# SAM OUIMET

# **Data Projects**

#### **Customer Churn Prediction**

Predicted customer churn with a Telco company's product and customer data using most modern classification algorithms. Built a comprehensive dashboard with Tableau to present the findings in a simplified yet interactive format.

#### **KPI Dashboard**

Built a KPI dashboard in Tableau to display the sales and profit information from Tableau's Superstore dataset by year, product, location, and more. incorporated calculated fields, dashboard filters, geographic data, and various visualization

#### Sales Analysis

Used an electronics company's sales data and Python to answer critical business questions, such as the best time to display an ad, which products are most often sold together and more.

#### Movie Script NLP and Recommender

Performed NLP and topic modeling on web scraped, full-length movie scripts for the purpose of visualizing story arcs and recommending movies based on script similarity.

#### **COVID-19 Dashboard**

Worked with the Johns Hopkins COVID-19 data source to build an interactive dashboard in Tableau that displays the growth of confirmed cases and deaths in worldwide geographic locations.

# **Experience**

Metis Jan. 2020 to Apr. 2020 **Data Science Student** New York, NY

Completed the only accredited (ACCET) data science bootcamp in the country, which focused on data analysis, machine learning, programming in multiple languages (Python, SQL, Bash), project design, and communication. During the course of the program, I completed 5 projects all of which heavily involved data analysis, either supervised or unsupervised algorithmic modeling, and an in-person presentation to peers.

#### Professional Development

Followed various online educational programs and a self-made curriculum to sharpen my analytical toolset (Python, SQL, math). This involved completing such courses as Metis' 6-week online Python and Math for Data Science program, Coursera's Math for Data Science course taught by current Duke University Instructors, among many hours of additional self-learning.

CoinDesk

May 2018 to June 2019 New York, New York

- Markets Editor, Analyst (March 2019 June 2019)
  - Lead the CoinDesk Markets initiative with two colleagues under my supervision.
  - Accountable for scheduling, editing and publishing CoinDesk's markets written content. Authored over 100 articles featuring my technical analysis in addition to covering notable moves or events in the
  - cryptocurrency markets; achieved over 2.5 million page views as of June 2019.
  - Core creator and distributor of market and technical analysis via social media; grew the CoinDesk Markets following over 300 percent in one year (30k followers as of June '19).
  - Contributed to and edited the CoinDesk Markets daily newsletter sent to 15-25k subscribers.
  - Participated in senior meetings to assist in refining CoinDesk's editorial strategy and conducted interviews for future interns and the Markets Editor position.

#### Markets Analyst (October 2018 - March 2019)

- Responsible for authoring market analysis and news stories incorporating the use of Excel, Datawrapper and TradingView charts and graphs for CoinDesk's growing audience.
- Leading role in a paid partnership with Stocktwits, the premier social media platform for investors, as its first cryptocurrency media partner.
- Featured in CoinDesk's podcasts and Twitch streams to share my view on the cryptocurrency markets.

#### Markets Analyst Intern (May 2018 - October 2018)

- Authored crypto-market centric educational material including "how-to guides" on reading candlesticks, the relative strength index, MACD and more.
- Wrote price-related news stories and provided daily technical analysis using statistical trading methodologies on a variety of digital assets for CoinDesk's growing markets audience.

Oct. 2017 to Mar. 2018 New York, NY

- **Customer Support, Payment Specialist (6-month contract)** 
  - Provided support to all FanDuel users via ZenDesk, a high volume ticketing system, live chat and phone.
  - Specialized in user payment solutions using processors such as PayPal Business, Braintree and Apple Pay. Assisted users with Know Your Customer (KYC) Verification and identified fraud situations.

# **Certifications**

#### **Tableau Desktop Specialist**

Certified by Tableau

#### Certified Bitcoin Professional

Certified by the Cryptocurrency Certification Consortium (C4)

### **Contact**

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## Skills

#### **LANGUAGES AND LIBRARIES**

Python

SOL

**Pandas** 

Scikit-learn

NumPv

**Beautiful Soup** 

NLTK

#### MACHINE LEARNING

Regression

Classification

NLP

Clustering

#### VISUALIZATION

Tableau

Matplotlib

**Plotly** 

Seaborn

DataWrapper

#### GENERAL

**Business Acumen** 

Microsoft Office

**Technical Analysis** 

Cryptocurrency Writing

Wordpress

# **Education**

#### Roger Williams University

B.S. Business Management 2017 Minor Electronic Business