A group of people standing in front of a city

Description automatically generated

**Volume II – Past Performance**

**Factor 4 – Past Performance**

A picture containing text, clock, dark, gauge

Description automatically generated

**Stealth Solutions, Inc.**

**Response**

**to**

**Department of Justice/Civil Rights Division**

**CRT Case Management**

**Request for Quotation 15JPSS23Q00000081**

**August 18, 2023**

**Submitted By:**

Stealth Solutions, Inc.

**SBA Certified 8(a) Program Participant**

**SAM UEI: RCMZNAHAZ7D9**

**GSA MAS Contract: 47QTCA22D0053**

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Past Performance (Factor 4)

## Introduction

Our collection of impressive past achievements, including collaborations with distinguished entities such as NED, USAID, and the Region of Peel, underscores our confidence and expertise in successfully configuring COTS products. These milestones perfectly echo the demands of the DOJ CRT Case Management System – encompassing streamlined COTS setup, meticulous data migration, and secure system development, all executed promptly. Our seamless partnership with these renowned organizations emphasizes not only our adeptness in COTS configuration but also our ability to translate intricate objectives into tangible, secure, and operationally efficient solutions.

These successful endeavors serve as an unwavering testament to our capacity to excel, aligning harmoniously with the DOJ’s precise aspirations. By selecting Stealth Solutions, the DOJ gains an unwaveringly reliable and proficient partner, equipped with a proven record of translating intricate requirements into actionable, high-impact outcomes.

## Reference 1

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| **PAST PERFORMANCE I – National Endowment for Democracy Grants Management System Implementation** | | | |
| 1. Contractor Name: **Stealth Solutions, Inc** Role on Project: **Subcontractor** | | | |
| 2. | Contractor Address:  46191 Westlake Drive, Suite #112  Sterling, VA - 20165 | 3. | Contract Type:  T&M |
| 4. | Procuring Agency/Company Name:  REI Systems | 5. Agency/Company POC:  Mayank Jain  Phone: (703) 956-8784  Email: [mjain@reisystems.com](mailto:mjain@reisystems.com) | |
| 6. Period of Performance:  April 2020 – May 2025 | | 7. Dollar Amount of Award:  $12,000,000 | |
| 8. **Description of Scope**:  The National Endowment for Democracy (NED), headquartered in Washington DC, is a non-profit organization founded in 1983 to promote and strengthen democratic institutions worldwide. NED provides financial support to non-governmental groups across 100+ countries, including Latin America and the Caribbean, with over $300 million in annual grants.  Faced with challenges posed by an outdated on-premises system, which hindered efficiency and led to disconnected processes, NED recognized the need for a comprehensive solution. To tackle this complex endeavor, NED partnered with REI Systems and aimed to migrate to REI’s COTS cloud-hosted GovGrants®, built on **Salesforce**. This cutting-edge solution boasts an interactive user interface, collaborated business processes with automated workflows, system-generated notifications, advanced analytics, reporting, role-based access, robust security controls, and multi-language support.  Stealth’s involvement included requirements analysis, business process optimization, solution and user interface design, configuration of COTS product, data migration, testing, training, and overseeing the entire transition from the legacy system. This concerted effort streamlined NED’s grants management processes, optimizing application intake, review, approval, risk assessment, and fraud detection. Our solution further automated critical aspects such as grant agreements, monitoring, reports, payments, and seamless integration with NED’s financial system.  Elevating security as a top priority, our implementation incorporated advanced measures including encryption, role-based access, and multi-factor authentication. By deploying GovGrants on Salesforce’s secure cloud infrastructure, global accessibility was assured while maintaining utmost data protection.  Driven by an agile approach, GovGrants was iteratively developed, marking an impressive achievement with the successful replacement of the legacy system and migration of over a decade’s worth of data within just eight months. Subsequent quarterly releases consistently enhanced the platform, introducing features like mobile support and offline functionality to address real-world usage scenarios.  Since its impactful launch in 2021, GovGrants has emerged as an indispensable asset for NED, effectively serving the needs of 300+ employees and empowering over 3,000 grantee users. The platform’s transformative influence has revolutionized NED’s operational landscape, fostering heightened collaboration, streamlined automation, and informed decision-making. This transformation is manifested through interactive interfaces, user-friendly forms, advanced search capabilities, collaboration tools, comprehensive reports, and insightful dashboards. | | | |
| 9. **Relevancy of Work**:  NED’s Salesforce implementation addressed a web of challenges, prioritizing key aspects for relevance:   * **Configuration of COTS Product**: Tailoring the COTS product to meet requirements through optimal practices, minimizing customization costs. * **Accelerated Legacy Transition**: Efficiently sunsetting the legacy system in just 8 months, demanding coordinated efforts for a seamless shift. * **Vast Data Migration**: Meticulously transforming and migrating a decade’s worth of data to maintain integrity. * **Process Enhancement and End-to-End Solution**: Overhauling business processes for a comprehensive grants lifecycle system, aligning technology with operations. * **Stringent Security Standards**: Ensuring FedRAMP-level security controls for data protection and confidentiality. * **User Adoption**: Successfully onboarding 300 users across departments through proactive communication, role-based engagement, ensuring smooth adoption. * **Global Application Support**: Seamlessly handling applications from 100+ countries, navigating diverse geographies. * **Multilingual Complexity**: Accommodating diverse linguistic needs with a multi-lingual portal supporting numerous languages.   Navigating these challenges showcased meticulous planning, adaptive strategies, and unwavering commitment to quality, resulting in a successful Grants Implementation launch. This highlighted our technical expertise and efficient project management in conquering multifaceted obstacles. | | | |

## Reference 2

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| **PAST PERFORMANCE II – USAID Prosper Africa Tracker** | | |
| 1. Contractor Name: **Stealth Solutions, Inc** Role on Project: **Prime** | | |
| 2. | Contractor Address:  46191 Westlake Drive, Suite #112  Sterling, VA - 20165 | 3. Contract Type:  T&M and FFP |
| 4. | Procuring Agency/Company Name:  United States Agency for International Development (USAID) | 5. Agency/Company POC:  Ali Momand  Phone: (202) 460-6831  Email: amomand@usaid.gov |
| 6. Period of Performance:  January 2022 – January 2025 | | 7. Dollar Amount of Award**:**  $ 3,570,003 |
| 8. **Description of Scope**:  Stealth Solutions effectively managed the transition of the Prosper Africa CRM from Steampunk, assuming responsibility for key aspects including design, development, system security and compliance, operations and maintenance, governance, user training, adoption, and license management for the Salesforce COTS solution.  A critical achievement was attaining the Authority To Operate (ATO) for the FedRAMP-certified cloud-based application. Notably, extensive effort was invested in rectifying inherited data model, design, configuration, security, and usability issues, resulting in a refined and seamless platform that enables global collaboration among USAID staff.  Stealth’s scope of work encompasses:   * Transition [CLIN0001] * Development and Enhancements [CLIN0002] * Project Management [CLIN0001] * Operations and Maintenance [CLIN0003]   The Stealth Project Manager (PM) ensures comprehensive oversight across multiple workstreams. This PM plays a pivotal role as the Point of Contact (POC) liaising with various stakeholders, including the COR, CIO, Client Services team, Program teams, and more. The PM takes full accountability for on-schedule implementation, adherence to budget, and successful rollout and support of the Prosper Africa Salesforce CRM.  Stealth’s contributions to system adoption are noteworthy, with more than 100 users successfully onboarded and trained following the recent launch. Monthly onboarding sessions and routine system updates, based on user feedback, demonstrate the team’s commitment to continuous improvement. Key stakeholders, including USAID staff, contractors, interagency partners, and central agencies, have expressed strong support for the system’s user-friendly functionality.  Stealth’s forward-looking approach involves integration and retirement plans for Africa-based trade and investment systems, fostering data-sharing collaborations with significant entities like the U.S. International Development Finance Corporation (DFC) and the Department of State. This integrated approach enhances the system’s capacity to facilitate collaboration between the USG and its partners, aligning seamlessly with Salesforce’s COTS solution to effectively support USAID’s mission of boosting trade and investment between U.S. and African businesses.  In conclusion, Stealth Solutions’ comprehensive efforts and strategic approach have transformed the Prosper Africa Solution into a powerful tool that not only streamlines operations but also facilitates strategic collaboration and growth opportunities, making it a compelling fit for supporting USAID’s mission. | | |
| 9. **Relevancy of Work**:  The USAID’s implementation of Salesforce effectively addresses challenges akin to those encountered by the DOJ CRT Case Management System, underscoring the alignment between our expertise and the DOJ’s requirements:   * **Strategic COTS Product Configuration**: USAID adeptly tailored the COTS product to align with operational needs, embracing optimal practices to minimize the need for extensive customizations. This resonates with the DOJ’s aim to optimize configuration, ensuring efficient implementation while containing costs. * **Robust Security Compliance**: USAID prioritized the establishment of robust FedRAMP-level security controls, ensuring data protection and confidentiality. This commitment aligns with the Federal and DOJ enterprise cybersecurity standards, crucial for safeguarding sensitive case information within the DOJ CRT Case Management System. * **User-Focused Adoption Strategy**: By successfully onboarding 300 users from various departments, USAID showcased its proactive communication and role-based engagement strategies. This approach seamlessly parallels the DOJ’s emphasis on fostering user adoption and engagement to enhance operational effectiveness. * **Precise Data Migration**: USAID meticulously orchestrated the transformation and migration of diverse data sources into the Salesforce COTS solution. This aligns directly with the DOJ’s imperative to transfer data securely and accurately into the CRT Case Management System. * **Data Analytics and Reporting Empowerment**: Both projects prioritize end-user empowerment through self-service reporting and real-time analytics. USAID’s approach aligns seamlessly with the DOJ’s vision of enabling end-users to efficiently generate and modify reports without extensive IT involvement, a crucial factor for operational efficiency.   The proven expertise of Stealth Solutions in managing COTS products played a pivotal role in the successful implementation of USAID’s Salesforce solution. This proficiency translates seamlessly to the DOJ’s context, ensuring a smooth and effective launch, adoption, and utilization of the envisioned Case Management System. The parallel success stories underscore the potential for our solutions to cater precisely to the DOJ’s unique needs and challenges. | | |

## Reference 3

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| **PAST PERFORMANCE III – Region of Peel** | | | |
| 1. Contractor Name: **REI Systems** Role on Project: **Prime** | | | |
| 2. | Contractor Address:  Region of Peel, 10 Peel Centre Drive, Suite A and B, Brampton, ON L6T 4B9, Canada | 3. | Contract Type:  T&M |
| 4. | Procuring Agency/Company Name:  REI Systems | 5. Agency/Company POC:  Kashef Haseeb  Telephone: +1 905-791-7800 ext 6458  Email: kashef.haseeb@peelregion.ca | |
| 6. Period of Performance:  6/18/2018–Present Went live in January 2019. | | 7. Dollar Amount of Award:  $3,793,575.07 USD (~$5,690,362.61 CAD) | |
| 8. **Description of Scope:**  REI undertook a significant modernization effort in partnership with Stealth Solutions to transform the Grants Management system for the Human Services Department at the Region of Peel in Canada. This initiative aimed to streamline and enhance the management of grant programs, which are pivotal in delivering essential social services to the region’s 1,400,000 residents.  The historical context revealed that the Region of Peel had been operating with disparate legacy systems and manual processes to manage various grant programs. These systems were chosen based on specific business needs, resulting in inefficiencies and complexity. The Region recognized the need to consolidate grant processes through best practices and adopt a unified technology platform to improve operational efficiency, solution interoperability, and staff skill transferability.  REI, in collaboration with Stealth Solutions, played a pivotal role in this transformation by implementing a comprehensive solution. The project involved the deployment of a Salesforce Software as a Service (SaaS) Commercial Off-The-Shelf (COTS) solution. This solution not only addressed the requirements of multiple Region of Peel programs but also allowed for future scalability to accommodate new grant initiatives.  The new solution effectively streamlined and standardized critical grant processes, such as application intake, review, award issuance, document management, autopayments, financial reconciliation, performance reporting, and closeout. Additionally, the system’s flexibility enabled the automation of processes, including the generation of documentation and support for Digital Signatures. This implementation replaced the need for disparate hardware, software, disaster recovery, and backup solutions.  As a result of the modernization effort, the Region of Peel has experienced substantial benefits. The converged system has optimized operational efficiencies, freeing up the equivalent of 10-12 full-time employees. This enhancement empowers the Region to shift focus towards expanding existing funding programs and developing new initiatives that align with its mission and strategic goals. The scalability and device compatibility of the solution has further contributed to its success in meeting the Region’s evolving needs.  In summary, the modernization project executed by REI and Stealth Solutions has significantly streamlined grant management processes, unified disparate technologies, and positioned the Region of Peel for continued growth and success in its mission to serve the community. | | | |
| 9. **Relevancy of Work**:  The parallels between the Region of Peel (RoP) Implementation and the DOJ CRT Case Management System underscore the relevance and applicability of our scope of work to the DOJ’s needs. Noteworthy similarities include:   1. **Migration to Cloud-based COTS Solution**: Just as RoP sought a consolidated cloud-based Commercial Off-The-Shelf (COTS) solution to replace legacy systems, the DOJ requires a comparable transition to enhance efficiency and integration. 2. **Data Transformation and Migration**: The RoP project involved transforming extensive legacy data for migration to a Salesforce cloud solution. Similarly, the DOJ aims to seamlessly migrate and optimize its case-related information. 3. **Centralized Tracking and Information Sharing**: RoP’s need for centralized tracking of various aspects, from applications and cases to invoicing and document storage, aligns with the DOJ’s objective of streamlining case management, integration, and information sharing. 4. **Real-time Analytics and Reporting**: Both projects emphasize self-service reporting and real-time analytics, enabling end-users to generate or modify reports without extensive IT intervention, a facet pivotal to the DOJ’s operational efficiency. 5. **Scalability**: RoP’s successful scalability aligns with the DOJ’s requirement for a flexible solution capable of accommodating evolving needs and additional programs, without extensive customizations or integrator support.   The expertise of REI and Stealth Solutions in managing COTS products was pivotal to RoP’s successful implementation. This proficiency is directly transferable to the DOJ’s needs, ensuring a seamless and effective launch, adoption, and utilization of the envisioned Case Management System. | | | |