



Stealth Solutions, Inc.
Response
to
Small Business Administration (SBA)
Office of Disaster Assistance (ODA)
For
Shuttered Venue Operators Grant Program (SVOG) Salesforce
Software as a Service Systems Development
Sol. Number 73351022Q0138

Past Performance Questionnaires

September 8, 2022

A. Unique Entity Identifier (UEI)	RCMZNAHAZ7D9
B. Complete Business Mailing Address	46191 Westake Dr, #112 Sterling, VA. 20165
C. Contact Name	Rahul Sundrani
D. Contact Phone	571.230.5642
E. Contact Fax Number	NA
F. Contact email address	Rahul.sundrani@stealth-us.com
G. RFP number:	73351022Q0138
H. Project title:	Shuttered Venue Operators Grant Program (SVOG) Salesforce Software as a Service Systems Development
I. Quote Number	09082022



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Small Business Administration (SBA) Office of Disaster Assistance (ODA)
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Past Performance

All past performance questionnaires were provided to the client contacts and per solicitation instructions they were to have emailed the completed questionnaires directly to SBA.

The following pages contain the information for the 3 Stealth Solution past performances and the 2 from Stealth's subcontractor REI Systems.



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Past Performance Questionnaires

Past Performance Questionnaire (Stealth Solutions, Inc.)

Each offeror must submit (as part of the technical quote) Past Performance Information on a minimum of three (3) contracts performed for services comparable to the government's requirement in the last 5 years and must be contracts performed with similar scope and complexity, as this requirement. For each reference, include the following information. Please return this package with your quotation.

Contract Information

Project title:	Small Business Administration Loan Management System
Description of the project: (what type of services were performed and to what volume were those services performed)	<p>Stealth Solutions, Inc. (Stealth) has provided end-to-end Cloud and Cloud-Related IT implementation Services (518210C) to the Small Business Administration (SBA). SBA had a high-level requirement to upgrade their loan management processes and system onto a cloud platform from their premise-based application. This required assessing cloud solutions, refactoring workloads for cloud solutions, migrating legacy applications to a cloud solution, providing cloud solution management, and developing the Loan Management System as a native cloud application.</p> <p>Stealth provided the requirement analysis to assess the best cloud platform to support the application and outline of potential solution design. Following the lead of the PM office, Stealth converted the requirements analysis into detailed design specifications that were reviewed and approved by SBA, which led to the solution build. Stealth led the solution from the cloud implementation perspective with software design, testing, and implementation expertise. The user testing steps and scripts were provided for complete user acceptance testing, and then Stealth addressed any user inputs for corrective actions with cloud configuration modifications. All user comments were addressed for full user compliance and acceptance. Upon reaching user acceptance,</p>



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	Stealth led the “go live” deployment and initial system operations oversight for full turnover to TSPI and SBA.
Identify whether the work was done as the prime or subcontractor:	Subcontractor
Contract number and or Task/Call order:	TSPiStealthAgreement0320
Period of performance:	03/2020 – 12/2021
Type of Contract:	Fixed Price
Contract Value:	\$300,000
Current contract status: (e.g., completed and/or if in progress)	Completed
Key Personnel who worked on the relevant project:	Rahul Sundrani

Company Information

Company Point of Contact:	Rahul Sundrani
Company Address:	Stealth Solutions, Inc. 46191 Westlake Drive #112 Sterling, VA 20165-5870
Company DUNS:	080541577
Company phone number:	(571) 230-5642
Company email:	info@stealth-us.com
GSA Schedule (If applicable)	

Government Agency/Organization

COR's name:	Scott Tribbie, Senior Manager
COR's Agency:	Technology Solutions Provider, Inc. (TSPI)
COR's address:	11490 Commerce Park Dr., Suite 200 Reston, VA 20191
COR's phone number:	(703) 851-7726
COR's Email:	scott.tribbie@tspi.net

Contracting Officer's name:	
Contracting Officer's Agency:	
Contracting Officer's address:	
Contracting Officer's phone number:	
Contracting Officer's Email:	



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1. A brief narrative of why the referenced contract is relevant to this effort

This project was for SBA which required requirements analysis for application development and migration to the Salesforce cloud platform.

2. The organizations history of successful completion of projects; history of producing high-quality; history of staying within budget.

SBA can verify directly that this project was delivered on time and on budget as specified in the contract.

3. The quality of cooperation and performance between your organization and its clients.

Great cooperation has always existed with SBA projects and in this case with the Prime TSPI.

4. A discussion of any situations encountered on the identified contract and the corrective action taken by the Offeror.

This project had no identified contract challenges with corrective actions applied.



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Past Performance Questionnaires

Past Performance Questionnaire (Stealth Solutions, Inc.)

Each offeror must submit (as part of the technical quote) Past Performance Information on a minimum of three (3) contracts performed for services comparable to the government's requirement in the last 5 years and must be contracts performed with similar scope and complexity, as this requirement. For each reference, include the following information. Please return this package with your quotation.

Contract Information

Project title:	National Endowment for Democracy (NED)
Description of the project: (what type of services were performed and to what volume were those services performed)	As a subcontractor to REI Systems, Inc. (REI), Stealth has joined REI in providing the full set of implementation and project management services to NED as it moved from its legacy system to GovGrants (HexPortal). Stealth has supported various aspects of NED's design, configuration, customization, and testing of the new grants management system. This included working with NED to optimize their grants management processes including workflows, fields/forms, controls, alerts/notifications, document templates and user dashboards. In addition, REI and Stealth worked with NED to set up a Grantee Portal that allowed for different grantee touchpoints including application submission, payment submission, reporting, and monitoring including narrative and financial reports.
Identify whether the work was done as the prime or subcontractor:	Subcontractor
Contract number and or Task/Call order:	N/A
Period of performance:	April 2020 – May 2025
Type of Contract:	Fixed Price
Contract Value:	\$15,000,000
Current contract status: (e.g., completed and/or if in progress)	Ongoing
Key Personnel who worked on the relevant project:	Rahul Sundrani



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Company Information

Company Point of Contact:	Rahul Sundrani
Company Address:	Stealth Solutions, Inc. 46191 Westlake Drive #112 Sterling, VA 20165-5870
Company DUNS:	080541577
Company phone number:	(571) 230-5642
Company email:	info@stealth-us.com
GSA Schedule (If applicable)	

Government Agency/Organization

COR's name:	Mayank Jain, Senior Manager
COR's Agency:	REI Systems, Inc.
COR's address:	45335 Vintage Park Plaza Sterling, VA 20166
COR's phone number:	(703) 956-8784
COR's Email:	mjain@reisystems.com

Contracting Officer's name:	
Contracting Officer's Agency:	
Contracting Officer's address:	
Contracting Officer's phone number:	
Contracting Officer's Email:	

1. A brief narrative of why the referenced contract is relevant to this effort

This project was totally grants management-based with development on implementation on the Salesforce platform. Although the client had a legacy system and process, extensive "modernization" steps were needed.

2. The organizations history of successful completion of projects; history of producing high-quality; history of staying within budget.

The NED project has expanded and evolved as Stealth has provided recommendations on grant process improvements that can best be handled within the new application. Each agreed -upon project development step has been implemented with a sprint-based costing budget.



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3. The quality of cooperation and performance between your organization and its clients.

Stealth has constantly been a key member of ensuring product development and deployment with both the end user and the prime.

4. A discussion of any situations encountered on the identified contract and the corrective action taken by the Offeror.

The client initially was not aware of the possibilities available for process automation developed and deployed on the Salesforce platform. Through this ongoing discovery phase additional contract modifications were required to support the evolving client desires to automated various grants processes within the new grants management system.



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Past Performance Questionnaire (Stealth Solutions, Inc.)

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Contract Information

Project title:	Los Angeles Homeless Services Authority (LAHSA) Grants Management System
Description of the project: (what type of services were performed and to what volume were those services performed)	Stealth Solutions is implementing a Grants Management System to improve and streamline Los Angeles Homeless Services Authority's (LAHSA) grants processes and improve user experience and effectiveness for LAHSA staff as well as the grant recipients. The project includes supporting the integration, implementation, and testing of multiple applications on the Salesforce platform. The applications include Case Management, Customer Relationship Management, Grants Management, and e-signature. Stealth Solutions' key responsibilities include the design and development of the solution. Testing for quality assurance of the integrated developed solution. This required expertise in project management, integrated software testing, and user interface testing with quality assurance.
Identify whether the work was done as the prime or subcontractor:	Subcontractor
Contract number and or Task/Call order:	PO-0000885
Period of performance:	03/2019 – 04/2020
Type of Contract:	Fixed Price
Contract Value:	\$ 2,526,894.00 + additional work
Current contract status: (e.g., completed and/or if in progress)	In progress
Key Personnel who worked on the relevant project:	Rahul Sundrani



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Company Information

Company Point of Contact:	Rahul Sundrani
Company Address:	Stealth Solutions, Inc. 46191 Westlake Drive #112 Sterling, VA 20165-5870
Company DUNS:	080541577
Company phone number:	(571) 230-5642
Company email:	info@stealth-us.com
GSA Schedule (If applicable)	

Government Agency/Organization

COR's name:	Karan Lala, Project Manager
COR's Agency:	REI Systems, Inc.
COR's address:	45335 Vintage Park Plaza Sterling, VA 20166
COR's phone number:	(703) 480-9150
COR's Email:	karan.lala@reisystems.com

Contracting Officer's name:	
Contracting Officer's Agency:	
Contracting Officer's address:	
Contracting Officer's phone number:	
Contracting Officer's Email:	

1. A brief narrative of why the referenced contract is relevant to this effort

This is Salesforce platform-based applications with a grants management process application and integration requirements to other systems/applications.

2. The organizations history of successful completion of projects; history of producing high-quality; history of staying within budget.

This project is currently maintained within budget and timeline. Stealth also provides the quality assurance elements of application testing across the Salesforce applications being developed and deployed.



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3. The quality of cooperation and performance between your organization and its clients.

Stealth cooperation is evidenced by successful design and quality work product deployment with both the prime and the client.

4. A discussion of any situations encountered on the identified contract and the corrective action taken by the Offeror.

A quality assurance plan was developed and adhered with throughout the project. This helped to identify and potential areas of concern and were addressed prior substantive correction actions were required.

Past Performance Questionnaire (REI Systems, Inc.)

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Contract Information

Project title:	Washington Office of Superintendent of Public Instruction (OSPI)
Description of the project: (what type of services were performed and to what volume were those services performed)	Implementation, Maintenance, and Operations Support of GovGrants® for OSPI
Identify whether the work was done as the prime of subcontractor:	Prime
Contract number and or Task/Call order:	20210022
Period of performance:	8/13/2020 – 7/31/2025
Type of Contract:	Fixed Price
Contract Value:	\$2,394,198
Current contract status: (e.g., completed and/or if in progress)	In progress
Key Personnel who worked on the relevant project:	Vishal Agarwal

Company Information

Company Point of Contact:	Vishal Agarwal
Company Address:	REI Systems 45335 Vintage Park Plaza Sterling, VA 20166
Company DUNS:	608999520
Company phone number:	(703) 480-9100
Company email:	info@reisystems.com
GSA Schedule (If applicable)	

Government Agency/Organization

COR's name:	Kyla Moore
COR's Agency:	Office of Superintendent of Public Instruction, Washington
COR's address:	600 Washington St SE, Olympia, WA 98504
COR's phone number:	(360) 725-6000



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COR's Email:	Kyla.Moore@k12.wa.us
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Contracting Officer's name:	
Contracting Officer's Agency:	
Contracting Officer's address:	
Contracting Officer's phone number:	
Contracting Officer's Email:	

1. A brief narrative of why the referenced contract is relevant to this effort

OSPI required their new grants management system to be the basis for complete process standardization across all grant programs. Data security and confidentiality were two key areas that our team worked to ensure customer acceptance of the Salesforce platform-based capabilities.

2. The organizations history of successful completion of projects; history of producing high-quality; history of staying within budget.

To deliver value sooner to the user base OSPI choose for the project to be deployed in two phases: 1) pre-award capabilities and 2) post-award capabilities. The team was able to complete these two phases within the defined schedule.

3. The quality of cooperation and performance between your organization and its clients.

The two-phase approach and applicable user training sessions, for both internal and external users, required great coordination and cooperation by all client stakeholders along with our deployment and training teams.

4. A discussion of any situations encountered on the identified contract and the corrective action taken by the Offeror.

Due to the timing of a couple grant programs, we had to provide some specific capabilities outside the defined two-phase approach. This resulted in slight project modifications that still allowed for full project rollout as planned.

Past Performance Questionnaire (REI Systems, Inc.)

Each offeror must submit (as part of the technical quote) Past Performance Information on a minimum of three (3) contracts performed for services comparable to the government's requirement in the last 5 years and must be contracts performed with similar scope and complexity, as this requirement. For each reference, include the following information. Please return this package with your quotation.

Contract Information

Project title:	Utah State Board of Education (USB)
Description of the project: (what type of services were performed and to what volume were those services performed)	<p>The State of Utah sought to deploy an enterprise grants management solution in conjunction with the Department of Finance. One of the first Departments to participate in the implementation was the School Board of Education (USB). USB struggled with a legacy grants management system that was unable to interface with its financial management system for payments and budget tracking.</p> <p>Since partnering with REI, USB has seen tremendous success with its deployment of GovGrants. The implementation scope included the implementation of an end-to-end grants lifecycle for all education-based Federal & State Competitive grant programs, Federal and State Formula grant programs, and Lump-sum state grants. USB manages close to \$4.5B in grants across 300+ grant programs.</p>
Identify whether the work was done as the prime of subcontractor:	Prime
Contract number and or Task/Call order:	Not Applicable
Period of performance:	June 2017 – Present (In production since May 2018; REI has been providing post-go-live support since the system became live.)
Type of Contract:	Fixed Price
Contract Value:	\$8,000,000
Current contract status: (e.g., completed and/or if in progress)	Ongoing Post-Go-Live Support

Key Personnel who worked on the relevant project:	Brian Le
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Company Information

Company Point of Contact:	Alicia Evans
Company Address:	REI Systems 45335 Vintage Park Plaza Sterling, VA 20166
Company DUNS:	608999520
Company phone number:	(703) 480-9100
Company email:	info@reisystems.com
GSA Schedule (If applicable)	

Government Agency/Organization

COR's name:	Rebecca Nielsen, USBE Grants Manager
COR's Agency:	Utah State Board of Education (USBE)
COR's address:	250 East 500 South Salt Lake City, Utah 84114-4200
COR's phone number:	(801) 538-7666
COR's Email:	rebecca.nielsen@schools.utah.gov

Contracting Officer's name:	
Contracting Officer's Agency:	
Contracting Officer's address:	
Contracting Officer's phone number:	
Contracting Officer's Email:	

1. A brief narrative of why the referenced contract is relevant to this effort

This project was a large move from a legacy system to full blown update of process and procedures that were defined within a Salesforce based application, GovGrants. Since deployment, ongoing support and enhancements have been delivered.

2. The organizations history of successful completion of projects; history of producing high-quality; history of staying within budget.

This project adhered to project timelines and approved budget modifications throughout the project.



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3. The quality of cooperation and performance between your organization and its clients.

What has turned into the Prime's large Salesforce based grants management system deployment required extensive cooperation with the client, Stealth, and REI Systems.

4. A discussion of any situations encountered on the identified contract and the corrective action taken by the Offeror.

As new requirements were uncovered, accepted and approved by the client, contractual changes were made for the successful delivery to the client.