



PERSONAL INFORMATION

Samanway Shree Pandey

 #301 F Block, Krishna Diamond Apartment, Sahakara Nagar, Bengaluru (India)

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 [samanway.pandey@gmail.com](mailto:samanway.pandey@gmail.com)

 <http://samanway-pandey.life/>

 Skype samanwaypandey

Sex Female | Date of birth 28 Mar 1992 | Nationality Indian

PERSONAL STATEMENT

3+ years experienced Analyst – Product/Program/Account Management and Stakeholder Management. Willing to Travel.

WORK EXPERIENCE

15 Apr 2019–Present

Customer Success Specialist

Perfios Software Solutions Pvt. Ltd., Mumbai (India)

<https://www.perfios.com/>

Portfolio of Accounts ranging from \$25,000 - \$130,000 and above.

Business Analysis - Requirement Analysis & Documentation, Scope and Strategy Analysis, Customer/Client Engagement – Presentation, Marketing & Query resolution, Dashboard Management, Product Delivery and Application Management & Service Delivery.

Data Analysis – Evaluation – Root cause analysis and Streamlining, Knowledge Management, Trend Analysis, Fraudulent Check Unit Management.

Core Member of the Company's quarterly newsletter – Designing, Content Creation and Planning.

Business or sector FinTech/Product/Analytics/Finance

15 Sep 2015–14 Sep 2016

Executive - Operations and Catalogue

Trend Arrest Clothing Pvt. Ltd., Gurugram (India)

<https://trendarrest.com/>

Portfolio of Accounts ranging up to \$65,000 and above.

Warehouse Operations, Vendor Management, Content Management – Catalog & Detailing, Business Development, Product Marketing - Social Media & PR, Production Planning – Merchandising.

Customer Development, Supply Chain Functions, Product Category Management.

Analysing Business and Customer Trends through Data.

Business or sector E-Commerce Retail/ E-Tail

1 Sep 2014–31 Aug 2015

Production Executive

IPA Devices Pvt. Ltd., Bangalore (India)

Organization Structure Study/Management, Supply Chain Management, Assembly Line Optimization, Internal Communication Management

Business or sector Manufacturing/Machinery

EDUCATION AND TRAINING

29 May 2017–31 Mar 2019

Master of Business Administration

Christ University, Bengaluru (India)

Lean Operations & Systems:

MS Office suite (Word, Excel, PowerPoint), Digital Transformation, Basic Programming skills – Java, SQL, Supply Chain Management, Data Analysis – Tableau, Power BI, Familiar with Agile Software Development Methodology and SDLC, Data Analytics, Process Improvement

- Lean Six Sigma – Green Belt, IBM Cognos, Basic understanding of SAP.

1 Jun 2010–31 Jul 2014

**Bachelor of Engineering - Computer Science**

Sai Vidya Institute of Technology, Bengaluru (India)

## PERSONAL SKILLS

Mother tongue(s) Hindi

Foreign language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C1	C1	C2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  
Common European Framework of Reference for Languages

Communication skills

- Good Communication Skill in English (Verbal & Written)
- Self Motivated, Ability to solve problem creatively
- Determined to learn with practical approach
- Enthusiastic and can produce results under deadline constraints.

Organisational / managerial skills

- Good coordination in working in Groups/Teams.
- Project organisational skills. ▪ Planning skills.

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem-solving
Independent user	Proficient user	Proficient user	Proficient user	Proficient user

Digital skills - Self-assessment grid

Other skills

- Passionate Reader- Casual Photographer- Ambitious Traveller - Movie Watcher – Fitness Freak.
- Fashion Lover

## ADDITIONAL INFORMATION

Presentations

- Participated and won First prize at National level and State Level Technical Paper Presentation.

Honours and awards

- Won Best Writer Award at Perfios' quarterly newsletter.