

PERSONAL INFORMATION

Samanway Shree Pandey

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🌐 <http://samanway-pandey.life/>

💬 Skype samanwaypandey

Sex Female | Date of birth 28 Mar 1992 | Nationality Indian

PERSONAL STATEMENT

Experienced Business Consultant | Currently studying MSc Business Psychology.

WORK EXPERIENCE

15 Apr 2019– 11 Sep 2020

Customer Success Specialist

Perfios Software Solutions Pvt. Ltd., Mumbai (India)

<https://www.perfios.com/>

Portfolio of Accounts ranging from £20,000 - £100,000 and above | Team Leading.

Business Analysis & Marketing- Requirement Analysis & Documentation, Scope and Strategy Analysis, Customer/Client Engagement/PR – Presentation, Marketing & Consultation, Dashboard Management, Product Delivery and Application Management & Service Delivery.

Data Analysis – Evaluation- Root cause analysis and Streamlining, Data extraction-transformation, Trend Analysis, Researching, Fraudulent Check Unit Management.

Design & Content Editor: Imprints- Planning, Designing, Content Creation for Company News-letter.

Business or sector Consulting/Product/Analytics/Retail/SaaS

15 Sep 2015–14 Sep 2016

Executive – Operations and Catalogue

Trend Arrest Clothing Pvt. Ltd., Guru gram (India)

<https://trendarrest.com/>

Portfolio of Accounts ranging up to £45,000 and above | Team Leading | Start-Up

Digital Marketing & Operations Manager - Warehouse Operations, Vendor Management – Marketplace, Business Development, Product Marketing – Social Media & PR, Production Planning – Merchandising.

Content Management/Editor – Fashion Catalog, Marketing & PR Content, Website content and graphics.

Customer Engagement - Customer Development, Supply Chain Functions, Product Category Management.

Data Analysing – Business and Customer Trends through raw Data.

Managed all aspects of an Online Fashion Retail Brand. Actively Co-ordinated during the **Brand's Campaign** with Actress- Sunny Leone.

Business or sector E-Commerce/Retail/ Fashion E-Tail/Start-Up

1 Sep 2014–31 Aug 2015

Production Executive

IPA Devices Pvt. Ltd., Bangalore (India)

Organization Structure Study/Management, Supply Chain Management, Assembly Line Optimization, Internal Communication Management, Documentation.

Business or sector Manufacturing/Automation/Services

EDUCATION AND TRAINING

14 Sept 2020 – Present

MSc Business Psychology

Heriot – Watt University, Edinburgh (U.K.)

Psychology of Leadership & Marketing, Coaching and Diversity.

29 May 2017–31 Mar 2019

Master of Business Administration – Lean Operations & Systems

Christ University, Bengaluru (India)

Digital Transformation, Data and Business Analysis, Process Improvement.

1 Jun 2010 –31 Jul 2014

Bachelor of Engineering – Computer Science

Sai Vidya Institute of Technology, Bengaluru (India)

PERSONAL SKILLS

Mother tongue(s)

Hindi

Foreign language(s)

English

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
C2	C2	C1	C1	C2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user Self-assessment grid.

Communication skills

- Good Communication Skill in English (Verbal & Written)
- Self Motivated, Ability to solve problem creatively.
- Determined to learn with practical approach.
- Enthusiastic and can produce results under deadline constraints.

Organisational / managerial skills

- Good coordination in working in Groups/Teams
- People skills
- Project organisational skills.
- Planning skills
- Execution skills
- Deliverables skills

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem-solving
Independent user	Proficient user	Proficient user	Proficient user	Proficient user

Digital skills - Self-assessment grid.

Other skills

- Passionate Reader - Ambitious Traveller – Movie Watcher – Fitness Freak.
- Fashion Lover – Prolific Writer – Forever Volunteer.

ADDITIONAL INFORMATION

Presentations

- Participated and won First prize at Country's National level and State Level Technical Paper Presentation.

Honours and awards

- Won Best Writer Award at Perfios' quarterly newsletter.

Social Initiatives

- Active volunteer at CSR initiatives, currently part of SolidariTee community, UK.