



GOVERNMENT PRICE QUOTATION

SALESFORCE.COM GOVERNMENT at CARAHSOFT

CARAHSOFT TECHNOLOGY CORP.
11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724
www.carahsoft.com | sales@carahsoft.com

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TO: Patrica Ludlow
Export-Import Bank of the United States
811 Vermont Ave NW
Washington, DC 20571 USA

FROM: Jack Benson
Carahsoft Technology Corp.
11493 Sunset Hills Road
Suite 100
Reston, Virginia 20190

EMAIL: patricia.ludlow@exim.gov

EMAIL: Jack.Benson@carahsoft.com

PHONE: (202) 565-3342

PHONE: (571) 662-3416

TERMS: GSA Schedule No: 47QSWA18D008F
Term: August 22, 2018 - August 21, 2028
FTIN: 52-2189693
Shipping Point: FOB Destination
Credit Cards: VISA/MasterCard/AMEX
Remit To: Same as Above
Payment Terms: Net 30 (On Approved Credit)
Cage Code: 1P3C5
DUNS No: 088365767
UEI: DT8KJHZXVJH5
Business Size: Other than Small
Sales Tax May Apply

QUOTE NO: 48948647
QUOTE DATE: 07/25/2024
QUOTE EXPIRES: 08/31/2024
RFQ NO:
SHIPPING: ESD
TOTAL PRICE: \$502,881.08
TOTAL QUOTE: \$502,881.08

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE		QTY	EXTENDED PRICE
SALESFORCE CORE BASE YEAR							
1	200000512-611	Sandbox (Full Copy) 30% of Net Price Salesforce.com, Inc. - 200000512 Start Date: 09/01/2024 End Date: 08/31/2025		\$92,800.80	GSA	1	\$92,800.80
2	200005844-611	Partner Community - Enterprise Edition - Members Salesforce.com, Inc. - 200005844 Start Date: 09/01/2024 End Date: 08/31/2025		\$277.89	GSA	123	\$34,180.47
3	200000013-611	Sales & Service Cloud - Enterprise Edition (Service) Salesforce.com, Inc. - 200000013 Start Date: 09/01/2024 End Date: 08/31/2025		\$1,345.94	GSA	150	\$201,891.00
4	200000942-611	Government Cloud Plus 15% of Net Price Salesforce.com, Inc. - 200000942 Start Date: 09/01/2024 End Date: 08/31/2025		\$18,524.02	GSA	1	\$18,524.02
5	200001427-611	Premier Success Plan 30% of Net Price Salesforce.com, Inc. - 200001427 Start Date: 09/01/2024 End Date: 08/31/2025		\$36,741.88	GSA	1	\$36,741.88
6	200000464-611	CRM Analytics Plus - Enterprise Edition Salesforce.com, Inc. - 200000464 Start Date: 09/01/2024 End Date: 08/31/2025		\$1,611.47	GSA	15	\$24,172.05
7	200012830-611	Lightning Platform Plus - Enterprise Edition Salesforce.com, Inc. - 200012830 Start Date: 09/01/2024 End Date: 08/31/2025		\$783.16	GSA	50	\$39,158.00
8	200012830-611	Lightning Platform Plus - Enterprise Edition Salesforce.com, Inc. - 200012830 Start Date: 09/01/2024 End Date: 08/31/2025		\$682.11	GSA	50	\$34,105.50
9	200000204-611	Data Storage (500MB) Salesforce.com, Inc. - 200000204 Start Date: 09/01/2024 End Date: 08/31/2025		\$1,389.47	GSA	2	\$2,778.94

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LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
SALESFORCE CORE BASE YEAR SUBTOTAL:						\$484,352.66
D&B: 4 MONTHS						
46	205-DBConnect	D&B Connect Dun & Bradstreet - 205-DBConnect Start Date: 05/01/2024 End Date: 08/31/2025		\$18,528.42	OM 1	\$18,528.42
D&B: 4 MONTHS SUBTOTAL:						\$18,528.42
SUBTOTAL:						\$502,881.08
TOTAL PRICE:						\$502,881.08
TOTAL QUOTE:						\$502,881.08

SUGGESTED OPTIONS

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
SALESFORCE CORE OPTION YEAR 1						
10	200000512-611	Sandbox (Full Copy) 30% of Net Price Salesforce.com, Inc. - 200000512 Start Date: 09/01/2025 End Date: 08/31/2026		\$97,440.84	GSA 1	\$97,440.84
11	200005844-611	Partner Community - Enterprise Edition - Members Salesforce.com, Inc. - 200005844 Start Date: 09/01/2025 End Date: 08/31/2026		\$291.79	GSA 123	\$35,890.17
12	200000013-611	Sales & Service Cloud - Enterprise Edition (Service) Salesforce.com, Inc. - 200000013 Start Date: 09/01/2025 End Date: 08/31/2026		\$1,413.23	GSA 150	\$211,984.50
13	200000942-611	Government Cloud Plus 15% of Net Price Salesforce.com, Inc. - 200000942 Start Date: 09/01/2025 End Date: 08/31/2026		\$19,450.22	GSA 1	\$19,450.22
14	200001427-611	Premier Success Plan 30% of Net Price Salesforce.com, Inc. - 200001427 Start Date: 09/01/2025 End Date: 08/31/2026		\$38,578.98	GSA 1	\$38,578.98
15	200000464-611	CRM Analytics Plus - Enterprise Edition Salesforce.com, Inc. - 200000464 Start Date: 09/01/2025 End Date: 08/31/2026		\$1,692.05	GSA 15	\$25,380.75
16	200012830-611	Lightning Platform Plus - Enterprise Edition Salesforce.com, Inc. - 200012830 Start Date: 09/01/2025 End Date: 08/31/2026		\$822.32	GSA 50	\$41,116.00
17	200012830-611	Lightning Platform Plus - Enterprise Edition Salesforce.com, Inc. - 200012830 Start Date: 09/01/2025 End Date: 08/31/2026		\$716.21	GSA 50	\$35,810.50
18	200000204-611	Data Storage (500MB) Salesforce.com, Inc. - 200000204 Start Date: 09/01/2025 End Date: 08/31/2026		\$1,458.95	GSA 2	\$2,917.90
SALESFORCE CORE OPTION YEAR 1 SUBTOTAL:						\$508,569.86



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SUGGESTED OPTIONS

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
SALESFORCE CORE OPTION YEAR 2						
19	200000512-611	Sandbox (Full Copy) 30% of Net Price Salesforce.com, Inc. - 200000512 Start Date: 09/01/2026 End Date: 08/31/2027		\$106,210.52	GSA 1	\$106,210.52
20	200005844-611	Partner Community - Enterprise Edition - Members Salesforce.com, Inc. - 200005844 Start Date: 09/01/2026 End Date: 08/31/2027		\$318.05	GSA 123	\$39,120.15
21	200000013-611	Sales & Service Cloud - Enterprise Edition (Service) Salesforce.com, Inc. - 200000013 Start Date: 09/01/2026 End Date: 08/31/2027		\$1,540.42	GSA 150	\$231,063.00
22	200000942-611	Government Cloud Plus 15% of Net Price Salesforce.com, Inc. - 200000942 Start Date: 09/01/2026 End Date: 08/31/2027		\$21,200.74	GSA 1	\$21,200.74
23	200001427-611	Premier Success Plan 30% of Net Price Salesforce.com, Inc. - 200001427 Start Date: 09/01/2026 End Date: 08/31/2027		\$42,051.09	GSA 1	\$42,051.09
24	200000464-611	CRM Analytics Plus - Enterprise Edition Salesforce.com, Inc. - 200000464 Start Date: 09/01/2026 End Date: 08/31/2027		\$1,844.33	GSA 15	\$27,664.95
25	200012830-611	Lightning Platform Plus - Enterprise Edition Salesforce.com, Inc. - 200012830 Start Date: 09/01/2026 End Date: 08/31/2027		\$896.32	GSA 50	\$44,816.00
26	200012830-611	Lightning Platform Plus - Enterprise Edition Salesforce.com, Inc. - 200012830 Start Date: 09/01/2026 End Date: 08/31/2027		\$780.67	GSA 50	\$39,033.50
27	200000204-611	Data Storage (500MB) Salesforce.com, Inc. - 200000204 Start Date: 09/01/2026 End Date: 08/31/2027		\$1,590.25	GSA 2	\$3,180.50
SALESFORCE CORE OPTION YEAR 2 SUBTOTAL:						\$554,340.45
SALESFORCE CORE OPTION YEAR 3						
28	200000512-611	Sandbox (Full Copy) 30% of Net Price Salesforce.com, Inc. - 200000512 Start Date: 09/01/2027 End Date: 08/31/2028		\$115,769.46	GSA 1	\$115,769.46
29	200005844-611	Partner Community - Enterprise Edition - Members Salesforce.com, Inc. - 200005844 Start Date: 09/01/2027 End Date: 08/31/2028		\$346.68	GSA 123	\$42,641.64
30	200000013-611	Sales & Service Cloud - Enterprise Edition (Service) Salesforce.com, Inc. - 200000013 Start Date: 09/01/2027 End Date: 08/31/2028		\$1,679.06	GSA 150	\$251,859.00
31	200000942-611	Government Cloud Plus 15% of Net Price Salesforce.com, Inc. - 200000942 Start Date: 09/01/2027 End Date: 08/31/2028		\$23,108.81	GSA 1	\$23,108.81

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32	200001427-611	Premier Success Plan 30% of Net Price Salesforce.com, Inc. - 200001427 Start Date: 09/01/2027 End Date: 08/31/2028		\$45,835.68	GSA	1	\$45,835.68
33	200000464-611	CRM Analytics Plus - Enterprise Edition Salesforce.com, Inc. - 200000464 Start Date: 09/01/2027 End Date: 08/31/2028		\$2,010.32	GSA	15	\$30,154.80
34	200012830-611	Lightning Platform Plus - Enterprise Edition Salesforce.com, Inc. - 200012830 Start Date: 09/01/2027 End Date: 08/31/2028		\$976.99	GSA	50	\$48,849.50
35	200012830-611	Lightning Platform Plus - Enterprise Edition Salesforce.com, Inc. - 200012830 Start Date: 09/01/2027 End Date: 08/31/2028		\$850.93	GSA	50	\$42,546.50
36	200000204-611	Data Storage (500MB) Salesforce.com, Inc. - 200000204 Start Date: 09/01/2027 End Date: 08/31/2028		\$1,733.38	GSA	2	\$3,466.76
SALESFORCE CORE OPTION YEAR 3 SUBTOTAL:							\$604,232.15
SALESFORCE CORE OPTION YEAR 4							
37	200000512-611	Sandbox (Full Copy) 30% of Net Price Salesforce.com, Inc. - 200000512 Start Date: 09/01/2028 End Date: 08/31/2029		\$126,188.71	GSA	1	\$126,188.71
38	200005844-611	Partner Community - Enterprise Edition - Members Salesforce.com, Inc. - 200005844 Start Date: 09/01/2028 End Date: 08/31/2029		\$377.88	GSA	123	\$46,479.24
39	200000013-611	Sales & Service Cloud - Enterprise Edition (Service) Salesforce.com, Inc. - 200000013 Start Date: 09/01/2028 End Date: 08/31/2029		\$1,830.18	GSA	150	\$274,527.00
40	200000942-611	Government Cloud Plus 15% of Net Price Salesforce.com, Inc. - 200000942 Start Date: 09/01/2028 End Date: 08/31/2029		\$25,188.60	GSA	1	\$25,188.60
41	200001427-611	Premier Success Plan 30% of Net Price Salesforce.com, Inc. - 200001427 Start Date: 09/01/2028 End Date: 08/31/2029		\$49,960.90	GSA	1	\$49,960.90
42	200000464-611	CRM Analytics Plus - Enterprise Edition Salesforce.com, Inc. - 200000464 Start Date: 09/01/2028 End Date: 08/31/2029		\$2,191.25	GSA	15	\$32,868.75
43	200012830-611	Lightning Platform Plus - Enterprise Edition Salesforce.com, Inc. - 200012830 Start Date: 09/01/2028 End Date: 08/31/2029		\$1,064.92	GSA	50	\$53,246.00
44	200012830-611	Lightning Platform Plus - Enterprise Edition Salesforce.com, Inc. - 200012830 Start Date: 09/01/2028 End Date: 08/31/2029		\$927.51	GSA	50	\$46,375.50



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45	200000204-611	Data Storage (500MB) Salesforce.com, Inc. - 200000204 Start Date: 09/01/2028 End Date: 08/31/2029		\$1,889.38	GSA 2	\$3,778.76
SALESFORCE CORE OPTION YEAR 4 SUBTOTAL:						\$658,613.46
D&B: OPTION YEAR 1						
47	205-DBConnect	D&B Connect Dun & Bradstreet - 205-DBConnect Start Date: 09/01/2025 End Date: 08/31/2026		\$57,809.81	OM 1	\$57,809.81
D&B: OPTION YEAR 1 SUBTOTAL:						\$57,809.81
D&B: OPTION YEAR 2						
48	205-DBConnect	D&B Connect Dun & Bradstreet - 205-DBConnect Start Date: 09/01/2026 End Date: 08/31/2027		\$60,122.20	OM 1	\$60,122.20
D&B: OPTION YEAR 2 SUBTOTAL:						\$60,122.20
D&B: OPTION YEAR 3						
49	205-DBConnect	D&B Connect Dun & Bradstreet - 205-DBConnect Start Date: 09/01/2027 End Date: 08/31/2028		\$62,527.09	OM 1	\$62,527.09
D&B: OPTION YEAR 3 SUBTOTAL:						\$62,527.09
D&B: OPTION YEAR 4						
50	205-DBConnect	D&B Connect Dun & Bradstreet - 205-DBConnect Start Date: 09/01/2028 End Date: 08/31/2029		\$65,028.18	OM 1	\$65,028.18
D&B: OPTION YEAR 4 SUBTOTAL:						\$65,028.18
MULESOFT BASE YEAR						
51	200007436-611	MuleSoft - Anypoint Platform Base Subscription - Platinum Edition Includes: -Included vCore - Pre-Production Qty.1 -Included vCore - Production Qty.1 Salesforce.com, Inc. - 200007436 Start Date: 09/01/2024 End Date: 08/31/2025		\$111,602.40	GSA 1	\$111,602.40
52	200007563-611	MuleSoft - Load Balancer - Platinum Edition Salesforce.com, Inc. - 200007563 Start Date: 09/01/2024 End Date: 08/31/2025		\$6,115.20	GSA 2	\$12,230.40
53	200007519-611	MuleSoft - Anypoint VPC/VPN - Platinum Edition Salesforce.com, Inc. - 200007519 Start Date: 09/01/2024 End Date: 08/31/2025		\$4,586.40	GSA 2	\$9,172.80



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54	200007548-611	MuleSoft - Government Cloud Deployment 23% of Net Price Salesforce.com, Inc. - 200007548 Start Date: 09/01/2024 End Date: 08/31/2025		\$52,743.60	GSA	1	\$52,743.60
55	100-0008.P-611	Mulesoft - API Manager & Analytics - Platinum Edition Salesforce.com, Inc. - 100-0008.P Start Date: 09/01/2024 End Date: 08/31/2025		\$96,314.40	GSA	1	\$96,314.40
MULESOFT BASE YEAR SUBTOTAL:							\$282,063.60
MULESOFT OPTION YEAR 1							
56	200007436-611	MuleSoft - Anypoint Platform Base Subscription - Platinum Edition Includes: -Included vCore - Pre-Production Qty.1 -Included vCore - Production Qty.1 Salesforce.com, Inc. - 200007436 Start Date: 09/01/2025 End Date: 08/31/2026		\$121,646.62	GSA	1	\$121,646.62
57	200007563-611	MuleSoft - Load Balancer - Platinum Edition Salesforce.com, Inc. - 200007563 Start Date: 09/01/2025 End Date: 08/31/2026		\$6,665.57	GSA	2	\$13,331.14
58	200007519-611	MuleSoft - Anypoint VPC/VPN - Platinum Edition Salesforce.com, Inc. - 200007519 Start Date: 09/01/2025 End Date: 08/31/2026		\$4,999.18	GSA	2	\$9,998.36
59	200007548-611	MuleSoft - Government Cloud Deployment 23% of Net Price Salesforce.com, Inc. - 200007548 Start Date: 09/01/2025 End Date: 08/31/2026		\$57,490.52	GSA	1	\$57,490.52
60	100-0008.P-611	Mulesoft - API Manager & Analytics - Platinum Edition Salesforce.com, Inc. - 100-0008.P Start Date: 09/01/2025 End Date: 08/31/2026		\$104,982.70	GSA	1	\$104,982.70
MULESOFT OPTION YEAR 1 SUBTOTAL:							\$307,449.34
MULESOFT OPTION YEAR 2							
61	200007436-611	MuleSoft - Anypoint Platform Base Subscription - Platinum Edition Includes: -Included vCore - Pre-Production Qty.1 -Included vCore - Production Qty.1 Salesforce.com, Inc. - 200007436 Start Date: 09/01/2026 End Date: 08/31/2027		\$132,594.81	GSA	1	\$132,594.81
62	200007563-611	MuleSoft - Load Balancer - Platinum Edition Salesforce.com, Inc. - 200007563 Start Date: 09/01/2026 End Date: 08/31/2027		\$7,265.47	GSA	2	\$14,530.94
63	200007519-611	MuleSoft - Anypoint VPC/VPN - Platinum Edition Salesforce.com, Inc. - 200007519 Start Date: 09/01/2026 End Date: 08/31/2027		\$5,449.10	GSA	2	\$10,898.20



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64	200007548-611	MuleSoft - Government Cloud Deployment 23% of Net Price Salesforce.com, Inc. - 200007548 Start Date: 09/01/2026 End Date: 08/31/2027		\$62,664.67	GSA 1	\$62,664.67
65	100-0008.P-611	Mulesoft - API Manager & Analytics - Platinum Edition Salesforce.com, Inc. - 100-0008.P Start Date: 09/01/2026 End Date: 08/31/2027		\$114,431.14	GSA 1	\$114,431.14
MULESOFT OPTION YEAR 2 SUBTOTAL:						\$335,119.76
MULESOFT OPTION YEAR 3						
66	200007436-611	MuleSoft - Anypoint Platform Base Subscription - Platinum Edition Includes: -Included vCore - Pre-Production Qty.1 -Included vCore - Production Qty.1 Salesforce.com, Inc. - 200007436 Start Date: 09/01/2027 End Date: 08/31/2028		\$144,528.34	GSA 1	\$144,528.34
67	200007563-611	MuleSoft - Load Balancer - Platinum Edition Salesforce.com, Inc. - 200007563 Start Date: 09/01/2027 End Date: 08/31/2028		\$7,919.36	GSA 2	\$15,838.72
68	200007519-611	MuleSoft - Anypoint VPC/VPN - Platinum Edition Salesforce.com, Inc. - 200007519 Start Date: 09/01/2027 End Date: 08/31/2028		\$5,939.52	GSA 2	\$11,879.04
69	200007548-611	MuleSoft - Government Cloud Deployment 23% of Net Price Salesforce.com, Inc. - 200007548 Start Date: 09/01/2027 End Date: 08/31/2028		\$68,304.49	GSA 1	\$68,304.49
70	100-0008.P-611	Mulesoft - API Manager & Analytics - Platinum Edition Salesforce.com, Inc. - 100-0008.P Start Date: 09/01/2027 End Date: 08/31/2028		\$124,729.94	GSA 1	\$124,729.94
MULESOFT OPTION YEAR 3 SUBTOTAL:						\$365,280.53
MULESOFT OPTION YEAR 4						
71	200007436-611	MuleSoft - Anypoint Platform Base Subscription - Platinum Edition Includes: -Included vCore - Pre-Production Qty.1 -Included vCore - Production Qty.1 Salesforce.com, Inc. - 200007436 Start Date: 09/01/2028 End Date: 08/31/2029		\$157,535.90	GSA 1	\$157,535.90
72	200007563-611	MuleSoft - Load Balancer - Platinum Edition Salesforce.com, Inc. - 200007563 Start Date: 09/01/2028 End Date: 08/31/2029		\$8,632.10	GSA 2	\$17,264.20
73	200007519-611	MuleSoft - Anypoint VPC/VPN - Platinum Edition Salesforce.com, Inc. - 200007519 Start Date: 09/01/2028 End Date: 08/31/2029		\$6,474.08	GSA 2	\$12,948.16



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74	200007548-611	MuleSoft - Government Cloud Deployment 23% of Net Price Salesforce.com, Inc. - 200007548 Start Date: 09/01/2028 End Date: 08/31/2029		\$74,451.90	GSA 1	\$74,451.90
75	100-0008.P-611	Mulesoft - API Manager & Analytics - Platinum Edition Salesforce.com, Inc. - 100-0008.P Start Date: 09/01/2028 End Date: 08/31/2029		\$135,955.64	GSA 1	\$135,955.64
MULESOFT OPTION YEAR 4 SUBTOTAL:						\$398,155.80
SALESFORCE MARKETING CLOUD BASE YEAR						
76	200001651-611	Marketing Cloud Engagement - Pro Edition Salesforce.com, Inc. - 200001651 Start Date: 09/01/2024 End Date: 08/31/2025		\$8,684.21	GSA 1	\$8,684.21
77	200006959-611	Journey Builder Contacts (1,000) Salesforce.com, Inc. - 200006959 Start Date: 09/01/2024 End Date: 08/31/2025		\$13.17	GSA 10	\$131.70
78	200001429-2	Premier Success Plan - Marketing Cloud Salesforce.com, Inc. - 200001429 Start Date: 09/01/2024 End Date: 08/31/2025		\$6,991.29	OM 1	\$6,991.29
79	200001663-611	SSL Certificate Salesforce.com, Inc. - 200001663 Start Date: 09/01/2024 End Date: 08/31/2025		\$244.55	GSA 1	\$244.55
80	200005943-611	Additional Business Unit (+1) Salesforce.com, Inc. - 200005943 Start Date: 09/01/2024 End Date: 08/31/2025		\$6,315.79	GSA 1	\$6,315.79
81	200000999-611	Marketing Cloud Shield 30% of Net Price Salesforce.com, Inc. - 200000999 Start Date: 09/01/2024 End Date: 08/31/2025		\$6,991.29	GSA 1	\$6,991.29
82	200006958-611	Journey Builder (Professional) Salesforce.com, Inc. - 200006958 Start Date: 09/01/2024 End Date: 08/31/2025		\$7,894.74	GSA 1	\$7,894.74
SALESFORCE MARKETING CLOUD BASE YEAR SUBTOTAL:						\$37,253.57
SALESFORCE MARKETING CLOUD OPTION YEAR 1						
83	200001651-611	Marketing Cloud Engagement - Pro Edition Salesforce.com, Inc. - 200001651 Start Date: 09/01/2025 End Date: 08/31/2026		\$9,118.42	GSA 1	\$9,118.42
84	200006959-611	Journey Builder Contacts (1,000) Salesforce.com, Inc. - 200006959 Start Date: 09/01/2025 End Date: 08/31/2026		\$13.83	GSA 10	\$138.30
85	200001429-2	Premier Success Plan - Marketing Cloud Salesforce.com, Inc. - 200001429 Start Date: 09/01/2025 End Date: 08/31/2026		\$7,340.86	OM 1	\$7,340.86



GOVERNMENT PRICE QUOTATION

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PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724
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SUGGESTED OPTIONS

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE		QTY	EXTENDED PRICE
86	200001663-611	SSL Certificate Salesforce.com, Inc. - 200001663 Start Date: 09/01/2025 End Date: 08/31/2026		\$256.77	GSA	1	\$256.77
87	200005943-611	Additional Business Unit (+1) Salesforce.com, Inc. - 200005943 Start Date: 09/01/2025 End Date: 08/31/2026		\$6,631.58	GSA	1	\$6,631.58
88	200000999-611	Marketing Cloud Shield 30% of Net Price Salesforce.com, Inc. - 200000999 Start Date: 09/01/2025 End Date: 08/31/2026		\$7,340.86	GSA	1	\$7,340.86
89	200006958-611	Journey Builder (Professional) Salesforce.com, Inc. - 200006958 Start Date: 09/01/2025 End Date: 08/31/2026		\$8,289.47	GSA	1	\$8,289.47
SALESFORCE MARKETING CLOUD OPTION YEAR 1 SUBTOTAL:							\$39,116.26
SALESFORCE MARKETING CLOUD OPTION YEAR 2							
90	200001651-611	Marketing Cloud Engagement - Pro Edition Salesforce.com, Inc. - 200001651 Start Date: 09/01/2026 End Date: 08/31/2027		\$9,939.08	GSA	1	\$9,939.08
91	200006959-611	Journey Builder Contacts (1,000) Salesforce.com, Inc. - 200006959 Start Date: 09/01/2026 End Date: 08/31/2027		\$15.07	GSA	10	\$150.70
92	200001429-2	Premier Success Plan - Marketing Cloud Salesforce.com, Inc. - 200001429 Start Date: 09/01/2026 End Date: 08/31/2027		\$8,001.54	OM	1	\$8,001.54
93	200001663-611	SSL Certificate Salesforce.com, Inc. - 200001663 Start Date: 09/01/2026 End Date: 08/31/2027		\$279.88	GSA	1	\$279.88
94	200005943-611	Additional Business Unit (+1) Salesforce.com, Inc. - 200005943 Start Date: 09/01/2026 End Date: 08/31/2027		\$7,228.42	GSA	1	\$7,228.42
95	200000999-611	Marketing Cloud Shield 30% of Net Price Salesforce.com, Inc. - 200000999 Start Date: 09/01/2026 End Date: 08/31/2027		\$8,001.54	GSA	1	\$8,001.54
96	200006958-611	Journey Builder (Professional) Salesforce.com, Inc. - 200006958 Start Date: 09/01/2026 End Date: 08/31/2027		\$9,035.53	GSA	1	\$9,035.53
SALESFORCE MARKETING CLOUD OPTION YEAR 2 SUBTOTAL:							\$42,636.69
SALESFORCE MARKETING CLOUD OPTION YEAR 3							
97	200001651-611	Marketing Cloud Engagement - Pro Edition Salesforce.com, Inc. - 200001651 Start Date: 09/01/2027 End Date: 08/31/2028		\$10,833.60	GSA	1	\$10,833.60



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PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724
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SUGGESTED OPTIONS

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE		QTY	EXTENDED PRICE
98	200006959-611	Journey Builder Contacts (1,000) Salesforce.com, Inc. - 200006959 Start Date: 09/01/2027 End Date: 08/31/2028		\$16.43	GSA	10	\$164.30
99	200001429-2	Premier Success Plan - Marketing Cloud Salesforce.com, Inc. - 200001429 Start Date: 09/01/2027 End Date: 08/31/2028		\$8,721.68	OM	1	\$8,721.68
100	200001663-611	SSL Certificate Salesforce.com, Inc. - 200001663 Start Date: 09/01/2027 End Date: 08/31/2028		\$305.07	GSA	1	\$305.07
101	200005943-611	Additional Business Unit (+1) Salesforce.com, Inc. - 200005943 Start Date: 09/01/2027 End Date: 08/31/2028		\$7,878.98	GSA	1	\$7,878.98
102	200000999-611	Marketing Cloud Shield 30% of Net Price Salesforce.com, Inc. - 200000999 Start Date: 09/01/2027 End Date: 08/31/2028		\$8,721.68	GSA	1	\$8,721.68
103	200006958-611	Journey Builder (Professional) Salesforce.com, Inc. - 200006958 Start Date: 09/01/2027 End Date: 08/31/2028		\$9,848.72	GSA	1	\$9,848.72
SALESFORCE MARKETING CLOUD OPTION YEAR 3 SUBTOTAL:							\$46,474.03
SALESFORCE MARKETING CLOUD OPTION YEAR 4							
104	200001651-611	Marketing Cloud Engagement - Pro Edition Salesforce.com, Inc. - 200001651 Start Date: 09/01/2028 End Date: 08/31/2029		\$11,808.62	GSA	1	\$11,808.62
105	200006959-611	Journey Builder Contacts (1,000) Salesforce.com, Inc. - 200006959 Start Date: 09/01/2028 End Date: 08/31/2029		\$17.91	GSA	10	\$179.10
106	200001429-2	Premier Success Plan - Marketing Cloud Salesforce.com, Inc. - 200001429 Start Date: 09/01/2028 End Date: 08/31/2029		\$9,506.63	OM	1	\$9,506.63
107	200001663-611	SSL Certificate Salesforce.com, Inc. - 200001663 Start Date: 09/01/2028 End Date: 08/31/2029		\$332.53	GSA	1	\$332.53
108	200005943-611	Additional Business Unit (+1) Salesforce.com, Inc. - 200005943 Start Date: 09/01/2028 End Date: 08/31/2029		\$8,588.09	GSA	1	\$8,588.09
109	200000999-611	Marketing Cloud Shield 30% of Net Price Salesforce.com, Inc. - 200000999 Start Date: 09/01/2028 End Date: 08/31/2029		\$9,506.63	GSA	1	\$9,506.63
110	200006958-611	Journey Builder (Professional) Salesforce.com, Inc. - 200006958 Start Date: 09/01/2028 End Date: 08/31/2029		\$10,735.11	GSA	1	\$10,735.11
SALESFORCE MARKETING CLOUD OPTION YEAR 4 SUBTOTAL:							\$50,656.71



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11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724
www.carahsoft.com | sales@carahsoft.com

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SUGGESTED OPTIONS

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
OWN BASE YEAR						
111	FRSFDCRECUNL-Annually-2	Salesforce Recover Unlimited with FedRAMP - Annually Own Company - FRSFDCRECUNL-Annually Start Date: 09/01/2024 End Date: 08/31/2025		\$60.63	OM 150	\$9,094.50
112	FRSFDCUNLPARTMEM-Annually-2	Salesforce Recover Unlimited with FedRamp - Partner Community Members - Annually Own Company - FRSFDCUNLPARTMEM-Annually Start Date: 09/01/2024 End Date: 08/31/2025		\$28.42	OM 50	\$1,421.00
113	FRSF-ACCEL-SBS-Annually-2	Accelerate with FedRAMP - Annually Own Company - FRSF-ACCEL-SBS-Annually Start Date: 09/01/2024 End Date: 08/31/2025		\$37.26	OM 150	\$5,589.00
114	FROBPREM-Annually-2	Premier Support with FedRAMP - Annually - 25% ACV Own Company - FROBPREM-Annually Start Date: 09/01/2024 End Date: 08/31/2025		\$12.62	OM 319	\$4,025.78
OWN BASE YEAR SUBTOTAL:						\$20,130.28
OWN OPTION YEAR 1						
115	FRSFDCRECUNL-Annually-2	Salesforce Recover Unlimited with FedRAMP - Annually Own Company - FRSFDCRECUNL-Annually Start Date: 09/01/2025 End Date: 08/31/2026		\$66.09	OM 150	\$9,913.50
116	FRSFDCUNLPARTMEM-Annually-2	Salesforce Recover Unlimited with FedRamp - Partner Community Members - Annually Own Company - FRSFDCUNLPARTMEM-Annually Start Date: 09/01/2025 End Date: 08/31/2026		\$30.98	OM 50	\$1,549.00
117	FRSF-ACCEL-SBS-Annually-2	Accelerate with FedRAMP - Annually Own Company - FRSF-ACCEL-SBS-Annually Start Date: 09/01/2025 End Date: 08/31/2026		\$40.62	OM 150	\$6,093.00
118	FROBPREM-Annually-2	Premier Support with FedRAMP - Annually - 25% ACV Own Company - FROBPREM-Annually Start Date: 09/01/2025 End Date: 08/31/2026		\$13.76	OM 319	\$4,389.44
OWN OPTION YEAR 1 SUBTOTAL:						\$21,944.94
OWN OPTION YEAR 2						
119	FRSFDCRECUNL-Annually-2	Salesforce Recover Unlimited with FedRAMP - Annually Own Company - FRSFDCRECUNL-Annually Start Date: 09/01/2026 End Date: 08/31/2027		\$72.04	OM 150	\$10,806.00
120	FRSFDCUNLPARTMEM-Annually-2	Salesforce Recover Unlimited with FedRamp - Partner Community Members - Annually Own Company - FRSFDCUNLPARTMEM-Annually Start Date: 09/01/2026 End Date: 08/31/2027		\$33.77	OM 50	\$1,688.50
121	FRSF-ACCEL-SBS-Annually-2	Accelerate with FedRAMP - Annually Own Company - FRSF-ACCEL-SBS-Annually Start Date: 09/01/2026 End Date: 08/31/2027		\$44.27	OM 150	\$6,640.50



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11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724
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SUGGESTED OPTIONS

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE		QTY	EXTENDED PRICE
122	FROBPREM-Annually-2	Premier Support with FedRAMP - Annually - 25% ACV Own Company - FROBPREM-Annually Start Date: 09/01/2026 End Date: 08/31/2027		\$15.00	OM	319	\$4,785.00
OWN OPTION YEAR 2 SUBTOTAL:							\$23,920.00
OWN OPTION YEAR 3							
123	FRSFDCRECUNL-Annually-2	Salesforce Recover Unlimited with FedRAMP - Annually Own Company - FRSFDCRECUNL-Annually Start Date: 09/01/2027 End Date: 08/31/2028		\$78.52	OM	150	\$11,778.00
124	FRSFDCUNLPARTMEM-Annually-2	Salesforce Recover Unlimited with FedRamp - Partner Community Members - Annually Own Company - FRSFDCUNLPARTMEM-Annually Start Date: 09/01/2027 End Date: 08/31/2028		\$36.81	OM	50	\$1,840.50
125	FRSF-ACCEL-SBS-Annually-2	Accelerate with FedRAMP - Annually Own Company - FRSF-ACCEL-SBS-Annually Start Date: 09/01/2027 End Date: 08/31/2028		\$48.26	OM	150	\$7,239.00
126	FROBPREM-Annually-2	Premier Support with FedRAMP - Annually - 25% ACV Own Company - FROBPREM-Annually Start Date: 09/01/2027 End Date: 08/31/2028		\$16.34	OM	319	\$5,212.46
OWN OPTION YEAR 3 SUBTOTAL:							\$26,069.96
OWN OPTION YEAR 4							
127	FRSFDCRECUNL-Annually-2	Salesforce Recover Unlimited with FedRAMP - Annually Own Company - FRSFDCRECUNL-Annually Start Date: 09/01/2028 End Date: 08/31/2029		\$85.59	OM	150	\$12,838.50
128	FRSFDCUNLPARTMEM-Annually-2	Salesforce Recover Unlimited with FedRamp - Partner Community Members - Annually Own Company - FRSFDCUNLPARTMEM-Annually Start Date: 09/01/2028 End Date: 08/31/2029		\$40.12	OM	50	\$2,006.00
129	FRSF-ACCEL-SBS-Annually-2	Accelerate with FedRAMP - Annually Own Company - FRSF-ACCEL-SBS-Annually Start Date: 09/01/2028 End Date: 08/31/2029		\$52.60	OM	150	\$7,890.00
130	FROBPREM-Annually-2	Premier Support with FedRAMP - Annually - 25% ACV Own Company - FROBPREM-Annually Start Date: 09/01/2028 End Date: 08/31/2029		\$17.82	OM	319	\$5,684.58
OWN OPTION YEAR 4 SUBTOTAL:							\$28,419.08
COPADO LICENSES - BASE YEAR							
131	PTH-STD22-GOV-2	GovCloud Standard Platform Monthly Quantity - 1 COPADO, INC. - PTH-STD22-GOV Start Date: 09/01/2024 End Date: 08/31/2025		\$1,111.58	OM	12	\$13,338.96



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11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724
www.carahsoft.com | sales@carahsoft.com

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SUGGESTED OPTIONS

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE		QTY	EXTENDED PRICE
132	PTH-PrdInst-PKG-2	Production Instance COPADO, INC. - PTH-PrdInst-PKG Start Date: 09/01/2024 End Date: 08/31/2025		\$0.00	OM	1	\$0.00
133	PTH-A-GOV-2	GovCloud Copado Admin Monthly Quantity - 1 COPADO, INC. - PTH-A-GOV Start Date: 09/01/2024 End Date: 08/31/2025		\$389.05	OM	12	\$4,668.60
134	PTH-User-GOV-2	GovCloud Copado User Monthly Quantity - 5 COPADO, INC. - PTH-User-GOV Start Date: 09/01/2024 End Date: 08/31/2025		\$277.89	OM	60	\$16,673.40
135	PLAN-GOV-2	GovCloud Copado Plan COPADO, INC. - PLAN-GOV Start Date: 09/01/2024 End Date: 08/31/2025		\$0.00	OM	8	\$0.00
136	PTH-A-GOV-2	GovCloud Copado Admin Monthly Quantity - 1 COPADO, INC. - PTH-A-GOV Start Date: 09/01/2024 End Date: 08/31/2025		\$389.05	OM	12	\$4,668.60
137	PTH-User-GOV-2	GovCloud Copado User Monthly Quantity - 1 COPADO, INC. - PTH-User-GOV Start Date: 09/01/2024 End Date: 08/31/2025		\$277.89	OM	12	\$3,334.68
138	PSup-CUS-2	Copado Success (Custom) COPADO, INC. - PSup-CUS Start Date: 09/01/2024 End Date: 08/31/2025		\$6,402.69	OM	1	\$6,402.69
COPADO LICENSES - BASE YEAR SUBTOTAL:							\$49,086.93
COPADO SERVICES							
139	PS-2	Professional Services - for more details please see the Scope of Services One time Fee COPADO, INC. - PS		\$105.26	OM	250	\$26,315.00
COPADO SERVICES SUBTOTAL:							\$26,315.00
COPADO LICENSES - OPTION YEAR 1							
140	PTH-STD22-GOV-2	GovCloud Standard Platform Monthly Quantity - 1 COPADO, INC. - PTH-STD22-GOV Start Date: 09/01/2025 End Date: 08/31/2026		\$1,167.16	OM	12	\$14,005.92
141	PTH-PrdInst-PKG-2	Production Instance COPADO, INC. - PTH-PrdInst-PKG Start Date: 09/01/2025 End Date: 08/31/2026		\$0.00	OM	1	\$0.00
142	PTH-A-GOV-2	GovCloud Copado Admin Monthly Quantity - 1 COPADO, INC. - PTH-A-GOV Start Date: 09/01/2025 End Date: 08/31/2026		\$408.51	OM	12	\$4,902.12

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QUOTE DATE: 07/25/2024

QUOTE NO: 48948647



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11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724
www.carahsoft.com | sales@carahsoft.com

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SUGGESTED OPTIONS

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
143	PTH-User-GOV-2	GovCloud Copado User Monthly Quantity - 5 COPADO, INC. - PTH-User-GOV Start Date: 09/01/2025 End Date: 08/31/2026		\$291.79	OM 60	\$17,507.40
144	PLAN-GOV-2	GovCloud Copado Plan COPADO, INC. - PLAN-GOV Start Date: 09/01/2025 End Date: 08/31/2026		\$0.00	OM 8	\$0.00
145	PTH-A-GOV-2	GovCloud Copado Admin Monthly Quantity - 1 COPADO, INC. - PTH-A-GOV Start Date: 09/01/2025 End Date: 08/31/2026		\$408.51	OM 12	\$4,902.12
146	PTH-User-GOV-2	GovCloud Copado User Monthly Quantity - 1 COPADO, INC. - PTH-User-GOV Start Date: 09/01/2025 End Date: 08/31/2026		\$291.79	OM 12	\$3,501.48
147	PSup-CUS-2	Copado Success (Custom) COPADO, INC. - PSup-CUS Start Date: 09/01/2025 End Date: 08/31/2026		\$6,722.83	OM 1	\$6,722.83
COPADO LICENSES - OPTION YEAR 1 SUBTOTAL:						\$51,541.87
COPADO LICENSES - OPTION YEAR 2						
148	PTH-STD22-GOV-2	GovCloud Standard Platform Monthly Quantity - 1 COPADO, INC. - PTH-STD22-GOV Start Date: 09/01/2026 End Date: 08/31/2027		\$1,225.52	OM 12	\$14,706.24
149	PTH-PrdInst-PKG-2	Production Instance COPADO, INC. - PTH-PrdInst-PKG Start Date: 09/01/2026 End Date: 08/31/2027		\$0.00	OM 1	\$0.00
150	PTH-A-GOV-2	GovCloud Copado Admin Monthly Quantity - 1 COPADO, INC. - PTH-A-GOV Start Date: 09/01/2026 End Date: 08/31/2027		\$428.93	OM 12	\$5,147.16
151	PTH-User-GOV-2	GovCloud Copado User Monthly Quantity - 5 COPADO, INC. - PTH-User-GOV Start Date: 09/01/2026 End Date: 08/31/2027		\$306.38	OM 60	\$18,382.80
152	PLAN-GOV-2	GovCloud Copado Plan COPADO, INC. - PLAN-GOV Start Date: 09/01/2026 End Date: 08/31/2027		\$0.00	OM 8	\$0.00
153	PTH-A-GOV-2	GovCloud Copado Admin Monthly Quantity - 1 COPADO, INC. - PTH-A-GOV Start Date: 09/01/2026 End Date: 08/31/2027		\$428.93	OM 12	\$5,147.16



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11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724
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SUGGESTED OPTIONS

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
154	PTH-User-GOV-2	GovCloud Copado User Monthly Quantity - 1 COPADO, INC. - PTH-User-GOV Start Date: 09/01/2026 End Date: 08/31/2027		\$306.38	OM 12	\$3,676.56
155	PSup-CUS-2	Copado Success (Custom) COPADO, INC. - PSup-CUS Start Date: 09/01/2026 End Date: 08/31/2027		\$7,058.97	OM 1	\$7,058.97
COPADO LICENSES - OPTION YEAR 2 SUBTOTAL:						\$54,118.89
COPADO LICENSES - OPTION YEAR 3						
156	PTH-STD22-GOV-2	GovCloud Standard Platform Monthly Quantity - 1 COPADO, INC. - PTH-STD22-GOV Start Date: 09/01/2027 End Date: 08/31/2028		\$1,263.12	OM 12	\$15,157.44
157	PTH-PrdInst-PKG-2	Production Instance COPADO, INC. - PTH-PrdInst-PKG Start Date: 09/01/2027 End Date: 08/31/2028		\$0.00	OM 1	\$0.00
158	PTH-A-GOV-2	GovCloud Copado Admin Monthly Quantity - 1 COPADO, INC. - PTH-A-GOV Start Date: 09/01/2027 End Date: 08/31/2028		\$442.09	OM 12	\$5,305.08
159	PTH-User-GOV-2	GovCloud Copado User Monthly Quantity - 5 COPADO, INC. - PTH-User-GOV Start Date: 09/01/2027 End Date: 08/31/2028		\$315.78	OM 60	\$18,946.80
160	PLAN-GOV-2	GovCloud Copado Plan COPADO, INC. - PLAN-GOV Start Date: 09/01/2027 End Date: 08/31/2028		\$0.00	OM 8	\$0.00
161	PTH-A-GOV-2	GovCloud Copado Admin Monthly Quantity - 1 COPADO, INC. - PTH-A-GOV Start Date: 09/01/2027 End Date: 08/31/2028		\$442.09	OM 12	\$5,305.08
162	PTH-User-GOV-2	GovCloud Copado User Monthly Quantity - 1 COPADO, INC. - PTH-User-GOV Start Date: 09/01/2027 End Date: 08/31/2028		\$315.78	OM 12	\$3,789.36
163	PSup-CUS-2	Copado Success (Custom) COPADO, INC. - PSup-CUS Start Date: 09/01/2027 End Date: 08/31/2028		\$7,275.55	OM 1	\$7,275.55
COPADO LICENSES - OPTION YEAR 3 SUBTOTAL:						\$55,779.31
COPADO LICENSES - OPTION YEAR 4						
164	PTH-STD22-GOV-2	GovCloud Standard Platform Monthly Quantity - 1 COPADO, INC. - PTH-STD22-GOV Start Date: 09/01/2028 End Date: 08/31/2029		\$1,263.12	OM 12	\$15,157.44



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CARAHSOFT TECHNOLOGY CORP.
11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724
www.carahsoft.com | sales@carahsoft.com

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LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
165	PTH-PrdInst-PKG-2	Production Instance COPADO, INC. - PTH-PrdInst-PKG Start Date: 09/01/2028 End Date: 08/31/2029		\$0.00	OM 1	\$0.00
166	PTH-A-GOV-2	GovCloud Copado Admin Monthly Quantity - 1 COPADO, INC. - PTH-A-GOV Start Date: 09/01/2028 End Date: 08/31/2029		\$442.09	OM 12	\$5,305.08
167	PTH-User-GOV-2	GovCloud Copado User Monthly Quantity - 5 COPADO, INC. - PTH-User-GOV Start Date: 09/01/2028 End Date: 08/31/2029		\$315.78	OM 60	\$18,946.80
168	PLAN-GOV-2	GovCloud Copado Plan COPADO, INC. - PLAN-GOV Start Date: 09/01/2028 End Date: 08/31/2029		\$0.00	OM 8	\$0.00
169	PTH-A-GOV-2	GovCloud Copado Admin Monthly Quantity - 1 COPADO, INC. - PTH-A-GOV Start Date: 09/01/2028 End Date: 08/31/2029		\$442.09	OM 12	\$5,305.08
170	PTH-User-GOV-2	GovCloud Copado User Monthly Quantity - 1 COPADO, INC. - PTH-User-GOV Start Date: 09/01/2028 End Date: 08/31/2029		\$315.78	OM 12	\$3,789.36
171	PSup-CUS-2	Copado Success (Custom) COPADO, INC. - PSup-CUS Start Date: 09/01/2028 End Date: 08/31/2029		\$7,275.55	OM 1	\$7,275.55
COPADO LICENSES - OPTION YEAR 4 SUBTOTAL:						\$55,779.31
SUGGESTED OPTIONS SUBTOTAL:						\$4,888,555.06

Must reference Carahsoft Quote # when sending any PO.

Payment Terms are NET 30

Salesforce Core Quote Special Terms

Only Services on this Order Form that are identified by SKU in the Government Cloud Plus Products list available at <https://www.salesforce.com/company/legal/agreements/>, as updated from time to time, are Government Cloud Plus Products. All other Services are non-Government Cloud Plus products. The Government Cloud Available Products and Features Knowledge Article available at <https://help.salesforce.com/articleView?id=000321821&type=1&mode=1> ("Knowledge Article") identifies "Interoperable (but not authorized)" products and features which are compatible with Government Cloud Plus Products, in the manner as described in the Documentation. Customer has sole responsibility, prior to using new products or features with Government Cloud Plus Products, to determine if such products or features are within the Government Cloud Plus authorization boundary, as described in the Knowledge Article, and for maintaining the settings in its Salesforce Government Cloud Plus Org for the Org to remain compliant with the Government Cloud Plus authorizations. Salesforce provides customers with a Configuration User Guide available at <https://publicsector-compliance-us.my.salesforce.com/> to assist with the setup and configuration process. "Org" means a unique instance of the Services, i.e., a separate set of Customer Data and Customer-specific Service customizations held by SFDC in a logically separated database (i.e., a database segregated through password-controlled access). Customer acknowledges that the "Interoperable (but not authorized)" products and features, as well as any Non-SFDC Applications that interoperate with the Customer's Salesforce Government Cloud Plus Org, fall outside of the Government Cloud Plus authorization boundary. In light of the foregoing, Customer understands and agrees that its Customer Data will be shared with "Interoperable (but not yet authorized)" products and features and Non-SFDC Applications that interoperate with its Salesforce Government Cloud Plus Org.

Salesforce Core Product Special Terms

Government Cloud Plus

The Government Cloud Plus subscription: (i) provides an isolated infrastructure for hosting authorized Salesforce Services, with additional controls specifically for US

CONFIDENTIAL

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QUOTE DATE: 07/25/2024

QUOTE NO: 48948647



GOVERNMENT PRICE QUOTATION

SALESFORCE.COM GOVERNMENT at CARAHSOFT

CARAHSOFT TECHNOLOGY CORP.
11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 662-2724
www.carahsoft.com | sales@carahsoft.com

carahsoft.

government customers and US government contractors, as further described in the Trust and Compliance Documentation (available at <https://www.salesforce.com/company/legal/trust-and-compliance-documentation/>); and (ii) amends and supplements the Premier Success Plan (available at <https://sfdc.co/bDsV6q>) for Services available on the Government Cloud Plus infrastructure as set forth below. The terms in the Premier Success Plan shall apply, except as otherwise set forth herein. For the purposes of this Product Special Term, "Qualified US Citizens" are individuals who: (1) are United States citizens; (2) are physically located within the United States while providing Premier Support Services; and (3) have completed a background check as a condition of their employment with Salesforce. Submitting a Case: Users can submit support cases as described in the Premier Success Plan. Cases submitted via the Help portal will automatically be routed to Qualified US Citizens. Cases submitted outside of the Help portal (e.g. via telephone or chat, when available) will not be responded to by Qualified US Citizens. These individuals will route cases to a team of Qualified US Citizens and will access the following information about Users in order to route the calls to Qualified US Citizens: first and last name, email address, username, phone number, and physical business address. All support is provided in English only. All personnel engaged outside of the Help portal, including those in customer success roles or providing customer success services (e.g. Expert Coaching, Expert Office Hours), will not be Qualified US Citizens and will only have access to Customer Data if Customer provides such personnel a User ID or otherwise enables the sharing of Customer Data with such personnel.

MuleSoft Product Special Terms

Product Special Terms

MuleSoft - Government Cloud Deployment

Customer acknowledges and agrees that some features listed under the Anypoint Platform Base Subscription are not currently available to use with Government Cloud Deployment. Current features available with Government Cloud Deployment can be found here <https://docs.mulesoft.com/gov-cloud/gov-cloud-features>. Salesforce reserves the right to change the list of features available with Government Cloud Deployment at its sole discretion. Government Cloud Deployment permits deployment into MuleSoft LLC's FedRAMP configured AWS GovCloud environment. MuleSoft's current FedRAMP status can be found at www.fedramp.gov. Government Cloud Deployment also permits deployment of Mule Runtimes into a Customer's on-premise environment ("Standalone Mules"). Standalone Mules, and Support for Standalone Mules, are outside the scope of FedRAMP. Customer is solely responsible for ensuring that all data shared with Salesforce complies with any and all data and information protection policies, requirements, and standards. Please review the MuleSoft SSP for FedRAMP scope. To set up access to MuleSoft's FedRAMP authorized environment for Anypoint Platform, please file a support ticket at <https://help.mulesoft.com/s/> and include the necessary information outlined in the following links <https://docs.mulesoft.com/access-management/conf-openid-connect-task> and <https://docs.mulesoft.com/access-management/conf-saml-sso> to configure access via your external Identity Provider (IdP).

Salesforce Marketing Cloud Quote Special Terms

Usage Details

By Account
Usage Type: Super Messages - excluding SMS/MMS, Start Date: 7/23/2024, End Date: 7/22/2025, Quantity: 2,500,000, Overage Rate: USD 0.01, True Up Rate: N/A
Usage Type: Pro Edition Contacts, Start Date: 7/23/2024, End Date: 7/22/2025, Quantity: 15,000, USD 0.01, True Up Rate: N/A

Overage fees are billable monthly, in arrears

Salesforce Marketing Cloud Product Special Terms

Marketing Cloud Shield

Encryption at Rest - Shared Database functionality will be provisioned and made available for Customer use within 30 days of the Order Start Date for new customers and within 60 days for existing Marketing Cloud customers.

Super Messages - Excluding SMS/MMS

A detailed description of Super Messages - excluding SMS/MMS, and how they may be used, can be found at <https://sfdc.co/mc-multipliers>.

SSL Certificate

Customer understands that SSL Certificate cannot be provisioned until Sender Authentication Package (SAP) provisioning is complete. Customer shall work with SFDC and provide timely cooperation to complete the SAP provisioning, and understands that SSL Certificate provisioning may take up to 4 weeks after SAP is provisioned.

Copado Terms & Conditions

To facilitate the Customer's utilization of Copado pursuant to a Base + Option year Request for Quotation (RFQ), the terms set forth below shall apply: Upon execution of this Order, the Customer hereby commits to a one (1) year Base Subscription as detailed in the Order Form provided above. The Customer shall have the option ('Option') to renew the Subscription for Copado for each subsequent year following the expiration of the initial Base Subscription year, as well as purchase additional Copado Products and/or Services. The Customer must provide Copado with written notice of its intent to exercise the Option to renew at least thirty (30) days prior to the



GOVERNMENT PRICE QUOTATION

SALESFORCE.COM GOVERNMENT at CARAHSOFT

CARAHSOFT TECHNOLOGY CORP.

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termination of the then-current subscription year. The parties understand that Carahsoft can only provide a Purchase Order at the time of this Order Form's execution, but Customer and Copado intend for this Order Form to govern the engagement as a five-year engagement. Copado hereby agrees that the Subscription Prices set forth in the Order Form referenced herein shall be fixed and honored for a term of five (5) years commencing on the date of execution of this Order Form. Notwithstanding the foregoing, Copado reserves the right to apply an annual uplift of five percent (5%) to the Subscription Prices for each year of renewal following the initial year, provided, however, that the total price at any time shall not exceed the Manufacturer's Suggested Retail Price (MSRP).

The term of each subscription shall be as specified in the applicable Order Form. The per-unit pricing during any renewal term will increase by up to 5% above the applicable pricing in the prior term, unless Copado provides Customer notice of different pricing at least 60 days prior to the applicable renewal term. Except as expressly provided in the applicable Order Form, renewal of promotional or one-time priced subscriptions will be at Copado's applicable list price in effect at the time of the applicable renewal. Notwithstanding anything to the contrary, any renewal in which subscription volume for any Services has decreased from the prior term will result in repricing at renewal without regard to the prior term's per-unit pricing. This Quote/Order Form is governed by the terms of Copado End User License Agreement found at <https://copado.com/company-legal-agreements/>, unless Customer has a written agreement executed by Copado and Customer.

Own Company Quote Special Terms

This Order Form is governed by the terms of the Master Subscription Agreement (<https://www.owndata.com/legal/msa>) which terms are incorporated into this Order Form. If Customer has an applicable signed master agreement with Own, then that agreement will apply instead of the linked agreement. If there is a conflict between the terms of this Order Form and the agreement, this Order Form governs. The terms of this Service Order Form are confidential. This Service Order Form is effective as of the Order Date listed above. If the last signature on this Order Form is made by or provided to Own after the Order Date above, Own may adjust the Order Date and subscription end date accordingly, without changing the fees or term length. Any such adjustment will be reflected in the invoice.

Buffer: If during a quarter, Customer's usage exceeds the purchased quantity + the Buffer, then Customer must pay Own Company a True-Up payment.

True-Up Payments: The calculation is based upon the highest quantity reached during a quarter (without the Buffer) times the above monthly fee, less the purchased quantity times the monthly fee.

Invoicing: Own Company will invoice Customer for the True-Up Payment for the prior quarter AND invoice Customer for the higher quantity for the remaining quarters (during the order term). At the time of the annual renewal, the highest quantity reached during the annual term will become the purchased quantity for the next year (subject to payment and irrespective of the Buffer).

Product Special Terms:

Backup & Recovery Plans, Secure, Accelerate, Bring Your Own Key:

Unit Definition: Own for Salesforce: Active Salesforce.com SalesCloud, ServiceCloud, Force.com Platform, and Community Licenses.

Own for Microsoft: Assigned active Microsoft Dynamics 365 Customer Engagement, Power Pages, and Power Apps Licenses.

Own for ServiceNow:

Fulfiller Licenses: Automated backup and recovery solution for ServiceNow, licenses for Assigned active ServiceNow Fulfiller users.

Unrestricted: Automated backup and recovery solution for ServiceNow, licenses for Assigned active ServiceNow Unrestricted users, Business Stakeholder users and Subscription Units.

User Reporting: Upon request and no more than once a quarter, Customer must provide Own with its Salesforce, ServiceNow, and/or Microsoft Dynamics (as applicable) license counts.

Customer must reference Quote number and Contract # on Purchase Order.

Should Customer purchase via Reseller all terms of Carahsoft Quote must be incorporated in Reseller quote and Customer Purchase Order to Reseller.

Any increase in subscription pricing (excluding support and resource-based Services) for the first renewal term will be in accordance with SFDC's pricing and policies in effect at the time of the renewal or as otherwise agreed to by the parties or noted in these quote terms or contract

Licensee agrees that any order for Salesforce.com will be governed by the terms and conditions of the Carahsoft Salesforce Service Terms copies of which are found at <https://carah.io/SFDC-EULA> and all Schedules and Documentation referenced by the Terms are made a part hereof. The parties agree that any term or condition stated in a Customer purchase order or in any other Customer order documentation (excluding Quotes) is void. In the event of any conflict or inconsistency among the following documents, the order of precedence shall be: (1) the applicable Quotes (and their Contract Vehicle), (2) the SFDC Terms of Use, and (3) the Documentation. Licensee acknowledges it has had the opportunity to review the Terms, prior to executing an order

Product Terms Directory: <http://carah.io/Product-Terms-Directory>

Help & Training: <http://carah.io/Help>

Government Cloud Plus: <http://www.carahsoft.com/government-cloud-terms>.

A list of currently available FedRAMP/IL4 Authorized Salesforce products can be found here: https://help.salesforce.com/articleView?id=000270080&language=en_US&type=1