



GOVERNMENT PRICE QUOTATION

SALESFORCE.COM GOVERNMENT at CARAHSOFT

CARAHSOFT TECHNOLOGY CORP.
11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724
www.carahsoft.com | sales@carahsoft.com



TO: Steve Lancaster
Stealth Solutions, Inc
46191 Westlake Dr
Suite 112
Sterling, VA 20165 USA

FOR: April Valdez
Acquisition Program Management
Specialist
Air Force Research Laboratory
8 Draco Dr
Edwards, CA 93524 USA

FROM: Evan Haniffee
Carahsoft Technology Corp.
11493 Sunset Hills Road
Suite 100
Reston, Virginia 20190

EMAIL: slancaster@reisystems.com
PHONE: (571) 262-5250

EMAIL: April.valdez.2@us.af.mil
PHONE: (661) 810-8876

EMAIL: Evan.Haniffee@carahsoft.com
PHONE: (571) 662-3446
FAX: (703) 871-8505

TERMS: FTIN: 52-2189693
Shipping Point: FOB Destination
Remit To: Same as Above
Payment Terms: Net 30 (On Approved Credit)
Cage Code: 1P3C5
DUNS No: 088365767
UEI: DT8KJHZXVJH5
Credit Cards: VISA/MasterCard/AMEX
Credit Card Fees May Apply
Sales Tax May Apply

QUOTE NO: 44770642
QUOTE DATE: 04/26/2024
QUOTE EXPIRES: 05/26/2024
RFQ NO: 1691711
SHIPPING: ESD
TOTAL PRICE: \$86,148.29
TOTAL QUOTE: \$86,148.29

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
BASE YEAR						
1	200012643	Service Cloud - Unlimited Edition Salesforce.com, Inc. - 200012643 Start Date: 05/01/2024 End Date: 04/30/2025		\$3,334.74	OM 20	\$66,694.80
2	200005847	Partner Community - Unlimited Edition - Logins Salesforce.com, Inc. - 200005847 Start Date: 05/01/2024 End Date: 04/30/2025		\$111.16	OM 100	\$11,116.00
3	200000140	CRM Analytics Plus - Unlimited Edition (No Third-Party Terms) Salesforce.com, Inc. - 200000140 Start Date: 05/01/2024 End Date: 04/30/2025		\$1,667.37	OM 5	\$8,336.85
4	200005696	Salesforce Shield Salesforce.com, Inc. - 200005696 Start Date: 05/01/2024 End Date: 04/30/2025		\$0.27	OM 1	\$0.27
5	200000942	Government Cloud Plus Salesforce.com, Inc. - 200000942 Start Date: 05/01/2024 End Date: 04/30/2025		\$0.14	OM 1	\$0.14
6	200013309	Defense Network Integration - GovCloud Salesforce.com, Inc. - 200013309 Start Date: 05/01/2024 End Date: 04/30/2025		\$0.23	OM 1	\$0.23
BASE YEAR SUBTOTAL:						\$86,148.29
SUBTOTAL:						\$86,148.29



GOVERNMENT PRICE QUOTATION

SALESFORCE.COM GOVERNMENT at CARAHSOFT

CARAHSOFT TECHNOLOGY CORP.
11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724
www.carahsoft.com | sales@carahsoft.com

carahsoft.

SUGGESTED OPTIONS

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
OPTION YEAR 1						
7	200012643	Service Cloud - Unlimited Edition Salesforce.com, Inc. - 200012643 Start Date: 05/01/2025 End Date: 04/30/2026		\$3,334.74	OM 20	\$66,694.80
8	200005847	Partner Community - Unlimited Edition - Logins Salesforce.com, Inc. - 200005847 Start Date: 05/01/2025 End Date: 04/30/2026		\$111.16	OM 100	\$11,116.00
9	200000140	CRM Analytics Plus - Unlimited Edition (No Third-Party Terms) Salesforce.com, Inc. - 200000140 Start Date: 05/01/2025 End Date: 04/30/2026		\$1,667.37	OM 5	\$8,336.85
10	200005696	Salesforce Shield Salesforce.com, Inc. - 200005696 Start Date: 05/01/2025 End Date: 04/30/2026		\$0.27	OM 1	\$0.27
11	200000942	Government Cloud Plus Salesforce.com, Inc. - 200000942 Start Date: 05/01/2025 End Date: 04/30/2026		\$0.14	OM 1	\$0.14
12	200013309	Defense Network Integration - GovCloud Salesforce.com, Inc. - 200013309 Start Date: 05/01/2025 End Date: 04/30/2026		\$0.23	OM 1	\$0.23
OPTION YEAR 1 SUBTOTAL:						\$86,148.29
OPTION YEAR 2						
13	200012643	Service Cloud - Unlimited Edition Salesforce.com, Inc. - 200012643 Start Date: 05/01/2026 End Date: 04/30/2027		\$3,334.74	OM 20	\$66,694.80
14	200005847	Partner Community - Unlimited Edition - Logins Salesforce.com, Inc. - 200005847 Start Date: 05/01/2026 End Date: 04/30/2027		\$111.16	OM 100	\$11,116.00
15	200000140	CRM Analytics Plus - Unlimited Edition (No Third-Party Terms) Salesforce.com, Inc. - 200000140 Start Date: 05/01/2026 End Date: 04/30/2027		\$1,667.37	OM 5	\$8,336.85
16	200005696	Salesforce Shield Salesforce.com, Inc. - 200005696 Start Date: 05/01/2026 End Date: 04/30/2027		\$0.27	OM 1	\$0.27
17	200000942	Government Cloud Plus Salesforce.com, Inc. - 200000942 Start Date: 05/01/2026 End Date: 04/30/2027		\$0.14	OM 1	\$0.14
18	200013309	Defense Network Integration - GovCloud Salesforce.com, Inc. - 200013309 Start Date: 05/01/2026 End Date: 04/30/2027		\$0.23	OM 1	\$0.23
OPTION YEAR 2 SUBTOTAL:						\$86,148.29



GOVERNMENT PRICE QUOTATION

SALESFORCE.COM GOVERNMENT at CARAHSOFT

CARAHSOFT TECHNOLOGY CORP.

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724
www.carahsoft.com | sales@carahsoft.com

carahsoft.

SUGGESTED OPTIONS

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
SUGGESTED SUBTOTAL:						\$172,296.58
TOTAL PRICE:						\$86,148.29
TOTAL QUOTE:						\$86,148.29

Please Reference the Carahsoft Quote Number on the Purchase Order

Below are the requirements for Carahsoft to be able to accept a purchase order from partner:

1. All terms and conditions from the Carahsoft quote must be flowed down to the customer via partner quote.
2. Purchase Order from partner must reference the Carahsoft quote number, must note NET30 payment terms, and the contract vehicle/contract number under which the purchase was made.
3. Partner must provide Carahsoft with a redacted copy of the partner quote that shows all terms have been flowed down.
4. Partner must provide Carahsoft with a redacted copy of the government award that references the partner quote number and the contract number under which the order was purchased.
5. Sales tax will be charged unless partner is able to provide a tax exemption form or a resale certificate for the state in which the end user is located.
6. For Carahsoft to accept a PO from a partner, the partner's credit application and financials must be up to date and approved by credit@carahsoft.com. Partner must also be in good standing with Carahsoft regarding unpaid invoices.

Unless otherwise provided in the applicable Agreement, any increase in subscription pricing for the first renewal term will not exceed 9% over the then-current subscription pricing, provided that (a) Customer renews its entire then-current subscription volume under this Order Form combined with any associated add-on Order Forms, and (b) the first renewal term is the same duration as the Order Term of this Order Form or one year (whichever is longer). Thereafter, any increase in subscription and support pricing will be in accordance with SFDC's pricing and policies in effect at the time of the renewal or as otherwise agreed to by the parties. Notwithstanding the foregoing, any consumption-based Services which are subject to a rate card as set forth in the product terms for the applicable Services and any support or resource-based Services are not subject to any price increase limitations.

Only Services on this Order Form that are identified by SKU in the Government Cloud Plus Products list available at <https://www.salesforce.com/company/legal/agreements/>, as updated from time to time, are Government Cloud Plus Products. All other Services are non-Government Cloud Plus products. The Government Cloud Available Products and Features Knowledge Article available at <https://help.salesforce.com/articleView?id=000321821&type=1&mode=1> ("Knowledge Article") identifies "Interoperable (but not authorized)" products and features which are compatible with Government Cloud Plus Products, in the manner as described in the Documentation. Customer has sole responsibility, prior to using new products or features with Government Cloud Plus Products, to determine if such products or features are within the Government Cloud Plus authorization boundary, as described in the Knowledge Article, and for maintaining the settings in its Salesforce Government Cloud Plus Org for the Org to remain compliant with the Government Cloud Plus authorizations. Salesforce provides customers with a Configuration User Guide available at <https://publicsector-compliance-us.my.salesforce.com/> to assist with the setup and configuration process. "Org" means a unique instance of the Services, i.e., a separate set of Customer Data and Customer-specific Service customizations held by SFDC in a logically separated database (i.e., a database segregated through password-controlled access). Customer acknowledges that the "Interoperable (but not authorized)" products and features, as well as any Non-SFDC Applications that interoperate with the Customer's Salesforce Government Cloud Plus Org, fall outside of the Government Cloud Plus authorization boundary. In light of the foregoing, Customer understands and agrees that its Customer Data will be shared with "Interoperable (but not yet authorized)" products and features and Non-SFDC Applications that interoperate with its Salesforce Government Cloud Plus Org.

Product Special Terms:

U.S. Department of Defense Impact Level 4 - Gov Cloud

The U.S. Department of Defense ("DoD") Impact Level 4 - Gov Cloud SKU is designed for provisioning specific features and functionality in a Customer's Org (where Customer is required to comply with Impact Level 4) and is separate from SFDC's DoD cloud computing compliance, including, without limitation, SFDC's Platform DoD Cloud Computing Impact Level 4 compliance

Government Cloud Plus

The Government Cloud Plus subscription: (i) provides an isolated infrastructure for hosting authorized Salesforce Services, with additional controls specifically for US government customers and US government contractors, as further described in the Trust and Compliance Documentation (available at <https://www.salesforce.com/company/legal/trust-and-compliance-documentation/>); and (ii) amends and supplements the Premier Success Plan (available at <https://sfdc.com/bdSV6q>) for Services available on the Government Cloud Plus infrastructure as set forth below. The terms in the Premier Success Plan shall apply, except as otherwise set forth herein. For the purposes of this Product Special Term, "Qualified US Citizens" are individuals who: (1) are United States citizens; (2) are physically located within the United States while providing Premier Support Services; and (3) have completed a background check as a condition of their employment with Salesforce. Submitting a Case: Users can submit support cases as described in the Premier Success Plan. Cases submitted via the Help portal will automatically be routed to Qualified US Citizens. Cases submitted outside of the Help portal (e.g. via telephone or chat, when available) will not be responded to by Qualified US Citizens. These individuals will route cases to a team of Qualified US Citizens and will access the following information about Users in order to route the calls to Qualified US Citizens: first and last name, email address, username, phone number, and physical business address. All support is provided in English only. All personnel engaged outside of the Help portal, including those in customer success roles or providing customer success services (e.g. Expert Coaching, Expert Office Hours), will not be Qualified US Citizens and will only have access to Customer Data if Customer provides such personnel a User ID or otherwise enables the sharing of Customer Data with such personnel



GOVERNMENT PRICE QUOTATION

SALESFORCE.COM GOVERNMENT at CARAHSOFT

CARAHSOFT TECHNOLOGY CORP.
11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724
www.carahsoft.com | sales@carahsoft.com

carahsoft.

Partner Community (Logins/month)

Subscriptions to Partner Community (Logins/month) may not be purchased for use by Customer employees or other personnel of Customer. Each Partner Community (Logins/month) subscription entitles the Permitted Users access to all such Communities within the same Org up to the number of log-ins per calendar month ordered (the "Permitted Number of Monthly Logins"). Customer shall assign each Permitted User a User profile or permission set that permits access to no more than 10 custom objects in each applicable community. Salesforce.com will provision 20 User subscriptions for each of the Permitted Number of Monthly Logins; subject, however, to the limitations on the aggregate number of User subscriptions per Org set forth in the Documentation ("Permitted Users"). Notwithstanding anything to the contrary in the applicable Documentation, each such Partner Community subscription allows for a maximum of 10 API Requests per 24-hour period for an Org. Customer understands that the above limitations are contractual in nature (i.e., they are not limited as a technical matter in the Service) and therefore agrees to strictly review its Users' use of such subscriptions and enforce the limits set forth herein. SFDC may review Customer's use of the subscriptions at any time through the Service. Unused logins are forfeited at the end of each anniversary of the Order Start Date hereunder or the Order End Date, whichever occurs first, and do not roll over to subsequent months. The beginning and end of each calendar month will conform with U.S. Pacific Time.

Salesforce Shield

In order to use the Data Detect features, Customer's system administrator must first install the managed package available at: <https://sfdc.co/install-datadetect>

Below are the requirements for Carahsoft to be able to accept a purchase order from partner:

- 1.All terms and conditions from the Carahsoft quote must be flowed down to the customer via partner quote.
- 2.Purchase Order from partner must reference the Carahsoft quote number, must note NET30 payment terms, and the contract vehicle/contract number under which the purchase was made.
- 3.Partner must provide Carahsoft with a redacted copy of the partner quote that shows all terms have been flowed down.
- 4.Partner must provide Carahsoft with a redacted copy of the government award that references the partner quote number and the contract number under which the order was purchased.
- 5.Sales tax will be charged unless partner is able to provide a tax exemption form or a resale certificate for the state in which the end user is located.
- 6.In order for Carahsoft to accept a PO from a partner, the partner's credit application and financials must be up to date and approved by credit@carahsoft.com. Partner must also be in good standing with Carahsoft regarding unpaid invoices.

Customer must reference Quote number and Contract # on Purchase Order.

Should Customer purchase via Reseller all terms of Carahsoft Quote must be incorporated in Reseller quote and Customer Purchase Order to Reseller.

Any increase in subscription and support pricing will be in accordance with SFDC's pricing and policies in effect at the time of the renewal or as otherwise agreed to by the parties

Licensee agrees that any order for Salesforce Services will be governed by the terms and conditions of the Carahsoft Salesforce Service Terms, copies of which are found at <https://carah.io/SFDC-TOU> and all Schedules and Documentation referenced by the Terms are made a part hereof. The parties agree that any term or condition stated in a Customer purchase order or in any other Customer order documentation (excluding Quotes) is void. In the event of any conflict or inconsistency among the following documents, the order of precedence shall be: (1) the applicable Quotes (and their Contract Vehicle), (2) the TOU, and (3) the Documentation. Licensee acknowledges it has had the opportunity to review the Terms, prior to executing an order.

Customer will support Salesforce in securing Background Investigations (BIs) as required by the Department of Defense Securities Requirement Guidelines (DoD SRGs) and Clearances as required by the DoD.

Should the licensee or agency require that all Salesforce Government Cloud personnel hold an MBI, the following terms shall apply to the support:
<http://www.carahsoft.com/SFDC-DOD-Terms-Service>

Product Terms Directory: <http://carah.io/Product-Terms-Directory>
Help & Training: <http://carah.io/Help>
Government Cloud Plus: <http://www.carahsoft.com/government-cloud-terms>

A list of currently available FedRAMP/IL4 Authorized Salesforce products can be found here: https://help.salesforce.com/articleView?id=000270080&language=en_US&type=1