

Dominik Motes

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Dear Brothers of Alpha Kappa Psi,

My name is Dominik Motes I am currently in my junior year at Mike Ilitch School of Business where I am studying finance. I am passionate about financial markets and real estate investment, and this interest has inspired me to create my own real estate wholesaling business. This ties into my skills of communication, negotiation, and resident real estate evaluation. Some of my hobbies include reading philosophy and psychology, cooking, weightlifting, and going on hikes. I am inspired by people who dealt with failures and setbacks and were able to recover from them, taking them as a learning experience, coming out to be a stronger person. I embodied this and take every challenge I face as a new learning experience to test myself and grow.

Balancing my filled schedule of schoolwork and my professional role at LOC Credit union I have learned a sense of discipline to stick to my routine. On a daily basis, I assist members with opening accounts, processing transactions, and creating financial products, which has sharpened my attention to detail and ability to work well under pressure. I have also learned the power and effort it takes to work in unity within a team in my work experience, as under pressure with a line back to the door you have to stay calm, communicate clearly, and rely on each other to keep things moving efficiently. This has taught me the positives of working in a team environment, working in coherence with each other is extremely important. In my wholesaling company I am responsible for creating opportunities for real estate investors to expand their portfolio. In this I have found that the power of communication to be a factor in creating relationships and partnerships that work well together.

As I did a little bit of research about Alpha Kappa Psi's values and mission to develop principled business leaders, I learned that it is one that aligns with my personal mission to become a business leader that carries the values of integrity, knowledge, unity, brotherhood, and service. To me, integrity means that my actions should wholeheartedly reflect what I truly believe in and want to do. It is about maintaining professionalism and accountability in everything I take on. Knowledge to me means taking every experience I encounter as a learner experience to help myself grow. Unity is about working in collection with a team of people in harmony, but more of being a team player that can be counted on. Additionally Brotherhood, as I see it means to be loyal and trustworthy to those that are close to you. Lastly, service is about taking actions outside of yourself and helping others. This act of service is contributing to a bigger cause that leads to an impact in yourself and the community that you are helping \with.

Over the last week I have been able to meet with majority of the brothers at Alpha Kappa Psi and a couple of takeaways I took from these conversations was that everyone truly wants everyone to succeed, brothers are someone that you can always count on and most importantly everyone carries a positive attitude. These traits are ones that I strive to embody myself every day, as I want everyone to set goals that scare them, and take the first step into achieving them. Staying positive and optimistic creates a world around those reflects your thoughts. With that I want to bring my positive, goal driven perspective of life and business into this brotherhood.

Sincerely,

Dominik Motes