



PREDICTING UBER AND LYFT SURGES TO INCREASE TAXI-CAB COMPETITION

# BOSTON SURGE PRICE DETECTION

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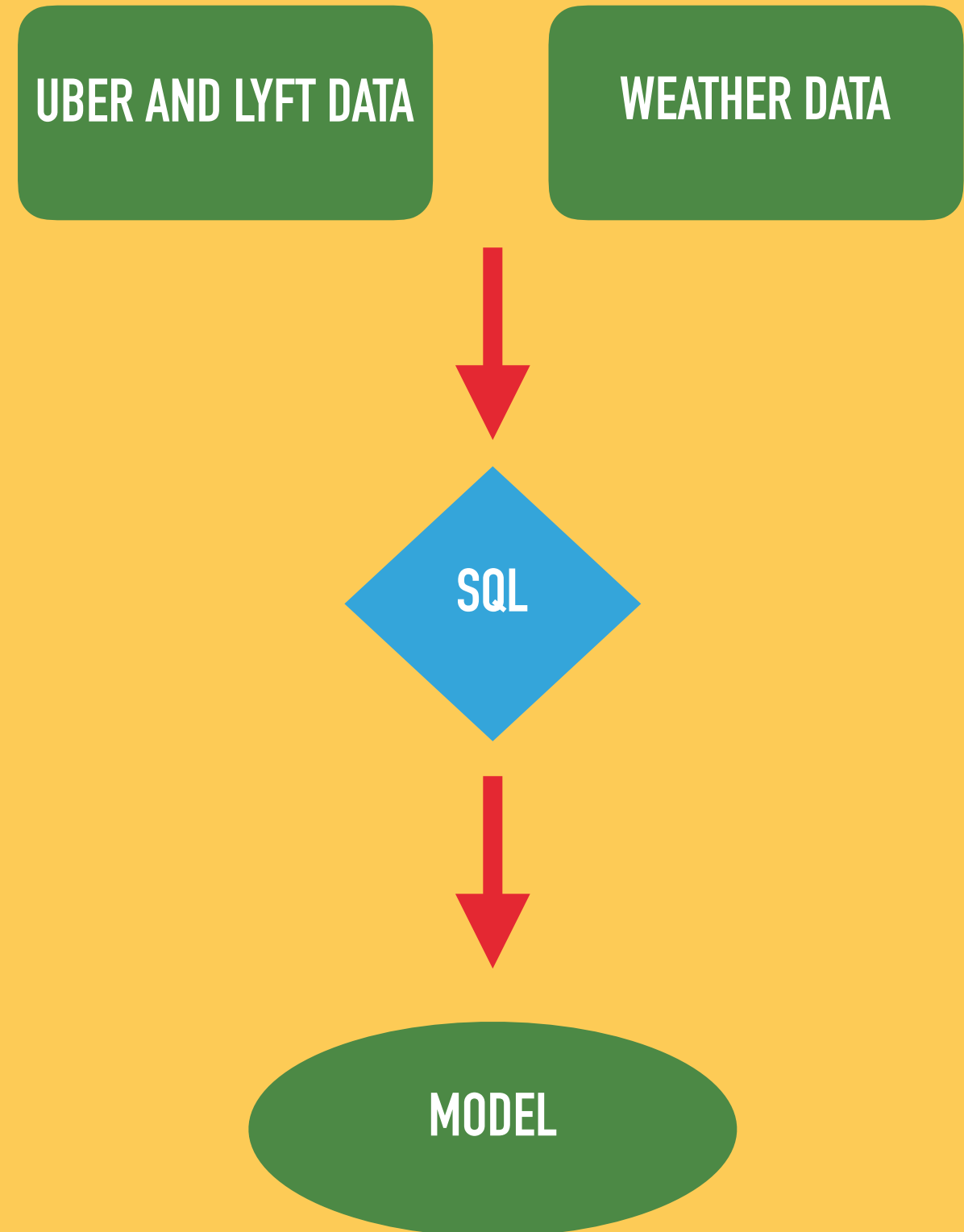
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# PREMISE

- ▶ Traditional cabs have difficulty competing against Uber/Lyft
- ▶ One advantage of cabs: no “surge” pricing
- ▶ Goal: Create service to alert cabs when/where surge pricing is expected

# DATA

- ▶ Features: time, location, and weather
- ▶ Target: Surge or No Surge
- ▶ 18 days' worth of Uber and Lyft data in Boston
  - ▶ ~700k rides
- ▶ Hourly weather forecasts



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# MODEL SELECTION

- ▶ Interpretability is a high priority
- ▶ Data is linearly inseparable
- ▶ Candidate models:
  - ▶ Decision Tree
  - ▶ Random Forest
  - ▶ Naive Bayes

# UNDERSTANDING PERFORMANCE METRICS

- ▶ Accuracy is a poor metric

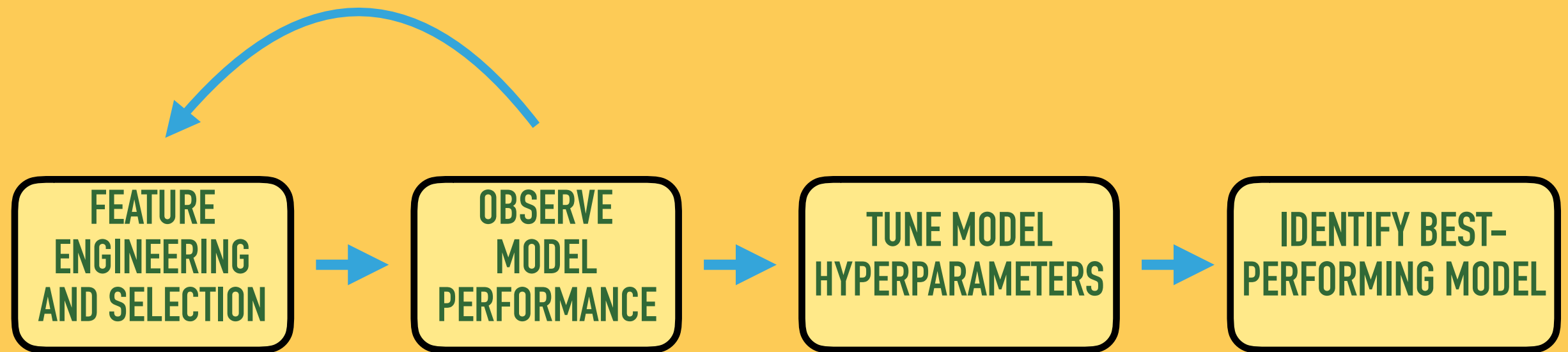
- ▶ Only 0.03% of rides had surge pricing

- $$\text{Precision} = \frac{\text{Detected Surge}}{\text{Detected Surge} + \text{Falsely Detected Surge}}$$

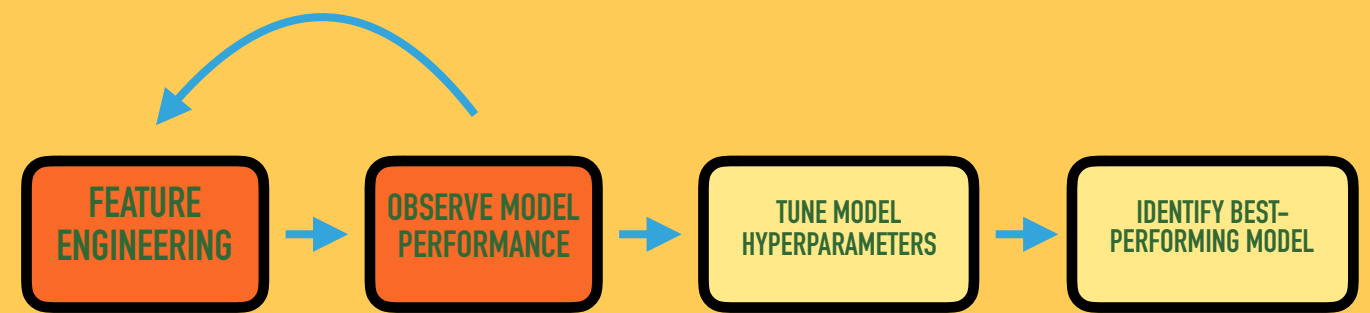
- $$\text{Recall} = \frac{\text{Detected Surge}}{\text{Detected Surge} + \text{Undetected Surge}}$$

- ▶ Maximizing precision makes the most business-sense

# MODELING PROCESS



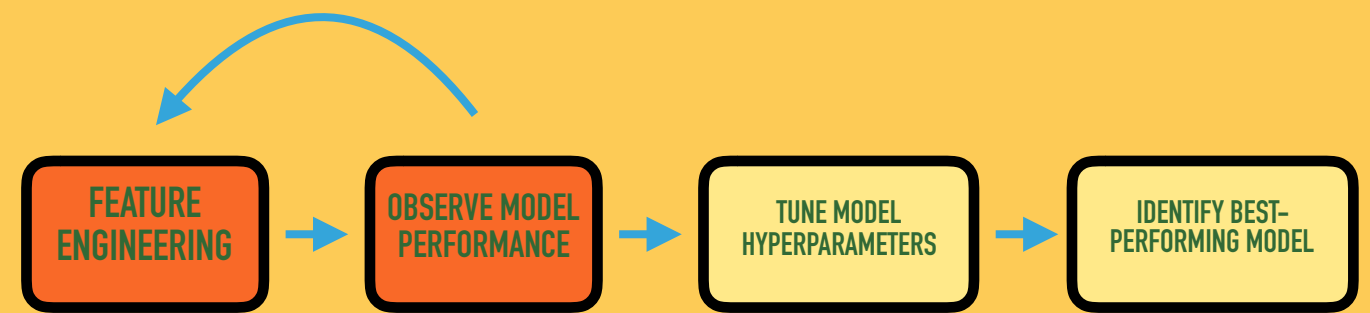
# BASELINE MODEL



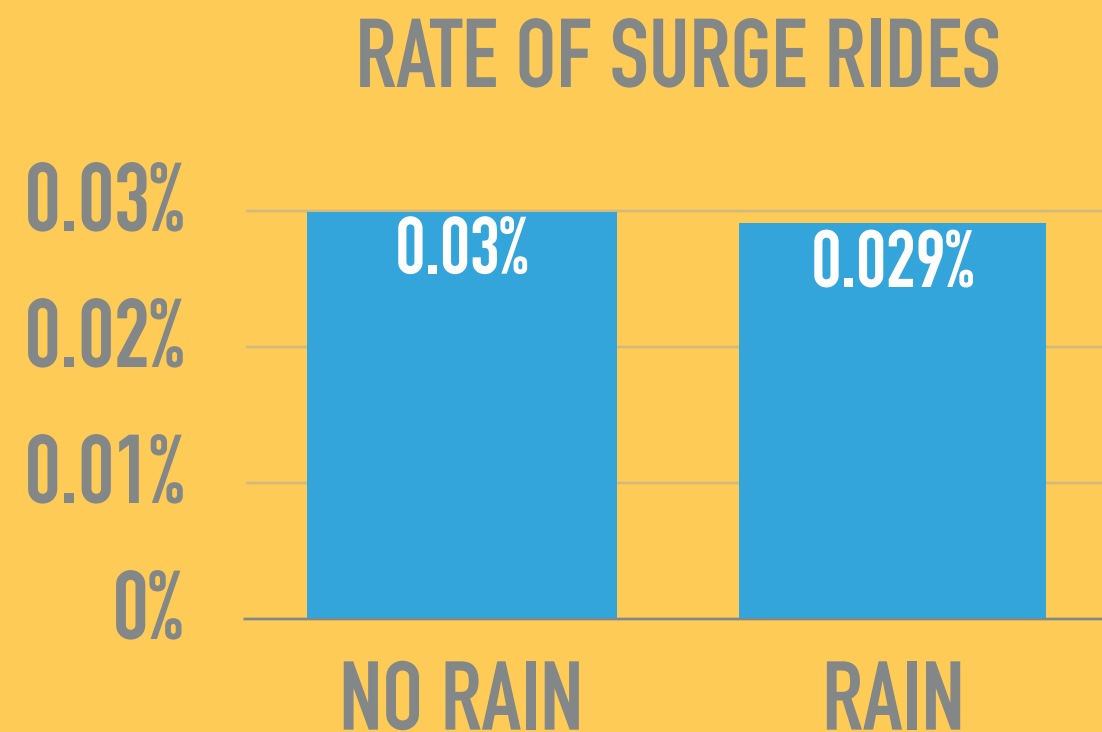
## ► Baseline model results:

	Accuracy	Recall	Precision	F1
Decision Tree	95.16%	15.61%	15.08%	15.34%
Random Forest	96.02%	5.10%	9.88%	6.72%
Naive Bayes	66.07%	100%	7.65%	14.22%

# FEATURE ENGINEERING

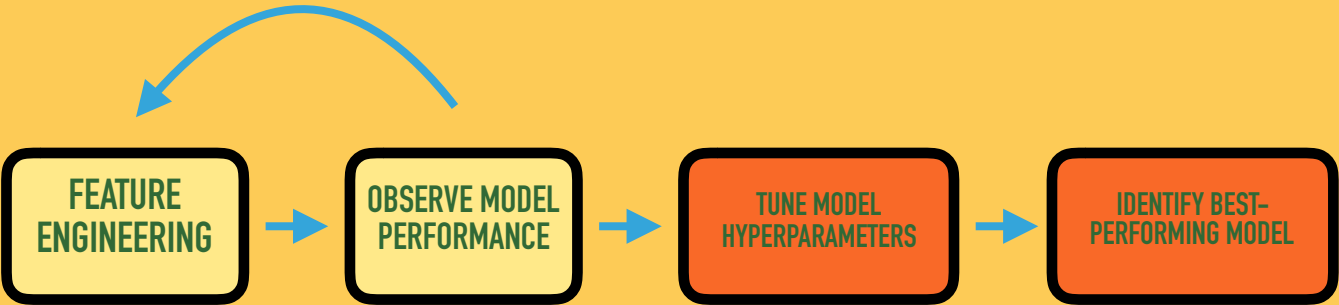


- ▶ Recent rides
- ▶ Cyclical time
- ▶ Boston sports team game days
- ▶ Weather observation:



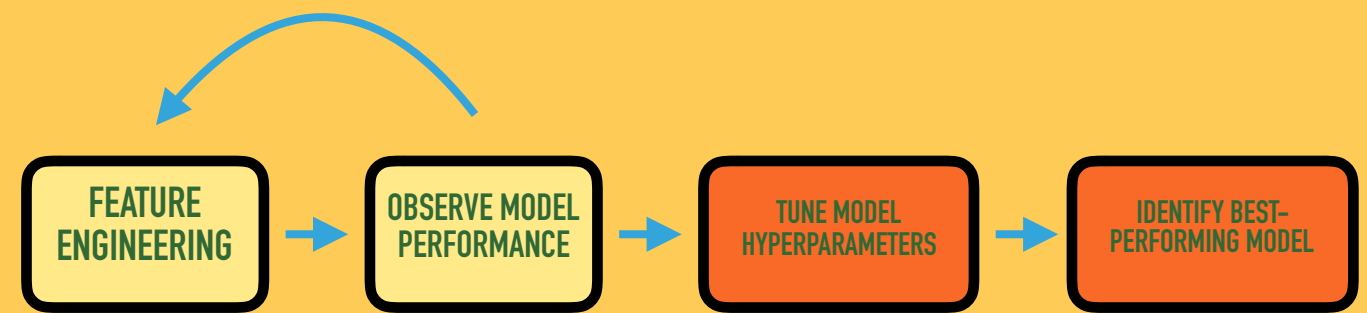


# COMPARING MODEL PERFORMANCE

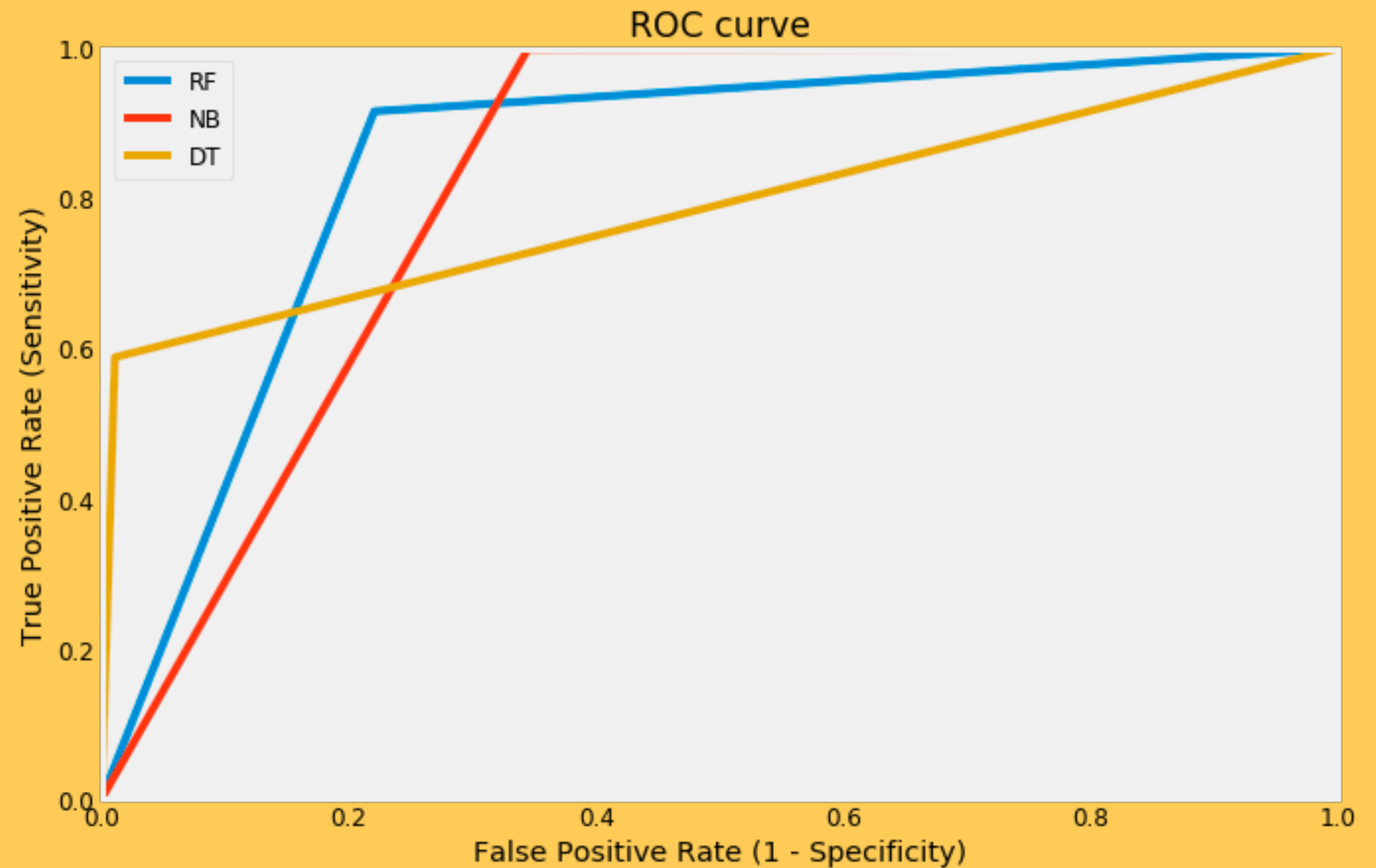


	Accuracy	Recall	Precision	F1
Decision Tree	97.70%	58.85%	63.17%	60.93%
Random Forest	78.35%	91.62%	11.53%	20.48%
Naive Bayes	66.57%	99.88%	8.33%	15.38%

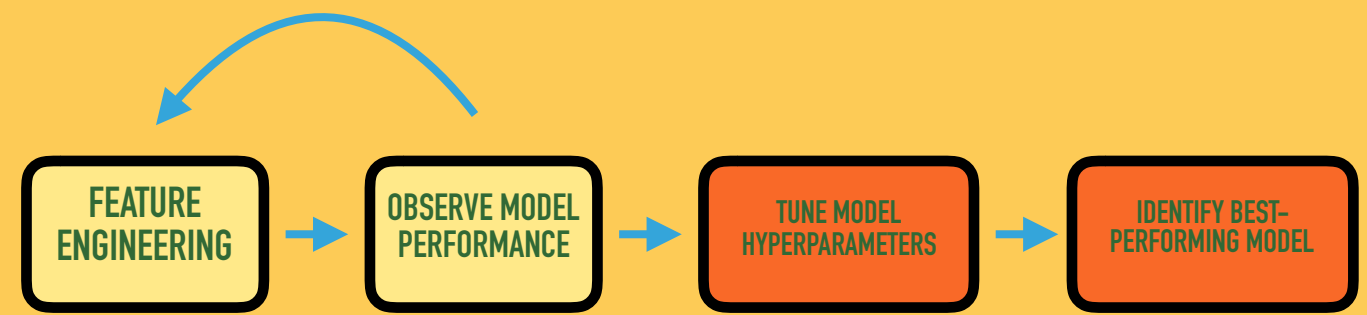
# COMPARING MODEL PERFORMANCE



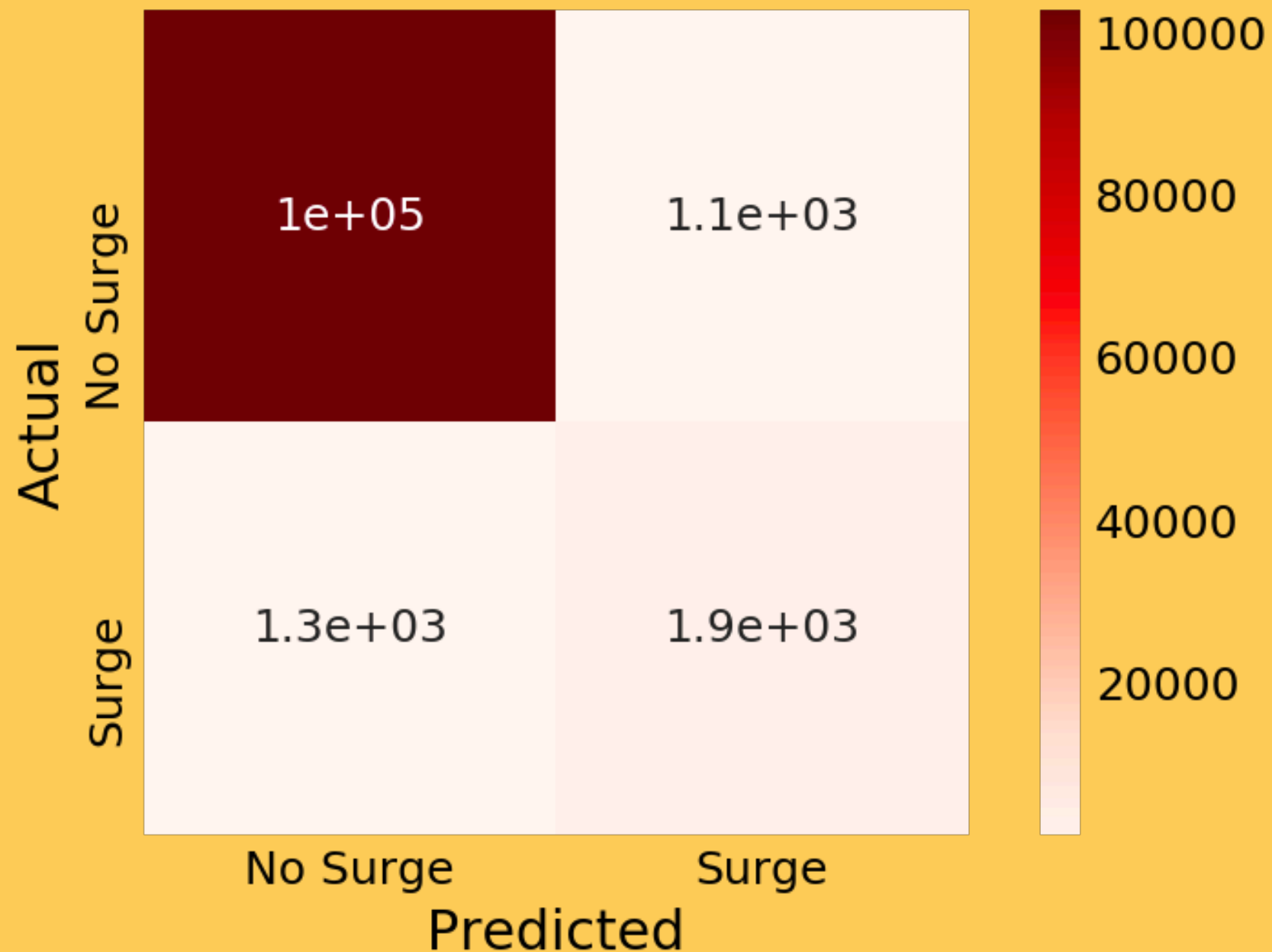
- ▶ For our business, it is essential to minimize FPR



# DECISION TREE CONFUSION MATRIX



Decision Tree Confusion Matrix



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## CONCLUSIONS AND FUTURE WORK

- ▶ Decision tree is the best model for the objective
  - ▶ Minimizes False Positive Rate, maximizes precision
- ▶ More data required
- ▶ Improve hyper-parameters
- ▶ Consider changing business model