Dominik Motes

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EDUCATION

Wayne State University, Mike Ilitch School of Business

Detroit, MI

Bachelor of Science in Business Administration

May 2027

Major: Finance

Expected Graduation: May 2027

Cumulative GPA: 3.81

EXPERIENCE

Loc Credit Union Livonia, MI

Assistant Head Teller

March 2024 – Present

- Assist 60+ members daily with tailored financial guidance and banking support resulting in an increase in customer satisfaction
- Deliver personalized financial product guidance on CDs, IRAs, and MMAs increasing account conversion rating by 15%
- Maintain branch security by managing vault balances and opening procedures, achieving 100% compliance with internal audits

Proactive Home Solutions Woodhaven, MI

Founder February 2025 – Present

- Negotiate property contracts worth \$10K+ by sourcing motivated sellers, creating early-stage opportunities for future investors
- Analyze residential properties using Excel models, providing investors with ROI estimates and financial performance indicators
- Prepare preliminary property reports with comparable sales data, helping investors evaluate neighborhood trends before committing

Elegant Homes Canton, MI

Investment Intern September 2024 – March 2025

- Compiled market research on 20 neighborhoods, presenting rent and sales trends that supported property selection decisions
- Assisted in thoroughly evaluating property packages totaling \$250K+ in potential investment value under mentor's direct guidance
- Supported in compiling market reports, providing location insights that supported investment decisions on residential homes

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Professional Advisory Group

Livonia, MI

Member July 2025 – Present

- Collaborate with professionals to provide feedback on workplace culture, driving initiatives improving employee engagement
- Representing staff in advisory discussions, ensuring branch-level perspectives influenced organizational decision-making

Financial Management Association

Detroit, MI

Member

September 2025 – Present

- Understanding of finance among students and build relationships with finance professionals in the Detroit metro area
- Participant in guest-lecturer Q&A sessions, gaining exposure to valuation methods, financial modeling techniques

Greek Orthodox Youth Association

Southgate, MI

Member

September 2020 – Present

- Collaborate with 15+ peers to organize parish youth events, strengthening teamwork while fostering spiritual and cultural growth
- Engage in community service projects, supporting initiatives and strengthening relationships across the Greek Orthodox community

Ilitch Startup Technology Pitch Competition

Detroit, MI

Participant

September 2024 – March 2025

- Presented technology-driven business concept to a panel of judges, competing for up to \$10,000 in startup funding
- Collaborated with team members to design pitch deck, demonstrating innovation and entrepreneurial problem-solving skills

OTHER SKILLS & INTERESTS

Computer: Alkami, Bloomberg Terminal, DocuSign, Excel, Ip Capture, Meridian Link, Morningstar Direct, PropStream, Symitar **Interests:** Archer Aviation, Lombardi Trophy, Mediation, October, Pokémon, Shelby GT500, Spinach Pies, Stoic Philosophy