

May 9, 2024

About Stealth:

Stealth Solutions, Inc. (Stealth) is a Virginia-based SBA-certified 8a small business incorporated in 2014. Stealth is a contract vehicle holder for 8a STARS III and GSA's Multiple Award Schedule (MAS).

Stealth's overall corporate capability focus is on Salesforce Implementation & Support, Digital Content & Asset Management, Business Processes Assessment, Technical Project Management, and Grants Management Systems Implementation. Our core experience is assisting Federal, State, and local government agencies achieve performance and operational efficiencies. We achieve proficiencies by optimizing business processes, migrating to and implementing Cloud solutions, and consolidating and integrating legacy systems to provide a 360-degree view of information on a highly secured Cloud, accessible from everywhere and via every web-enabled device.

Capability Overview :

Taking Ownership of Existing Implementations: Stealth Solutions has transitioned Salesforce implementations from existing vendors to new environments. Stealth has a framework that ensures a seamless transition from existing vendor to Stealth, there is no interruption for the customer. Below are some of the tasks performed by Stealth as a part of the transition process in USAID Prosper Africa Program:

Assessment and Planning - Conduct a thorough assessment of the current Salesforce implementation, including its configuration, customization, integrations, data model, and documentation. Develop a detailed transition plan outlining the timeline, milestones, roles and responsibilities, and resource requirements for the transition.

Obtain ATO (Authority to Operate)- Stealth completed all the required documentation and reviews and obtained the ATO for the Salesforce application. Stealth performed a rigorous assessment to ensure that Salesforce application meets all security and compliance requirements.

Salesforce Project Management: Stealth emphasizes key project management activities as we believe that comprehensive Project Management is key to successful Salesforce implementations. Below are the tasks performed by Stealth as a part of our PMO activities:

Provide Key Reports - Periodically provide key reports such as weekly and monthly status reports, task and activity report, budget report, risk report, user adoption reports, etc.

Project Governance- Manage all aspects of the project and keep the stakeholders posted with all key developments.

Risk Management - Identify potential risks for the Salesforce implementation and come up with a risk mitigation plan.

Salesforce Design and Development: Salesforce development has always been at the core of our organization's operations, delivering value to our clients. With Salesforce as our primary platform, we harness its robust capabilities to design tailored solutions that address diverse business needs. Our expertise in Salesforce development enables us to design and deploy scalable, innovative solutions that drive efficiency, productivity, and growth for our clients. Below are the key tasks performed by us as a part of Salesforce Design and Development activities.

Create Configuration Workbook and Product Documents - As a part of our design task, Stealth creates a detailed configuration workbook and related product documents to ensure all factors are considered before development begins.

End to End Salesforce Development - Activities include requirements gathering, solution design, development, testing and deployment.

Data Migration - Migrate data from legacy systems as required. Perform a detailed analysis, complete data mapping and migrate the data after the required transformations.

Integration Development - Integrate Salesforce with Legacy systems either through APIs or middleware products like MuleSoft based on customer needs and the legacy system configuration.

Salesforce Operations and Maintenance: Stealth understands that for a Salesforce system to be successfully adapted by all users, the operations and maintenance of the system plays a key role. Stealth operates and maintains Salesforce orgs for many clients including USAID Prosper Africa Program. Some of the key tasks performed by Stealth as a part of the O&M services are:

User Management - Involves creating new user accounts, assigning appropriate permissions and roles, deactivating or removing user accounts when necessary, and managing user licenses. Also includes user onboarding and training.

Data Management - Regularly monitoring and maintaining data quality, performing updates to data as needed.

Org Health Check - Conducting regular org health checks to ensure the system is performing to its best.

Config Management - Regularly reviewing all system configuration, data sharing settings and security settings to ensure if it meets all business and compliance requirements.

Managing Salesforce Releases - Planning and implementing Salesforce releases and patches, testing new features and enhancements

Stakeholder Engagement - Periodically meet with Stakeholders to discuss issues with existing implementation and tasks that can be performed to improve user experience.

Provide Technical Assistance- Provide end user support and technical assistance through various means such as email, phone, cases, etc.

Past Performance Example:

a. Project name	USAID Prosper Africa Tracker
b. Agency name,	USAID
c. Contract number	47QTCB21D0018/72MC1022M00003
d. Period of performance,	01/03/2022 – 01/02/2025
e. Award value,	\$3,570,003.
f. Role of prime or subcontractor,	PRIME
g. The Contracting Officer's and/or Contracting Officer's Representative's (COR's) name, phone number, and email address,	Ali Momand / Activity Manager 202-460-6381 amomand@usaid.gov
h. Whether or not a CPARS report exists, and	Yes
i. Brief description of the project, including the cloud environment relevant to this RFI.	
<p>Stealth Solutions has successfully employed an Agile methodology in the development and support of the Prosper Africa Tracker, USAID's most significant Salesforce Cloud implementation to date. The primary objective is to improve trade relations between the United States and Africa by monitoring interactions between USAID, 17 partner agencies, and private sector organizations. The Prosper Africa Salesforce solution has been crafted with a unified enterprise data model and workflow that are both comprehensive and adaptable, aiming to replace the fragmented and inefficient systems and tools currently in use, such as Excel spreadsheets. This transition is critical for ensuring the secure sharing of information and effective interagency coordination.</p> <p>Stealth Solutions assumes responsibility for various aspects, including design, development, system security and compliance, operations, maintenance, governance, user training, adoption, and license management for the Salesforce Cloud solution.</p>	



46191 Westlake Drive
Suite 112
Sterling, VA. 20165-5870

Stealth's contributions to system adoption are noteworthy, with more than 100 users successfully onboarded and trained post-launch. Regular onboarding sessions and system updates, guided by user feedback, showcase the team's commitment to continuous improvement.