

PERSONAL INFORMATION

Samanway Shree Pandey

 #301 F Block, Krishna Diamond Apartment, Sahakara Nagar, Bengaluru (India)

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 samanway.pandey@gmail.com

 <http://samanway-pandey.life/>

 Skype samanwaypandey

Sex Female | Date of birth 28 Mar 1992 | Nationality Indian

PERSONAL STATEMENT

3+ years experienced Analyst | Product/Program/Account Management | Business Consulting | Willing to Relocate.

WORK EXPERIENCE

15 Apr 2019–Present

Customer Success Specialist

Perfios Software Solutions Pvt. Ltd., Mumbai (India)

<https://www.perfios.com/>

Portfolio of Accounts ranging from \$25,000 - \$130,000 and above.

Business Analysis - Requirement Analysis & Documentation, Scope and Strategy Analysis, Customer/ Client Engagement – Presentation, Marketing & Query resolution, Dashboard Management, Product Delivery and Application Management & Service Delivery.

Data Analysis – Evaluation – Root cause analysis and Streamlining, Data extraction-transformation, Trend Analysis, Researching, Fraudulent Check Unit Management.

Core Member of the Company's quarterly newsletter – Designing, Content Creation and Planning.

Business or sector Consulting/Product/Analytics/SaaS

15 Sep 2015–14 Sep 2016

Executive - Operations and Catalogue

Trend Arrest Clothing Pvt. Ltd., Gurugram (India)

<https://trendarrest.com/>

Portfolio of Accounts ranging up to \$65,000 and above.

Warehouse Operations, Vendor Management - Marketplace, Content Management – Catalog & Detailing, Business Development, Product Marketing - Social Media & PR, Production Planning – Merchandising.

Customer Development, Supply Chain Functions, Product Category Management.

Data Analysing - Business and Customer Trends through raw Data.

Managed all aspects of an Online Retail Brand. Actively Co-ordinated during the Brand's Campaign with Sunny Leone.

Business or sector E-Commerce/Retail/ E-Tail/Start-Up

1 Sep 2014–31 Aug 2015

Production Executive

IPA Devices Pvt. Ltd., Bangalore (India)

Organization Structure Study/Management, Supply Chain Management, Assembly Line Optimization, Internal Communication Management

Business or sector Manufacturing/Automation/Services

EDUCATION AND TRAINING

29 May 2017–31 Mar 2019

Master of Business Administration

Christ University, Bengaluru (India)

Lean Operations & Systems:

MS Office suite (Word, Excel, PowerPoint), Digital Transformation, Basic Programming skills – Java, RDBMS - SQL, Supply Chain Management, Data Analysis – Tableau, IBM Cognos, Familiar with Agile SDM and SDLC, Data Analytics, Process Improvement - Lean Six Sigma: Green Belt, Basic understanding of SAP.

1 Jun 2010–31 Jul 2014

Bachelor of Engineering - Computer Science

Sai Vidya Institute of Technology, Bengaluru (India)

PERSONAL SKILLS

Mother tongue(s)

Hindi

Foreign language(s)

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
C2	C2	C1	C1	C2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
Common European Framework of Reference for Languages

Communication skills

- Good Communication Skill in English (Verbal & Written)
- Self Motivated, Ability to solve problem creatively
- Determined to learn with practical approach
- Enthusiastic and can produce results under deadline constraints.

Organisational / managerial skills

- Good coordination in working in Groups/Teams.
- Project organisational skills. ▪ Planning skills.

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem-solving
Independent user	Proficient user	Proficient user	Proficient user	Proficient user

Digital skills - Self-assessment grid

Other skills

- Passionate Reader- Casual Photographer- Ambitious Traveller - Movie Watcher – Fitness Freak.
- Fashion Lover

ADDITIONAL INFORMATION

Presentations

- Participated and won First prize at National level and State Level Technical Paper Presentation.

Honours and awards

- Won Best Writer Award at Perfios' quarterly newsletter.