

Aiden Rahma

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EDUCATION

Wayne State University, Mike Ilitch School of Business

Detroit, Michigan

Major: Global Supply Chain Management

Expected Graduation: May 2029

Bachelor of Business Administration

Scholarships: Wayne State Green & Gold Awards

Relevant Coursework: Business Tools & Applications, Principles of Microeconomics, Quantitative Methods I: Probability and Statistical Inference, Student Success and Career Development for Business Students

Personal Projects: Gained hands-on experience with a website prototype to explore HTML, and responsive design, focusing on improving business workflow and user interaction.

EXPERIENCE

Farah Jewelry Inc.

Southfield, MI

Sales Associate

Jan 2020 – Present

- Consistently increased monthly sales revenue by **15%** by developing strong, lasting client relationships and strategically promoting high-value items that encouraged repeat business and larger purchases.
- Successfully trained **2** new employees in all key operations, including cash balancing, daily procedures, and detailed security protocols, ensuring they could perform confidently and efficiently.
- Regularly assist in planning and executing visual merchandising strategies and carefully arranging inventory displays to maximize sales opportunities and create a more engaging customer experience.
- Negotiate thoughtfully with customers to reach mutually satisfactory outcomes, using persuasive communication to close high-value sales deals and maintain positive long-term relationships..

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Michigan Mandaean Youth Group

Warrent, Michigan

Board Member

January 2022 – Present

- Serving as a committed member of our church board by helping to plan and organize events that strengthen fellowship and nurture our congregation's sense of unity and purpose.
- Known for taking an active role in carefully preparing every detail of these gatherings, from scheduling and supplies to coordinating volunteers, so each event runs smoothly and successfully.
- Always making it a priority to be present whenever support is needed, offering my time, energy, and guidance to ensure our church and its members feel cared for and encouraged.
- Working to identify challenges within our community and develop thoughtful, practical solutions that uplift our neighbors and promote lasting positive change.

OTHER SKILLS & INTERESTS

SKILLS: Microsoft 0365 Applications, Computer-Aided Design Software

INTERESTS: Customizing and Designing Jewelry

LANGUAGES: Arabic and English