

PERSONAL INFORMATION

Samanway Shree Pandey

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🌐 <http://samanway-pandey.life/>

💬 Skype samanwaypandey

Sex Female | Date of birth 28 Mar 1992 | Nationality Indian

PERSONAL STATEMENT

Experienced Business Consultant | Currently studying MSc Business Psychology.

WORK EXPERIENCE

15 Apr 2019– 11 Sep 2020

Customer Success Specialist

Perfios Software Solutions Pvt. Ltd., Mumbai (India)

<https://www.perfios.com/>

Portfolio of Accounts ranging from £20,000 - £100,000 and above | Team Leading.

Business Analysis & Marketing- Requirement Analysis & Documentation, Scope and Strategy Analysis, Customer/Client Engagement/PR – Presentation, Marketing & Consultation, Dashboard Management, Product Delivery and Application Management & Service Delivery.

Data Analysis – Evaluation- Root cause analysis and Streamlining, Data extraction-transformation, Trend Analysis, Researching, Fraudulent Check Unit Management.

Design & Content Editor: Imprints- Planning, Designing, Content Creation for Company News-letter.

Software Used: SaaS, MS Excel, MS Word, MS PowerPoint, Salesforce, Tableau, Eclipse-Java.

Business or sector Consulting/Product/Analytics/Retail/SaaS

15 Sep 2015–14 Sep 2016

Executive – Operations and Catalogue

Trend Arrest Clothing Pvt. Ltd., Guru gram (India)

<https://trendarrest.com/>

Portfolio of Accounts ranging up to £45,000 and above | Team Leading | Start-Up

Digital Marketing & Operations Manager - Warehouse Operations, Vendor Management – Marketplace, Business Development, Product Marketing – Social Media & PR, Production Planning – Merchandising.

Website Management/ Content Management/ Editor – Fashion Catalog, Marketing & PR Content, Website graphics and content using HTML and PHP.

Customer Engagement - Customer Development, Supply Chain Functions, Product Category Management.

Data Analysing – Business and Customer Trends through raw Data.

Managed all aspects of an Online Fashion Retail Brand. Actively Co-ordinated during the **Brand's Campaign** with Actress- Sunny Leone.

Software Used: Canva, Fotor, Google Analytics, MS Excel, Amazon Marketplace, Adobe PhotoShop.

Business or sector E-Commerce/Retail/ Fashion E-Tail/Start-Up

1 Sep 2014–31 Aug 2015

Production Executive

IPA Devices Pvt. Ltd., Bangalore (India)

Organization Structure Study/Management, Supply Chain Management, Assembly Line Optimization,

EDUCATION AND TRAINING

14 Sept 2020 – Present

MSc Business Psychology

Heriot – Watt University, Edinburgh (U.K.)

Psychology of Leadership & Marketing, Coaching, Diversity and Research Methods.

29 May 2017–31 Mar 2019

Master of Business Administration – Lean Operations & Systems

Christ University, Bengaluru (India)

Digital Transformation, Data Analysis, Business Analysis, Process Improvement- Lean Six Sigma.

1 Jun 2010 –31 Jul 2014

Bachelor of Engineering – Computer Science

Sai Vidya Institute of Technology, Bengaluru (India)

C++, Java, DBMS, SQL, MS Office package, HTML.

PERSONAL SKILLS

Mother tongue(s)

Hindi

Foreign language(s)

English

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
C2	C2	C1	C1	C2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user Self- assessment grid.

Communication skills

- Good Communication Skill in English (Verbal & Written)
- Self Motivated, Ability to solve problem creatively.
- Determined to learn with practical approach.
- Enthusiastic and can produce results under deadline constraints.

Organisational / managerial skills

- Good coordination in working in Groups/Teams ▪ People skills
- Project organisational skills. ▪ Planning skills ▪ Execution skills ▪ Deliverables skills

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem-solving
Independent user	Proficient user	Proficient user	Proficient user	Proficient user

Digital skills - Self-assessment grid.

Other skills

- Passionate Reader - Ambitious Traveller – Movie Watcher – Fitness Freak.
- Fashion Lover – Prolific Writer – Forever Volunteer.

ADDITIONAL INFORMATION

Presentations

- Participated and won First prize at Country's National level and State Level Technical Paper Presentation.

Honours and awards

- Won Best Writer Award at Perfios' quarterly newsletter.

Social Initiatives

- Active volunteer at CSR initiatives, currently part of SolidariTee community, UK.