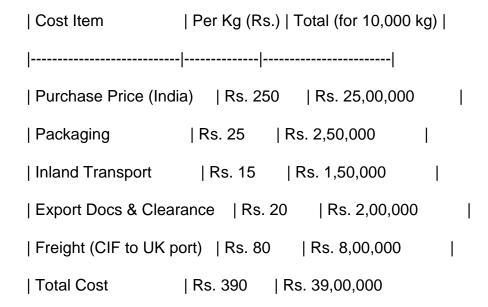
# Tea Export from India to UK - Profit & Margin Report

## 1. Container Volume & Tea Capacity

- 20-foot container capacity: Approx 10,000-11,000 kg (10-11 tons)
- Using 10,000 kg (10 tons) for calculations.

# 2. Cost Breakdown (Per Kg + Total)

Example: Assam CTC Tea (bulk)



## 3. Selling Price in UK

Type	UK Price (Wholesale)   Revenue (10,000 kg)		
-			
Conservative pr	rice   £6.00/kg	£60,000	1
Exchange rate	£1 = Rs. 105	Rs. 63,00,000	

#### 4. Profit Calculation

- Revenue: Rs. 63,00,000

- Total Cost: Rs. 39,00,000

- Net Profit: Rs. 24,00,000

- Per Kg Profit: Rs. 240

- Profit Margin: 38%

## 5. Basic Requirements Checklist

Legal & Documentation:

- IEC Code (Import Export Code)
- GST Number
- FSSAI License
- Tea Board Registration (India)
- Phytosanitary Certificate
- Certificate of Origin
- Export Packaging Labeling

# Shipping:

- Choose CIF or FOB terms
- Tie up with freight forwarder or CHA
- Find UK-based customs agent (for buyer)

# Optional:

- Organic or ISO Certification (for premium buyers)
- Third-party lab test (residue, moisture)

## 6. Recommendations

- Negotiate bulk purchase discounts with Indian tea estates
- Get better freight deals if shipping regularly
- Build a long-term contract with UK buyer to stabilize price and volume