100 | Ψ | 4,555 | Ψ | 50,623 |
| Other employee benefits | 37,606 | | 6,924 | | 3,462 | | 30,623 47,992 |
| Total Payroll & Related | 547,799 | - | 117,437 | • | 64,142 | - | 729,378 |
| Operating Expenses: | | - | | | 01,1212 | - | 125,576 |
| Accounting | 8,195 | | 1,245 | | 933 | | 10,373 |
| Auto expenses | 1,920 | | 1,2-7.5 | | ددو | | 1,920 |
| Bad debt expense | 6,695 | | | | | | 1,920 6,695 |
| Boat expenses | 3,021 | | | | | | 3,021 |
| Continuing education | 4,174 | | 100 | | 610 | | 3,021 4,884 |
| Contract services | 106,958 | | 100 | | Old | | 106,958 |
| Event Expenses & permits | 4,409 | | | | 3,200 | | 7,609 |
| Financing fees | 2,582 | | 203 | | 204 | | 7,009 2,989 |
| Insurance | 5,279 | | 337 | | 207 | | 5,616 |
| In-kind services | 75,090 | | 551 | | | | 75,090 |
| Lab services | 5,962 | | | | | | 5,962 |
| Legal | 47,931 | | | | | | 47,931 |
| Marketing | 32,085 | | 819 | | 1,229 | | |
| Meetings & conferences | 7,786 | | 304 | | 591 | | 34,133 8,681 |
| Membership dues | 5,201 | | 1,960 | | 1,364 | | 8,525 |
| Newsletter | 3,994 | | 438 | | 439 | | 6,323 4,871 |
| Оссправсу | 40,779 | | 8,699 | | 4,893 | | 54,371 |
| Equipment rental & maint | 2,873 | | 125 | | 124 | | 3,122 |
| Network & IT | 4,968 | | 1,341 | | 1,577 | | 7,886 |
| Supplies | 23,377 | | 5,095 | | 1,498 | | 7,866 29,970 |
| Postage and shipping | 2,438 | | 72 | | 215 | | 29,970 2,725 |
| Printing and copying | 21,766 | | 12. | | 1,074 | | 22,840 |
| Social & hospitality | 5,901 | | | | 2,295 | | - |
| Telephone | 8,973 | | 534 | | 1,175 | | 8,196 |
| Travel | 28,955 | | 337 | | 2,518 | | 10,682 |
| Texes, licenses & permits | 20,500 | | 229 | | 2,310 | | 31,473 |
| Depreciation | 26,150 | | 5,531 | | 615 | | 229 |
| Other admin | 40,120 | | 505 | | 012 | | 32,296 |
| Total Operating Expenses | 487,462 | - | 27,537 | | 24,554 | | 505 |
| roun exerning rethonora | | - | 21,331 | - , | | | 539,553 |
| Total Expenses | \$ 1,035,261 | = \$ | 144,974 | \$ | 88,696 | \$. | 1,268,931 |

See Accompanying Notes to Financial Statements and Accountant's Review Report

Notes to Financial Statements
For the Year Ended December 31, 2008

Note 1. Organization and Purpose

San Diego Coastkeeper, a.k.a Coastkeeper (the Organization) is a nonprofit organization that was organized in 1995 as San Diego Baykeeper to protect the region's bays, beaches, watersheds and ocean for people and wildlife that depend on them. The name was subsequently changed to San Diego Coastkeeper. The aim is to balance community outreach, education, and advocacy to promote stewardship of clean water and a healthy coastal ecosystem.

Coastkeeper operates the following campaigns:

- Education & Outreach
- -Marine Debris
- -Marine Conservation Initiative
- -Sewage
- -Toxic Waterways
- -Urban Runoff
- -Water Supply

Note 2. Summary of Significant Accounting Policies

The accompanying financial statements are presented in accordance with the AICPA <u>Accounting</u> and <u>Audit Guide for Not-for-Profit Organizations</u>. The financial statements are presented on the accrual basis in accordance with U.S. generally accepted accounting principles, whereby all revenue is recognized when earned and expenses are recognized when incurred.

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Temporarily restricted contributions which are received and expended during the year are included in unrestricted net assets at the Organization's fiscal year-end. All donor-restricted support is reported as an increase in temporarily or permanently net assets, depending on the nature of the restriction. When a restriction expires, (either when the stipulated time restriction or purpose restriction is accomplished) temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restriction.

The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Notes to Financial Statements
For the Year Ended December 31, 2008

Note 2. Summary of Significant Accounting Policies (Continued)

Accounts and Grants Receivable – Accounts and grants receivable consists primarily of grants and conditional promises to give that are due in less than one year. No allowance for doubtful accounts is deemed necessary.

Deferred Revenue - In accordance with accrual accounting, cash received but not earned deemed to he exchange transactions are accrued at year end.

Fixed Assets and Depreciation – Acquisitions of property and equipment of \$500 or more are capitalized on the financial statements and are recorded at cost or fair market value at date of donation. Depreciation is computed on the straight-line method over the estimated useful life of the assets. Expenditures for maintenance and repairs are charged against operations.

Cash and Cash Equivalents - Cash equivalents consist primarily of certificates of deposits with original maturities of 90 days or less. Securities with original maturities over 90 days are to be classified as short-term investments. The Organization considers all its bank accounts to consist of cash or cash equivalents.

Contributed Materials and Services — contributed materials are recorded at their fair market value where an objective basis is available to measure their value. Such items are capitalized or charged to operations as appropriate. The fair market value of contributed professional services is reported as support and expenses in the period in which the services are performed. A number of unpaid volunteers have made contributions of their time to assist the Organization's programs. The value of this contributed time is not reflected in the financial statements as it is not susceptible to objective measurement or valuation.

Use of Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates,

Note 3. Income Taxes

The Organization is a California not-for-profit corporation exempt from federal and state income taxes under Internal Revenue Code Section 501(c)(3) and California State Tax Code 23701(d), respectively.

Notes to Financial Statements
For the Year Ended December 31, 2008

Note 4. Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefitted.

Note 5. Lease of Facilities

Coastkeeper has lease agreements for its office premises, which expire on February 14, 2012. Rent expense was \$39,313 for the year ended December 31, 2008.

Future minimum lease payments under the agreement are as follows:

| 2009 | \$ 45,069 |
|--------------|-------------------|
| 2010 | 46,825 |
| 201 1 | 48,991 |
| 2012 | 51,198 |
| Total | \$ <u>192,083</u> |

Note 6. Simple IRA Contribution Plan

The Organization maintains Simple IRA Contribution plan covering substantially all employees who meet the plan's eligibility requirements. Under the plan, voluntary contributions may be made by participants. The Organization contributed \$10,868 at matching rate 2% to the plan for the year ended December 31, 2008.

Note 7. Endowment

The purpose of the endowment was to supply Coastkeeper with a restricted seed investment that would potentially bear unrestricted interest income for the organization. The balance of the Endowment fund was \$44,784 at the end of 2008. The principal amount was \$59,195.

Notes to Financial Statements
For the Year Ended December 31, 2008

Note 8. Temporarily Restricted Net Assets

As of December 31, 2008, Coastkeeper temporarily restricted net assets were \$309,033 in various restricted funds.

| | Beginning | Adjustment to | | | Ending | |
|-----------------------------------|------------|----------------|------------|--------------|------------|--|
| | Balance | Beginning Bal. | Additions | Released | Balance | |
| Marisla | \$ 29,465 | \$ - | \$ 65,000 | \$ (48,750) | \$ 45,715 | |
| San Diego Foundation | ~ | - | 60,000 | (39,258) | 20,742 | |
| RLFF 08 Grant | 108,845 | | 267,149 | (186,543) | 189,451 | |
| Ford Foudation | - | - | 30,000 | (7,500) | 22,500 | |
| JW Sefton | - | - | 5,000 | (2,500) | 2,500 | |
| Qualcomm | - | - | 25,000 | (12,348) | 12,652 | |
| Hattie Ettinger Conserv. Fund | 5,000 | - | 10,000 | (9,616) | 5,384 | |
| PIMCO Foundation | - | - | 10,000 | (4,286) | 5,714 | |
| Heller Foundation of San Diego | - | - | 5,000 | (2,500) | 2,500 | |
| Charles and Ruth Billingsley | = | - | 2,500 | (625) | 1,875 | |
| Port of San Diego | 29,166 | (29,166) | _ | - | - | |
| City of San Diego | 16,667 | (16,667) | - | - | _ | |
| HSBC | 2,000 | - | - | (2,000) | - | |
| Patagonia | 3,500 | - | - | (3,500) | - | |
| San Diego County Bar Foundation | 5,000 | - | - | (5,000) | = | |
| McCarthy - SWELL 2008 | 10,000 | (2,500) | - | (7,500) | - | |
| Total Temporarily Restricted Fund | \$ 209,643 | \$ (48,333) | \$ 479,649 | \$ (331,926) | \$ 309,033 | |

Note 9. Prior Period Adjustment

In the prior year's financial statements, unrestricted net assets were understated by \$178,458 due to timing difference of the grant revenue recognition and deferred revenue. Therefore, the adjustment of \$178,458 at January 1, 2008, has the effect of increasing the beginning unrestricted net assets balance. Temporarily restricted net assets were overstated by \$48,333. Therefore, \$48,333 was reclassified from temporarily restricted net asset to unrestricted net assets. The net of prior period adjustment was \$130,125 (\$178,458 minus \$48,333)