

Manufacturer Analysis





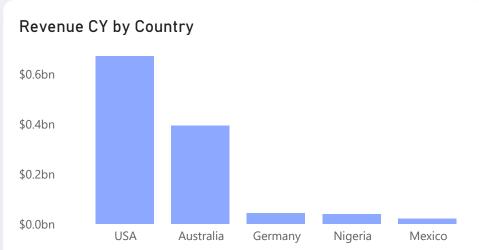






Revenue CY vs PY





Category	Revenue CY	%CT Revenue CY	Revenue PY	Reve
⊞ Rural	\$10,960,634	0.86%	\$8,816,464	
□ Urban	\$1,270,457,554	99.14%	\$1,048,570,856	
	\$606,027,373	47.29%	\$512,040,703	
	\$132,243,230	10.32%	\$103,111,872	
	\$528,954,369	41.28%	\$430,443,248	
⊞ Regular	\$3,232,583	0.25%	\$2,975,032	
Total	\$1,281,418,188	100.00%	\$1,057,387,320	













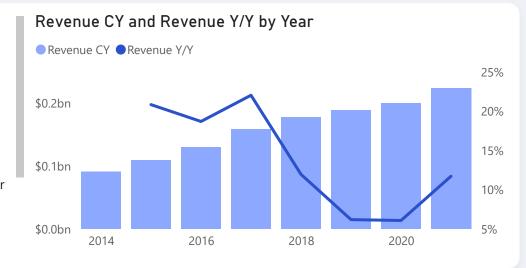


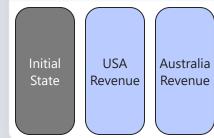
Revenue Y/Y started trending down on $\underline{2015}$, falling by $\underline{43.77\%}$ (0.09) in $\underline{6}$ years.

Revenue Y/Y dropped from $\underline{0.21}$ to $\underline{0.12}$ during its steepest decline between $\underline{2015}$ and $\underline{2021}$.

At \$670,594,889, <u>USA</u> had the highest Revenue CY and was 3,111.94% higher than <u>Mexico</u>, which had the lowest Revenue CY at \$20,878,172.

USA accounted for 52.33% of Revenue CY.





Select Dimen	Country	Year	Revenue PY	Revenue CY	Revenue Y/Y
☐ Manufacturer	USA	2015	\$116,919,923	\$151,488,295	29.57%
☐ Category	Mexico	2015	\$3,447,197	\$4,381,076	27.09%
_	Australia	2015	\$57,114,291	\$71,720,096	25.57%
	Nigeria	2015	\$7,660,596	\$9,520,826	24.28%
Product	USA	2016	\$151,488,295	\$185,762,868	22.63%
_	Australia	2016	\$71,720,096	\$86,789,703	21.01%
Country	Mexico	2016	\$4,381,076	\$5,280,045	20.52%
State	Germany	2017	\$7,829,050	\$9,145,550	16.82%
	Mexico	2020	\$7,642,301	\$8,842,610	15.71%
District	Germany	2015	\$5,974,734	\$6,907,839	15.62%
Year	Mexico	2019	\$6,685,597	\$7,642,301	14.31%
	Germany	2016	\$6,907,839	\$7,829,050	13.34%
☐ Quarter	Mexico	2017	\$5,280,045	\$5,969,212	13.05%
Month	Australia	2021	\$112,498,356	\$126,869,817	12.77%
Worter	USA	2017	\$185,762,868	\$208,789,262	12.40%
	Nigeria	2016	\$9,520,826	\$10,697,276	12.36%
Select Measure 💙	Mexico	2018	\$5,969,212	\$6,685,597	12.00%
Revenue CY	Australia	2017	\$86,789,703	\$96,404,443	11.08%
	USA	2018	\$208,789,262	\$229,484,854	9.91%
Revenue PY	Mexico	2021	\$8,842,610	\$9,696,867	9.66%
Revenue Y/Y	USA	2020	\$246,996,817	\$269,539,666	9.13%
	USA	2019	\$229,484,854	\$246,996,817	7.63%
	USA	2021	\$269,539,666	\$288,128,713	6.90%
	Germany	2018	\$9,145,550	\$9,746,124	6.57%
	Australia	2019	\$102,097,456	\$108,187,449	5.96%
	Australia	2018	\$96,404,443	\$102,097,456	5.91%
	Nigeria	2018	\$11,082,210	\$11,678,923	5.38%
	Australia	2020	\$108,187,449	\$112,498,356	3.98%
	Germany	2021	\$9,759,472	\$10,111,269	3.60%
	Nigeria	2017	\$10,697,276	\$11,082,210	3.60%
	Nigeria	2020	\$11,483,126	\$11,583,221	0.87%
	Germany	2019	\$9,746,124	\$9,775,034	0.30%
	Australia	2014		\$57,114,291	
	Total		\$2,218,885,499	\$2,664,989,205	20.10%

