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**Response to Request for Quote**

Migrating and Re-Platforming Ben's Guide Website (Ben's Guide) – Pricing

**Solicitation #: RFQ1751630 / 040ADV-25-R-0018**

**Solicitation Due Date: 05/12/2025 10:00AM EDT**

**Prepared by Offeror:**

**Prime Vendor: Canopy One Solutions Inc**

**Sub-Contractor(s): Stealth Solutions Inc, and Bravent LLC**

**4229 Lafayette Ctr Dr Ste 1625, Chantilly, VA 20151**

**CAGE: 73W91 | DUNS#: 065545545 | UEI: KVMCAAMAAAH7**

**EIN#: 27-1556206 URL:** <http://www.canopyone.com>

**Point of Contact: Gopal Bethi**

**E:** [**gopal@canopyone.com**](mailto:gopal@canopyone.com) **| O: 703-867-7172**

**Prepared For:**

Government Publishing Office  
732 North Capitol ST NW  
Washington, DC 20401

**RFP Point of Contact:**

Sokunn Prak

**Email:** sprak@gpo.gov | **Phone:** 202-512-0082

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# Price QuotE

**Team Canopy** respectfully submits a comprehensive and transparent pricing proposal for the migration and re-platforming of the Ben’s Guide website, as requested under Solicitation No. 040ADV-25-R-0018. Our pricing approach is structured to align with the estimated level of effort, and scope outlined in the RFP, including the base year and four optional years of performance. The quote reflects the effort and resources required to deliver a fully modernized, secure, and accessible platform that supports GPO’s mission and complies with all applicable federal standards, including FedRAMP, FISMA Moderate, and Section 508. It is informed by a comprehensive analysis of the technical and operational tasks involved—ranging from Drupal development and legacy content migration to interactive game modernization, secure cloud hosting setup, accessibility auditing, training, and long-term maintenance. Our pricing also includes cloud hosting and transition costs and is structured to ensure completeness and clarity in delivering all requirements and deliverables specified in the Performance Work Statement (PWS).

The base year pricing covers both the Joomla to Drupal migration effort (estimated at 4 months) and 8 months of post-migration support. Pricing for Option Years 1 through 4 reflects continued support and maintenance of the modernized platform.

|  |  |
| --- | --- |
| **Performance Year** | **Total Price** |
| Base Year | $ 306,100.00 |
| Option Year 1 | $ 211,897.50 |
| Option Year 2 | $ 217,862.50 |
| Option Year 3 | $ 224,000.00 |
| Option Year 4 | $ 230,315.10 |
| **Total (Base + OY1 + OY2 + OY3 + OY4)** | **$1,190,175.20** |

# price quote Assumptions

Team Canopy’s pricing assumptions are based on the full scope of GPO’s modernization goals—extending beyond migration to include secure hosting, accessibility compliance, game updates, and long-term sustainability. Estimates align with RFP-defined labor categories and reflect our proven federal delivery experience.

* The proposed pricing includes both professional services and cloud hosting costs for the base year and each of the four optional years.
* The migration scope excludes new features or functionality beyond the current site, unless specifically requested and approved by GPO; such additions will be estimated and priced separately.
* GPO will provide timely access to current source content, administrative credentials, DNS coordination, and any required third-party systems to support a smooth transition.
* The Drupal environment will be deployed in a FedRAMP-authorized hosting platform (e.g., Acquia, AWS GovCloud, or Azure Government) as finalized in coordination with GPO.