Stealth Solutions, Inc.
Proposal
to
Department of Commerce Enterprise Services
For
Web Support and Development Services

Request For Quotes (RFQ): BABC1321-22-00081

Price Volume

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Submitted electronically to:

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Vested in your success!

Section 3 - Price Proposal

Team Stealth understands the current Award is for the **Time and Materials** (T&M) **Multiple Award Blanket Purchase Agreement (BPA)** for the Bureau of Economic Analysis (BEA). A Performance Work Statement (PWS) will be issued under the BPA to support the specific needs of BEA. Based on our assessment of the Performance Work Statement, we have quoted the Labor Categories rrequested and also relevant categories that may be recommended for the overall project scope. As details of project and Performance Work Statements are issued, we expect the appropriate labor categories will be selected from these recommended labor categories based upon the scope. Thereore in addition to labor categories from the RFQ template, we have suggested additional labor categories to provide flexibility in support of future Performance Work Statement requirements. Additional specificity on PWS from the government will assist in providing clarity for the estimation hours to provide a project based fixed price cost for base and option years on a project level basis versus just labor category rates. Our Q&A input can also be used as a guideline to obtain this level of specificity.

Stealth GSA MAS Schedule can be accessed from GSA eLibrary at https://www.gsaelibrary.gsa.gov/ElibMain/contractorInfo.do?contractNumber=47QTCA22D0053 &contractorName=STEALTH+SOLUTIONS+INC&executeQuery=NO

Base Year (12 months from the date of Award)

Project Labor Category	Labor Category Source	Mapping to GSA MAS Labor Category	Loaded Hourly Rate
Project Manager	Provided by Government (RFQ Template)	IT Project Manager	$ 154.42
Senior Web Developer	Provided by Government (RFQ Template)	IT Subject Matter Expert	$ 117.28
Web Developer	Provided by Government (RFQ Template)	Cloud Analyst II	$ 109.46
Web Designer	Provided by Government (RFQ Template)	Cloud Business Process Expert	$ 104.57
SharePoint Designer	Provided by Government (RFQ Template)	IT Subject Matter Expert	$ 117.28
SharePoint Developer	Provided by Government (RFQ Template)	Cloud Developer II	$ 112.39
Architectural Design	Provided by Government (RFQ Template)	Cloud Architect I	$ 154.42
Lead Functional Analyst	Recommended by Contractor	IT Subject Matter Expert	$ 117.28
Senior Functional Analyst	Recommended by Contractor	Cloud Analyst II	$ 109.46
Functional Analyst	Recommended by Contractor	Business Analyst	$ 78.19

Quality Assurance Analyst I	Recommended by Contractor	Systems Analyst	$ 96.27
Quality Assurance Analyst II	Recommended by Contractor	Cloud Analyst I	$ 83.07
Scrum Master	Recommended by Contractor	Cloud Project Manager II	$ 142.69

Option Period One (1)

Stealth has used a 2.5% escalation for each option period

Project Labor Category	Labor Category Source	Mapping to GSA MAS Labor Category	Loaded Hourly Rate
Project Manager	Provided by Government (RFQ Template)	IT Project Manager	$158.28
Senior Web Developer	Provided by Government (RFQ Template)	IT Subject Matter Expert	$120.21
Web Developer	Provided by Government (RFQ Template)	Cloud Analyst II	$112.20
Web Designer	Provided by Government (RFQ Template)	Cloud Business Process Expert	$107.18
SharePoint Designer	Provided by Government (RFQ Template)	IT Subject Matter Expert	$120.21
SharePoint Developer	Provided by Government (RFQ Template)	Cloud Developer II	$115.20
Architectural Design	Provided by Government (RFQ Template)	Cloud Architect I	$158.28
Lead Functional Analyst	Recommended by Contractor	IT Subject Matter Expert	$120.21
Senior Functional Analyst	Recommended by Contractor	Cloud Analyst II	$112.20
Functional Analyst	Recommended by Contractor	Business Analyst	$80.14
Quality Assurance Analyst I	Recommended by Contractor	Systems Analyst	$98.68
Quality Assurance Analyst II	Recommended by Contractor	Cloud Analyst I	$85.15
Scrum Master	Recommended by Contractor	Cloud Project Manager II	$146.26

Option Period Two (2)

Stealth has used a 2.5% escalation for each option period

Project Labor Category	Labor Category Source	Mapping to GSA MAS Labor Category	Loaded Hourly Rate
Project Manager	Provided by Government (RFQ Template)	IT Project Manager	$162.24
Senior Web Developer	Provided by Government (RFQ Template)	IT Subject Matter Expert	$123.22
Web Developer	Provided by Government (RFQ Template)	Cloud Analyst II	$115.00
Web Designer	Provided by Government (RFQ Template)	Cloud Business Process Expert	$109.86
SharePoint Designer	Provided by Government (RFQ Template)	IT Subject Matter Expert	$123.22
SharePoint Developer	Provided by Government (RFQ Template)	Cloud Developer II	$118.08
Architectural Design	Provided by Government (RFQ Template)	Cloud Architect I	$162.24
Lead Functional Analyst	Recommended by Contractor	IT Subject Matter Expert	$123.22
Senior Functional Analyst	Recommended by Contractor	Cloud Analyst II	$115.00
Functional Analyst	Recommended by Contractor	Business Analyst	$82.15
Quality Assurance Analyst I	Recommended by Contractor	Systems Analyst	$101.14
Quality Assurance Analyst II	Recommended by Contractor	Cloud Analyst I	$87.28
Scrum Master	Recommended by Contractor	Cloud Project Manager II	$149.91

Option Period Three (3)

Stealth has used a 2.5% escalation for each option period

Project Labor Category	Labor Category Source	Mapping to GSA MAS Labor Category	Loaded Hourly Rate
Project Manager	Provided by Government (RFQ Template)	IT Project Manager	$166.29
Senior Web Developer	Provided by Government (RFQ Template)	IT Subject Matter Expert	$126.30
Web Developer	Provided by Government (RFQ Template)	Cloud Analyst II	$117.88

Web Designer	Provided by Government (RFQ Template)	Cloud Business Process Expert	$112.61
SharePoint Designer	Provided by Government (RFQ Template)	IT Subject Matter Expert	$126.30
SharePoint Developer	Provided by Government (RFQ Template)	Cloud Developer II	$121.03
Architectural Design	Provided by Government (RFQ Template)	Cloud Architect I	$166.29
Lead Functional Analyst	Recommended by Contractor	IT Subject Matter Expert	$126.30
Senior Functional Analyst	Recommended by Contractor	Cloud Analyst II	$117.88
Functional Analyst	Recommended by Contractor	Business Analyst	$84.20
Quality Assurance Analyst I	Recommended by Contractor	Systems Analyst	$103.67
Quality Assurance Analyst II	Recommended by Contractor	Cloud Analyst I	$89.46
Scrum Master	Recommended by Contractor	Cloud Project Manager II	$153.66

Option Period Four (4)
Stealth has used a 2.5% escalation for each option period

Project Labor Category	Labor Category Source	Mapping to GSA MAS Labor Category	Loaded Hourly Rate
Project Manager	Provided by Government (RFQ Template)	IT Project Manager	$170.45
Senior Web Developer	Provided by Government (RFQ Template)	IT Subject Matter Expert	$129.46
Web Developer	Provided by Government (RFQ Template)	Cloud Analyst II	$120.82
Web Designer	Provided by Government (RFQ Template)	Cloud Business Process Expert	$115.43
SharePoint Designer	Provided by Government (RFQ Template)	IT Subject Matter Expert	$129.46
SharePoint Developer	Provided by Government (RFQ Template)	Cloud Developer II	$124.06
Architectural Design	Provided by Government (RFQ Template)	Cloud Architect I	$170.45
Lead Functional Analyst	Recommended by Contractor	IT Subject Matter Expert	$129.46
Senior Functional Analyst	Recommended by Contractor	Cloud Analyst II	$120.82

Functional Analyst	Recommended by Contractor	Business Analyst	$86.31
Quality Assurance Analyst I	Recommended by Contractor	Systems Analyst	$106.26
Quality Assurance Analyst II	Recommended by Contractor	Cloud Analyst I	$91.69
Scrum Master	Recommended by Contractor	Cloud Project Manager II	$157.50

Payment Schedule

Team Stealth provides an invoice to the government on a monthly based on DOC's inspection and acceptance of work.

Assumptions

- All project delivery activities will be conducted remotely from Team Stealth's offices.
- Team Stealth requires specificity on the PWS to provide a project based fixed price quote. This info was requested in our Q&A to DOC for clarity.
- BEA will establish a formal Change Control Board, which will prioritize customization and address any issues relating to project scope and functional changes in the context of the contract.
- BEA will set up a monthly executive touchpoint with Team Stealth to provide oversight of the project.
- Team Stealth has used a 2.5% escalation for each option year period.